

- Amazon ordered 100,000 electric delivery vans from Rivian

Key Questions to Prepare for the Future

Assess the Technology

· What new mobility options are helpful (or not)?

Think About Your Infrastructure

- Who has the right to curb space? Parking?
- . Do you have adequate EV charging available?

Capitalize on Change

- How do you ensure a positive environmental outcome from change?
- What data do you need?

Don't Forget Transit

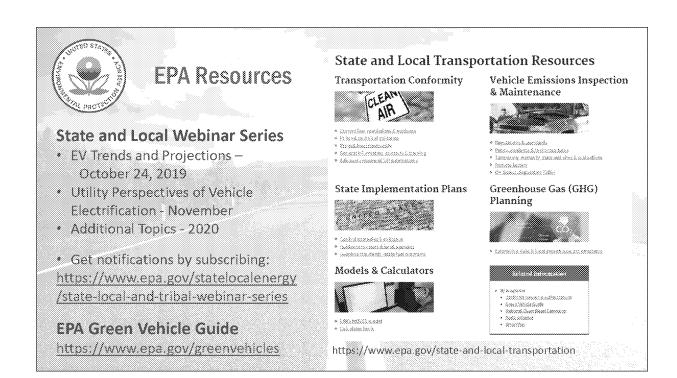
Busses and trains can move people more efficiently than private vehicles

Learn from Others

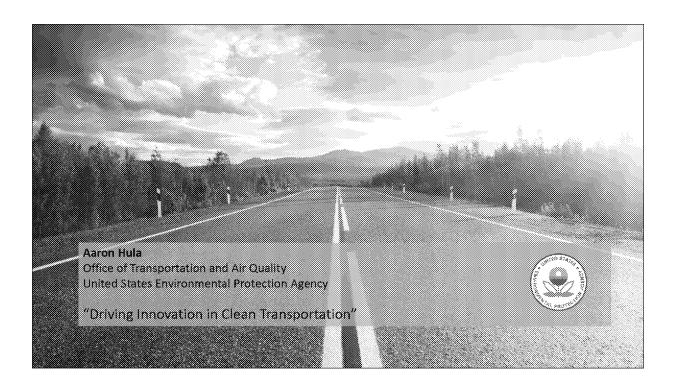
CA Clean Miles Standard, TNC taxes for transit, Research, Pilots/Partnerships

CA Clean miles standard Reduce GHG emissions from TNCs on a per-passenger mile basis

CA Sustainable communities (CA 375) Encouraging metrics beyond throughput



- EPA hosts webinars to help state, local, and tribal staff as they explore, plan, and implement energy efficiency and renewable energy efforts. These webinars highlight EPA resources tailored for state, local, and tribal governments; feature presentations by state, local, and tribal experts; and share examples of successful state, local, and tribal programs and policies.



From: Machiele, Paul [machiele.paul@epa.gov]

Sent: 3/17/2021 7:49:54 PM

To: OAR Briefings [OAR_Briefings@epa.gov]; OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Borgert, Kyle [borgert.kyle@epa.gov]; Burkholder, Dallas

[burkholder.dallas@epa.gov]; Herbolsheimer, Courtney [herbolsheimer.courtney@epa.gov]; Dubey, Susmita [dubey.susmita@epa.gov]; Greenglass, Nora [Greenglass.Nora@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Lie,

Sharyn [Lie.Sharyn@epa.gov]

Subject: Briefing for OAR tomorrow on "eRINs Under the RFS Program"

Attachments: eRINs for OAR 3-18-21.pptx

From: Hula, Aaron [Hula.Aaron@epa.gov]

Sent: 3/19/2021 12:49:43 AM

To: Charmley, William [charmley.william@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]; Moran, Robin [moran.robin@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Ellies, Ben

[ellies.ben@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Graff, Michelle [graff.michelle@epa.gov]

Subject: Vehicles vs. Standards update

Attachments: 2021_03_18 Current vehicles vs Standards.xlsx; 2021_03_18 Current vehicles vs Standards SUMMARY.xlsx

Bill,

Attached is the updated vehicles vs the standards analysis for model year 2021, as requested. Thank you to Michelle Graff, who was able to do most of the analysis this year.

As in years past, the 2021 footprints, and for large trucks the engine/footprint combinations, are assembled from a combination of publicly available data and historic data and should be treated as preliminary. This analysis applied the A/C credits as originally projected (which are about on track – for 2019 cars achieved 14.8 g/mi vs 15.8 projected, and trucks achieved 20.2 g/mi vs. 20.6 projected). It does not apply any off-cycle credits, but it would be straightforward to apply some level of off-cycle credits if you'd like to see that (in 2019 cars achieved 4.3 g/mi and trucks 9.7 g/mi).

I've attached two files, one is the summary list of 2021 vehicles sorted from best to worst versus the SAFE standards, and the second file is the full analysis. Feel free to reach out to Michelle and I with any questions.

Aaron

From: Charmley, William [charmley.william@epa.gov]

Sent: 4/9/2021 5:51:04 PM

To: Safoutin, Mike [safoutin.mike@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Moran, Robin

[moran.robin@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Ellies, Ben [ellies.ben@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]

Subject: FW: Connecting EPA & Benchmark Minerals Intelligence

Attachments: CNBC video article on EVs and lithium-ion battery production in the U.S.

Dear all -

When I listened to this CNBC video yesterday (see attached email), they interviewed a person from Benchmark Mineral Intelligence. That name range a bell, but it wasn't until today I remembered why.

When the OAR leadership met with Tesla a few weeks ago, and also in the meeting OTAQ had with Tesla on Feb 25, Tesla had an estimate of what the capital investment would be to build EV auto plants, and maybe also battery plants. I was very interested in knowing more about that work, and as a follow-up to the discussion, Joe Mendelson from Tesla provided me with this email of introduction to Simon Moores at Benchmark Mineral Intelligence.

I would like to talk about the potential for some technical engagement with this company, and I would like to know if we could have this on the Agenda for our meeting on Monday at 11:05, and I would like Mike Safoutin to join for that discussion.

Thanks

Bill

From: Simon Moores <smoores@benchmarkminerals.com>

Sent: Thursday, March 25, 2021 4:16 AM

To: Joseph Mendelson < jmendelson@tesla.com>

Cc: Charmley, William <charmley.william@epa.gov>; Elizabeth Eckert <eeckert@benchmarkminerals.com>

Subject: Re: Connecting EPA & Benchmark Minerals Intelligence

Thanks Joe

Ex. 4 CBI

All the best,

Simon

Simon Moores | Managing Director

Benchmark Mineral Intelligence

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On 22 Mar 2021, at 20:29, Joseph Mendelson jmendelson@tesla.com wrote:

Bill,

Ex. 4 CBI

I am connecting you here with Simon Moores, head and founder of Benchmark Minerals Intelligence: https://www.benchmarkminerals.com/

Ex. 4 CBI

My best, Joe

Joseph Mendelson | Senior Counsel | Public Policy and Business Development

1333 H Street, NW, 11th Floor West | Washington, DC 20005

c 703.244.1724 | e jmendelson@tesla.com

<image001.png>

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<image002.png>

<image003.png>

<image004.png>

Please consider the environment before printing this email.

From: Charmley, William [charmley.william@epa.gov]

Sent: 4/9/2021 2:06:09 PM

To: Safoutin, Mike [safoutin.mike@epa.gov]; McDonald, Joseph [McDonald.Joseph@epa.gov]; Cherry, Jeff

[Cherry.Jeff@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Nelson, Brian [nelson.brian@epa.gov]; Cullen, Angela [cullen.angela@epa.gov]; Moran, Robin [moran.robin@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: CNBC video article on EVs and lithium-ion battery production in the U.S.

Dear all -

This article from yesterday from CNBC is a 15 minute video report, all about EVs and lithium ion battery plants and potential U.S. manufacturing shortfalls on production to meet demand.

I know it's long, but I think it is very worthwhile.

Thanks

Bill

https://www.cnbc.com/2021/04/08/the-us-is-facing-a-lithium-ion-battery-shortage-with-ev-growth.html

As automakers continue to grapple with a semiconductor shortage, some experts say the next supply chain crisis for the U.S. could involve lithium-ion batteries. As companies like GM, Ford and a slew of start-ups ramp up their electric vehicle ambitions, current battery production in the U.S. won't be able to keep up with demand. Though the U.S. has a handful of large-scale battery manufacturing facilities, including Tesla's Gigafactory that operates in partnership with Panasonic, a trade dispute between two Korean battery makers, LG Chem and SK Innovation, threatens the future of a new battery factory in Georgia.

Source: CNBC

From: NADA Headlines PM <nadaheadlines@nada.org>

Sent: Thursday, April 08, 2021 4:28 PM

To: Charmley, William <charmley.william@epa.gov>

Subject: GM to Halt Production at Several North American Plants Due to Chip Shortage

Click here to view this message in a browser window.

Closing Numbers

- Dow: +0.17%, up 57.31, close 33,503.57
- Nasdaq: *1.03%, up 140.47, close 13,829.31
- S&P 500: +0.42%, up 17.22, close 4,097.17
- Crude Oil: *0.02%, up 0.01, close 59.78

Top Movers in Auto Retailing

- Group 1: *1.93%, up 2.98, close 157.05
- Sonic: +1.81%, up 0.89, close 50.18
- CarMax: ★1.63%, up 2.05, close 128.15

Top Movers in Auto Manufacturing

- Tata: *2.40%, up 0.49, close 20.94
- Volkswagen: -2.16%, down 0.78, close 35.50
- Ford: ~1.73%, down 0.22, close 12.51

Other Top Movers in Auto

- AutoWeb: *4.91%, up 0.14, close 2.99
- HyreCar: *4.73%, up 0.52, close 11.51
- TrueCar: ♦3.85%, up 0.19, close 5.12

End-of-Day Recap

• General Motors Co. will halt production at several North American factories and extend shutdowns at some others because of a protracted shortage of semiconductor chips that is disrupting the auto industry's hopes for a bounceback this year. The auto maker said Thursday that three plants previously unaffected by the chip shortage will be idled or have output reduced for one or two weeks, including a factory in Tennessee and another in Michigan that make popular midsize sport-utility vehicles. Vehicles affected include the Chevrolet Traverse SUV, and the Cadillac XT5 and XT6 SUVs.

Source: The Wall Street Journal

• Volkswagen's luxury sports car unit Porsche AG might have to adjust production to reflect an ongoing shortage of crucial automotive chips, Handelsblatt reported. "We cannot rule out that we will lower the volume of some models in the near future," the company was quoted as saying by Handelsblatt, without giving more details. The lack of semiconductors, which has roiled the global car sector, caused General Motors Co to announce earlier on Thursday extended production cuts at some of its North America factories.

Source: Reuters

• As automakers continue to grapple with a semiconductor shortage, some experts say the next supply chain crisis for the U.S. could involve lithium-ion batteries. As companies like GM, Ford and a slew of start-ups ramp up their electric vehicle ambitions, current battery production in the U.S. won't be able to keep up with demand. Though the U.S. has a handful of large-scale battery manufacturing facilities, including Tesla's Gigafactory that operates in partnership with Panasonic, a trade dispute between two Korean battery makers, LG Chem and SK Innovation, threatens the future of a new battery factory in Georgia.

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Finish Line

Source: CNBC

• The San Benito Food Pantry received a donation of a van during the first week of March. A Nissan dealership in New Braunfels donated the van to the pantry. According to Forest Walker, the President of the San Benito Food Pantry, she was searching for a vehicle to make pick up donations since the beginning of the year. Walker first contacted the dealership in January. Walker said that she did not ask for them to donate it. She was originally looking to buy and see what deals could be made.

Source: San Benito News



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From: Blubaugh, Jim [Blubaugh.Jim@epa.gov]

Sent: 4/20/2021 9:56:04 PM

To: Birgfeld, Erin [Birgfeld.Erin@epa.gov]; Hengst, Benjamin [Hengst.Benjamin@epa.gov]; Simon, Karl

[Simon.Karl@epa.gov]

Subject: RE: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Attachments: EPA Administrator Briefing Memo ZEV Transition Council.docx; ZEVTC Ministerial Agenda.pdf;

CCC_ZEVTC_Ministerial_Slides.pdf; ICCT_LCA study April2021.pdf

Erin,

I agree with your proposal and am happy for you to send forward those three documents to Sarah tomorrow morning. She has already seen the Administrator memo that I drafted this afternoon and is happy with it. For you to move the complete package forward to her I have attached it here again.

Actually there are a few more documents that I have included on this note to add in as attachments:

ZEVTC Meeting agenda CCC presentation ICCT presentation

I realize that OITA has already shared a ton of background documents with the Administrator's office but I would prefer they not get bogged down in all the material and only focus on the relevant material from us.

Finally please respond to Sarah's note and let her know our plan for moving the docs forward.

Thanks, Jim

From: Birgfeld, Erin <Birgfeld.Erin@epa.gov> Sent: Tuesday, April 20, 2021 5:31 PM

To: Blubaugh, Jim <Blubaugh.Jim@epa.gov>; Hengst, Benjamin <Hengst.Benjamin@epa.gov>; Simon, Karl

<Simon.Karl@epa.gov>

Subject: FW: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Jim,

I propose that we send all three items to Sarah tomorrow morning and she can then send all three items to Joe and Ale. Are you OK with that or were you thinking of moving this ahead without the talkers.

Adding in Ben in case he wants to provide guidance.

-Erin

From: Dunham, Sarah < Dunham. Sarah@epa.gov>

Sent: Tuesday, April 20, 2021 5:28 PM

To: Birgfeld, Erin < Birgfeld. Erin@epa.gov>; Blubaugh, Jim < Blubaugh. Jim@epa.gov>

Cc: Hengst, Benjamin < Hengst. Benjamin@epa.gov>; Mroz, Jessica < mroz. jessica@epa.gov>; Burch, Julia

<Burch.Julia@epa.gov>

Subject: RE: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Thanks—I could use some help laying out the review process. Please suggest who is sending what to whom and by when. Ie, should we (who) send all three docs to OAR briefings and when, and then asking Joe and Ale when they are comfortable to send the pieces forward to whom? Anyway, I'm not understanding the sequencing you all have in mind.

From: Birgfeld, Erin < Birgfeld. Erin@epa.gov > Sent: Tuesday, April 20, 2021 4:52 PM

To: Dunham, Sarah < Dunham. Sarah@epa.gov >; Blubaugh, Jim < Blubaugh. Jim@epa.gov >

Cc: Hengst, Benjamin < Hengst. Benjamin@epa.gov>; Mroz, Jessica < mroz.jessica@epa.gov>; Burch, Julia

<Burch.Julia@epa.gov>

Subject: RE: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Hi Sarah,

I think we should send the TPs with the memo and appendix if time allows. I am taking a last look at a first draft of the TPs and will send them shortly.

-Erin

From: Dunham, Sarah < <u>Dunham.Sarah@epa.gov</u>>

Sent: Tuesday, April 20, 2021 4:19 PM

To: Blubaugh, Jim <<u>Blubaugh_Jim@epa.gov</u>>; OTAQ Materials <<u>OTAQMaterials@epa.gov</u>>

Cc: Birgfeld, Erin <Birgfeld.Erin@epa.gov>; Hengst, Benjamin <Hengst.Benjamin@epa.gov>; Mroz, Jessica

<mroz.jessica@epa.gov>; Burch, Julia <Burch.Julia@epa.gov>

Subject: RE: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Thanks this looks good. when the "appendix" is ready one of us should ship both docs to OAR briefings. Erin, were you planning on sending the talking points separately straight to maria or would you suggest sending those to OAR with the memo?

From: Blubaugh, Jim <Blubaugh.Jim@epa.gov>

Sent: Tuesday, April 20, 2021 3:37 PM

To: OTAQ Materials < OTAQ Materials@epa.gov>

Cc: Birgfeld, Erin sirgfeld.Erin@epa.gov; Hengst, Benjamin hengst, Benjamin@epa.gov; Mroz, Jessica

<mroz.jessica@epa.gov>; Burch, Julia <Burch.Julia@epa.gov>

Subject: Draft Administrator Briefing Memo for upcoming ZEVTC meeting

Sarah,

I have attached a draft of the Administrator briefing memo for the upcoming ZEVTC meeting we discussed during our meeting this morning with Joe, OITA and the Administrator's staff. I think it captures the substantive information on the ZEVTC and notes there are talking points in the works. It does not include the attachment which will include the tools, etc... discussion that you noted – Erin is working that angle right now.

Please take a look and let me know what you think.

Thanks,

Jim

From: Nunez, Alejandra [Nunez.Alejandra@epa.gov]

Sent: 4/21/2021 1:02:32 AM

To: Blubaugh, Jim [Blubaugh.Jim@epa.gov]

CC: Goffman, Joseph [Goffman.Joseph@epa.gov]; Millett, John [Millett.John@epa.gov]; Dunham, Sarah

[Dunham.Sarah@epa.gov]; Hengst, Benjamin [Hengst.Benjamin@epa.gov]; Birgfeld, Erin [Birgfeld.Erin@epa.gov]; Burch, Julia [Burch.Julia@epa.gov]; Mroz, Jessica [mroz.jessica@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: RE: Materials to support Administrator's participation in the Zero Emission Vehicle Transition Council Meeting

Monday

Attachments: ZEV Ministerial Taling Points for Admin Regan - DRAFT an.docx; EPA Administrator Briefing Memo ZEV Transition

Council an.docx

Thank you very much, Jim. Attached are a few edits to the briefing memo and talking points, for your consideration.

From: Blubaugh, Jim <Blubaugh.Jim@epa.gov>

Sent: Tuesday, April 20, 2021 8:11 PM

To: OAR Briefings <OAR_Briefings@epa.gov>

Cc: Millett, John <Millett.John@epa.gov>; Dunham, Sarah <Dunham.Sarah@epa.gov>; Hengst, Benjamin <hengst.Benjamin@epa.gov>; Birgfeld, Erin <Birgfeld.Erin@epa.gov>; Burch, Julia <Burch.Julia@epa.gov>; Mroz, Jessica <mroz.jessica@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>; OTAQ Materials <OTAQMaterials@epa.gov>

Subject: Materials to support Administrator's participation in the Zero Emission Vehicle Transition Council Meeting

Monday

Dear OAR,

Attached you will find a series of documents to support Administrator Regan's upcoming meeting with the Zero Emission Vehicle Transition Council on Monday, April 26th. I have outlined each draft document below:

- 1) Administrator's Briefing Memo
- 2) Talking points for the Administrator's interventions during the meeting
- 3) Summary of EV-related information in the President's Jobs/Infrastructure Plan (to be used as an appendix to the memo)

I have also attached three documents as background to complete the package. The two presentations will be discussed during the ZEVTC meeting.

- 4) ZEVTC Meeting Agenda
- 5) CCC presentation
- 6) ICCT presentation

Joe, Ale – given the time crunch we are currently under, we are hoping for your quick review. Once you are comfortable with the materials we can work with John M. to get Maria the talking points, and Rosemary the briefing materials.

Thanks,

Jim

Jim Blubaugh, Director International Policy Office of Transportation and Air Quality Office of Air and Radiation
U.S. Environmental Protection Agency

From: Goffman, Joseph [Goffman.Joseph@epa.gov]

Sent: 4/21/2021 1:57:42 AM

To: Nunez, Alejandra [Nunez.Alejandra@epa.gov]; Blubaugh, Jim [Blubaugh.Jim@epa.gov]

CC: Millett, John [Millett.John@epa.gov]; Dunham, Sarah [Dunham.Sarah@epa.gov]; Hengst, Benjamin

[Hengst.Benjamin@epa.gov]; Birgfeld, Erin [Birgfeld.Erin@epa.gov]; Burch, Julia [Burch.Julia@epa.gov]; Mroz,

Jessica [mroz.jessica@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: RE: Materials to support Administrator's participation in the Zero Emission Vehicle Transition Council Meeting

Monday

Attachments: EPA Administrator Briefing Memo_ZEV Transition Council an jg.docx; ZEV Ministerial Taling Points for Admin Regan -

DRAFT an jg.docx

My comment on top of Ale's. Thanks everyone for the great work.

Joseph Goffman
Acting Assistant Administrator
Office of Air and Radiation
U.S. Environmental Protection Agency

From: Nunez, Alejandra < Nunez. Alejandra@epa.gov>

Sent: Tuesday, April 20, 2021 9:03 PM

To: Blubaugh, Jim <Blubaugh.Jim@epa.gov>

Cc: Goffman, Joseph <Goffman.Joseph@epa.gov>; Millett, John <Millett.John@epa.gov>; Dunham, Sarah <Dunham.Sarah@epa.gov>; Hengst, Benjamin <Hengst.Benjamin@epa.gov>; Birgfeld, Erin <Birgfeld.Erin@epa.gov>; Burch, Julia <Burch.Julia@epa.gov>; Mroz, Jessica <mroz.jessica@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>

Subject: RE: Materials to support Administrator's participation in the Zero Emission Vehicle Transition Council Meeting

Monday

Thank you very much, Jim. Attached are a few edits to the briefing memo and talking points, for your consideration.

From: Blubaugh, Jim < Blubaugh, Jim@epa.gov>

Sent: Tuesday, April 20, 2021 8:11 PM

To: OAR Briefings <OAR_Briefings@epa.gov>

Cc: Millett, John < Millett. John@epa.gov>; Dunham, Sarah < Dunham. Sarah@epa.gov>; Hengst, Benjamin < Hengst. Benjamin@epa.gov>; Birgfeld, Erin < Birgfeld. Erin@epa.gov>; Burch, Julia < Burch Julia@epa.gov>; Mroz, Jessica < mroz.jessica@epa.gov>; Simon, Karl < Simon. Karl@epa.gov>; OTAQ Materials < OTAQMaterials@epa.gov>

Subject: Materials to support Administrator's participation in the Zero Emission Vehicle Transition Council Meeting Monday

Dear OAR,

Attached you will find a series of documents to support Administrator Regan's upcoming meeting with the Zero Emission Vehicle Transition Council on Monday, April 26th. I have outlined each draft document below:

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- 5) CCC presentation
- 6) ICCT presentation

Joe, Ale – given the time crunch we are currently under, we are hoping for your quick review. Once you are comfortable with the materials we can work with John M. to get Maria the talking points, and Rosemary the briefing materials.

Thanks, Jim

Jim Blubaugh, Director International Policy Office of Transportation and Air Quality Office of Air and Radiation U.S. Environmental Protection Agency

From: Blubaugh, Jim [Blubaugh.Jim@epa.gov]

Sent: 4/28/2021 8:31:46 PM

To: Charmley, William [charmley.william@epa.gov]

CC: Olechiw, Michael [olechiw.michael@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Moran, Robin

[moran.robin@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: RE: International ZEV Transition Council

Attachments: EPA Administrator Briefing Memo ZEVTC final.docx; ZEV Ministerial Talking Points for Admin Regan.docx; Final

Agenda - ZEVTC 260421.pdf; CCC_ZEVTC_Ministerial_Slides.pdf; ICCT_LCA study April2021.pdf; 201021 ZEV

Transition Council concept note.docx; First ZEVTC Meeting - Official Summary v 0 1.docx

Bill,

I wanted to circle back on my commitment to share material from the recent International ZEV Transition Council meeting. I have attached several documents that I hope will help folks get a better idea of what this Ministerial-level Council is all about.

Administrator Prep Docs

- 1) Briefing Memo
- 2) Talking Points

ZEV Transition Council Info

- 3) Meeting Agenda
- 4) CCC Presentation during the meeting
- 5) ICCT Presentation during the meeting
- 6) Council Concept note background
- 7) First ZEVTC Meeting readout

I am still waiting for the official readout for the Monday meeting from my colleagues in the U.K. Let me know if you have any questions.

Thanks,

Jim

From: Blubaugh, Jim

Sent: Wednesday, April 21, 2021 8:36 AM

To: Charmley, William <charmley.william@epa.gov>

Cc: Olechiw, Michael <olechiw.michael@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>; Moran, Robin

<moran.robin@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>

Subject: RE: International ZEV Transition Council

Yes and yes I will definitely share the material we are preparing for the Administrator.

-Jim

From: Charmley, William <charmley.william@epa.gov>

Sent: Wednesday, April 21, 2021 8:31 AM
To: Blubaugh, Jim <Blubaugh, Jim@epa.gov>

Cc: Olechiw, Michael <olechiw.michael@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>; Moran, Robin

<moran.robin@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>

Subject: RE: International ZEV Transition Council

Jim,

Did Administrator Regan decide to participate on this International ZEV Transition Council meeting today to represent the Biden Administration? If yes, and when it's done, can you track down from OITA any prep. material that was provided to the Administrator?

Thanks

Bill

From: Blubaugh, Jim < Blubaugh. Jim@epa.gov>

Sent: Tuesday, April 20, 2021 4:31 PM

To: Charmley, William <charmley.william@epa.gov>; Moran, Robin <moran.robin@epa.gov>

Cc: Olechiw, Michael <olechiw.michael@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>

Subject: International ZEV Transition Council

Hi everyone,

Update on the ZEV Transition Council: The WH recommended that EPA represent the U.S. here. This morning the Administrator accepted the U.K.'s invitation (attached) to participate on this Council. There is actually a virtual Ministerial meeting coming up on Monday, April 26th in which he plans to attend.

I am currently working on briefing materials, etc... along with ErinB and OITA. Stay tuned!

Thanks, Jim

From: Blubaugh, Jim

Sent: Tuesday, April 06, 2021 3:18 PM

To: Charmley, William <charmley.william@epa.gov>; Moran, Robin <moran.robin@epa.gov>

Cc: Olechiw, Michael <<u>olechiw.michael@epa.gov</u>>; Wysor, Tad <<u>wysor.tad@epa.gov</u>> **Subject:** RE: ICCT ZEV Alliance Webinars - Supporting jurisdictions w/ 100% ZEV targets

Yes, vaguely though. I remember hearing from ICCT several years ago (2015?) about starting something in the U.S. to promote ZEV adoption, etc.... I think the Alliance is actually that. Its members are mostly states in the U.S. as it started out. But then they added some Canadian provinces and I think even Germany and perhaps the U.K. are members.

But, this is different from the ZEV Transition Council that we heard about from ICCT the other day. The ZEZ Transition Council was founded this past Fall by the U.K. as they are now the President of the G7 and hosts of this year's COP. The Council is actually at the Ministerial level with a working group to be at our levelish. ICCT is the secretariat for the Council. Many of the large auto-producing and using nations are members of the Council.

The U.K. briefed the WH a few weeks ago (I sat in on it) and invited the U.S. to join. The WH response, at that time, was that we are very interested in the objectives of the Council as they dove-tail nicely with what President Biden is pushing for regarding ZEVs. However the U.S. is still confirming agency leaders and sorting out this Administration's goals in this field.....so the bottom line there is that WE will get back to you. And, as far as I know it, that is where it stands. FYI, Austin Brown (CEQ) and I were just invited to attend a yet to be schedule on the Council to occur in the coming weeks.

Hope that info helps.

From: Charmley, William < charmley.william@epa.gov>

Sent: Tuesday, April 06, 2021 2:13 PM

To: Moran, Robin <<u>moran.robin@epa.gov</u>>; Blubaugh, Jim <<u>Blubaugh.Jim@epa.gov</u>> Cc: Olechiw, Michael <<u>olechiw.michael@epa.gov</u>>; Wysor, Tad <<u>wysor.tad@epa.gov</u>> Subject: RE: ICCT ZEV Alliance Webinars - Supporting jurisdictions w/ 100% ZEV targets

Robin,

Thanks for sending this to me. I don't think I have heard of this particular ICCT initiative, the ZEV Alliance.

Jim – does this ring a bell with you?

Thanks Bill

From: Moran, Robin <moran.robin@epa.gov>
Sent: Tuesday, April 06, 2021 11:36 AM

To: Charmley, William <charmley.william@epa.gov>

Cc: Olechiw, Michael <<u>olechiw.michael@epa.gov</u>>; Wysor, Tad <<u>wysor.tad@epa.gov</u>> Subject: FW: ICCT ZEV Alliance Webinars - Supporting jurisdictions w/ 100% ZEV targets

Bill,

Our Region 9 workgroup rep, John Mikulin, sent around an invite from ICCT for a "government-only" webinar series aimed at supporting states/local govts with 100% ZEV mandates. I saw that you recently had a call w/Drew and just curious if he raised this topic, or whether you've otherwise heard about it.

I haven't yet sent this out to the team to see if someone might be interested in participating, but could see it perhaps being useful info for the long-term rule.

Robin

From: Mikulin, John < MIKULINJOHN@EPA.GOV>

Sent: Thursday, April 01, 2021 9:53 AM

To: Moran, Robin <moran.robin@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>; Cherry, Jeff <<u>Cherry.Jeff@epa.gov</u>>;

Burke, Susan < Burke. Susan@epa.gov >; Daniels, Jessica < daniels.jessica@epa.gov >; Ramig, Christopher

<Ramig.Christopher@epa.gov>

Subject: FW: ICCT ZEV Alliance Webinars - Supporting jurisdictions w/ 100% ZEV targets

FYI, below & attached. Feel free to share within OTAQ. Apologies if duplicate.

Register - https://attendee.gotowebinar.com/register/7047628055316860685

From: Anaisa PINTO <apinto@theclimategroup.org>

Sent: Thursday, April 1, 2021 5:00 AM

Cc: Alice RYAN <aryan@theclimategroup.org>; Peter Slowik <peter.slowik@theicct.org>

Subject: ZEV Community: invitation to participate in ZEV Alliance virtual workshop focused on supporting jurisdictions with 100% ZEV targets

Dear ZEV Community friends,

We thought you might be interested in an upcoming virtual workshop from the ZEV Alliance, focused on supporting jurisdictions with 100% ZEV targets.

The ICCT will administer on behalf of the ZEV Alliance a 4-part government-only virtual workshop series focused on different aspects of setting and achieving 100% ZEV targets. The series will take place over the April-June timeframe, and participation is limited to governments and invite-only, starting with the ZEV Community. Key topics and dates include (*all times 15:00 UTC*):

- 1. April 21: The state of the global transition to 100% ZEVs
- May 5: Creating strong, binding 100% ZEV policies
- 3. May 19: Working with cities to achieve 100% ZEV targets
- 4. June 2: Economic and industrial effects of a 100% ZEV transition

More information and a registration link is included in the attached invitation. Please do not circulate the invitation beyond your governments. If you know of any other governments who may be interested, please reach out to us and we can invite them directly.

Kind regards, Anaísa



Anaísa Pinto
Senior Project Officer, Under2 Coalition – ZEV Community

apinto@theclimategroup.org

The Climate Group

Correspondence address: Adam House, 7-10 Adam Street, London, WC2N 6AA, United Kingdom t: +44 (0)20 7960 2970 e: info@theclimategroup.org

TheClimateGroup.org







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From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 5/11/2018 9:02:02 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Burke, Susan [Burke.Susan@epa.gov]; McCubbin, Courtney [McCubbin.Courtney@epa.gov]

Subject: draft MSTRS slides

Attachments: Karl MSTRS Future Mobility May 2018.pptx

Hi Karl-

Here's start at some quiz/survey slides for the MSTRS crowd. Let me know what you like, and I can refine accordingly. I expect this will generate some new ideas –happy to add those as well.

FYI, there will be no one from the Ann Arbor CASC crowd in the office next week. I'll take this with me and can work on it from Davis, and will also leave it with the DC crew. Susan is acting.

I am lined up to call you Monday at 8:30 to discuss, but learned that I need to head out the door at 8:35 to catch my bus to the airport. Let me know if I should call you earlier, or try find another time—Monday evening when I get to Davis, or in between sessions on Tuesday, perhaps? Or time-shifted conversations through voicemail can work.

Thanks,

--Lisa

Driving Innovation in Clean Transportation

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 6/28/2021 6:18:14 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Moltzen, Michael [Moltzen.Michael@epa.gov]; McCoy, Britney [McCoy.Britney@epa.gov]; Koester, Christine

[koester.christine@epa.gov]

Subject: VW Settlement Briefing Materials **Attachments**: VW Settlement Briefing 6.29.21.pptx

Hi Karl,

Revised slides are attached. Let us know if you'd like any additional edits.

Per below, final slides should be sent to Shanita Loving <<u>Loving Shanita@epa.gov</u>> in OECA with Meetu copied by 3 pm. I'm happy to send them forward once you think they are ready.

Susan

From: Kaul, Meetu < Kaul. Meetu@epa.gov> Sent: Monday, June 28, 2021 9:19 AM

To: Loving, Shanita <Loving.Shanita@epa.gov> **Cc:** Burke, Susan <Burke.Susan@epa.gov>

Subject: RE: Briefing Materials for tomorrow's "VW Settlement Briefing" with Larry

Hi Shanita,

OAR's Office of Transportation and Air Quality is leading the briefing.

Susan can you provide the final materials to Shanita by 3:00pm today (and copy me so I can pass them up as well)?

Thanks, mk

Ms. Meetu Kaul, Chief Vehicle and Engine Enforcement Branch United States Environmental Protection Agency

Direct: 202-564-5472

Email: kaul.meetu@epa.gov

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 6/24/2021 4:53:30 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Koester, Christine [koester.christine@epa.gov]

Subject: Draft slides for June 29th VW Settlement Briefing

Attachments: DRAFT VW Settlement Briefing 6.29.21.pptx

Hi Karl,

I incorporated the edits we discussed in the attached version.

Thanks, Susan

From: Burke, Susan

Sent: Thursday, June 24, 2021 10:26 AM

To: Simon, Karl <Simon.Karl@epa.gov>; Belser, Evan <Belser.Evan@epa.gov>

Cc: Kaul, Meetu < Kaul. Meetu@epa.gov>; Moltzen, Michael < Moltzen. Michael@epa.gov>; Snapp, Lisa

<snapp.lisa@epa.gov>; Koester, Christine <koester.christine@epa.gov>; McCoy, Britney <McCoy.Britney@epa.gov>

Subject: Draft slides for June 29th VW Settlement Briefing

Hi Karl and Evan,

Attached for review are draft slides for the VW Settlement briefing with Lawrence Starfield and Joe Goffman next Tuesday. Please let us know if you'd like any edits or additions.

Thanks, Susan

Susan Burke, Ph.D.
Scientist (pronouns: she/her/hers)
Office of Transportation and Air Quality
U.S. Environmental Protection Agency
(202) 343-9098

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 5/16/2018 9:58:45 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Snapp, Lisa [snapp.lisa@epa.gov]; Daniels, Jessica [daniels.jessica@epa.gov]

Subject: FW: draft MSTRS slides

Attachments: Karl MSTRS Future Mobility May 2018.pptx

Hi Karl,

Jessica and I added a few upfront slides to frame future mobility (slides 4-9). Is this what you had in mind?

There are still some blanks and placeholders in the slides for graphics that we can complete by the end of the week. Please let us know if you have additional edits.

Thanks, Susan

From: Snapp, Lisa

Sent: Friday, May 11, 2018 5:02 PM **To:** Simon, Karl <Simon.Karl@epa.gov>

Cc: Burke, Susan <Burke.Susan@epa.gov>; McCubbin, Courtney <McCubbin.Courtney@epa.gov>

Subject: draft MSTRS slides

Hi Karl-

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Thanks,

--Lisa

Driving Innovation in Clean Transportation

Appointment

From: Atkinson, Emily [Atkinson.Emily@epa.gov]

Sent: 6/1/2018 6:14:21 PM

To: Charmley, William [charmley.william@epa.gov]; Grundler, Christopher [grundler.christopher@epa.gov]; Hengst,

Benjamin [Hengst.Benjamin@epa.gov]; Gunasekara, Mandy [Gunasekara.Mandy@epa.gov]

CC: Moran, Robin [moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Simon, Karl

[Simon.Karl@epa.gov]

Subject: Meet with Ceres Members (Confirmed)

Attachments: RE: Meeting request with Bill Wehrum; Confirmed 6/4 at 10:15am: Meeting request with Bill Wehrum; RE:

Confirmed 6/4 at 10:15am: Meeting request with Bill Wehrum

Location: WJC-N 5400 + Video with AA + Dial: Ex. 6 Personal Privacy (PP)

Start: 6/4/2018 2:15:00 PM **End**: 6/4/2018 3:00:00 PM

Show Time As: Tentative

Required Charmley, William; Grundler, Christopher; Hengst, Benjamin; Gunasekara, Mandy

Attendees:

Optional Moran, Robin; Olechiw, Michael; Simon, Karl

Attendees:

To: Bill Wehrum, Mandy Gunasekara, Chris Grundler, Ben Hengst, Mandy Gunasekara **Outside Attendees (in person):** Christina Herman, Interfaith Center on Corporate Responsibility

- Matt Miller, Edison International
- Michael Garland, NYC Comptroller
- •Ken Locklin, Impax
- Rob Fohr, Presbyterian Church
- •Tess Hetzel Symantec Corporation
- Rohan Patel or Joe Mendelson, Tesla
- •Kristina Friedman or Stuart Dalheim, Calvert
- Gretchen Zeagler, CalPERS
- Laurie Holmes, Motor and Equipment Manufacturers Association
- Mary Beth Gallagher, Tri-State Coalition for Responsible Investor
- Carol Lee Rawn, Ceres
- Ryan Martel, Ceres
- Anne Kelly, Ceres
- Cliff Rothenstein, K&L Gates
- Laurie Purpuro, K&L Gates

54

RE: Meeting request with Bill ...

Confirmed 6/4 at 10:15am: Meetin...

RE: Confirmed 6/4 at 10:15am: Mee...

From: Lewis, Josh [Lewis.Josh@epa.gov]

Sent: 5/31/2018 3:49:51 PM

To: Rothenstein, Cliff L. [Cliff.Rothenstein@klgates.com]; Atkinson, Emily [Atkinson.Emily@epa.gov]

CC: Rakosnik, Delaney [rakosnik.delaney@epa.gov]

Subject: RE: Meeting request with Bill Wehrum

Yes, Bill will be available. We'll be in touch later today with a proposed time.

Josh

From: Rothenstein, Cliff L. [mailto:Cliff.Rothenstein@klgates.com]

Sent: Thursday, May 31, 2018 9:29 AM

To: Lewis, Josh <Lewis.Josh@epa.gov>; Atkinson, Emily <Atkinson.Emily@epa.gov>

Subject: RE: Meeting request with Bill Wehrum

Hi Josh,

I just wanted to check back to see if you had a chance to discuss our meeting request with Bill and if he will be available to meet with us next week.

Cliff

From: Lewis, Josh [mailto:Lewis.Josh@epa.gov]

Sent: Tuesday, May 29, 2018 4:19 PM **To:** Rothenstein, Cliff L.; Atkinson, Emily

Subject: RE: Meeting request with Bill Wehrum

Hi Cliff,

Good to hear from you. We'll flag this for Bill tomorrow and be in touch.

Josh Lewis Chief of Staff

EPA/Office of Air and Radiation

Office: 202 564 2095 Cell: 202 329 2291

From: Rothenstein, Cliff L. [mailto:Cliff.Rothenstein@klgates.com]

Sent: Tuesday, May 29, 2018 3:35 PM

To: Atkinson, Emily < Atkinson. Emily@epa.gov>

Cc: Lewis, Josh < Lewis.Josh@epa.gov>
Subject: Meeting request with Bill Wehrum

Hi Emily,

I'm hoping you can help me out on a meeting request with Bill Wehrum.

I represent Ceres - an organization of corporations and investors concerned about the impact changes in weather and climate are having on the economy. Ceres member companies will be in Washington, DC on June 4-5 and would like to talk to you about proposed changes to the vehicle emissions standards. Companies who would join the meeting include:

Mark Bescher, Unilever
Tess Hetzel, Symantec Corp
Ken Locklin, Impax Asset Management
Kristina Friedman, Stu Dalheim, Calvert
Amy Pressler, Southern CA Edison
Rohan Patel, Tesla
John Chaimanis, Kendall Investments
Brian Rice, CalSTRS
Michael Garland, NYC Assistant Comptroller

Please let me know if I can provide additional information. If you need to reach me by phone please call 240-778-3247.

Thank you.

Cliff

Sent from my iPhone

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From: Atkinson, Emily [Atkinson.Emily@epa.gov]

Sent: 5/31/2018 7:41:05 PM

To: Rothenstein, Cliff L. [Cliff.Rothenstein@klgates.com]

CC: Rakosnik, Delaney [rakosnik.delaney@epa.gov]; Lewis, Josh [Lewis.Josh@epa.gov]

Subject: Confirmed 6/4 at 10:15am: Meeting request with Bill Wehrum

Hi Cliff,

You are confirmed for a 45 minute meeting on Monday, June 4 at 10:15am with Bill Wehrum and Mandy Gunasekara.

Directions and procedures to 1200 Pennsylvania Avenue NW:

Metro: If you come by Metro get off at the Federal Triangle metro stop. Exit the metro station and go up two sets of escalators to the surface level and turn right. You will see a short staircase and wheelchair ramp leading to a set of glass doors with the EPA logo - that is the William Jefferson Clinton Federal Building, North Entrance.

Taxi: Direct the taxi to drop you off on 12th Street NW, between Constitution and Pennsylvania Avenues, at the elevator for the Federal Triangle metro stop - this is almost exactly half way between the two avenues on 12th Street NW. Facing the building with the EPA logo and American flags, walk toward the building and take the glass door on your right hand side with the escalators going down to the metro on your left – that is the North Lobby of the William Jefferson Clinton building.

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Upon arrival, let the guards know that you were instructed to call 202-564-7404 for a security escort. Please send me a list of participants in advance of the meeting and feel free to contact me should you need any additional information.

Emily

Emily Atkinson Management Analyst/Office Manager Immediate Office of the Assistant Administrator Office of Air and Radiation, USEPA Room 5412B, 1200 Pennsylvania Avenue NW

Washington, DC 20460 Voice: 202-564-1850

Email: atkinson.emily@epa.gov

From: Rothenstein, Cliff L. [mailto:Cliff.Rothenstein@klgates.com]

Sent: Thursday, May 31, 2018 3:39 PM

To: Atkinson, Emily < Atkinson. Emily@epa.gov>

Cc: Rakosnik, Delaney <rakosnik.delaney@epa.gov>; Lewis, Josh <Lewis.Josh@epa.gov>

Subject: Re: Meeting request with Bill Wehrum

Hi Emily,

Monday, June 4 at 10:15 works for us. Thank you for finding a time that works for Bill and please let me know if you need anything else.

Cliff

Sent from my iPhone

On May 31, 2018, at 3:31 PM, Atkinson, Emily Atkinson.Emily@epa.gov> wrote:

Hi Cliff.

It looks like Bill Wehrum and Mandy Gunasekara could be available for a 45 minute meeting on Monday, June 4 at 10:15am.

Please advise if this could work on your end.

Emily

Emily Atkinson Management Analyst/Office Manager Immediate Office of the Assistant Administrator Office of Air and Radiation, USEPA Room 5412B, 1200 Pennsylvania Avenue NW Washington, DC 20460

Voice: 202-564-1850

Email: atkinson.emily@epa.gov

From: Lewis, Josh

Sent: Thursday, May 31, 2018 11:50 AM

To: Rothenstein, Cliff L. < Cliff.Rothenstein@klgates.com >; Atkinson, Emily < Atkinson.Emily@epa.gov >

Cc: Rakosnik, Delaney < <u>rakosnik.delaney@epa.gov</u>> **Subject:** RE: Meeting request with Bill Wehrum

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Sent: Thursday, May 31, 2018 9:29 AM

To: Lewis, Josh < Lewis. Josh@epa.gov>; Atkinson, Emily < Atkinson. Emily@epa.gov>

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Sent: Tuesday, May 29, 2018 4:19 PM

To: Rothenstein, Cliff L.; Atkinson, Emily

Subject: RE: Meeting request with Bill Wehrum

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Josh Lewis Chief of Staff EPA/Office of Air and Radiation

Office: 202 564 2095 Cell: 202 329 2291

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From: Rothenstein, Cliff L. [Cliff.Rothenstein@klgates.com]

Sent: 6/1/2018 6:08:12 PM

To: Atkinson, Emily [Atkinson.Emily@epa.gov]

CC: Rakosnik, Delaney [rakosnik.delaney@epa.gov]; Lewis, Josh [Lewis.Josh@epa.gov]

Subject: RE: Confirmed 6/4 at 10:15am: Meeting request with Bill Wehrum

Hi Emily, below is a list of the participants. I'm assuming that I should call you when I get to the lobby.

Cliff

Christina Herman, Interfaith Center on Corporate Responsibility

Matt Miller, Edison International

Michael Garland, NYC Comptroller

Ken Locklin, Impax

Rob Fohr, Presbyterian Church

Tess Hetzel Symantec Corporation

Rohan Patel or Joe Mendelson, Tesla

Kristina Friedman or Stuart Dalheim, Calvert

Gretchen Zeagler, CalPERS

Laurie Holmes, Motor and Equipment Manufacturers Association

Mary Beth Gallagher, Tri-State Coalition for Responsible Investor

Carol Lee Rawn, Ceres

Ryan Martel, Ceres

Anne Kelly, Ceres

Cliff Rothenstein, K&L Gates

Laurie Purpuro, K&L Gates

From: Atkinson, Emily [mailto:Atkinson.Emily@epa.gov]

Sent: Thursday, May 31, 2018 3:41 PM

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Hi Cliff,

It looks like Bill Wehrum and Mandy Gunasekara could be available for a 45 minute meeting on Monday, June 4 at 10:15am.

Please advise if this could work on your end.

Emily

Emily Atkinson

Management Analyst/Office Manager

Immediate Office of the Assistant Administrator

Office of Air and Radiation, USEPA

Room 5412B, 1200 Pennsylvania Avenue NW

Washington, DC 20460 Voice: 202-564-1850

Email: atkinson.emily@epa.gov

From: Lewis, Josh

Sent: Thursday, May 31, 2018 11:50 AM

To: Rothenstein, Cliff L. <Cliff.Rothenstein@klgates.com>; Atkinson, Emily <Atkinson.Emily@epa.gov>

Cc: Rakosnik, Delaney < <u>rakosnik.delaney@epa.gov</u>> **Subject:** RE: Meeting request with Bill Wehrum

Yes, Bill will be available. We'll be in touch later today with a proposed time.

Josh

From: Rothenstein, Cliff L. [mailto:Cliff.Rothenstein@klgates.com]

Sent: Thursday, May 31, 2018 9:29 AM

To: Lewis, Josh < Lewis. Josh@epa.gov>; Atkinson, Emily < Atkinson. Emily@epa.gov>

Subject: RE: Meeting request with Bill Wehrum

Hi Josh,

I just wanted to check back to see if you had a chance to discuss our meeting request with Bill and if he will be available to meet with us next week.

Cliff

From: Lewis, Josh [mailto:Lewis.Josh@epa.gov]

Sent: Tuesday, May 29, 2018 4:19 PM **To:** Rothenstein, Cliff L.; Atkinson, Emily

Subject: RE: Meeting request with Bill Wehrum

Hi Cliff,

Good to hear from you. We'll flag this for Bill tomorrow and be in touch.

Josh Lewis Chief of Staff EPA/Office of Air and Radiation

Office: 202 564 2095 Cell: 202 329 2291

From: Rothenstein, Cliff L. [mailto:Cliff.Rothenstein@klgates.com]

Sent: Tuesday, May 29, 2018 3:35 PM

To: Atkinson, Emily < Atkinson. Emily@epa.gov>

Cc: Lewis, Josh < Lewis.Josh@epa.gov > Subject: Meeting request with Bill Wehrum

Hi Emily,

I'm hoping you can help me out on a meeting request with Bill Wehrum.

I represent Ceres - an organization of corporations and investors concerned about the impact changes in weather and climate are having on the economy. Ceres member companies will be in Washington, DC on June 4-5 and would like to talk to you about proposed changes to the vehicle emissions standards. Companies who would join the meeting include:

Mark Bescher, Unilever
Tess Hetzel, Symantec Corp
Ken Locklin, Impax Asset Management
Kristina Friedman, Stu Dalheim, Calvert
Amy Pressler, Southern CA Edison
Rohan Patel, Tesla
John Chaimanis, Kendall Investments
Brian Rice, CalSTRS
Michael Garland, NYC Assistant Comptroller

Please let me know if I can provide additional information. If you need to reach me by phone please call 240-778-3247.

Thank you.

Cliff

Sent from my iPhone

This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please contact me at Cliff.Rothenstein@klgates.com.

This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please reply to me with this message.

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This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please reply to me with this message.

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This electronic message contains information from the law firm of K&L Gates LLP. The contents may be privileged and confidential and are intended for the use of the intended addressee(s) only. If you are not an intended addressee, note that any disclosure, copying, distribution, or use of the contents of this message is prohibited. If you have received this e-mail in error, please reply to me with this message.

From: Charmley, William [charmley.william@epa.gov]

Sent: 9/14/2021 6:55:07 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Moran, Robin [moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Wysor, Tad

[wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: Highlights from the LDV public hearing
Attachments: LDV Hearing Highlights_draft 9-14-2021.pptx

Dear Sarah,

The attached is largely an fyi for you. Within a few days after the public hearing in August the LDV near-term rule team developed the attached summary of the messages we heard from the various testifiers at the 2-day public hearing. It took me more time than it should have to review the document, which I have now done.

This is a quick read, and will give you a good impression of some of the high level messages. Of course, it is only for those stakeholders who decided to testify, and the testifiers only had 3 minutes.

We can also shared this with Ale Nunez, or Ale + Joe, if you think either of those would be helpful.

Thanks Bill

From: Moran, Robin [moran.robin@epa.gov]

Sent: 9/30/2021 1:58:03 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Dickinson, David [Dickinson.David@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Miller,

Elizabeth [Miller.Elizabeth@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Bolon, Kevin

[Bolon.Kevin@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Buchsbaum,

Seth [buchsbaum.seth@epa.gov]; Okoye, Winifred [Okoye.Winifred@epa.gov]; Lieske, Christopher

[lieske.christopher@epa.gov]

Subject: Materials for 11am LDV Update

Attachments: LDV FRM Alternatives Analysis_with Sarah_09-30-2021.pptx

Sarah and all,

Attached is the material we'll present at our 11am on the LDV final rule alternatives analysis, preliminary results thus far.

Robin

From: Moran, Robin

Sent: Wednesday, September 29, 2021 4:17 PM **To:** OTAQ Materials <OTAQMaterials@epa.gov>

Subject: Agenda for Thursday's Light-Duty Weekly (11am)

Sarah,

Here is our Agenda for the LDV weekly tomorrow:

- California Waiver update
- LDV Final Rule Alternatives preliminary modeling results

For the LDV modeling results, as you know this is moving incredibly fast and thus we are still working on materials, and will provide those tomorrow morning.

Thanks, Robin

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.

Ann Arbor, MI 48105 (734) 214-4781

From: Moran, Robin [moran.robin@epa.gov]

Sent: 9/30/2021 8:11:55 PM

To: OAR Briefings [OAR Briefings@epa.gov]

CC: OTAQ Materials [OTAQMaterials@epa.gov]; Charmley, William [charmley.william@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Dickinson, David [Dickinson.David@epa.gov]; Bolon,

Kevin [Bolon.Kevin@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Miller, Elizabeth

[Miller.Elizabeth@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov];

Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Okoye, Winifred [Okoye.Winifred@epa.gov]

Subject: Material for Friday's Light-Duty Vehicles Update

Attachments: LDV FRM Alternatives Analysis_with OAR_10-01-2021.pptx

Dear OAR,

Here is the material we will discuss during our LDV update tomorrow at 12 noon. This is our preliminary analysis of Alternatives for the LDV final rule.

Thanks Robin

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781

From: Moran, Robin [moran.robin@epa.gov]

Sent: 10/5/2021 7:49:10 PM

To: OAR Briefings [OAR Briefings@epa.gov]

CC: OTAQ Materials [OTAQMaterials@epa.gov]; Charmley, William [charmley.william@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Srinivasan, Gautam [Srinivasan.Gautam@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov];

Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: Material for Wednesday (10/6) 3pm Pre-brief on LDV Options Selection

Attachments: Light-Duty Vehicle GHG Standards FRM Options Selection Mtg_with OAR 10-6-2021.pptx

Dear OAR,

Attached is the material for our pre-brief with you tomorrow on the Light-duty Vehicle GHG Options Selection meeting.

Robin

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781

From: Moran, Robin [moran.robin@epa.gov]

Sent: 10/5/2021 1:46:18 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Dickinson, David [Dickinson.David@epa.gov]; Sherwood, Todd

[sherwood.todd@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Lieske, Christopher [lieske.christopher@epa.gov]; Orlin, David [Orlin.David@epa.gov];

Kataoka, Mark [Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Okoye, Winifred

[Okoye.Winifred@epa.gov]

Subject: Material for 10am Light-duty Update

Attachments: Light-Duty Vehicle GHG Standards FRM Options Selection Mtg_with Sarah 10-5-21.pptx

Sarah,

Attached is the draft Options Selection briefing that we will discuss at our 10am LDV update.

Robin

From: Moran, Robin

Sent: Monday, October 04, 2021 4:09 PM **To:** OTAQ Materials <OTAQMaterials@epa.gov>

Cc: Charmley, William <charmley.william@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>; Olechiw, Michael <olechiw.michael@epa.gov>; Dickinson, David <Dickinson.David@epa.gov>; Sherwood, Todd <sherwood.todd@epa.gov>; Bolon, Kevin <Bolon.Kevin@epa.gov>; Tad Wysor <Wysor.Tad@epa.gov>; Miller, Elizabeth <Miller.Elizabeth@epa.gov>; Lieske, Christopher lieske.christopher@epa.gov>; Orlin, David <Orlin.David@epa.gov>; Kataoka, Mark <Kataoka.Mark@epa.gov>; Buchsbaum, Seth <bucksbaum.seth@epa.gov>; Okoye, Winifred <Okoye.Winifred@epa.gov>

Subject: Agenda for Tuesday's 10am Light-duty Update

Sarah,

Below is our Agenda for the LDV weekly at 10am tomorrow. Under our 1st item below, we would like to review with you the draft Options Selection briefing, but we are still working on new modeling runs to incorporate an additional Alternative into the mix, so will share the draft tomorrow morning.

<u>Agenda</u>

- Options Selection [draft briefing will be sent Tuesday morning]
- Wed 10/6 3pm: OTAQ pre-brief w/OAR
- Thurs 10/7 4pm: Workgroup pre-brief w/OAR & WG AA/RAs
- OAR meeting with Environmental NGOs on Thursday, 10/7
- Pre-brief with OAR on Wed 10/6: draft 2-pager on USC/NRDC comments and OTAQ technical engagement (sent to OTAQ Materials this morning)

• EPA review of NHTSA EIS - AA-level meeting cancelled; OP is drafting letter and will send soon for review

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781

From: Lance, Kathleen [Lance.Kathleen@epa.gov]

Sent: 10/13/2021 7:23:38 PM

To: Utech, Dan [Utech.Dan@epa.gov]; Cassady, Alison [Cassady.Alison@epa.gov]; Lucey, John [Lucey.John.D@epa.gov];

Goffman, Joseph [Goffman.Joseph@epa.gov]; Nunez, Alejandra [Nunez.Alejandra@epa.gov]; Campbell, Ann [Campbell.Ann@epa.gov]; Kim, Eunjung [Kim.Eun@epa.gov]; Dunham, Sarah [Dunham.Sarah@epa.gov]; Hengst, Benjamin [Hengst.Benjamin@epa.gov]; Mroz, Jessica [mroz.jessica@epa.gov]; Burch, Julia [Burch.Julia@epa.gov];

Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Moran, Robin

[moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Werner, Christopher [Werner.Christopher@epa.gov]; Hoffer, Melissa

[Hoffer.Melissa@epa.gov]; Prabhu, Aditi [Prabhu.Aditi@epa.gov]; Srinivasan, Gautam

[Srinivasan.Gautam@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Arroyo, Victoria [Arroyo.Victoria@epa.gov]; Miles-McLean, Stuart

[Miles-Mclean.Stuart@epa.gov]; Lamson, Amy [Lamson.Amy@epa.gov]; Nagelhout, Peter [Nagelhout.Peter@epa.gov]; Cooperstein, Sharon [Cooperstein.Sharon@epa.gov]; Simon, Nathalie [Simon.Nathalie@epa.gov]; OP ADP Calendar [OP_ADP_Calendar@epa.gov]; Starfield, Lawrence [Starfield.Lawrence@epa.gov]; Bartlett, Keith [Bartlett.Keith@epa.gov]; Alexander, David

[Alexander.David@epa.gov]; Belser, Evan [Belser.Evan@epa.gov]; Cascio, Wayne [Cascio.Wayne@epa.gov]; Benner, Tim [Benner.Tim@epa.gov]; Watkins, Stephen [watkins.stephen@epa.gov]; Ross, Mary [Ross.Mary@epa.gov]; Frey, Christopher [Frey.Christopher@epa.gov]; Szaro, Deb [Szaro.Deb@epa.gov]; Rogan, John [Rogan.John@epa.gov];

Wong, Shutsu [Wong.Shutsu@epa.gov]; Jordan, Deborah [Jordan.Deborah@epa.gov]; Mikulin, John

[MIKULIN.JOHN@EPA.GOV]; Adams, Elizabeth [Adams.Elizabeth@epa.gov]; Lakin, Matt [Lakin.Matthew@epa.gov];

Machol, Ben [Machol.Ben@epa.gov]; McDaniel, Penelope [MCDANIEL.PENELOPE@EPA.GOV]; Aspy, Dale [Aspy.Dale@epa.gov]; Martin, Tina [martin.tina@epa.gov]; Blevins, John [Blevins.John@epa.gov]; Fine, Philip [Fine.Philip@epa.gov]; Efron, Brent [Efron.Brent@epa.gov]; Freeman, Caroline [Freeman.Caroline@epa.gov];

Monell, Carol [Monell.Carol@epa.gov]; Niebling, William [Niebling.William@epa.gov] McCabe, Janet [McCabe.Janet@epa.gov]; Morgan, Ashley [Morgan.Ashley.M@epa.gov]

Subject: RE: Video-call: Options Selection Meeting for Revised Light-Duty Vehicle GHG Emissions Standards FRM

Attachments: 2021 10 14 OAR Briefing Memo Options Selection for LDV GHG FRM - Briefing Memo.docx; 2021 10 14 OAR Decision

Memo Options Selection for LDV GHG FRM - Decision Memo.docx; 2021 10 14 OAR Slide Deck Options Selection for

LDV GHG FRM - Slides.pptx

Materials attached for tomorrow's 4:15PM.

-----Original Appointment-----

From: scheduling

CC:

Sent: Wednesday, September 22, 2021 12:47 PM

To: scheduling; Utech, Dan; Cassady, Alison; Lucey, John; Goffman, Joseph; Nunez, Alejandra; Campbell, Ann; Kim, Eunjung; Dunham, Sarah; Hengst, Benjamin; Mroz, Jessica; Burch, Julia; Charmley, William; Simon, Karl; Moran, Robin; Olechiw, Michael; Wysor, Tad; Miller, Elizabeth; Werner, Christopher; Hoffer, Melissa; Prabhu, Aditi; Srinivasan, Gautam; Orlin, David; Kataoka, Mark; Buchsbaum, Seth; Arroyo, Victoria; Miles-McLean, Stuart; Lamson, Amy; Nagelhout, Peter; Cooperstein, Sharon; Simon, Nathalie; OP ADP Calendar; Starfield, Lawrence; Bartlett, Keith; Alexander, David; Belser, Evan; Cascio, Wayne; Benner, Tim; Watkins, Stephen; Ross, Mary; Frey, Christopher; Szaro, Deb; Rogan, John; Wong, Shutsu; Jordan, Deborah; Mikulin, John; Adams, Elizabeth; Lakin, Matt; Machol, Ben; McDaniel, Penelope; Aspy, Dale; Martin, Tina; Blevins, John; Fine, Philip; Efron, Brent; Freeman, Caroline; Monell, Carol; Niebling, William

Cc: McCabe, Janet

Subject: Video-call: Options Selection Meeting for Revised Light-Duty Vehicle GHG Emissions Standards FRM

When: Thursday, October 14, 2021 4:15 PM-5:15 PM (UTC-05:00) Eastern Time (US & Canada).

Where: Microsoft Teams Meeting

Do not forward this invitation. Please notify <u>Scheduling@epa.gov</u> if participant changes need to be made.

- -Administrator Regan
- -Dan Utech

- -Alison Cassady
- -John Lucey
- -DA Janet McCabe Optional

Virtual:

- -Joe Goffman, OAR
- -Alejandra Nunez, OAR
- -Ann Campbell, OAR
- -Eunjung Kim, OAR
- -Sarah Dunham, OAR
- -Benjamin Hengst, OAR
- -Jessie Mroz, OAR
- -Julia Burch, OAR
- -William Charmley, OAR
- -Karl Simon, OAR
- -Robin Moran, OAR
- -Michael Olechiw, OAR
- -Tad Wysor, OAR
- -Elizabeth Miller, OAR
- -Christopher Werner, OAR
- -Melissa Hoffer, OGC
- -Aditi Prabhu, OGC
- -Gautam Srinivasan, OGC
- -David Orlin, OGC
- -Mark Kataoka, OGC
- -Seth Buchsbaum, OGC
- -Victoria Arroyo, OP
- -Stuart Miles-McLean, OP
- -Amy Lamson, OP
- -Peter Nagelhout, OP
- -Sharon Cooperstein, OP
- -Nathalie Simon, OP
- -OP ADP Calendar (OP ADP Calendar@epa.gov)
- -Lawrence Starfield, OECA
- -Keith Bartlett, OECA
- -David Alexander, OECA
- -Evan Belser, OECA
- -Wayne Cascio, ORD
- -Tim Benner, ORD
- -Stephen Watkins, ORD
- -Mary Ross, ORD
- -Christopher Frey, ORD
- -Deb Szaro, RO1
- -John Rogan, R01
- -Shutsu Wong, R01
- -Deborah Jordan, R09
- -John Mikulin, R09
- -Elizabeth Adams, R09
- -Matt Lakin, R09
- -Ben Machol, R09
- -Penelope McDaniel, R09
- -Dale Aspy, R04
- -Tina Martin, R04

- -John Blevins, R04
- -Caroline Freeman, R4
- -Carol Monell, R4
- -Phil Fine, OP
- -Brent Efron, OP
- -William Niebling, OCIR

Microsoft Teams meeting

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Learn More | Meeting options

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 9/14/2021 2:07:09 AM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: McCoy, Britney [McCoy.Britney@epa.gov]

Subject: Talk on EV landscape at TATD division mtg Thursday

Attachments: TATD Division Meeting Sept 16.pptx

Hi Karl,

As we mentioned a few weeks ago, Cay Yanca asked me to speak at the upcoming TATD Division meeting (Sept 16) about EVs and charging infrastructure. The talk is meant to be a broad overview of the EV landscape—market and policy. ASD will be following up in October with a talk about the upcoming rules and OTAQ work in this area.

Attached are draft slides. Most of these are updated versions of slides you've seen before, but I would appreciate any feedback you have on the messaging and content.

Thanks!

Susan

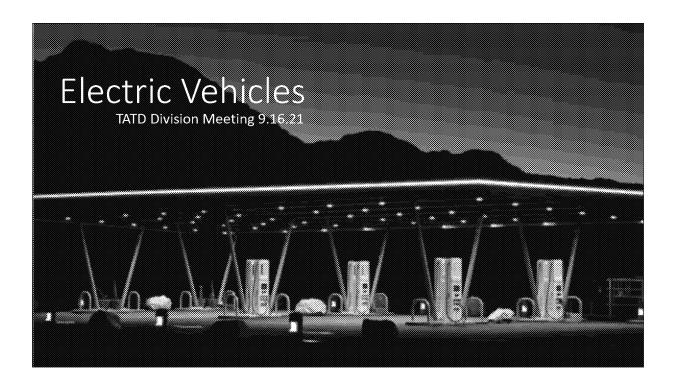
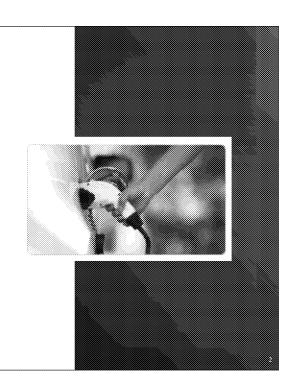


Image Source: Electrify America

Note: Slides for Internal Use only. Some images may have copyright restrictions. Check before sharing externally.

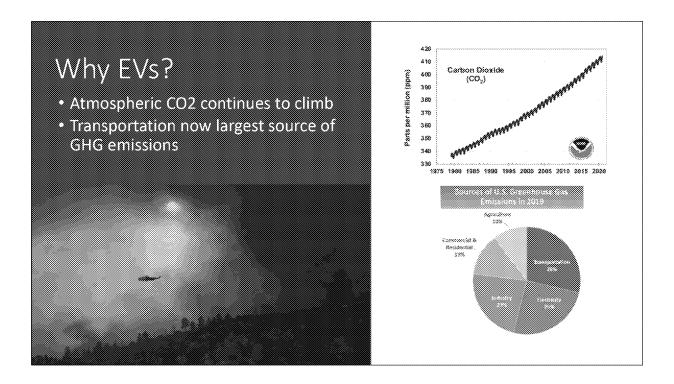
Overview

- Climate and Policy Context
- Electric Vehicles
 - Global & U.S. Market
 - Cost Considerations
 - Emissions
- Charging Infrastructure
 - Status of U.S. charging stations
 - How much will we need?



Sources:

Photos from fueleconomy.gov. Top photo shows 2019 Tesla Model 3.



Source: https://www.epa.gov/ghgemissions/inventory-us-greenhouse-gas-emissions-and-sinks https://research.noaa.gov/article/ArtMID/587/ArticleID/2759/NOAA-index-tracks-how-greenhouse-gas-pollution-amplified-global-warming-in-2020 (Notes: These graphs depict the global average abundances of the major, well-mixed, long-lived greenhouse gases - carbon dioxide, methane, nitrous oxide, CFC-12 and CFC-11 - from the NOAA global air sampling network plotted since the beginning of 1979.)

https://www.noaa.gov/media-advisory/wildfire-season-and-fire-weather-resource-guide-for-reporters-and-media

Meeting new Executive Order targets will require steep increases in EV sales

Executive Order on Tackling the Climate Crisis at Home and Abroad

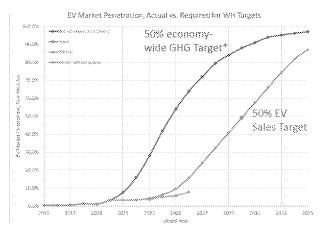
JANUARY ZZ ZON + PRESIDENTIAL ACTIONS

 Jan EO put U.S. on a path to achieve net zero emissions, economy-wide by 2050

Executive Order on Strengthening American Leadership in Clean Cars and Trucks

ANDORF 50, 2010 - PRODUCED NA ROTATING

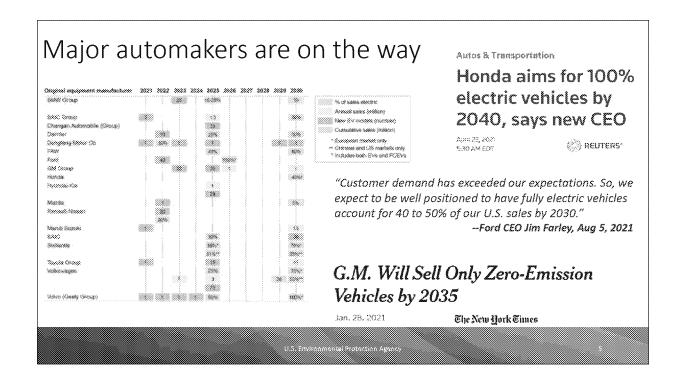
 Aug EO set goal for 50% of new cars and trucks to be zero emission vehicles by 2030



All results draft deliberative. Do not cite or distribute.

Graph: Internal from Ben Ellies.

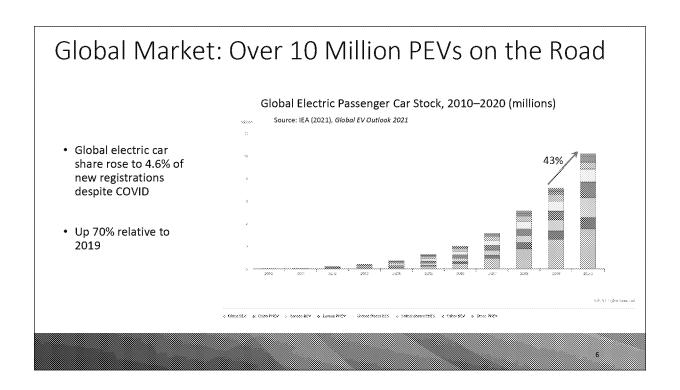
^{*}Assumes all or nearly all LD vehicles would need to be EVs to meet economy-wide goals since some other sectors more difficult to decarbonize. 4



Sources:

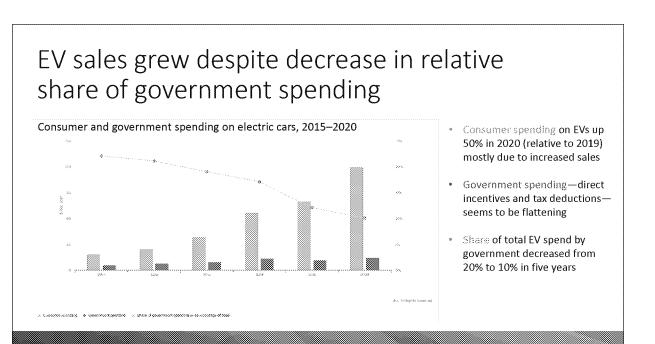
International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs

https://media.ford.com/content/fordmedia/fna/us/en/news/2021/08/05/ford-statements-electric-vehicle-sales-white-house.html



Sources:

International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs

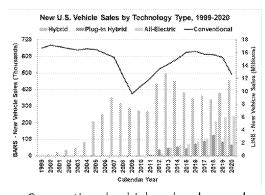


Sources:

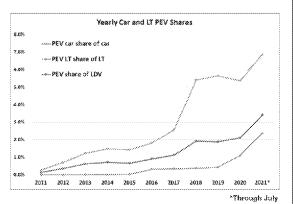
International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs

"Government incentives are the sum of direct government spending through purchase incentives and foregone revenue due to taxes waived specifically for electric cars. Only national government purchase support policies for electric cars are taken into account. Consumer spending is the total expenditure based on model price, minus government spending."

U.S. EV sales increased in 2020 even as ICE sales dropped



- Conventional vehicle sales dropped 15% in 2020
- * BEV sales slightly increased



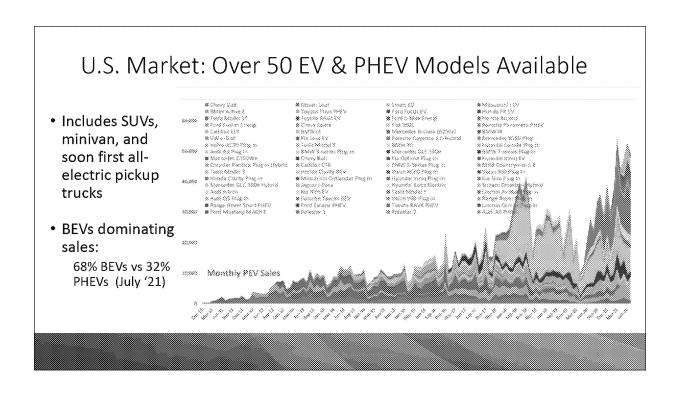
- In July, over 50,000 PEVs sold in July (84% increase from July 2020)
- Share of LDV market now over 3%

Source: https://www.anl.gov/es/light-duty-electric-drive-vehicles-monthly-sales-updates; 84% increase from sales in July 2020

Over 2M sold in US since 2010

From DOE FOTW 1200: "Conventional new light-duty vehicle sales declined to 12.7 million in 2020, down from 15.3 million in 2019."

https://www.energy.gov/eere/vehicles/articles/fotw-1200-august-23-2021-sales-new-electric-vehicles-us-were-2020-while



Source: https://www.anl.gov/es/light-duty-electric-drive-vehicles-monthly-sales-updates

Median EV range now over 200 miles



Tesla Model S Long Range Plus

- Range of Electric Vehicles Offered for Sale in the United States,

 Model Years 2011-2020

 Maxassan Shage
 280

 150

 290

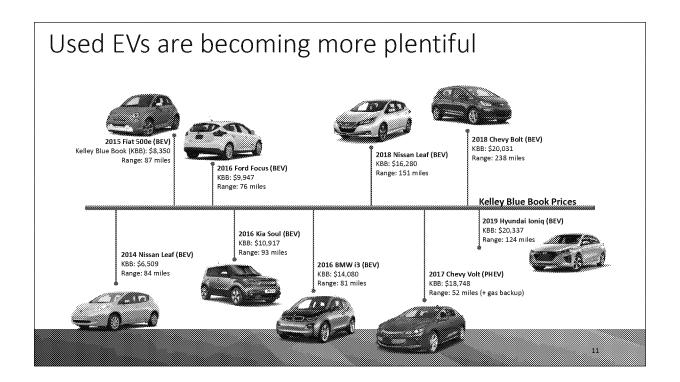
 2011 2012 2013 2014 2018 2017 2018 2019 2020

 Model Years 2011-2020
- Maximum range 402 miles: Tesla Model S Long Range Plus
- Over 200 miles: Audi e-tron, Chevy Bolt, Hyundai Kona, Jaguar I-Pace, Kia Niro, Kia Soul, Nissan Leaf, Porsche Taycan, Tesla Model 3, X, Y, & S

Source: https://www.anl.gov/es/light-duty-electric-drive-vehicles-monthly-sales-updates and fueleconomy.gov Vehicle models listed are from MY2020

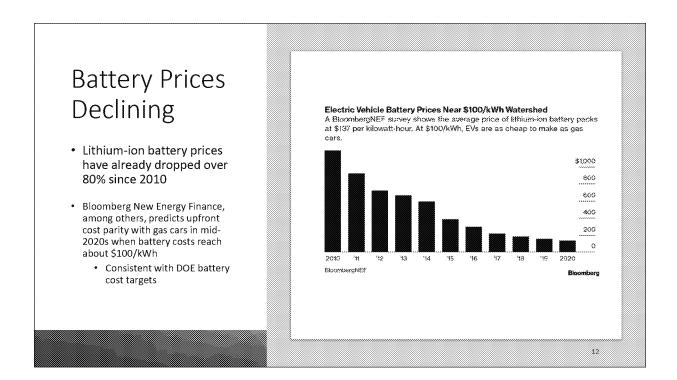
From DOE FOTW 1200: "Conventional new light-duty vehicle sales declined to 12.7 million in 2020, down from 15.3 million in 2019."

https://www.energy.gov/eere/vehicles/articles/fotw-1200-august-23-2021-sales-new-electric-vehicles-us-were-2020-while



As EVs come off of their 3-year leases, the used EV market is gaining more options from a range of OEMs Federal regulations require EV battery packs are warrantied by the vehicle manufacturer for at least eight years or 100,000 miles

Source: https://www.kbb.com/car-finder/?seolink=false?intent=used&pricerange=0-45000&vehicletypes=electric&sort=priceasc KBB used dealer prices as of August 2021



Source:

Graph Bloomberg New Energy Finance (BNEF), Electric Vehicle Outlook 2019: https://about.bnef.com/electric-vehicle-outlook/#toc-viewreport

Additional sources used in timeline:

BNEF '18: https://about.bnef.com/electric-vehicle-outlook/

JP Morgan Research: https://www.jpmorgan.com/global/research/electric-vehicles

UBS: https://neo.ubs.com/shared/d1wkuDlEbYPjF/

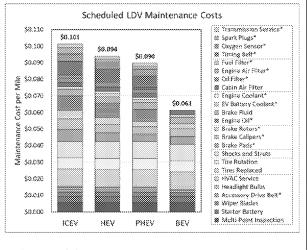
[Note: UBS defines "true cost of parity" as when OEMs achieve a 5% EBIT margin, not when upfront purchase price is the same.

UBS predicts this will be reached in 2028 in the U.S. and 2023 in Europe.]

Bernstein: https://www.spglobal.com/platts/en/market-insights/latest-news/electric-power/022619-evs-to-reach-cost-parity-with-internal-combustion-cars-in-3-4-years-bernstein

EVs typically have lower operating costs

- On average, fuel costs are about 60% lower when driving electric vs gasoline though wide regional variation
- Maintenance costs estimated to be 40% lower per mile for a BEV than an ICE
 - ✓ No engine oil, timing belt, spark plugs, and oxygen sensors etc



*Service interval varies by powertrain.

Sources: https://www.energy.gov/eere/vehicles/articles/fotw-1186-may-17-2021-national-average-cost-fuel-electric-vehicle-about-60 (March 31, 2021)

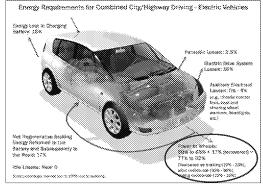
DOE FOTW 1190: https://www.energy.gov/eere/vehicles/articles/fotw-1190-june-14-2021-battery-electric-vehicles-have-lower-scheduled

PHEVs and HEVs still save maintenance costs with braking

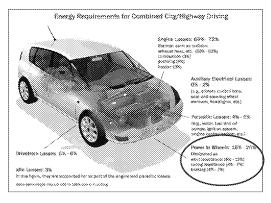
Electric Vehicles are more efficient



Source: U.S. DOE



Conventional Car



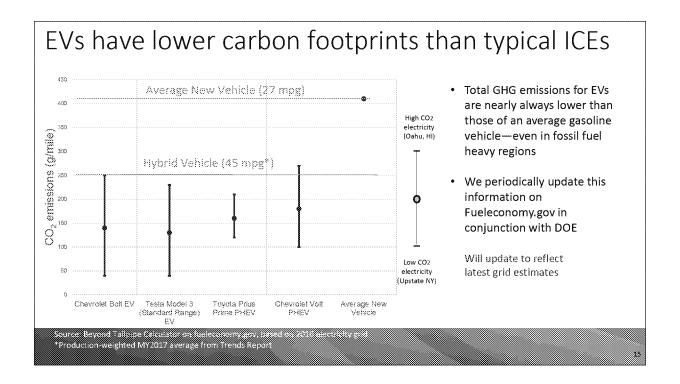
About 80% of energy put into an electric vehicle is used to power the wheels vs. about 25% for a conventional car

14

Sources:

https://www.energy.gov/eere/vehicles/articles/fotw-1045-september-3-2018-77-82-energy-put-electric-car-used-move-car-down https://www.energy.gov/eere/vehicles/articles/fotw-1044-august-27-2018-12-30-energy-put-conventional-car-used-move-car-down

Additional detail at: https://www.fueleconomy.gov/feg/atv.shtml



Notes on above analysis:

Estimates shown are from our Beyond Tailpipe Calculator on fueleconomy.gov.

The center dots assume a U.S. average electricity mix. The regions with the lowest and highest CO2 emissions are also displayed.

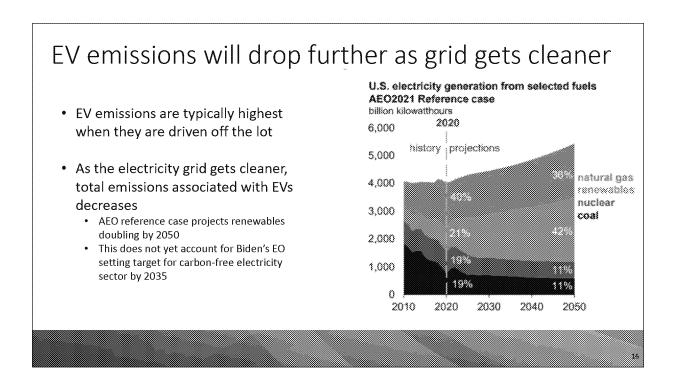
Highest: Oahu, HI: ~90% fossil fuels (oil & coal)

Lowest: Upstate NY: ~40% renewables, 30% nuclear, 30% natural gas

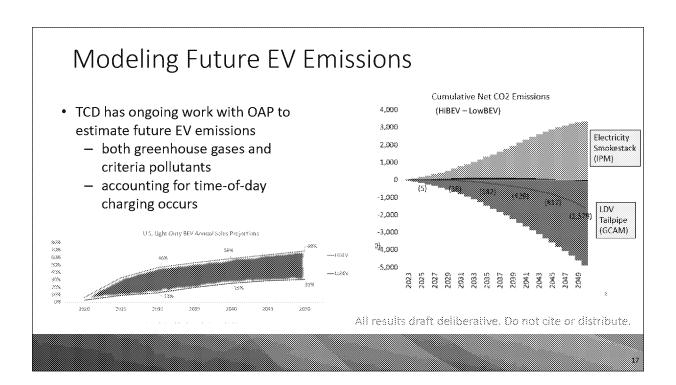
Modeling: grid emissions (including T&D losses) are from eGRID. Emissions associated with feedstocks (coal, natural gas, etc) are from GREET.

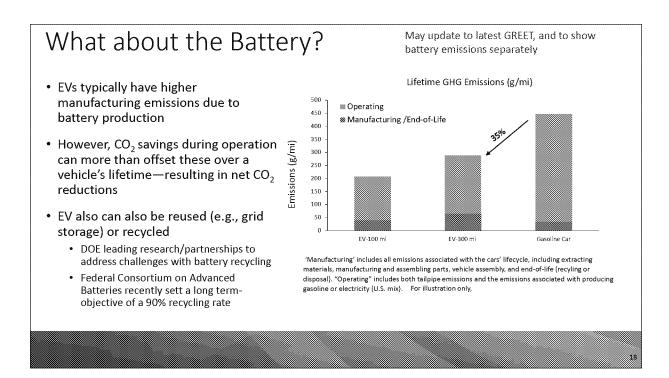
Upstream gasoline emissions are included

Unless noted, vehicle models are MY2019



Source: https://www.eia.gov/outlooks/aeo/pdf/04%20AEO2021%20Electricity.pdf





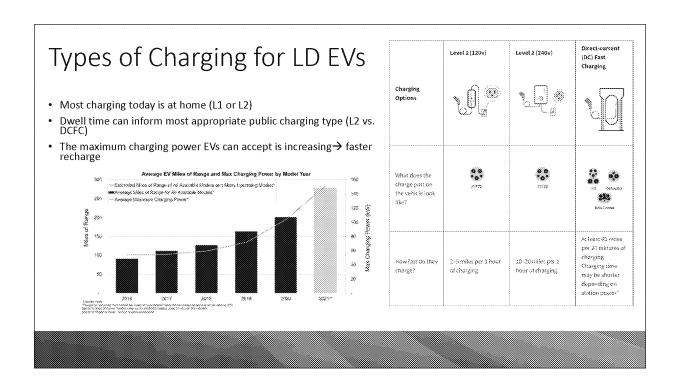
Data in graph generated from Argonne National Laboratory's GREET Model (GREET2_2019), available at: https://greet.es.anl.gov/

See the U.S. Department of Energy's ReCell Center for more information on battery recycling. Assumed equal VMT per lifetime for all vehicle types.

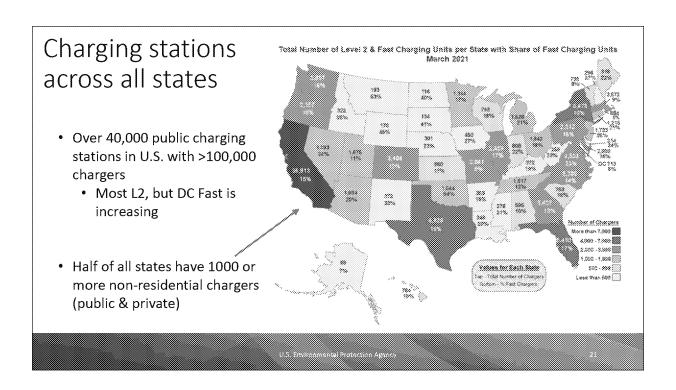
Federal Consortium on Advanced Batteries recently released a National Blueprint for Lithium Batteries setting a long termobjective of a 90% recycling rate.



One of the two dual Level 2 charging stations installed at NVFEL in Fall 2017

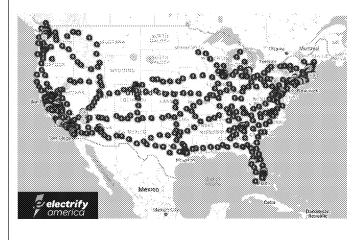


Source: Green Vehicle Guide, https://www.epa.gov/greenvehicles/plug-electric-vehicle-charging and Elctrify America Cycle 3 National Plan: https://www.electrifyamerica.com/assets/pdf/cycle3_investment_plan_epa.a19109d1.pdf



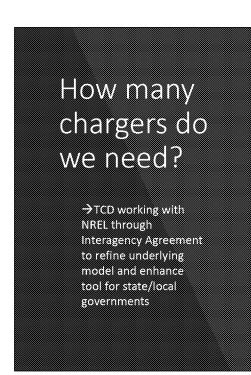
Sources: DOE FOTW 1184: https://www.energy.gov/eere/vehicles/articles/fotw-1184-may-3-2021-half-all-states-now-have-least-1000-non-residential Includes L2 & DCFC public and private chargers; includes Tesla

...and many more are coming



- VW Clean Air Act Civil Settlement includes a requirement for VW spend \$2 billion over 10 years to advance zero emission vehicles
- Electrify America—VW subsidiary— now has > 650 EV charging stations across United States with hundreds more planned
 - Completed two cross-country routes
 - In 2020, opened stations at pace of nearly 3 per week
- States, utilities, workplaces, EVSE providers (e.g., EVgo, Chargepoint), Tesla, and others also installing stations

Source: Electrify America 9.12.21



A 2017 NREL study found only ~400 fast charging stations needed on highway corridors to provide basic network of coverage (70 mi spacing)



But **many more** will be needed to meet demand as EV penetration grows, particularly in cities

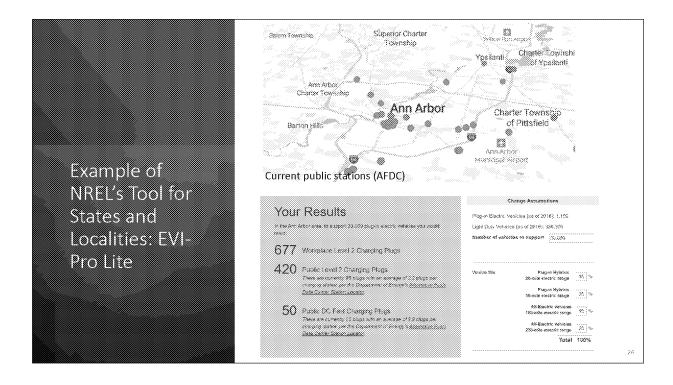
| | | DC Fast Chargers | Level 2 (non-residential) |
|-------|--------------|---------------------|------------------------------|
| | | CHargers | (non-residential) |
| | ities | 1.5 | 36 |
| ki | ************ | | |
| 7 - 3 | owns | 2.2 | 54 |
| ı | | | |
| Rural | Areas | 3.1 | 79 |
| Rural | Areas | 31 | 79 |

If 15M PEVs in 2030 (20% of LD sales), then need approx.

- 600,000 L2 non-residential chargers AND
- 25,000 fast charging plugs in communities

23

Source: NREL National Plug-in Electric Vehicle Infrastructure Analysis, https://www.nrel.gov/docs/fy17osti/69031.pdf?utm_source=NREL+News&utm_campaign=888314f4c5-EMAIL_NR_PEV_CHARGING_2017_10_04&utm_medium=email&utm_term=0_807f77e7f4-888314f4c5-282475801



 $https://afdc.energy.gov/fuels/electricity_locations.html\#/find/nearest?fuel=ELEC\&country=USAndEVI-ProLite\\$

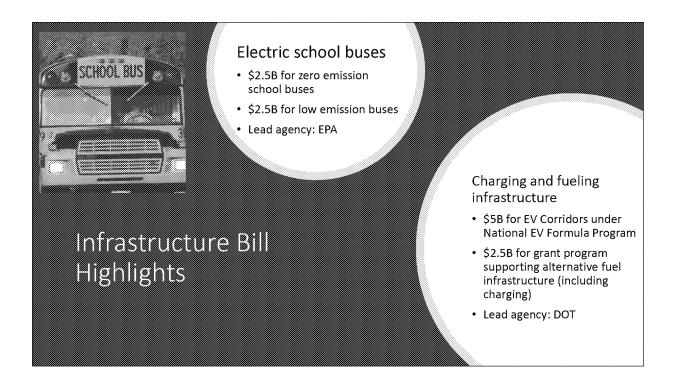


Photo from epa.gov/dera

Appendix

Public Charging Costs

| Level | component con (per charge) | Installation Cost |
|---------|-------------------------------|-------------------|
| 1 | \$300-1,500 | \$300-5,000 |
| 2 | \$300-6,500 | \$1,000-10,000 |
| DC Fast | \$20,000-150,000 | \$20,000-96,000* |

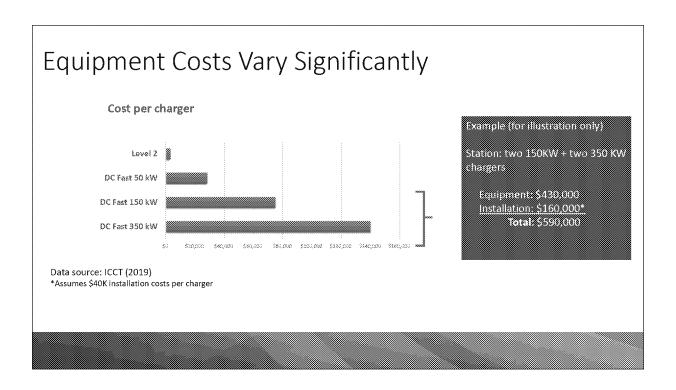
Sources: ICCT (2019), Avista (2019), RMI (2019), Borlugh et. al (2020), NYSERDA (2018)

*96K installation estimate for site with CCS & CHAdeMO connectors plus L2

- Equipment detayers
 - nower leve
 - Commercial designs and the second
 - specifications or a wall-mount vs pedestal mount, networking capability
- e installation constitution
 - e og aftir fra til et gjere. Tiggistion og mittig skillinger
- DCFC stations may encounter additional costs associated with any necessary upgrades to utility transmission and distribution infrastructure

Sources:

ICCT (2019): https://theicct.org/sites/default/files/publications/ICCT_EV_Charging_Cost_20190813.pdf
Avista (2019): https://myavista.com/-/media/myavista/content-documents/energysavings/electricvehiclesupplyequipmentpilotfinalreport.pdf
RMI (2019): https://rmi.org/insight/reducing-ev-charging-infrastructure-costs/
Borlaug et al. (2020): Levelized Cost of Charging Electric Vehicles in the United States
NYSERDA (2018): Strategies and Techniques for Reducing the Installation and Operating Costs of EVSE, available at: https://www.nyserda.ny.gov/all-programs/programs/chargeny/charge-electric/best-practices

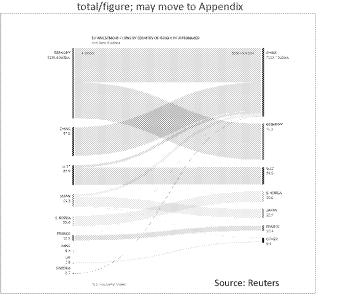


Source: ICCT (2019): https://theicct.org/sites/default/files/publications/ICCT_EV_Charging_Cost_20190813.pdf
Costs shown in bar chart are for networked chargers; one charger per pedestal.
Installation cost estimate: assumes \$40K installation per charger, which is the approximate per charger estimate in ICCT (2019) for 350 kW chargers.

Automakers are Investing

• \$300 Billion in EVs and Batteries

- Investment by 29 global automakers over 5–10 yrs announced as of early 2019
- Likely underestimates total EV investment
 - Doesn't include automotive suppliers
 - A separate analysis found \$20 billion in venture capital for electrification startups (Reuters)
- For context, overall auto R&D spending has been about \$100B/yr in recent years (PwC, Auto Alliance)



Checking to see if I can replace with updated

23

Sources:

https://graphics.reuters.com/AUTOS-INVESTMENT-ELECTRIC/010081ZB3HD/index.html

https://www.reuters.com/article/us-autoshow-detroit-electric-exclusive/exclusive-vw-china-spearhead-300-billion-global-drive-to-electrify-cars-idUSKCN1P40G6

https://www.reuters.com/article/us-autoshow-detroit-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-investors

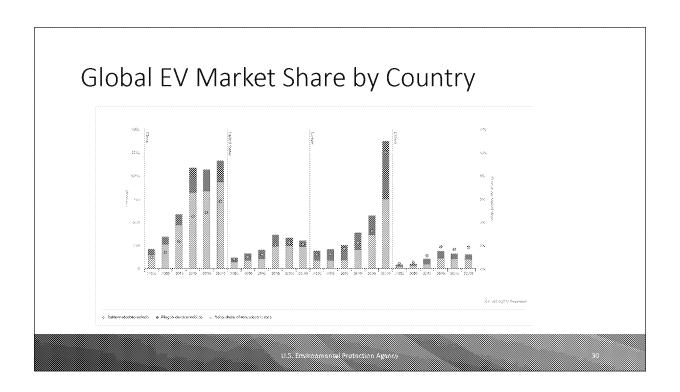
Overall R&D budget:

https://autoalliance.org/innovation/

[Global automakers spent ~\$109B in 2017.]

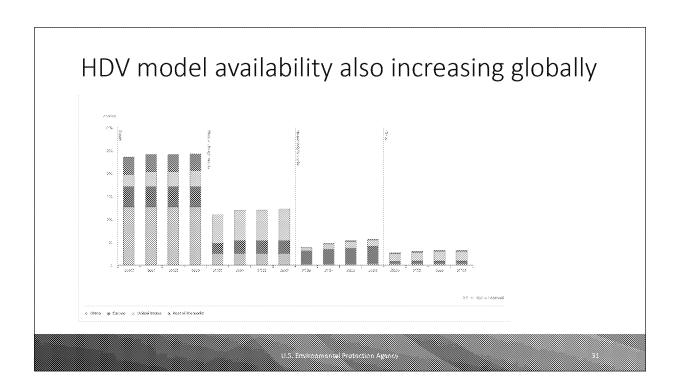
https://www.strategyand.pwc.com/media/file/2018-Global-Innovation-1000-Fact-Pack.pdf

[Graph on p.28 shows auto R&D between \$99B and \$109B from 2



Sources:

International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs



Sources:

International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs

Provide sector demand increasing Private sector demand for zero-emission commercial vehicles amplifies market signals for OEMs to develop EVs Operating Announced Target / actions area Orders 100 COX BEV Fight cumminerate verifices from start our company Notion, America since to be net-seconomical by 2040 United States 2009 Coders up to 800 hydrogen fuel cell Nikola newy duty tracks. Global 2039 Global 2018 DHL Group - Celivery of modernal parcels by Evolin the medium term and net-zero emissions logistics by 2000. H₂ Mobility Association Switzerland 2019 If of Switzerland's largest retailers loves in Hyundei hydrogen trucking services that will declay up to 4,000 heavy-data sem-emission fracts. Ingka Group (IEEA) Global Zero-emission delivenes in leading ofties by 2020 and in off dises by 2025. 2039 Electrify 1,200 mail and garnel delivery vans by 2021 and numbers entireliate by artist by 2000. SF Supress Ctico 2003 Laureth beacty 10 000 650 logistics venicles. Itade pendent remiter : Chaptherry Plan will deplay \$ 00% new energy logistics vehicles North America 2019 Grider 10 000 BEV light-consisterned vehicles with potential for a second order.

Sources:

International Energy Agency (IEA) (2021), Global EV Outlook 2021, IEA, Paris https://www.iea.org/reports/global-ev-outlook-2021 Includes EVs, PHEVs, and FCVs

Simpson, Jonathan [Simpson.Jonathan@epa.gov] From:

Sent: 10/22/2021 3:06:51 PM

To: Abrams, Nancy [Abrams.Nancy@epa.gov]; Buzzelle, Stanley [Buzzelle.Stanley@epa.gov]; Dalbey, Matthew

> [Dalbey.Matthew@epa.gov]; Daniels, Jessica [daniels.jessica@epa.gov]; Gunning, Paul [Gunning.Paul@epa.gov]; Hoppe, Allison [hoppe.allison@epa.gov]; Kopits, Elizabeth [Kopits.Elizabeth@epa.gov]; Macedonia, Jennifer

[Macedonia.Jennifer@epa.gov]; McGartland, Al [McGartland.Al@epa.gov]; Marshall, Tom [marshall.tom@epa.gov];

Munis, Ken [Munis.Ken@epa.gov]; Patulski, Meg [patulski.meg@epa.gov]; Ragnauth, Shaun

[Ragnauth.Shaun@epa.gov]; Scheraga, Joel [Scheraga.Joel@epa.gov]; Schmeltz, Rachel [Schmeltz.Rachel@epa.gov];

Serassio, Helen [Serassio.Helen@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Susman, Megan [Susman.Megan@epa.gov]; Tejada, Matthew [Tejada.Matthew@epa.gov]; Tomiak, Robert

[tomiak.robert@epa.gov]; EPA NEPA Regional Managers [EPA_NEPA_Regional_Managers@epa.gov]; Dean, Kenneth

[Dean.William-Kenneth@epa.gov]; Sedlacek, Michael [Sedlacek.Michael@epa.gov]; Appleton, Zac [Appleton.Zac@epa.gov]; Sturges, Susan [Sturges.Susan@epa.gov]; Pepple, Karl [Pepple.Karl@epa.gov]

Barger, Cindy [Barger.Cindy@epa.gov]; Rountree, Marthea [Rountree.Marthea@epa.gov]; Schaedle, Candi

[Schaedle.Candi@epa.gov]

Comment Letter - Postal Service Draft EIS for Next Generation Delivery Vehicle (NGDV) Acquisitions Subject:

Attachments: USPS EPA Cover Letter October 2021.pdf; USPS NGDV Draft EIS detailed comments only_21Oct2021 Final.pdf

All -

CC:

Attached are the cover letter and EPA's detailed comments on the Postal Service's Draft EIS for Next Generation Delivery Vehicle (NGDV) Acquisitions.

On behalf of Rob Tomiak, Cindy Barger, and the entire NCD staff, thank you for your thoughtful contributions and diligent efforts in formulating these comments.

Feel free to contact me or Cindy if you have any questions or concerns.

Jonathan

Jonathan Simpson **NEPA Compliance Division** Office of Federal Activities U.S. Environmental Protection Agency Washington, DC

Tel: 202-564-8168

From: Moran, Robin [moran.robin@epa.gov]

Sent: 10/25/2021 7:33:23 PM

To: OAR Briefings [OAR Briefings@epa.gov]

CC: OTAQ Materials [OTAQMaterials@epa.gov]; Charmley, William [charmley.william@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Dickinson, David [Dickinson.David@epa.gov];

Wysor, Tad [wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Sherwood, Todd

[sherwood.todd@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Lieske, Christopher [lieske.christopher@epa.gov];

Srinivasan, Gautam [Srinivasan.Gautam@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark

[Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Okoye, Winifred

[Okoye.Winifred@epa.gov]

Subject: Materials for Tuesday's 12noon Light-Duty Vehicle Update

Attachments: LDV GHG FRM_Hybrid Alternative and Flexibilities_for OAR_draft3.pptx

Dear OAR,

For our noon LDV Update tomorrow, attached is a briefing on our updated analysis including the Hybrid Alternative, and our staff recommendations on the four Flexibilities. This is a pre-brief for the second round of Options Selection with the Administrator.

Thanks, Robin

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781

From: Moran, Robin [moran.robin@epa.gov]

Sent: 10/26/2021 7:19:51 PM

To: Dunham, Sarah [Dunham.Sarah@epa.gov]

CC: OTAQ Materials [OTAQMaterials@epa.gov]; Charmley, William [charmley.william@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Dickinson, David [Dickinson.David@epa.gov];

Wysor, Tad [wysor.tad@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Sherwood, Todd

[sherwood.todd@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Lieske, Christopher [lieske.christopher@epa.gov];

Srinivasan, Gautam [Srinivasan.Gautam@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark

[Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Okoye, Winifred

[Okoye.Winifred@epa.gov]

Subject: RE: Materials for Tuesday's 12noon Light-Duty Vehicle Update **Attachments**: LDV GHG Final Rule_pre-brief for Options Selection part 2.pptx

Thanks Sarah, that was easy. Attached is the version for the pre-brief on Thursday.

As you said, we'll revert to today's version for the formal OS briefing on Monday.

From: Dunham, Sarah < Dunham. Sarah@epa.gov>

Sent: Tuesday, October 26, 2021 1:52 PM **To:** Moran, Robin <moran.robin@epa.gov>

Cc: OTAQ Materials <OTAQMaterials@epa.gov>; Charmley, William <charmley.william@epa.gov>; Olechiw, Michael <olechiw.michael@epa.gov>; Simon, Karl <Simon.Karl@epa.gov>; Dickinson, David <Dickinson.David@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>; Miller, Elizabeth <Miller.Elizabeth@epa.gov>; Sherwood, Todd <sherwood.todd@epa.gov>; Bolon, Kevin <Bolon.Kevin@epa.gov>; Lieske, Christopher lieske.christopher@epa.gov>; Srinivasan, Gautam <Srinivasan.Gautam@epa.gov>; Orlin, David <Orlin.David@epa.gov>; Kataoka, Mark <Kataoka.Mark@epa.gov>; Buchsbaum, Seth <buckspaces.gov>; Okoye, Winifred <Okoye.Winifred@epa.gov>

Subject: RE: Materials for Tuesday's 12noon Light-Duty Vehicle Update

Thanks for going through this today with Joe. With Joe and Ale after the meeting, they advised for Thursday's briefing that you move the slide that begins the appendix to after slide6. So the slides after slide 6 would essentially be moved into the appendix.

Then for the Monday options selection meeting it can be as is (the way you sent the slides up for today)

From: Moran, Robin <moran.robin@epa.gov>
Sent: Monday, October 25, 2021 3:33 PM
To: OAR Briefings <OAR Briefings@epa.gov>

Subject: Materials for Tuesday's 12noon Light-Duty Vehicle Update

Dear OAR,

For our noon LDV Update tomorrow, attached is a briefing on our updated analysis including the Hybrid Alternative, and our staff recommendations on the four

Flexibilities. This is a pre-brief for the second round of Options Selection with the Administrator.

Thanks, Robin

Robin Moran (she/her)
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781

From: Lance, Kathleen [Lance.Kathleen@epa.gov]

Sent: 10/29/2021 8:49:29 PM

To: Utech, Dan [Utech.Dan@epa.gov]; Lucey, John [Lucey.John.D@epa.gov]; Cassady, Alison [Cassady.Alison@epa.gov];

Goffman, Joseph [Goffman.Joseph@epa.gov]; Nunez, Alejandra [Nunez.Alejandra@epa.gov]; Campbell, Ann [Campbell.Ann@epa.gov]; Kim, Eunjung [Kim.Eun@epa.gov]; Dunham, Sarah [Dunham.Sarah@epa.gov]; Hengst, Benjamin [Hengst.Benjamin@epa.gov]; Mroz, Jessica [mroz.jessica@epa.gov]; Burch, Julia [Burch.Julia@epa.gov];

Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Moran, Robin

[moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Miller,

Elizabeth [Miller.Elizabeth@epa.gov]; Niebling, William [Niebling.William@epa.gov]; Werner, Christopher

[Werner.Christopher@epa.gov]; Hoffer, Melissa [Hoffer.Melissa@epa.gov]; Prabhu, Aditi [Prabhu.Aditi@epa.gov];

Srinivasan, Gautam [Srinivasan.Gautam@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark

[Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Arroyo, Victoria [Arroyo.Victoria@epa.gov]; Miles-McLean, Stuart [Miles-Mclean.Stuart@epa.gov]; Lamson, Amy [Lamson.Amy@epa.gov]; Nagelhout, Peter [Nagelhout.Peter@epa.gov]; Cooperstein, Sharon [Cooperstein.Sharon@epa.gov]; Simon, Nathalie [Simon.Nathalie@epa.gov]; OP ADP Calendar [OP_ADP_Calendar@epa.gov]; Starfield, Lawrence [Starfield.Lawrence@epa.gov]; Bartlett, Keith

[Bartlett.Keith@epa.gov]; Alexander, David [Alexander.David@epa.gov]; Cascio, Wayne [Cascio.Wayne@epa.gov];

Benner, Tim [Benner.Tim@epa.gov]; Watkins, Stephen [watkins.stephen@epa.gov]; Ross, Mary

[Ross.Mary@epa.gov]; Frey, Christopher [Frey.Christopher@epa.gov]; Szaro, Deb [Szaro.Deb@epa.gov]; Rogan, John [Szaro.Deb@epa.gov]; Prey, Christopher [Frey.Christopher@epa.gov]; Prey, Christopher@epa.gov]; Prey, Christopher@

[Rogan.John@epa.gov]; Wong, Shutsu [Wong.Shutsu@epa.gov]; Jordan, Deborah [Jordan.Deborah@epa.gov];

Mikulin, John [MIKULIN.JOHN@EPA.GOV]; Adams, Elizabeth [Adams.Elizabeth@epa.gov]; Lakin, Matt

[Lakin.Matthew@epa.gov]; Machol, Ben [Machol.Ben@epa.gov]; McDaniel, Penelope

[MCDANIEL.PENELOPE@EPA.GOV]; Aspy, Dale [Aspy.Dale@epa.gov]; Martin, Tina [martin.tina@epa.gov]; Blevins,

John [Blevins.John@epa.gov]; Freeman, Caroline [Freeman.Caroline@epa.gov]; Monell, Carol [Monell.Carol@epa.gov]; Ortega, Kellie [Ortega.Kellie@epa.gov]; Fine, Philip [Fine.Philip@epa.gov] McCabe, Janet [McCabe.Janet@epa.gov]; Lamy, Kendra [Lamy.Kendra@epa.gov]; Morgan, Ashley

[Morgan.Ashley.M@epa.gov]

Subject: RE: Video-call: Second Options Selection Meeting for Revised Light-Duty Vehicle GHG Emissions Standards FRM

Attachments: 2021 11 01 OAR Briefing Memo Options Selection 2 for LDV GHG FRM - Briefing Memo.docx; 2021 11 01 OAR Slide

Deck Options Selection 2 LDV FRM - Slides.pptx

Materials attached for Monday's 12:15PM call.

----Original Appointment----

From: scheduling

CC:

Sent: Wednesday, October 20, 2021 6:42 PM

To: scheduling; Utech, Dan; Lucey, John; Cassady, Alison; Goffman, Joseph; Nunez, Alejandra; Campbell, Ann; Kim, Eunjung; Dunham, Sarah; Hengst, Benjamin; Mroz, Jessica; Burch, Julia; Charmley, William; Simon, Karl; Moran, Robin; Olechiw, Michael; Wysor, Tad; Miller, Elizabeth; Niebling, William; Werner, Christopher; Melissa Hoffer; Prabhu, Aditi; Srinivasan, Gautam; Orlin, David; Kataoka, Mark; Buchsbaum, Seth; Victoria Arroyo; Miles-McLean, Stuart; Lamson, Amy; Nagelhout, Peter; Cooperstein, Sharon; Simon, Nathalie; OP ADP Calendar; Lawrence Starfield; Bartlett, Keith; Alexander, David; Cascio, Wayne; Benner, Tim; Watkins, Stephen; Ross, Mary; Frey, Christopher; Deborah Szaro; Rogan, John; Wong, Shutsu; Deborah Jordan; Mikulin, John; Adams, Elizabeth; Lakin, Matt; Machol, Ben; McDaniel, Penelope; Aspy, Dale; Martin, Tina; John Blevins; Freeman, Caroline; Carol Monell (Monell.Carol@epa.gov); Ortega, Kellie; Fine, Philip

Cc: McCabe, Janet; Lamy, Kendra

Subject: Video-call: Second Options Selection Meeting for Revised Light-Duty Vehicle GHG Emissions Standards FRM

When: Monday, November 1, 2021 12:15 PM-1:15 PM (UTC-05:00) Eastern Time (US & Canada).

Where: Microsoft Teams Meeting

Please do not forward this invitation. Please notify <u>scheduling@epa.gov</u> if participant changes need to be made.

Administrator Regan

Dan Utech John Lucey Alison Cassady DA Janet McCabe – Optional

Virtual:

Joseph Goffman, OAR

Alejandra Nunez, OAR

Ann Campbell, OAR

Eunjung Kim, OAR

Sarah Dunham, OAR

Benjamin Hengst, OAR

Jessie Mroz, OAR

Julia Burch, OAR

William Charmley, OAR

Karl Simon, OAR

Robin Moran, OAR

Michael Olechiw, OAR

Tad Wysor, OAR

Elizabeth Miller, OAR

Christopher Werner, OAR

Melissa Hoffer, OGC

Aditi Prabhu, OGC

Gautam Srinivasan, OGC

David Orlin, OGC

Mark Kataoka, OGC

Seth Buchsbaum, OGC

Victoria Arroyo, OP

Stuart Miles-McLean, OP

Amy Lamson, OP

Peter Nagelhout, OP

Sharon Cooperstein, OP

Nathalie Simon, OP

OP ADP Calendar (OP ADP Calendar@epa.gov)

Lawrence Starfield, OECA

Keith Bartlett, OECA

David Alexander, OECA

Wayne Cascio, ORD

Tim Benner, ORD

Stephen Watkins, ORD

Mary Ross, ORD

Christopher Frey, ORD

Deb Szaro, R01

John Rogan, R01

Shutsu Wong, R01

Deborah Jordan, R09

John Mikulin, R09

Elizabeth Adams, R09

Matt Lakin, R09

Ben Machol, R09

Penelope McDaniel, R09

Dale Aspy, R04

Tina Martin, R04

John Blevins, R04
Caroline Freeman, R04
Carol Monell, R04
Kellie Ortega, OECA
William Niebling, OCIR
Kendra Lamy-optional
Phil Fine

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sip:teams@video.epa.gov Video Conference ID: 112 727 504 5 Alternate VTC instructions

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ED_006488A_00009399-00003

From: Tanman, Arman [Tanman.Arman@epa.gov]

Sent: 8/8/2018 6:37:52 PM

To: jimalvis@kia-dc.com; william chernicoff@tma.toyota.com; dgreenhaus@nada.org; hillebrand@anl.gov;

tom.hollowell@wthconsulting.com; ken.howden@ee.doe.gov; ken.katz@dot.gov; kellyp@api.org; james_kliesch@ahm.honda.com; jrege@globalautomakers.org; aschaeffer@dieselforum.org; sschmidt@autoalliance.org; michael.d.scott@daimler.com; sluders@ornl.gov; smithrl4@ornl.gov; stephane.thiriez@na.mitsubishi-motors.com; whwalshjr@aol.com; Colette.Wright@sae.org; Robert_Wimmer@toyota.com; william.chernicoff@toyota.com; STatman@autoalliance.org;

robert.wimmer@toyota.com; lholmes@mema.org; jeichberger@fuelsinstitute.org; William.Craven@daimler.com; patricia.strabbing@fcagroup.com; daniel.selke@mbusa.com; nadir.yilmaz@howard.edu; mjena@sae.org; Vickie and

Tom Hollowell [tvhollowell@gmail.com]; Marc.LeDuc@sae.org; Simon, Karl [Simon.Karl@epa.gov];

stephen.summers@dot.gov; 'Peter.Martin@dot.gov'; Machiele, Paul [machiele.paul@epa.gov]; Ezra Finkin

[efinkin@dieselforum.org]; Martin, Peter (NHTSA [Peter.Martin@dot.gov]

CC: Melissa Jena [Melissa.Jena@sae.org]

Subject: RE: 2019 SAE G/I Environment & Energy Sessions Planning Meeting follow-up

Attachments: 2019 SAE GI -EE Session Ideas V3.docx

Hi Environmental and Energy Sessions planning group,

I have updated our list of sessions based on our discussion yesterday at our committee meeting, but there is still a lot to discuss. Developing the descriptions and identifying the organizers for all the sessions. Some people mentioned that while all these ideas are still fresh on our minds that we should have another conference call next week. Please let me know by this Friday noon when you prefer to have a call next week, next Wednesday or Thursday 2 or 3pm. On Friday afternoon I can send out a meeting notice for our next conference call.

If you cannot make it please sends us your thoughts on the sessions, additional description and or possible organizers for the sessions and I can add it to the session ideas document before our call.

Thanks for all your help,

Arman

Arman Tanman

Mechanical/Environmental Engineer

U.S. Environmental Protection Agency

Office of Transportation and Air Quality

Transportation and Climate Division, Technology Assessment Center (6406A)

1200 Pennsylvania Ave., N.W.

Washington, D.C. 20460

(202) 343-9326 phone

DRAFT

Environmental and Energy Session ideas for 2019 SAE G/I Meeting

1) Light Duty GHG/CAFE

This session examines the latest analytic and policy implications to light duty CAFE and GHG standards. Government, industry and policy leaders will share recent findings, and provide perspective on both the ongoing and the post-2025 regulatory environment.

Organizers: Jim Kliesch - Honda, email: [HYPERLINK "mailto:james_kliesch@ahm.honda.com"]

Kevin Bolon – EPA, email: [HYPERLINK "mailto:Bolon.kevin@Epa.gov"]

Ken Katz - NHTSA, email: ken.katz@dot.gov

2) <u>Electric Drive Part 1 – Models, Markets and Technology</u>

This session will cover the global trends in EV:

- o What are the policies driving these trends? (To include recent development in U.S. policy on fuel economy standards/rollback).
- o Trends by region (Americas, Europe, Asia (esp. China's EV efforts), other)
- o Impact on EV Market, moving forward
- Market Trends
- Impact of Model 3 (Tesla share May 2017: 41%, June 2018: 74%)
 - -- Helps proliferate EV into more and more mainstream garages
 - -- Inspiration to mainstream OEMs the next, next wave of EVs
- o Impact of multiple new 220-250-mile EVs (Kona EV, Niro EV, Soul EV, Leaf, Model 3)
 - -- Will significantly advance EV adoption
 - -- More Mainstream appeal
- o Who is buying EVs now vs. 2-years ago?
- Transaction price trends
- Geographical trends are EV sales expanding beyond initial ("traditional" markets like CA, NY, OR, etc.)

Organizers:

Jim Alvis- KIA, email: jimalvis@kia-dc.com Mike Safoutin — EPA , email: safoutin.mike@epa.gov DOE —

3) Electric Drive Part 2 – Infrastructure

This session will look at the economics and business case in deploying a low carbon infrastructure.

Organizers:

John Eichberger - Fuels Institute, email: [HYPERLINK "mailto:jeichberger@fuelsinstitute.org"] DOE, — EPA

4) Fuels

Most vehicles on the road today are powered by liquid fuels, and forecasts project liquid fuel-powered internal combustion engines will continue to be in the market for the next several decades. This session will explore the roles of liquid fuels for light-duty vehicles.

Need to include discussion of fuel retailers' perspective and possibly include lubricants and advanced lubricants.

Organizers:

Patrick Kelly – API, email: kellyp@api.org John Eichberger - Fuels Institute, email: jeichberger@fuelsinstitute.org DOE –

5) Heavy-Duty Vehicles Part 1. Technologies

6) Heavy-Duty Vehicles Part 2. Infrastructure & Fuels

This two-part session will explore HD topics:

Driving efficiencies in Freight Trucks

- o Electric Vehicle OEMs, Truck OEMs
- o Autonomous, platooning
- o Supertruck
- Geofencing
- Hybridization, Fuel Cells, Renewable fuels
- Fleets' perspective

Organizers:

Industry: Allen Schaeffer - Diesel Technology Forum, email: aschaeffer@dieselforum.org

DOE: Ken Howden – DOE, email: ken.howden@ee.doe.gov

EPA:

7) Chemical Activities Impacting the Automotive Industry- Panel session

This panel session will discuss new State initiatives covering Lithium Ion, Lead Acid batteries, Zinc in tires, vehicle fluid leaks and others, as well as, Federal certification and compliance topics that may affect OEM & suppliers' decisions on material, engineering and manufacturing choices.

Organizers:

Laurie Holmes (MEMA); email: LHolmes@mema.org

Dan Selke (MBUSA); email: [HYPERLINK "mailto:daniel.selke@mbusa.com"]

8) Will this session be part of the Pleanry? Global State of Transportation and Air Quality both US and Abroad- Panel Session

This session will examine the current status, consumer response, and potential trends of transportation policies being implemented or considered in some of the most influential markets around the world and assess their potential overall impact on the global vehicles market.

Organizers:

William Chernicoff- Toyota, email: william.chernicoff@toyota.com Industry: John Eichberger - Fuels Institute, email: jeichberger@fuelsinstitute.org EPA:

9) Data Analytics for Improving Vehicle Efficiency and Emissions – Do we want to keep this session or consolidate with the new sessions?

This session will explore how the automotive industry is using "big data" and how it can be used in the future to inform/transform transportation policy. Topics will cover energy and the environment issues such as:

Manufactures use of data for improving vehicle design for efficiency and environment. Vehicle service prognostics and diagnostics. Helping I/M programs, etc....

Organizers: Consolidate to new sessions.

9) New mobility - Technologies (Autonomous Vehicles)

The session will discuss the current state of research and discuss the policy and how regulations may impact this growing mode of transportation. What might the future of this technology look like.

Organizers:

Comment about this being a panel session or the other new sessions?

10) NEW Session: New mobility – Emerging Personal Mobility Options

Topics including: Hyper loop, bike sharing, ride sharing all affecting emissions, urban planning, Smart Cities and Nevada Smart Communities transportation systems, etc....

Organizers:

11) NEW Session: New Mobility – Freight movement/ E-Commerce

Topics including: E-Commerce, grocery and goods delivery, etc.... This session will explore the opportunities and risks of an E-Commerce world looking at both energy and environmental implications including international trade impacts. Possibly combine with Safety?

Organizers:

Appointment

Tanman, Arman [Tanman.Arman@epa.gov] From:

9/27/2018 7:23:59 PM Sent:

To: jimalvis@kia-dc.com; william chernicoff@tma.toyota.com; dgreenhaus@nada.org; hillebrand@anl.gov;

> tom.hollowell@wthconsulting.com; ken.howden@ee.doe.gov; ken.katz@dot.gov; kellyp@api.org; james_kliesch@ahm.honda.com; jrege@globalautomakers.org; aschaeffer@dieselforum.org; sschmidt@autoalliance.org; michael.d.scott@daimler.com; sluders@ornl.gov; smithrl4@ornl.gov; stephane.thiriez@na.mitsubishi-motors.com; whwalshjr@aol.com; Colette.Wright@sae.org; Robert_Wimmer@toyota.com; william.chernicoff@toyota.com; STatman@autoalliance.org;

robert.wimmer@toyota.com; lholmes@mema.org; jeichberger@fuelsinstitute.org; William.Craven@daimler.com; patricia.strabbing@fcagroup.com; daniel.selke@mbusa.com; nadir.yilmaz@howard.edu; mjena@sae.org; Marc.LeDuc@sae.org; Simon, Karl [Simon.Karl@epa.gov]; stephen.summers@dot.gov; 'Peter.Martin@dot.gov';

Machiele, Paul [machiele.paul@epa.gov]; Ezra Finkin [efinkin@dieselforum.org]; Martin, Peter (NHTSA

[Peter.Martin@dot.gov]; Melissa Jena [Melissa.Jena@sae.org]; Vickie and Tom Hollowell [tvhollowell@gmail.com]

2019 SAE G/I Environment & Energy Sessions Planning Meeting follow-up Subject:

Attachments: 2019 SAE GI -EE Session Ideas Ver.5.docx

Location: Conference Call in number: Ex. 6 Personal Privacy (PP)

Start: 10/3/2018 6:00:00 PM End: 10/3/2018 7:00:00 PM

Show Time As: Tentative

Required Attendees: jimalvis@kia-dc.com; william_chernicoff@tma.toyota.com; dgreenhaus@nada.org; hillebrand@anl.gov; tom.hollowell@wthconsulting.com; ken.howden@ee.doe.gov; ken.katz@dot.gov; kellyp@api.org;

james_kliesch@ahm.honda.com; jrege@globalautomakers.org; Allen Schaeffer; sschmidt@autoalliance.org; michael.d.scott@daimler.com; sluders@ornl.gov; smithrl4@ornl.gov; stephane.thiriez@na.mitsubishi-motors.com; whwalshjr@aol.com; Colette.Wright@sae.org; Robert_Wimmer@toyota.com; william.chernicoff@toyota.com; STatman@autoalliance.org; robert.wimmer@toyota.com; lholmes@mema.org; jeichberger@fuelsinstitute.org;

William.Craven@daimler.com; patricia.strabbing@fcagroup.com; daniel.selke@mbusa.com;

nadir.yilmaz@howard.edu; mjena@sae.org; Marc.LeDuc@sae.org; Simon, Karl; stephen.summers@dot.gov; 'Peter.Martin@dot.gov'; Machiele, Paul; Ezra Finkin; Martin, Peter (NHTSA; Melissa Jena; Vickie and Tom Hollowell

Conference Call in number: Ex. 6 Personal Privacy (PP)

Hi Environmental and Energy Sessions planning group,

Attached it the latest list of sessions based on our discussion at our committee meeting and follow up emails. On this list there are 10 sessions (possibly 11) and our aim for this conference call is to identify some more organizers and clarify the session descriptions.

The next general committee meeting is scheduled for October 11, where Melissa would like our session descriptions, identify the organizers and schedule the sessions. In preparation for that I am sending out this meeting notice. If you cannot make it, please sends us your thoughts on the sessions, additional description and or possible organizers for the sessions and I can add it to the session ideas document before our call. Thanks for all your help,

Arman

Arman Tanman

Mechanical/Environmental Engineer U.S. Environmental Protection Agency Office of Transportation and Air Quality Transportation and Climate Division, Technology Assessment Center (6406A) 1200 Pennsylvania Ave., N.W. Washington, D.C. 20460 (202) 343-9326 phone

DRAFT

Environmental and Energy Sessions for 2019 SAE G/I Meeting

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This session examines the latest analytic and policy implications to light duty CAFE and GHG standards. Government, industry and policy leaders will share recent findings, and provide perspective on both the ongoing and the post-2025 regulatory environment.

Organizers:

Laurie Holmes - MEMA; email: [HYPERLINK "mailto:LHolmes@mema.org"]

Jim Kliesch - Honda, email: [HYPERLINK "mailto:james_kliesch@ahm.honda.com"]

Kevin Bolon - EPA, email: [HYPERLINK "mailto:Bolon.kevin@Epa.gov"]

Ken Katz - NHTSA, email: [HYPERLINK "mailto:ken.katz@dot.gov"]

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This session will cover the global trends in EV:

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 - -- Inspiration to mainstream OEMs the next, next wave of EVs
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- Transaction price trends
- Geographical trends are EV sales expanding beyond initial ("traditional" markets like CA, NY, OR, etc.)

Organizers:

Jim Alvis- KIA, email: jimalvis@kia-dc.com Mike Safoutin — EPA , email: safoutin.mike@epa.gov DOE —

3) Electric Drive Part 2 – Infrastructure

This session will look at the economics and business case in deploying a low carbon infrastructure.

Organizers:

Industry - Amanda Applebaum- Fuels Institute, email: aappelbaum@fuelsinstitute.org DOE - EPA -

4) Fuels

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Patrick Kelly - API, email: kellyp@api.org

John Eichberger - Fuels Institute, email: jeichberger@fuelsinstitute.org

DOE -

EPA -

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6) <u>Heavy-Duty Vehicles Part 2. Infrastructure & Fuels</u>

This two-part session will explore HD topics:

Driving efficiencies in Freight Trucks

- o Electric Vehicle OEMs, Truck OEMs
- Autonomous, platooning
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- Geofencing
- Hybridization, Fuel Cells, Renewable fuels
- Fleets' perspective

Organizers:

Industry: Allen Schaeffer - Diesel Technology Forum, email: [HYPERLINK

"mailto:aschaeffer@dieselforum.org"]

Amanda Applebaum- Fuels Institute, email: aappelbaum@fuelsinstitute.org

DOE: Ken Howden - DOE, email: ken.howden@ee.doe.gov

EPA:

7) <u>Chemical Activities Impacting the Automotive Industry- Panel session</u>

This panel session will discuss new State initiatives covering Lithium Ion, Lead Acid batteries, Zinc in tires, vehicle fluid leaks and others, as well as, Federal certification and compliance topics that may affect OEM & suppliers' decisions on material, engineering and manufacturing choices.

Moderator: Maureen Gorsen (Alston & Bird)

Organizers:

Laurie Holmes (MEMA); email: LHolmes@mema.org

Dan Selke (MBUSA); email: [HYPERLINK "mailto:daniel.selke@mbusa.com"]

8) New mobility – Technologies (Autonomous Vehicles)

The session will discuss the current state of research and discuss the policy and how regulations may impact this growing mode of transportation. What might the future of this technology look like.

Organizers:

Industry - Rini Sherony (Toyota); email: [HYPERLINK "mailto:rini.sherony@toyota.com"] ? (awaiting confirmation)

Government -

9) NEW Session: New mobility – Emerging Personal Mobility Options

Topics including: Hyper loop, bike sharing, ride sharing all affecting emissions, urban planning, Smart Cities and Nevada Smart Communities transportation systems, etc....

Organizers:

Industry -

Government -

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Organizers:

Industry -

Government - Cheryl Bynum - EPA; email; bynum.cheryl@epa.gov

11) ? Will this session be part of the Plenary? Global State of Transportation and Air Quality both US and Abroad- Panel Session

This session will examine the current status, consumer response, and potential trends of transportation policies being implemented or considered in some of the most influential markets around the world and assess their potential overall impact on the global vehicles market.

Organizers:

William Chernicoff- Toyota, email: william.chernicoff@toyota.com Industry: John Eichberger - Fuels Institute, email: jeichberger@fuelsinstitute.org EPA:

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 12/21/2018 6:05:49 PM

To: Simon, Karl [Simon.Karl@epa.gov]
CC: Snapp, Lisa [snapp.lisa@epa.gov]

Subject: BW Briefing on EVs (currently scheduled for Jan 9)

Attachments: EV Brownbag_4.4.18.pptx

Hi Karl,

Here is the current outline for our briefing with Bill Wehrum. I plan to be back on the 2nd, and will be ready to pull the draft together quickly so you and other managers can review it by the end of that week. I've reached out to everyone noted below and don't anticipate any timing issues with receiving materials from them.

In case it's helpful, attached is a brownbag presentation that Aaron Hula and I pulled together earlier this year. I plan to draw from that (with updates) for the first 10 to 15 of the upfront slides.

Have a good holiday! Susan

Draft outline for AA briefing

Electric Vehicle Market (see attached brownbag)

- U.S. sales
- Status of new & future vehicle rollouts
- Global market (China...)
- Market drivers: Battery cost reductions, international targets/policies, state policies, incentives

Infrastructure (see attached brownbag)

- Types of charging; how and where people charge
- Status of current & planned public infrastructure
- NREL assessment on U.S. charging infrastructure needs
- Utility role/grid interactions
- Infrastructure challenges
- Charging stations at NVFEL [Info from Ruth Schenk]

VW Partial Settlements

- Appendix C
- Structure/requirements
- EPA's role (OECA lead, self-implementing)
- Cycle 1 highlights
- Cycle 2 status
- Appendix D [Christine Koester]
- Structure—eligible electrification projects
- State plans for LD charging infrastructure & EV acquisitions

OTAQ EV-related Activities (1 or 2 slides each)

- EV Test Procedures for Labeling [CD--David Wright]
- FE Label & consumer information
- TATD EV Testing Activities [Dan/Arlene]
- ASD work on technology trends/costs [pulling from Mike Safoutin talk]
- Other EV-grid modeling (high-level mentions of GCAM, eGRID, IPM, UC Davis work)

- CD fuels program: RFS for electricity as transportation fuel [Barbora Master]
- Voluntary programs: DERA, Ports Initiative [Faye, Sarah F]
- Working with federal partners (DOE, DOT/FHWA)
- > ----Original Message-----
- > From: Simon, Karl
- > Sent: Monday, December 10, 2018 3:59 PM
- > To: Charmley, William <charmley.william@epa.gov>; Haugen, David <haugen.david@epa.gov>; Bunker, Byron
- <<u>bunker.byron@epa.gov</u>>
 > Subject: Briefing for bill W

> After a discussion with Chris last week, we are scheduling a briefing with Bill for early January to give an overview briefing on electrification efforts. This will cover a range of issues including upcoming vehicle model intros, infrastructure investments, etc. It will also highlight key OTAQ efforts in this area. The briefing is meant to be a cross office one. I asked Susan Burke to start pulling together info for us and we will take a shot at integrating info in a larger office briefing. Start thinking about what you want to present and let me know who your point person on this will be. Thx

From: Blubaugh, Jim [Blubaugh.Jim@epa.gov]

Sent: 4/30/2019 3:03:57 PM

To: Simon, Karl [Simon.Karl@epa.gov]

Subject: Last OTAQ-ECCC Workplan

Attachments: ECCC-EPA Strategic Work Plan on Vehicles Engines and Fuels for 2017-2018 (Final).docx

Last OATQ-ECCC Workplan is attached for your perusal.

-Jim

From: Bynum, Cheryl [bynum.cheryl@epa.gov]

Sent: 6/17/2019 11:59:28 AM

To: Nelson, Brian [nelson.brian@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]

Subject: FW: Synthesis-Draft Truck Electrification Session at Movin'On

Attachments: MOS19_NACFE-Michelin-FINAL.pptx

I recently participated the Movin' On sustainable mobility conference in Montreal, where I took part in a three part workshop on battery electric/fuel cell in commercial trucking. The focus was on what we could be doing now to accelerate either battery or fuel cell in commercial trucking by 2030. Attached are notes from the workshop. I invite you to review and comment, and share with others as is helpful (please don't share outside of EPA however at this time). If you could provide feedback within a week or so, that would be helpful (by June 25th)

Thank you,

Cheryl

From: Robert Radulescu < robert.radulescu@michelin.com>

Sent: Friday, June 14, 2019 4:35 PM

<franciscoj.gonzalez@metalsa.com>; Natalia Andrea Navarrete Alzate <natalia.navarrete@metalsa.com>; Pollock, Brian
<bri>drian.pollock@siemens.com>; sdasgupta@electrovaya.com; Mace, Alan <alan.mace@ballard.com>; Pierre-Yves LEBERRE <pierre-yves.le-berre@symbio.one>; Sabrine Skiker <S.Skiker@hydrogeneurope.eu>

Subject: Synthesis-Draft Truck Electrification Session at Movin'On

Hello Everybody,

As promised, I'm sending a draft synthesis of the 3 part working session conducted at Movin'On for heavy truck electrification. I would appreciate any feedback you can provide to reach consensus on the findings before publication on the Movin'On platform and presentation to the entities mentioned at the end of the document. Note that I would reach out to those interested when scheduling these presentations.

Thank you again for all your help.

Robert

Heavy Truck Electrification - Batteries & Infrastructure

We exchanged first on figures:

- 1 kg of Lithium-ion batteries (at the pack level) contains an energy of 100-265 Wh
- 1 kWh permits to drive 1.3 km (to be confirmed if it is for buses or 80k lbs trucks)
- To drive 500 km, 600 kWh are needed, hence 6 tons of batteries
- It would take 2 hours for rapid charging and 6 hours for normal charging

Mr DASGUPTA gave a range of 150 miles / 250 km for battery-electric buses currently commercialized.

In the next 10 years, a gain of density efficiency in Wh/kg by 50% is forecasted (at the cell level).

The 3 main road blocks for the development of battery-electric HD trucks:

- The scale-up of production including infrastructure deployment (European Union evaluates the need of energy to 900 GWh WW by 2025 with 1/3 for EU)
- The limitation of current technologies (fast charging, capacity)
- The rarefaction of raw materials (CO, Li, Ni) and the mandatory recycling capacities for an ethical and sustainable Supply Chain

The 3 main solutions to address the road blocks are related to:

- Increasing the energy density of cells by 50% by 2030
 - o R&D intensive
 - Early commercialization
- Distributing manufacturing for a large scale production
- Creating the demand
 - Regulating (governments)
 - Marketing the technology

The gain in range is assessed at a factor 2:

- Range x2 at the same price
- Price /2 at the same range

Note that all the experts at the table (linked to battery business!) don't believe in hydrogen; 2 main reasons were given:

- The very low efficiency of thermodynamics for electricity based on hydrogen (21% against 94% for batteries)
- The existing infrastructure for electricity already available everywhere enabling battery charging

Example of batteries for cars:

- Renault ZOE: 82 Wh/kg

- Bolloré BlueCar: 100 Wh/kg

- BMW 13: 95 Wh/kg

- Tesla Model S: 156 Wh/kg

From: Moran, Robin [moran.robin@epa.gov]

Sent: 6/25/2019 8:16:49 PM

To: Charmley, William [charmley.william@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Graff, Michelle [graff.michelle@epa.gov];

Jackman, Dana [jackman.dana@epa.gov]; Hoyer, Marion [hoyer.marion@epa.gov]; Helfand, Gloria

[helfand.gloria@epa.gov]; Sobel, Aaron [Sobel.Aaron@epa.gov]; Lie, Sharyn [Lie.Sharyn@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Sargeant, Kathryn [sargeant.kathryn@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]; Gonzalez, Gail [Gonzalez.Gail@epa.gov]

Subject: Material for STEPS Briefing - tomorrow (Wednesday), 1pm

Attachments: STEPS Spring Symposium highlights_May 2019_for Bill Charmley_06-26-2019.pptx



Hi Bill, we're looking forward to briefing you tomorrow on the STEPS symposium that Michelle, Aaron and I attended back in May. We had a chance to discuss this with Karl a couple weeks ago, and have also briefed the larger OTAQ SAEV team. Attached is the presentation.

Gail - can you please add a call-in # for the DC folks to join?

Thanks Robin

Subject: STEPS Update Briefing for Charmley

Location: N158

Start: Wed 6/26/2019 1:05 PM **End:** Wed 6/26/2019 1:55 PM

Recurrence: (none)

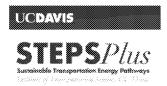
Meeting Status: Accepted

Organizer: Charmley, William

Required Attendees: Jackman, Dana; Simon, Karl (Simon.Karl@epa.gov); Robin Moran; Marion Hoyer; Gloria Helfand; Sobel, Aaron; Snapp, Lisa; Sharyn Lie; Graff, Michelle; Burke, Susan; Bolon, Kevin; Kathryn Sargeant (sargeant.kathryn@epa.gov); Michael Olechiw (olechiw.michael@epa.gov)

Categories: Bill meetings





UC Davis STEPS Spring Symposium May 15-16, 2019

HIGHLIGHTS FOR BILL CHARMLEY
JUNE 26, 2019

What is STEPS?

- *Multidisciplinary research consortium to understand sustainable vehicle and energy solutions
- *Brings together auto/truck OEMs, energy firms, new mobility companies, foundations, government
- •5 centers:



Spring Symposium format

- *Overviews of research in all 5 centers (1 ½ days)
- *Deep Dives for each Center (1/2 day, last day)
 - * OTAQ covered the 3 centers we're funding; Region 9 (John Mikulin) covered Sustainable Freight
- *Poster presentations available on additional research
- *Presentations available: https://steps.ucdavis.edu/stepsplus-spring-symposium-2019/ [password=steps]
 - * 3Rs breakout session: https://ucdavis.app.box.com/s/m3i2ipslutytgpeni7bi7ki0tz0u9xyc
 - * EV/PHEV breakout session:

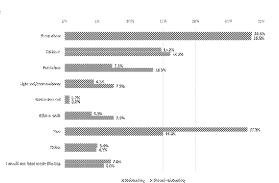
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3Rs

- Overviews
 - * Update on 3RFM Behavioral Studies (Giovanni Circella)
 - * Insights from CA Mobility Survey (Farzad Alemi)
 - * Micromobility and Dockless Bikesharing in the Sacramento Region (Dillon Fitch)
- Deep Dives
 - CA Mobility Survey
 - Pulse of the Nation
 - Designing AVs to Promote Ridepooling
 - * Micromobility Research Activities & Plans
 - Mobility in the The Sustainable City (Dubai)
 - Lessons from AV Modeling Expert Group Meeting

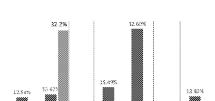
3Rs – CA Panel Survey Highlights

- $^{\circ}\text{Adoption}$ and frequency of use nearly doubled from 2015 to 2018
- ° Most rides (≈86%) are still individual, not pooled
 - · Biggest factor prevent pooling is unreliable travel time
 - Based on choice experiment, people still resistant to MaaS
 - . But proposed options may have been inadequate/unrealistic
- $^{\circ}2018$ survey added section asking about future mobility and propensity to AVs
 - Correlation between people in favor of transit and people interested in shared AVs
- In line with other studies, shared rides replace transit more than individual rides do; also replaces walking and biking
 - · Individual rides replace driving alone and taxis
 - Mode substitution also depends on trip purpose and trip duration

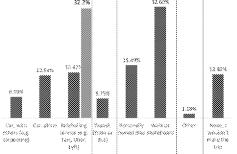


3Rs – Other Studies

- Dockless Bikesharing
 - * BicyclingPlus Research Collaborative
 - * Bikesharing substituting for transit, and decreasing driving and ridehailing
 - 2nd wave of survey recently released; also includes questions about e-scooters
- * AV Modeling Expert Group Meeting
 - * White paper with summary of meeting and lessons learned should be out later this summer



JUMP Bikeshare Mode Substitution



3Rs - Studies In Progress/Development

*Pulse of the Nation Study: expanding CA panel survey to 8 US cities (San Francisco, Los Angeles, Sacramento, DC, Boston, Seattle, Salt Lake City, and Kansas City)

- Developing a MaaS subscription survey to assess viability
- * Annual data collection
- * New mobility trends in southern, car-dependent cities (Phoenix, Atlanta, Tampa, Austin)
 - Collaborating with Georgia Tech, Arizona State University, University of South Florida, and UT Austin
 - GA Tech, ASU, USF are part of TOMNET (along with University of Washington), who may be another potential research partner
- * Planning to launch a new micromobility panel survey across North America



Energy Futures

- Overviews
 - STEPS 2050 Transition Scenarios (Lew Fulton)
 - * Energy "Presents" & "Recent Pasts" ...under (LCFS-like) policy incentives (Julie Witcover)
 - High Renewable Penetration in California Electricity Grid and the Role of ZEVs as Storage Devices: CalEV (Behdad Kiani)
- * Deep Dives
 - · CalEV Model Deep Dive (Behdad Kiani)
 - Biofuels LCFS Impacts on Fuel Prices (Colin Murphy)
 - * Global Electric Adoption Vehicle Modeling (Alan Jenn)

CalEV Model Deep Dive (Behdad Kiani)

Biofuels - LCFS Impacts on Fuel Prices (Colin Murphy)

Model developing to get to see the impacts of the LCFS credits

Looking to do open-source

Global Electric Adoption Vehicle Modeling (Alan Jenn)

Global vehicle modeling work to analyze consumer preferences and vehicle choice over time

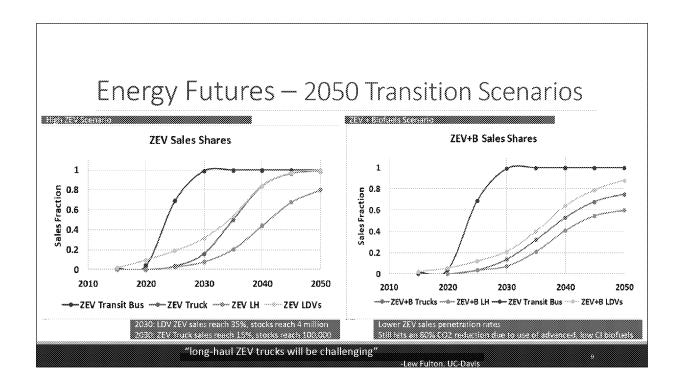
53 major countries with focus on five major markets: US, China, Germany, France, UK

Looking out to 2040

Preliminary runs of their global EV modeling, informed by consumer choices and OEM options show US going all BEV by 2040 with no PHEVs

European countries get to 90% PEV with a high proportion of PHEVs

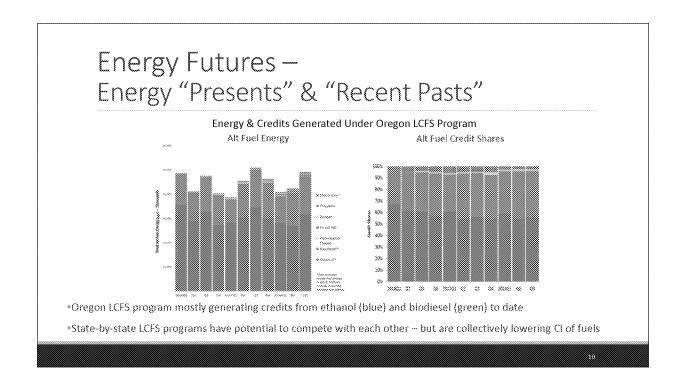
This dynamic seemed odd and when asked, it was simply driven by the trends in data so far - Alan Jenn



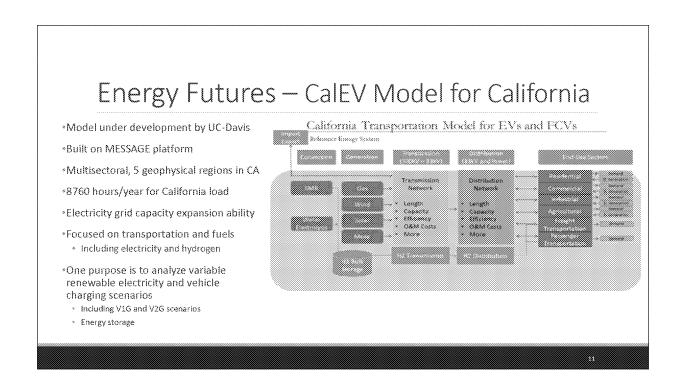
California Executive Order S-3-05: 80% below 1990 levels by 2050 Arnold's goal

- •The Transition scenarios, though focused on 80% CO2 reduction in 2050, pass through 2030 points that are roughly consistent with some ZEV targets and at least one LCFS scenario
- •The electricity use and battery capacity of vehicles in 2030 has some interesting implications relative to the broader electric generation picture
- •The biofuels implications are not implausible, though for truly very low CI biofuels, reaching production and cost targets could be challenging

Researchers were surprised more biofuels weren't needed



Canada clean fuel standard under development, similar to LCFS, beyond transportation fuels, aiming to address ILUC Colorado also looking to implement LCFS program



Initial findings for 2050 is that 100% variable renewable electricity would be possible, using energy storage BEV batteries could provide 2.5x the energy storage needed for the day with the highest lack of renewable resources Hydrogen storage for vehicle fuel use might work well for periods with shortage of renewable resources available

EV/PHEV

Overviews

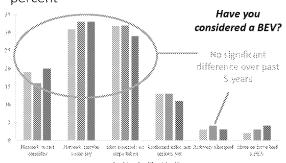
- * Utility factor and charging preferences of PHEVs (Gil Tal)
- Demand drivers for charging infrastructure (Debapriya Chakraborty)
- CA consumers and PEVs: a 2019 update (Ken Kurani)

*Deep-Dive

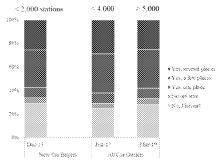
- Potential solutions to the problem of consumer awareness of PEVs (Ken Kurani)
- * What do we know about partially automated vehicles (Scott Hardman)
- * Electric grid; transportation finance (Alan Jenn)
- * Spatial and temporal dynamics in the CA PEV market (Debapriya Chakraborty)
- *UC Davis highlighted that they were making 9 presentations at the 32nd International Electric Vehicle Symposium (EVS32) in Lyon (May 20-22) message is that they are very engaged with the global research community on EV issues

EV/PHEV: CA Consumers & PEVs (Kurani)

Consumer Consideration, 2014 to 2019, percent



Have you seen any electric vehicle charging spots in the parking garages and lots you use?



No significant difference in past 5 years, despite 2.5X increases in charges.

Kurani: If you're not invested/paying attention, you're not seeing chargers etc. (similar findings for knowledge of Fed/state tax incentives, can you name an EV, etc.). How to make people pay attention? Need to work on: how can EVs serve your needs?

EV/PHEV: Other Highlights

- Utility Factor (UF) and Charging Preferences of PHEVs (Gil Tal)
 Observed UF lower than expected (*150 PHEVs), likely due to higher total VMT resulting in more gasoline VMT (SAEJ2841 UFs based on 2001 NHTS)
 - Not clear yer what recommendations for UF changes; suggest we follow this one more data coming?

· What do we know about partially automated vehicles (Scott Hardman)

- Is VMT increasing with autonios? Study of Testa auropilos (L2) usage
 Yes: VMT increasing on weekends and with older drivers (70+); people more willing to drive in congestion
- Next steps: 2018 CA survey of Tests drivers just completed, 2019 survey with other OEMs vehicles, interviews w/users (qualitative)

· Demand drivers for charging infrastructure (Debapriya Chakraborty)

- Cohort survey of CA PEV owners 2015-2017; 7 weekdays charging history (home/work/public/other)
 Developed model of choice of charging location, based on expected drivers of choice decisions (e.g., availability of L2 home charging, free/peld work charging, commute distance, etc.)
- Takeaways: pricing policies at home/work key in determining infra, demand, incentivizing £2 home installation & MUO chargers reduces need for work/public charging consider longer-range PEVs (lower charging needs) in infrastructure planning

* Transportation finance - State registration fees for EVs (Alan Jenn)

- "16 states have imposed registration fees on EVs to make up gap in lost gas taxes
- · Interest fueled by oil industry-funded campaigns
- STEPS exploring road user fees as alternative finance mechanism research ideas underway

• EV extreme fast charging – environmental impacts (Alan Jenn) [OTAQ funded project, not STEPS]

- Jenn developed a new dispatch model "Grid Optimized Operation Dispatch" (GCOD) model, discussed pros/consivs. IPM other existing models
- Preliminary results show lower emissions from extreme fast charging (350kw+) vs. BAU case -- still assessing to understand why and regional/seasonal differences.

Sustainable Freight & China

Freight

- *Transitions and challenges related to CARB ZEV regulation (Marshall Miller)
 - Interviews w/OEMs & fleets to understand their issues (focus on BEVs, not FCVs)
 - * Issues: range, LCFS credits, TCO comparison (CARB uses 12 years, fleets say shorter), incentives, credits function of range, infrastructure available for fleets, education for fleets, etc.
 - White Paper in mid-June to CARB suggestions to improve ZEV program.

- Ride hailing developments in China (Fei Meng)

 Didi = 90% market (merged w/Uber 2016) provides the cars to Didi drivers; taxi + TNC use same platform; OEMs infiltrating market (BMW, Daimler, Geely). Work ongoing to compare China TNCs to CA/US.
- Optimal range of PHEV in Beijing and Shanghai (Yan Xing)
- Odometer data ~40k ICEs Beijing + ~5k PHEVs Shanghai
- Findings: 183 km (113 mi) and 350km (217 mi) range BEV can meet 90% and 99% of daily travel needs on average
- China's vehicle population and ZEV growth projection (Xiuli Zhang)
- Forecasts range from 90% ZEVs by 2030s (tech diffusion model) to 40% ZEVs by 2040s (consumer choice model)
- Shenzhen case study of aggressive EV growth (100% buses, 93% taxis, 15% logistics) could expand to other cities

| nd of 2018 | EV | Fleet | EV/Total (%) | Nation wide |
|------------|--------|---------|---------------------|-------------|
| Bus | 16,539 | 16,539 | 100% | 37.3% |
| Taxi | 20,135 | 21,689 | 92.84% | <30% |
| Logistic | 41,051 | 283,054 | 14.3% (Aug 2018) | <5% |

Why is Shenzen such a hotbed for all-in on EVs? Air quality was horrible here BYD is based in this province More than 95% of the world's electric buses are currently operating in China today China is the largest oil importing nation with 71% of total oil consumed coming from foreign sources

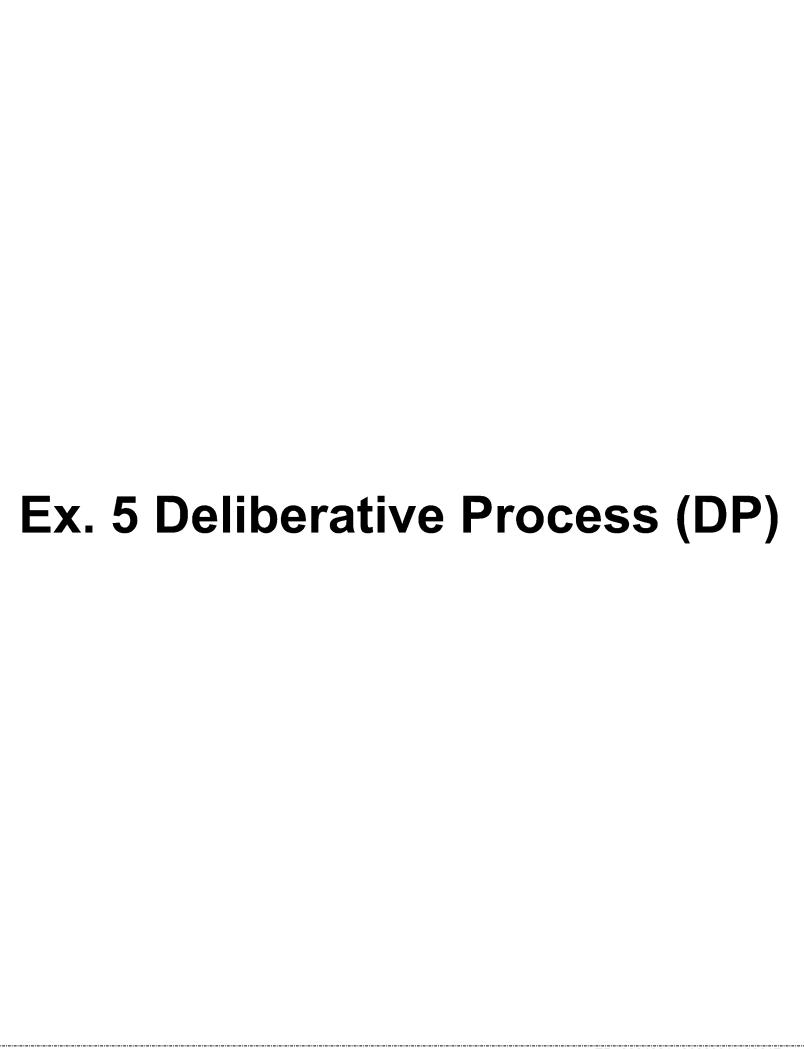
Research Needs for Policy Priorities

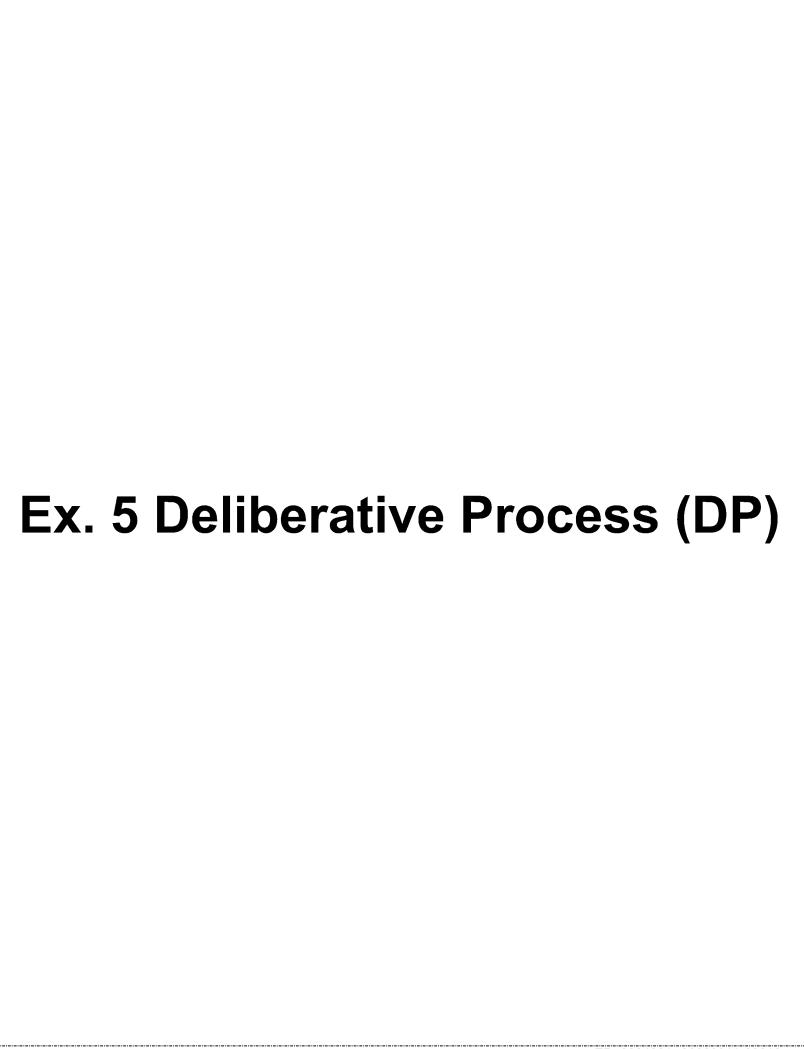
- *Dan Sperling: "we bring science to policy"
- *"Big Idea" to reach 5 million ZEVs by 2030
 - Keep ZEV incentives in place until reach cost parity w/ICEs (~mid-2020's for sedans?)
 - Public awareness remains key (e.g., Veloz campaign, Electrify America commercials)
 - CARB staff suggested research on what can OEMs do to sell EVs better
- *CARB reorganization: "Sustainable Transportation & Communities" (Annalisa Schilla, CARB)
 - * Community support aligned w/climate goals & promote mobility innovation/economic opportunity
 - . E.g., provide good jobs for ZEVs, new mobility workforce, coordinate mobility & housing strategies to reduce VMT and emissions, shift to clean + high-occupancy travel modes, etc.
- *Policy Landscape for ITS-Davis research (Colin Murphy)

- Common Threads & Key Takeaways

- Continued focus on consumer behavior, demand, incentives to needed.
- Equity needs to be considered everywhere.
- Market forces matter, need better fools to evaluate these.
 (Almost) everything has a social component.

- The particular approach is skilling towards ZEVs, but still significant gaps where
 when approaches are needed.
 Probably hand to meet near & mot term targets unless we get boomergy &
 biobless right.





Message

From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 6/19/2019 7:50:52 PM

To: Simon, Karl [Simon.Karl@epa.gov]
Subject: New Mobility reading for Sarah

Attachments: UC Davis STEPs+ 3Rs projects March 2019.pdf; UC Davis STEPs+ EF projects March 2019.pdf; UC Davis STEPs+ PH&EV

projects March 2019.pdf; Wadud - Carbon Impacts of AVs.pdf; APTA-Shared-Mobility.pdf; Asilomar_Agenda_6-11-19.pdf; Burke - Electric Vehicles & Charging Infrastructure Briefing (3.4.19).pptx; DOE EEMS presentation January 2017.pdf; Greenwald - AV policies.pdf; Hula - 2017 SAEV presentation.pptx; Johnson - Peak car ownership.pdf; Schaller - Automobility.pdf; Simon - 2017 AVS presentation.pptx; Simon - Can transportation emission reductions be

achieved autonomously.pdf; UC Davis 3Rs Book - National Policy Options.docx

Message

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 8/21/2019 5:47:09 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Snapp, Lisa [snapp.lisa@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]; Cleveland, Meredith

[Cleveland.Meredith@epa.gov]

Subject: Materials for Thursday 11 AM Briefing on SAEVs Attachments: Pre-Brief on CASC's Analytical SAEVs Work.pptx

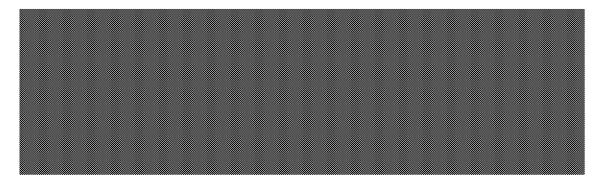
Hi Karl,

Please find materials attached for our pre-brief tomorrow at 11 AM.

Thanks, Susan

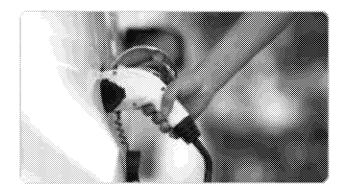
ANALYTICAL WORK ON FUTURE MOBILITY: SHARED, AUTONOMOUS, ELECTRIC VEHICLES (SAEVS)

DRAFT BRIEFING FOR SARAH DUNHAM



OVERVIEW

- Why study SAEVs/
- Recent & Opcoming Projects
 - Electric Vehicles & Charging Infrastructure
 - Autonomous vehicles
 - Shared Mobility
- Publications Technical Reviews Conferences



2

WHY STUDY SAEVS? TRANSPORTATION IS CHANGING

LYFT SAYS IT WILL PROVIDE 1 BILLION RIDES PER YEAR USING ELECTRIC, AUTONOMOUS VEHICLES BY 2025

"GM believes in an all-electric future..."

Doug Parks, GM vice president of autonomous and electric vehicle programs, Jan 2019

"At Waymo, we've driven more than 10 million miles in the real world, and over 10 billion miles in simulation" (Techcrunch, July 2019)

With Shell's Acquisition Of Greenlots, Big Oil Extends Its Reach Into EV Infrastructure (Forbes, Jan 2019)

City planners eye self-driving vehicles to correct mistakes of the 20th-century auto (Washington Post, July 2019)

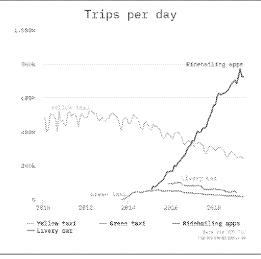
"We talked about a huge investment in electric vehicles. We have 16 models that are in design and development. We have a pretty big surprise coming next year." Jim Hackett, Ford CEO, Jan 2019

Sources:

https://media.gm.com/media/us/en/gm/home.detail.html/content/Pages/news/us/en/2019/jan/0109-charging.html https://www.forbes.com/sites/lianeyvkoff/2019/01/31/with-shells-acquisition-of-greenlots-big-oil-extends-its-reach-into-ev-infrastructure/#654b872a6372

https://www.cnbc.com/2019/01/13/ford-ceo-says-a-big-surprise-coming-next-year-with-electric-vehicles.html

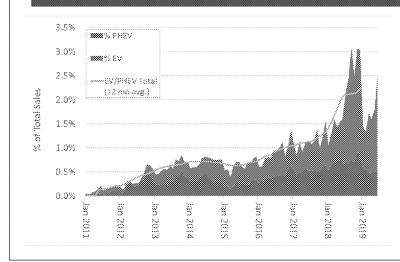
CHANGE IS ALREADY HAPPENING: THE RAPID GROWTH OF SHARED MOBILITY



- Trips through shared mobility already far outpace traditional taxis in places like New York City
- Uber completes about 15 million trips per day and Didi Chuxing completes around 30 million trips per day
- Shared mobility is already likely impacting taxis, public transit ridership, urban traffic, travel patterns, etc.

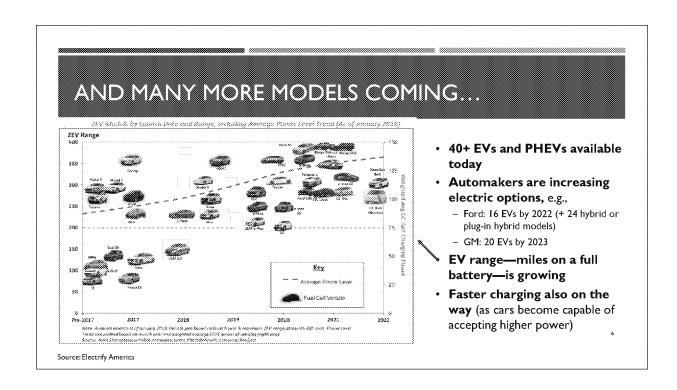
3

CHANGE IS ALREADY HAPPENING: ELECTRIC VEHICLES ARE CAPTURING INCREASED MARKET SHARE



- EV/PHEV sales have increased for 15 straight quarters (compared to the same quarter in previous years)
- Rapid decline in battery costs (~80% reduction since 2010) is a market driver
- EV/PHEV sales surpassed 2% of the total market in late 2018, driven by the Tesla Model 3
- However, Tesla (and GM) tax credits are now being phased out

5



Sources:

Graphic from Electrify America, available at: https://www.epa.gov/enforcement/epa-approved-national-zev-investment-plan-cycle-2-public-version

Other sources:

https://graphics.reuters.com/AUTOS-INVESTMENT-ELECTRIC/010081ZB3HD/index.html

https://www.gmsustainability.com/_pdf/downloads/GM_2017_SR.pdf

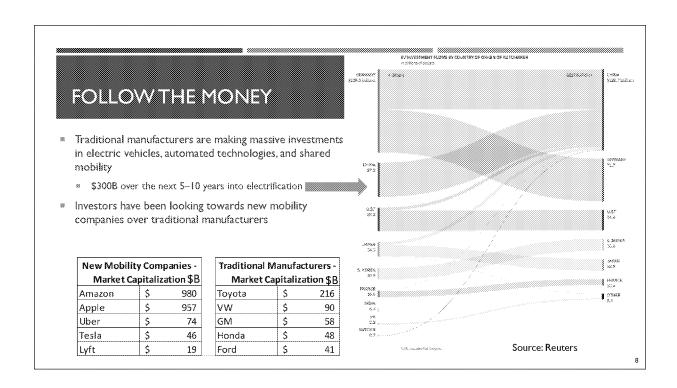
https://www.energy.gov/eere/vehicles/articles/fotw-1064-january-14-2019-median-all-electric-vehicle-range-grew-73-miles

CHANGE IS ALREADY HAPPENING: THE RISE OF AUTOMATED VEHICLE TECHNOLOGIES



- Many manufacturers are introducing automated vehicle technology today including:
 - * Hands free adaptive cruise control
 - Lane departure assist.
 - * Automatic braking and crash avoidance
- These vehicles are not fully automated
 - * Level 2 or 3 out of 5 (SAE scale)
- Manufacturers have approached EPA repeatedly about testing and certification of fully autonomous vehicles.

2



Sources:

https://graphics.reuters.com/AUTOS-INVESTMENT-ELECTRIC/010081ZB3HD/index.html

https://www.reuters.com/article/us-autoshow-detroit-electric-exclusive/exclusive-vw-china-spearhead-300-billion-global-drive-to-electrify-cars-idUSKCN1P40G6

https://www.reuters.com/article/us-autoshow-detroit-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-vehicle-startups-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pile-into-electric-an/corporate-investors-pil

Overall R&D budget:

https://autoalliance.org/innovation/

[Global automakers spent ~\$109B in 2017.]

https://www.strategyand.pwc.com/media/file/2018-Global-Innovation-1000-Fact-Pack.pdf

[Graph on p.28 shows auto R&D between \$99B and \$109B from 2012-2017.]

For context, overall auto R&D spending has been about \$100B/yr in recent years (PwC, Auto Alliance)

\$300 Billion in EVs and Batteries

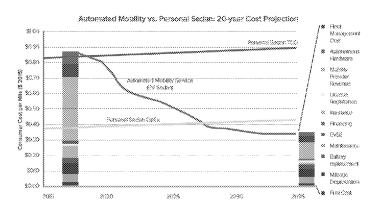
Investment by 29 global automakers over 5–10 yrs

Almost half (\$136 Billion) is targeted to China

Germany, led by VW, is biggest source of investment

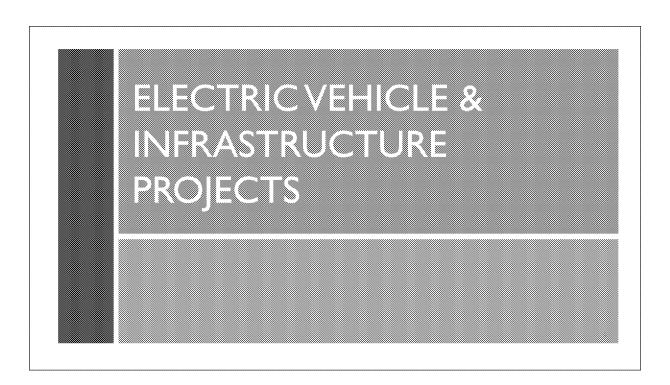
3x higher than the \$90B global automakers had announced a year earlier

WHY YOU MIGHT NOT BUY ANOTHER CAR



- Shared, automated, and electric technologies are all developing at the same time and will likely complement each other
- SAEVs could be safer, reducing the 40,000 annual deaths in the US, and more than 1,000,000 annual deaths worldwide
- SAEV trips could be cheaper than taking a car you already own out of the garage!
- Overall environmental impact = T8D!!!

Source: Peak Car Ownership (Rocky Mountain Inst.)



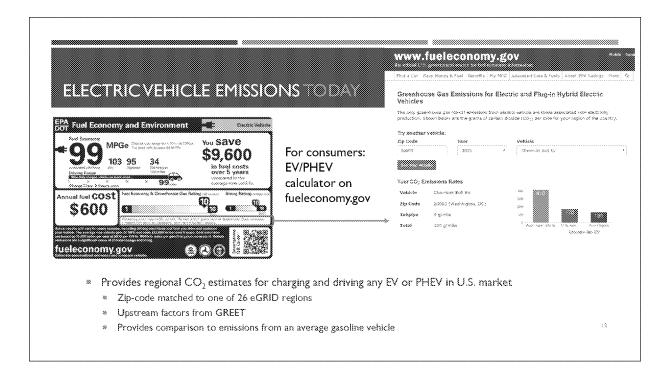
EMISSIONS MODELING

What are the emissions impacts from charging today or in the next 10-15 years?

- Existing tool on fueleconomy.gov for consumers
- Ongoing work with OAP; could inform state and local planners

How could emissions change under future grid & charging scenarios?

- 2050 scenario analyses with OAP, ORD, & CEMC.
- Extreme fast charging study



EV EMISSIONS MODELING NEXT 10-15 YEARS

- Joint OAP-OTAQ project to better understand both criteria and carbon impacts of EVs at the regional level
 - * Series of ~100 IPM runs over different regions, times of day, weekdays vs weekends, and seasons

∞ Why?

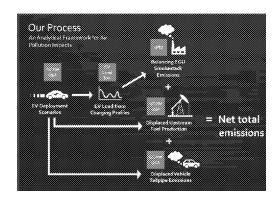
- As the EV market grows, we need a more complete picture of the emissions impacts including criteria pollutants like NOx
- Robust series of IPM runs will identify which factors drive emissions impacts at the regional level, and how the time-of-day that charging occurs impacts results

Who is asking?

- OAP SLB listening sessions (summer 2018) found state and locals want to know how EVs can help them meet their air quality and climate goals.
- Many states are also investing in charging infrastructure through the VW Settlement or other programs
- Our results could be used to create an easy-to-use, customizable tool for planners to estimate emissions in their area for different levels of EV adoption, and different types of charging investments (e.g., workplace vs. public L2 vs DCFC)

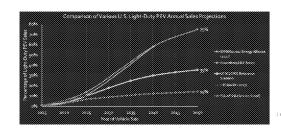
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ELECTRIC VEHICLE EMISSIONS TOMORROW

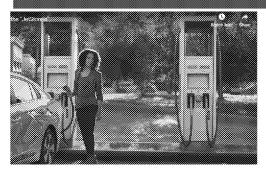


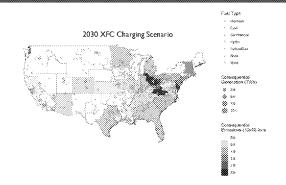
Joint OAP-ORD-OTAQ (CEMC/CASC) work

- Explore high EV adoption scenarios out to 2050
- Enhance modeling capability by linking economywide models used for transportation sector with electricity grid dispatch models



XFC STUDY: A FIRST LOOK AT THE EMISSIONS IMPACTS OF EXTREME FAST CHARGING (350 KVV+)



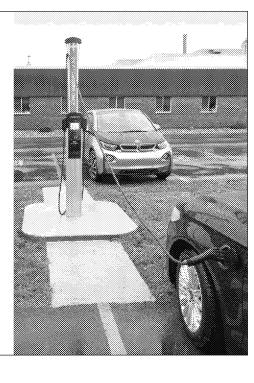


- Conducted with RTI/UC Davis
- Bookend analysis to understand how emissions might vary if XFCs—which can recharge an EV in10–15 minutes—were the dominant charging type
- Electrify America installing this type of charging; more expected in the future

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EV CHARGING INFRASTRUCTURE MODELING

- * How many charging stations will be needed to meet growing EV demand?
- Where should they be located?
- How might this change in a future with a higher penetration of shared fleets?



NREL NATIONAL INFRASTRUCTURE ANALYSIS



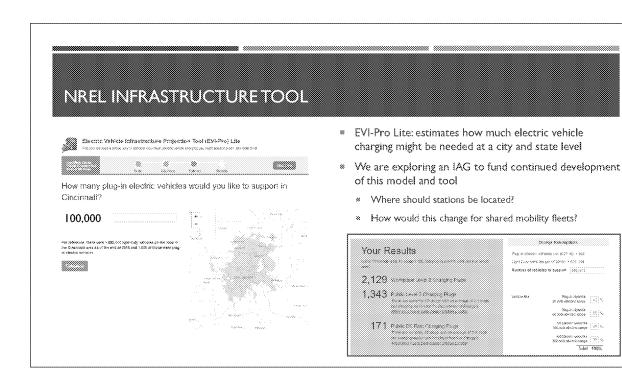
Figure ES 3: Appareiment BEV training accordings another by providing DDFC statement enting the U.S. trianstate Systems (Statement integers trainin to 2017 Georgia, May Data W. 2017 Tele Africa)

How many charging stations will the U.S. need?

- DOE/NREL study found relatively few DC fast charging stations needed to provide a basic network of coverage
 - 400 stations for interstate corridors (70 mi spacing)
 - 8100 stations in cities and towns (3 mi spacing)
- Many more plugs needed (DC fast & Level 2) as ZEV market grows, e.g., >600K for 15M EVs/PHEVs

Current infrastructure status: >20K public stations with >65K plugs

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ZEV PROJECTS ACROSS OFFICE

- How much does temperature impact EV range and efficiency? (TATD lead)
 - Installing L2 charges in NVFEL testing facilities
 - Intend to measure temperature impacts (cold & hot) on variety of EVs and PHEVs
- When do we think EVs will reach cost parity with ICEs? (ASD lead)
 - · Reviewing literature
 - Considering tear down or other analytical work
- What is the feasibility & emissions impact of select hydrogen FCVs pathways? (ORD-CEMC lead)
 - Examine feasibility of renewable hydrogen for MD & HD FCV applications
 - · Assess lifecycle emissions impacts for different hydrogen feedstocks, storage, and delivery methods

EXTERNAL COLLABORATION

» DOE Vehicle Technologies Office

- * Strong coordination on EV and other future mobility topics
- Frequently serve as reviewers for annual merit review and grants/FOAs, as well as informal reviewers and research coordination with HQ, ORNL, ANL, INL, NREL, & LBNL

DOE Fuel Cell Technologies Office

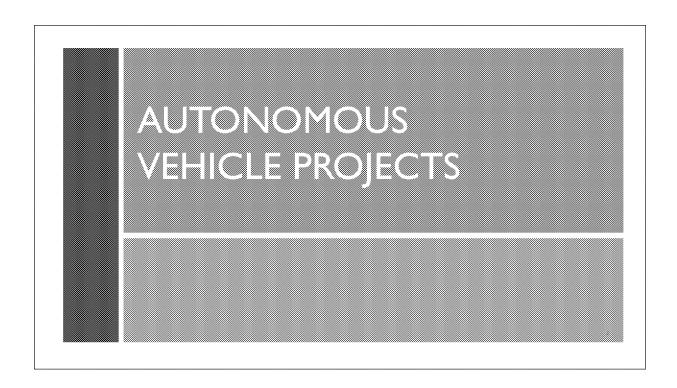
- Members of Interagency Working Group on hydrogen and fuels cells since 2012
- Liaison for DOE-EPA coordination on Fuel Cell-related programs (e.g., DERA) and public information on advanced technology

UC Davis Sustainable Transportation Energy Pathways (STEPS) Program:

EPA co-funds related research projects through STEPS membership including:

- ZEV awareness and consumer education
- Charging behavior
- Demand drivers for infrastructure
- * 2050 ZEV adoption scenario analyses
- » California Fuel Cell Partnership (R9 lead)

.12

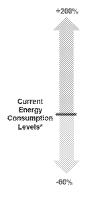


ENVIRONMENTAL AND ENERGY IMPACTS OF AUTOMATED VEHICLES

The direction and magnitude of potential environmental impacts is

not yet understood

Source: The Transforming Mobility Ecosystem: Enabling an Energy-Efficient Future (DOE)



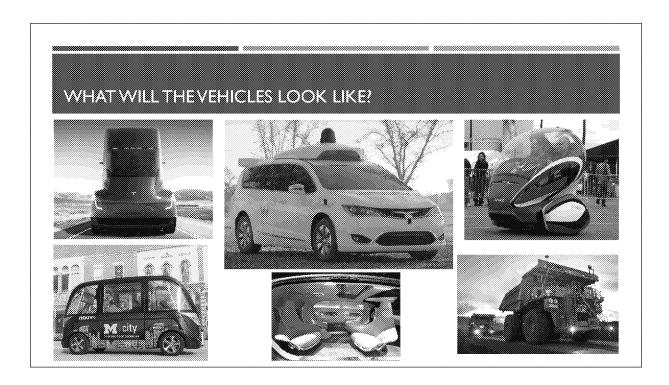
Factors potentially contributing to an increase in energy consumption and essociated emissions**:

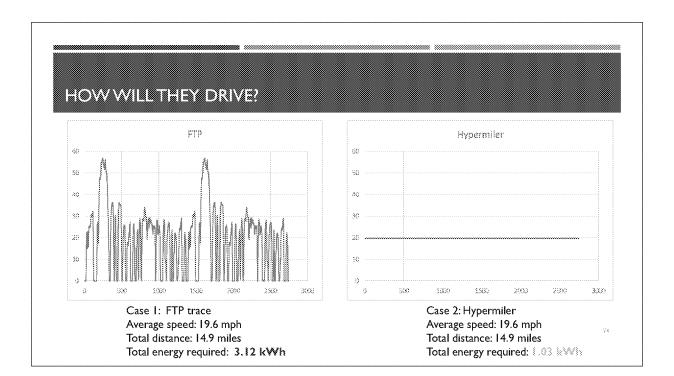
+ Reduced Travel Costs
+ Increased Vehicle Miles Traveled (VMT)
+ Zero-Occupency Vehicles
+ Access for New User Groups
+ Faster Driving Species
+ Shipment of Goods
+ Increased Features

Factors potentially contributing to an increase in energy consumption and associated emissions**;

- sociated emissions***
 Platonning or Drafting
 Eco-Driving
 Congestion: Mitigation
 De-emphasized Performance
 Emerging Mobility Service Models
 Improved Crash Avoidance
 Power Train Efficiencies
 Zero Emission Vehicles (ZEVs)**
 Less Huming for Parking
 Vehicle Right Sizing

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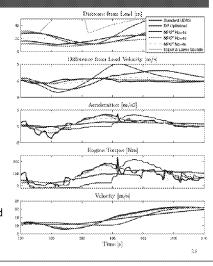
INVESTIGATING DRIVE CYCLES USING EPA'S ALPHA MODEL

FISEL ECONOMY IMPROVEMENT

| Drive Cycle | Standard Cycle MPG | Filtered Cycle MPG | Percentage Increase |
|-------------|-----------------------|-----------------------|------------------------|
| FTP-72 | 28 | 30 | 7 |
| US06 | 25 | 28 | 12 |
| LA92 | 26 | 30 | 15 |
| SC03 | 28 | 30 | 7 |
| HWFET | 39 | 41 | 5 |

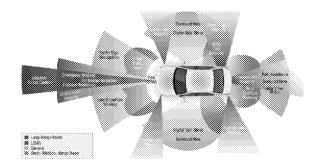
Source: Use of the hypothetical lead vehicle trace: A new driving method for evaluating fuel consumption in automated driving (Prakash, Stefanopoulou, Moskalik, Brusstar)

Source: Assessing fuel economy from automated driving: Influence of preview and velocity constraints (Prakash, Stefanopoulou, Brusstar)



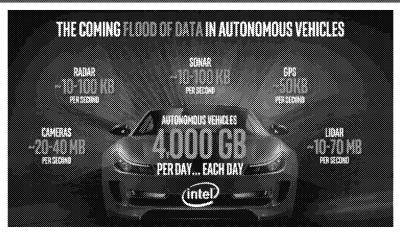
AUTOMATED SYSTEMS REQUIRE POWER

- Automated vehicle prototypes require a LOT of power for electronics and sensors
 - ~4 kW or enough to drain about 1/3 of an EV battery pack.
- NVFEL/NCAT is benchmarking automated technologies as they become available
 - Cadillac "supercruise" did not result in increased electrical loads when enabled, implying that the sensors are online all the time.



7

THERE'S GOING TO BE A LOT MORE DATA



(And that's only for one hour of driving...)

EPA RESEARCH TOPICS

- » How do we certify automated vehicles? (CD lead)
 - What if they are speed limited? Owned by the company and not for resale? Geofenced and can only operate in certain areas? Are we being fair to OEMs versus aftermarket companies (e.g. Waymo)?
- What do we need to know to integrate automated vehicles into MOVES and other models? (ASD lead)
 - Mow will automated vehicles operate on the road? Will this change over time, or with increasing penetration of automated vehicles?
- How do we adequately test vehicles in our lab? (TATD lead)
 - Are our existing tests relevant for autonomous vehicles? Can we replicate autonomous driving conditions in a lab? How do we handle vehicle power requirements if the automated system is inactive in the lab?
- How should future regulations handle automated technologies? (TCD lead)
 - Should automated vehicles be encouraged though policy? What if they are electrified, or used for high-occupancy shared mobility applications? What metrics should we be using and encouraging others to use? What data do we need?



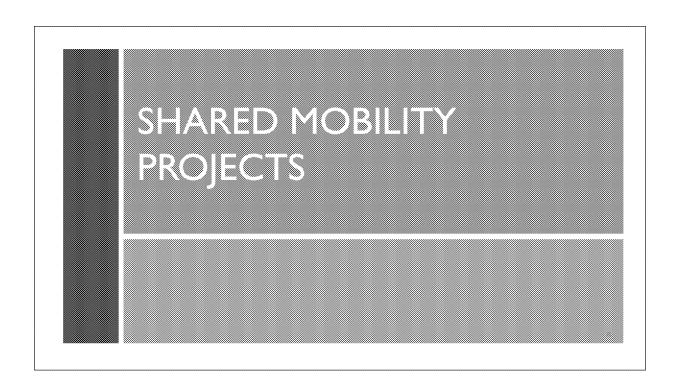
28

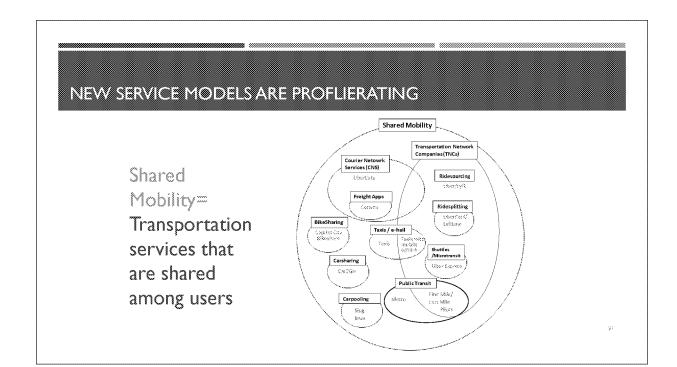
ONGOING COLLABORATION MEETINGS AND ACTIVITIES

- EPA hosts a monthly meeting with DOE, DOT, national labs
 - Purpose is to present current SAEV research, discuss, and identify opportunities for collaboration
- * CASC also leads a monthly OTAQ cross-divisional SAEV meeting
 - $\,\,^{\otimes}\,\,$ Purpose is to share information, identify challenges to OTAQ, and provide input to management on challenges and opportunities for OTAQ
- EPA has had ongoing discussions with DOE/labs for opportunity to direct national lab research agenda
 - DOE/labs are actively looking to EPA to help guide research towards relevant topics and problems
 - * CASC is also involved in DOE annual merit reviews and funding reviews



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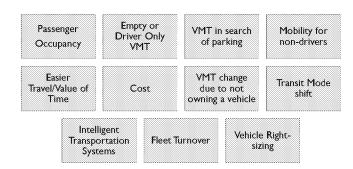
BIG QUESTIONS STARTING TO EMERGE

- What are the future emissions impacts of shared mobility?
- What are the best opportunities for minimizing emissions from shared mobility?
- * How can EPA evaluate both real-world impacts and strategies for reducing emissions in this evolving field?
- * How do we conduct robust analyses with limited data from transportation network companies (TNCs)?

5%

SHARED MOBILITY IMPACTS ANALYSIS

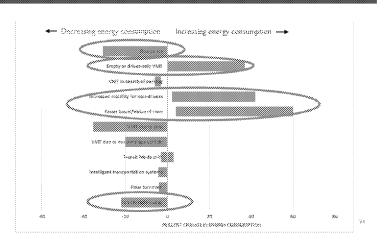
- First order "bounding exercise" conducted in early 2018 to understand the relative magnitude of different factors impacting either the VMT or fuel consumption of TNCs (not including autonomous vehicles or ZEVs)
- Combination of estimates from the literature and internal modeling



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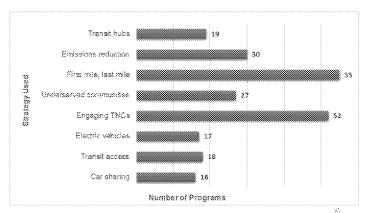
KEY TAKEAWAYS FROM SHARED IMPACTS ANALYSIS

- Energy consumption could increase by 200% or decrease by 75% for a high market penetration of TNCs
- Biggest opportunities for reducing emissions from shared services are maximizing occupancy and rightsizing as well as reducing induced demand and deadhead miles



UNDERSTANDING LOCAL "PROMISING PRACTICES" IN SHARED MOBILITY

- 2019 analysis looking at the emerging shared mobility pilots and programs in state and local areas across the US
- Heavy emphasis on programs that use TNCs to extend transit, particularly for the first/last mile
- Few programs with a specific focus on reducing emissions
- Variety of challenges and opportunities identified during research and interviews with program operators for integrating TNCs into public programs/agencies



Types of shared mobility strategies targeted by state and local areas



CASC PUBLICATIONS, TECHNICAL REVIEWS, CONFERENCES

| Conference | 2020 SAE Government/Industry Meeting | | |
|--------------|---|--|--|
| | Emerging Personal Mobility Options, Session Organizer | | |
| | Electric Vehicle Battery Session Organizer | | |
| | Energy and Emission Impacts from AV Deployment Session Organizer | | |
| Review | 2019 DOE Fuel Cell Technologies Office Merit Review, Invited Program Reviewer | | |
| Presentation | 2019 Transportation Research Board Mtg, Friend or Foe: Myth-busting the competition of Fuel Cell and Electric Vehicles, Invited Speaker (presentation canceled due to shutdown) | | |
| Conference | 2019 SAE Government/Industry Meeting | | |
| | New Mobility – Emerging Personal Mobility Options Session Organizer | | |
| | New Mobility – Potential Impacts from AV Deployment Session Organizer | | |
| Review | 2019 TE3 Conference, "What does an EV replace?". Reviewer for paper submission | | |
| Review | FHWA CMAQ Cost-effectiveness tables, Reviewer 2019 | | |

CASC PUBLICATIONS, TECHNICAL REVIEWS, CONFERENCES

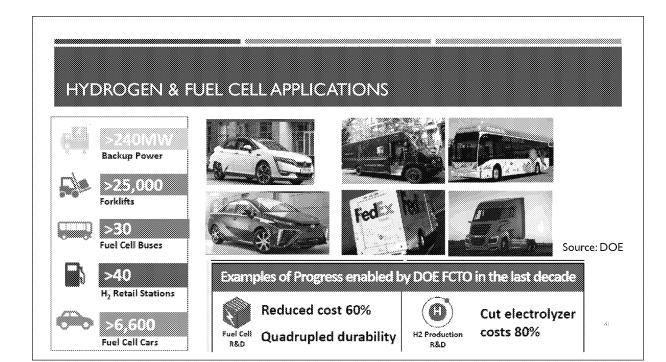
| Review | OECD Transportation Paper, Barriers to EV adoption, 2019 | |
|--------------|--|--|
| Presentation | DOE ARPA-e NEXTCAR Annual Summit (2018) | |
| Publication | The Environmental Potential of Autonomous Vehicles (Road Vehicle Automation 4, 2018) | |
| Review | 2018 DOE Fuel Cell Technologies Office Merit Review | |
| | Presenter, Hydrogen & Fuel Cell-Related Activities at EPA | |
| | Invited Program Reviewer | |
| Review | FY18 DOE Advanced Vehicle Technologies Research Funding Opportunity Announcement on Multi- Unit Dwelling and Curbside Residential Charging Infrastructure Innovations | |
| Review | 2018 Vehicle Technologies Office Merit Review, Invited Reviewer | |
| Conference | 2018 SAE Government/Industry Meeting | |
| | Electric Drive Part 2 – Infrastructure Session Organizer | |
| | Mobility for today and tomorrow & the Role of Autonomous Vehicles | |

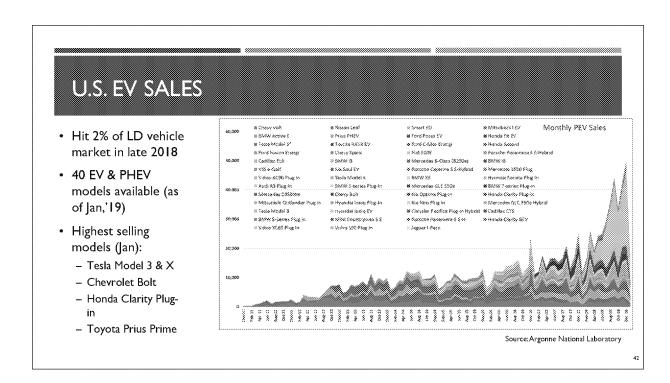
CASC PUBLICATIONS, TECHNICAL REVIEWS, CONFERENCES

| Review | A Review on Energy, Environmental, and Sustainability Implications of Connected and Automated Vehicles (Env. Science and Tech., 2018) | |
|--------------|---|--|
| Presentation | Transportation Research Board, Technology Changes Influencing the Decline of Vehicle Emissions, 2018 Webinar, Speaker | |
| Review | 2017 Vehicle Technologies Office Merit Review, Invited Reviewer | |
| Conference | 2017 SAE Government/Industry Meeting | |
| | Reconciling Competing Visions on Mobility, Part 1 | |
| Review | NREL, National Plug-In Electric Vehicle Infrastructure Analysis, 2017 | |
| Review | 2017 TE3 Conference, Compatibility and Investment in the U.S. Electric Vehicle Market, Paper Review | |
| Publication | Can Transportation Emission Reductions Be Achieved Autonomously? (Env. Science and Tech., 2015) | |

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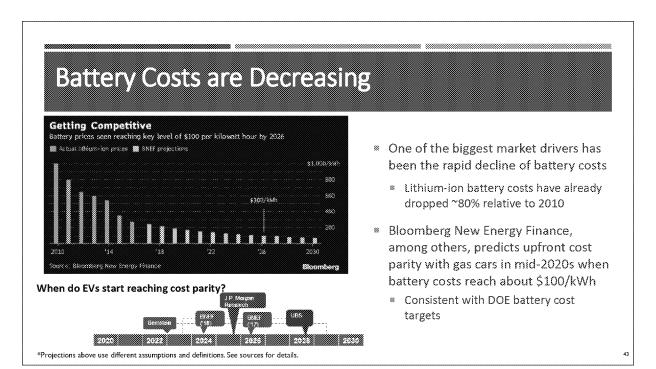






Sources:

https://www.anl.gov/es/light-duty-electric-drive-vehicles-monthly-sales-updates



Source:

Graph (BNEF '17): https://about.bnef.com/blog/why-battery-cost-could-put-the-brakes-on-electric-car-sales/

Additional sources used in timeline:

BNEF '18: https://about.bnef.com/electric-vehicle-outlook/

JP Morgan Research: https://www.jpmorgan.com/global/research/electric-vehicles

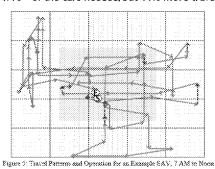
UBS: https://neo.ubs.com/shared/d1wkuDlEbYPjF/

[Note: UBS defines "true cost of parity" as when OEMs achieve a 5% EBIT margin, not when upfront purchase price is the same. UBS predicts this will be reached in 2028 in the U.S. and 2023 in Europe.]

Bernstein: https://www.spglobal.com/platts/en/market-insights/latest-news/electric-power/022619-evs-to-reach-cost-paritywith-internal-combustion-cars-in-3-4-years-bernstein

AGENT BASED MODELING AND MOVES

1/10th of the cars needed, but 11% more travel



The travel and environmental implications of shared autonomous vehicles, using agent-based model scenarios (Fagnant, Kockelman et al. Texas)

Small CO₂ Reductions (limited scenarios)

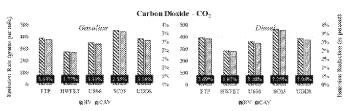


FIGURE 6 Emission Estimates for PM2.5, CO, NOx, and CO₃

Anticipating the emissions impacts of smoother driving by connected and autonomous vehicles, using the **MOVES model** (Liu, Kockelman et al.Texas)

Message

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 9/17/2019 10:32:25 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Snapp, Lisa [snapp.lisa@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]; Cleveland, Meredith

[Cleveland.Meredith@epa.gov]

Subject: For Review: Updated Slides for CASC SAEVs Briefing

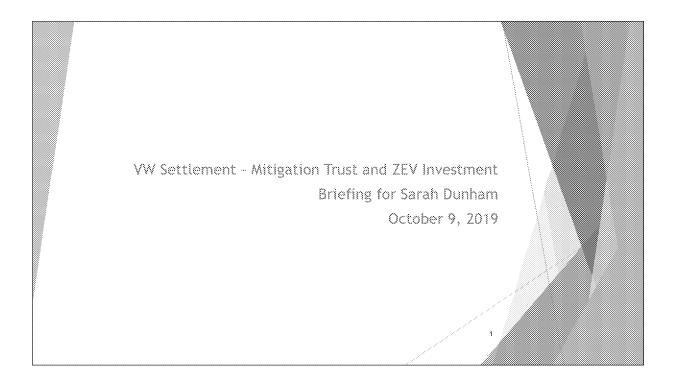
Attachments: DRAFT OD Briefing on Analytical Work.pptx

Hi Karl,

We are currently scheduled to brief Sarah on CASC's SAEV-related work on Tuesday, October 15th. The attached slide deck incorporates your feedback from the pre-brief.

Please let us know if you have additional edits or suggestions.

Thank you, Susan



Sources are listed below each slide where applicable. [Note that some photos and graphics from external sources may be subject to copyright restrictions. Slides intended for internal use.]

- On October 25, 2016, the court approved a settlement partially resolving allegations that Volkswagen violated the Clean Air Act by the sale of vehicles containing 2.0 liter diesel engines equipped with defeat devices.
- Under this settlement, VW is required to:
 - Buyback or perform an emissions modification on at least 85% of the affected vehicles (Appendix B)
 - Invest an additional 52 billion to promote the use of zero emission vehicles and infrastructure (Appendix C)
 - \gg \$2.7 billion to fully remediate the excess NO $_{\rm x}$ emissions from the affected vehicles through a mitigation trust fund (Appendix D)
- On May 17, 2017, the court approved a second partial settlement addressing vehicles containing 3.0 liter diesel engines
 - » Required buyback or perform an emissions modification on at least 85% of the affected vehicles
 - » Required an additional \$225 million to mitigation trust fund

A third partial settlement addressing civil penalties and injunctive relief was approved on April 13, 2017.

Sources:

https://www.epa.gov/enforcement/volkswagen-clean-air-act-civil-settlement

VW Environmental Mitigation Trust

- As part of the settlement, VW has provided ~\$3 billion for 2.0 and 3.0 liter violating vehicles to an Environmental Mitigation Trust. There are two trusts- one for states and one for tribes.
- Wilmington Trust serves as trustee for both trusts.
- » Funds are being used to remediate the excess NOx emissions.
- Beneficiaries must fund projects from a list of Eligible Mitigation Activities (EMAs). These projects include funding for the replacement and/or upgrade of:
 - Heavy and medium-duty trucks and buses
 - Freight switcher locomotives
 - Ferries and tugs
 - · Ocean going vessel shorepower
 - Airport ground support equipment
 - Cargo handling equipment
 - Light duty charging infrastructure
 - DERA Option (use as matching funds on a DERA State or Tribal grant)

3

\$2.7 billion for the 2.0 liter violating vehicles and \$225 million for the 3.0 violating vehicles

All 50 states, DC, Puerto Rico, and federally recognized Indian tribes are eligible beneficiaries to the trust. Each state, DC, and PR receive their own allocation (ranging from \$8.125M to \$423M) and tribes share a \$54M allocation.

VW Environmental Mitigation Trust

- > Trust Effective Date -- October 2, 2017
- All states, the District of Columbia, and Puerto Rico certified as beneficiaries. Each state has a specific allocation.
 - » Allocations range from \$8.125 million to \$423 million
- State beneficiaries must submit beneficiary mitigation plans before accessing trust funds. There is no specific due date for state beneficiary mitigation plans.
 - Tribal beneficiaries do not submit beneficiary mitigation plans.
- > Tribes share an allocation of ~\$54 million.
 - Tribes certify as beneficiaries to participate at the start of a funding cycle.
 - There will be four funding cycles with a possible fifth if funds go unclaimed.
 - Currently in the second funding cycle.
 - Nearly 70 tribes have certified as beneficiaries so far.

The smallest allocation for any state is \$8.125m (includes PR, ND, HI, SD, AK, WY, DC)

The DERA Option

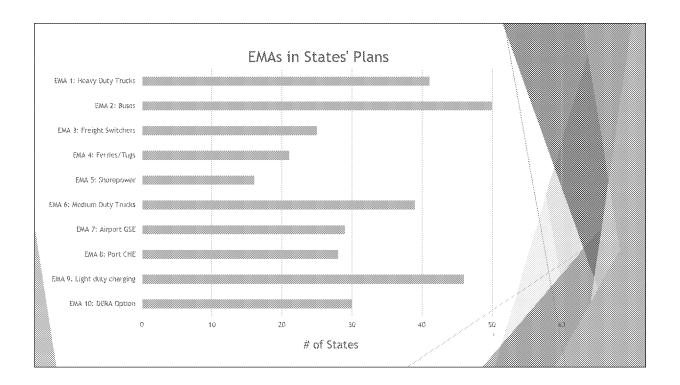
- State and tribal beneficiaries may use trust funds as voluntary matching funds on DERA State and Tribal grants (the "DERA Option").
- DERA Option allows the use of trust funds for projects not specifically listed in the trust but otherwise eligible under DERA such as:
 - ➢ Generators
 - » Agriculture, construction, and mining equipment
 - ▶ Line haul locomotives
 - ➢ Marine engines
 - » Retrofit and idle reduction technology
- » DERA Option is for DERA State and Tribal grants only, per the settlement.

5

6 tribes have used the DERA Option in the last two DERA RFAs. 35 states have indicated they will use the DERA Option for their FY19 DERA State grants.

Status of States' Beneficiary Mitigation Plans

- » States must post plans to their websites so they are publicly accessible.
- Most states have final plans, but a few are still in draft form.
- Plans are not binding and may be edited in the future. A few states only have plans for the first few funding years and will reassess in the future.



Some states listed "nonroad" as a priority and listed all possible nonroad EMAs without specifying which they would fund. Therefore, some EMAs may be artificially high (such as EMA 5: ocean going vessel shorepower).

31 states plan to "max out" EMA 9 with 15% of their funding.

This chart is not final. States may change priorities and add/drop EMAs.

| California (\$423 million) | | | | |
|--|---|----------------------------------|--|--|
| | Senefiting Tradvantaged or Low- ncome Communities | Project allocation (millions) | | |
| Zero-emission transit, school, shuttle buses | 50% | \$130 | | |
| Zero-emission Class 8 freight and port dray trucks | 50% | \$90 | | |
| Zero-emission freight and marine projects | 75% | \$70 | | |
| Combustion freight and marine projects | 50% | \$60 | | |
| Light-duty zero-emission vehicle infrastructure | 35% | \$10 | | |
| Reserve (including admin) | | \$63 | | |
| Total | >50% | \$423 | | |

Projects in disadvantaged communities are not required in the trust agreement. However, their beneficiary mitigation plans need to address "how the beneficiary will consider the potential beneficial impact of the selected EMAs on air quality in areas that bear a disproportionate share of the air pollution within its jurisdiction." Beneficiaries are also instructed in their funding requests to include: "If applicable, a description of how the EMA mitigates the impact of NOx emissions on communities that have historically borne a disproportionate share o adverse impacts of such emissions."

ZEV freight and marine: forklifts and port CHE, airport GSE, OGV shorepower, ferry/tugboat/towboat repowers

Combustion freight and marine: Lox NOx Class 7-8 freight trucks, Tier 4 switchers, Tier 4 or hybrid ferry/tugboat/towboat repowers



Photo: ZEV bus funded with VW settlement funds.

RIPTA bus replacement will start with three buses, they'll do an evaluation period, and then purchase up to 20 ZEV buses total.

EMA 9 will include level 1, 2, DC fast chargers. Funds will be administered using a competitive process

Massachusetts (\$75 million) » Goals for their plan: Currently soliciting public comment on their next phase of » Reduce GHG and other pollutant funding for \$17.3 million emissions in the transportation sector » MA has proposed using \$11 million for electric transit buses and \$6.3 » Promote electrification of the million for electric charging state's transportation network infrastructure » Foster equitable distribution of Last period of public comment was funding across MA by considering in December 2018 for \$23.5 million geographic locations and benefits to EJ communities

Some states did not make allocation decisions for all their funding straight away, instead choosing to make decisions in phases. MA is currently seeking input on their next phase for \$17.3m of their \$75m allocation.

The additional funding will bring total spending to approximately \$40.8m and includes \$22m for electric transit buses; \$11.3m for charging infrastructure; \$7.5m for other EMA projects

States that have requested funding so far:

| Arizona | Nebraska |
|------------|--------------|
| California | Nevada |
| Colorado | New Jersey |
| Georgia | Ohio |
| Idaho | Oklahoma |
| Illinois | Oregon |
| lowa | Rhode Island |
| Louisiana | South Dakota |
| Maine | Texas |
| Minnesota | Virginia |
| Missouri | |

- Projects include: bus and truck replacements, charging infrastructure, DERA Option, airport GSE
- States must fulfill biannual reporting requirements that are posted on the trustee's website

Six months after receiving funds and then every January and July, states must report: Summary of all costs expended on EMAs Description of the status (including actual or projected termination date) Development, implementation, and modification of each approved EMA.

Zero Emission Vehicle (ZEV) Investment

- ▶ Volkswagen required to invest \$2 billion over 10 years in four 30-month cycles
 - \$1.2 billion National ZEV Investment (excludes CA)
 - \$800 million California ZEV Investment
- Electrify America (EA), a wholly-owned subsidiary of Volkswagen Group of America, was established to fulfill the ZEV Investment requirements of the settlement
- EA must submit ZEV Investment Plans to the EPA and California Air Resources Board for their approval for each cycle, and must provide annual reports on progress
 - · All investment decisions rest with the Settling Defendants
 - EPA's role is limited to verifying that investments are consistent with the terms of the consent decree
 - OECA reviews and approves National ZEV Investment Plans (with OTAQ support)

12

Zero Emission Vehicle Investment Allowable investments under the Consent Decree: Infrastructure Education Access Level 2 charging at To build or increase · Programs to increase multi-unit dwellings, public awareness of public exposure and/or workplaces, and public . ZEVs access to ZEVs without sites Brand-neutral media requiring the consumer to

activities such as print,

television, radio,

\$25-50 million

each cycle

media

websites, and social

investment required

Source: Electrify America

Additional investment types allowed under California ZEV Investment

13

purchase or lease a ZEV at

car share and ride hailing

full market value, e.g.,

services, ride and drive

events

Sources:

Screenshot: https://www.plugintothepresent.com/#tv-spot

DC fast charging

Hydrogen fueling

Later generations of

 $charging\ infrastructure$

facilities

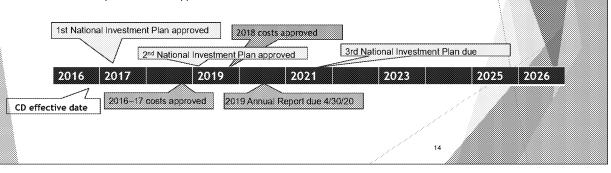
stations

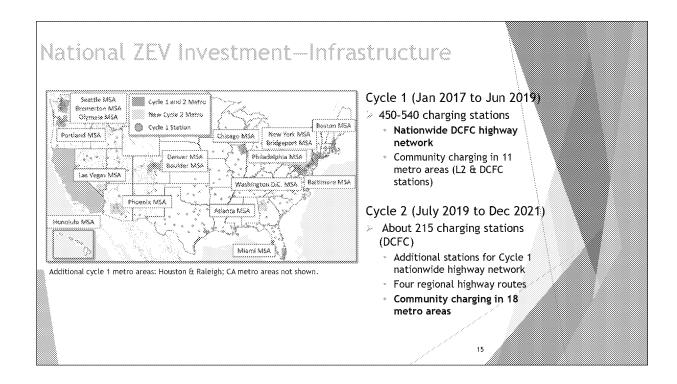
Process & Timeline National ZEV Investment Plans-Every 2.5 years » EA provides opportunity for states, municipal

- governments, tribes, and federal agencies to provide input
- EA submits draft National plan to EPA
- EPA reviews plan, and "meets and confers" with EA as soon as possible after submittal
- EA submits final plan to EPA for approval

Annual Reports & Creditable Costs Every year

- EA submits report to EPA by April 30th describing the status of the National ZEV Investment and costs for previous year
- Independent third-party accounting firm audits and reviews costs EA claims are creditable
- OECA approves or disapproves creditable costs (with OTAQ support)





Sources:

Graphic from Electrify America: https://www.epa.gov/enforcement/epa-approved-national-zev-investment-plan-cycle-2-public-version

Cycle 1 Infrastructure Spend: \$250 M Nationwide Highway Network: \$190 M Metro Community Charging: \$40 M

Plus \$20 M operation costs

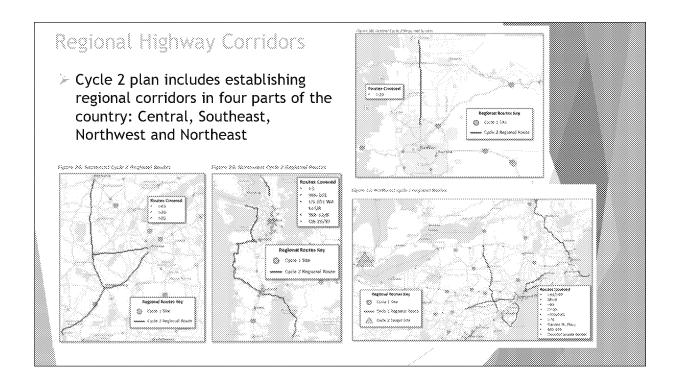
Cycle 2 Infrastructure Spend: \$235M + \$10 M branded marketing

Metro Community Charging: \$145M - \$165 M Highways and Regional Routes: \$65 - \$85 M Autonomous Vehicle Charging: \$2 - \$4 M

Nationwide Highway Network:

Cycle 1: 150-240 stations (avg spacing 66 mi apart)

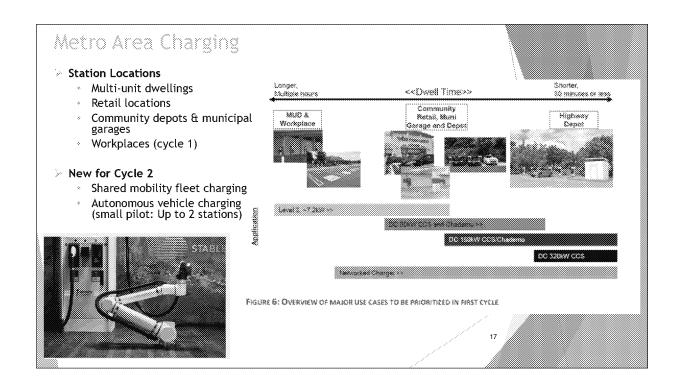
Cycle 2: Up to 28 additional stations



Sources:

Graphic from Electrify America: https://www.epa.gov/enforcement/epa-approved-national-zev-investment-plan-cycle-2-public-version

Cycle 2 Regional Routes: 33 - 35 stations total



Cycle 1 metro: 300+ stations

Cycle 2 metro stations: 136 – 169 metro stations (not including autonomous)

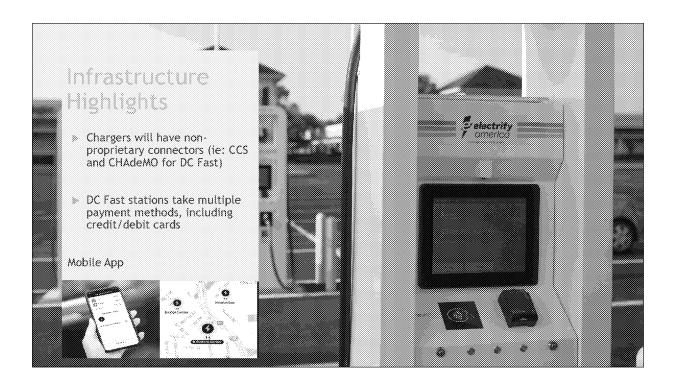
105 - 125 retail/community

8 – 12 MUD

15 - 20 shared

8 - 12 upgrades to highly utilized locations

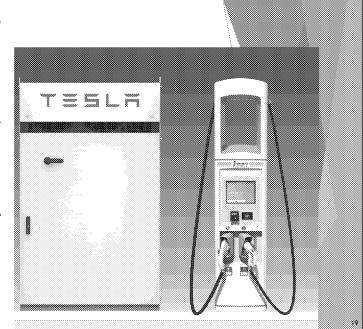
Bottom right photo: San Francisco-based electric vehicle (EV) fleet charging company Stable Auto & EA to deploy pilot demonstration of robotic charging in San Francisco



Source: Electrify America EA also supporting open protocols that allow for communication between different chargers and networks

Infrastructure Partnerships

- Electrify America fast charging stations at >120 Walmart locations
- Partnering with Target, Sheetz, Casey's General Stores, Simon Property Group and 20 other largescale real estate owners to site stations
- Interoperability agreements with charging providers EVgo, ChargePoint, Greenlots, Sema Connect, & EV Connect to increase station access
- Electrify America deploying Tesla Battery Storage systems at >100 stations to manage peak demand



Walmart stations in 34 states

Education Campaigns

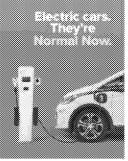
Cycle 1: The JetStones/Plug in to the Present



- Traditional media: TV spots, out-of-home (billboards)
- Digital: social media, website, digital radio, search

Cycle 2: Normal Now





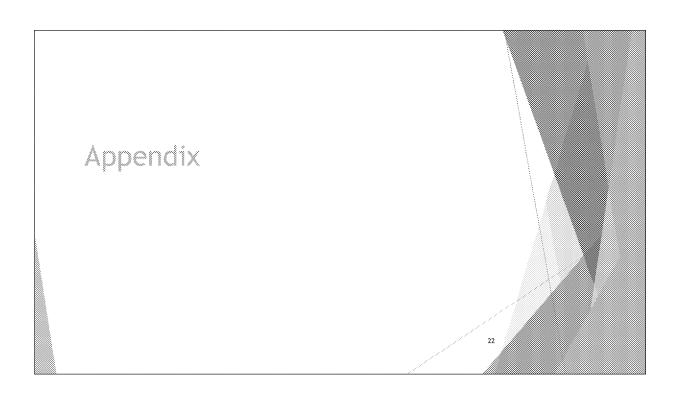
- Shifting focus from traditional to digital media as cycle progresses
- New: social media influencers, STEM curriculum development, experience centers
- Ride & Drives (\$0.5M access investment)

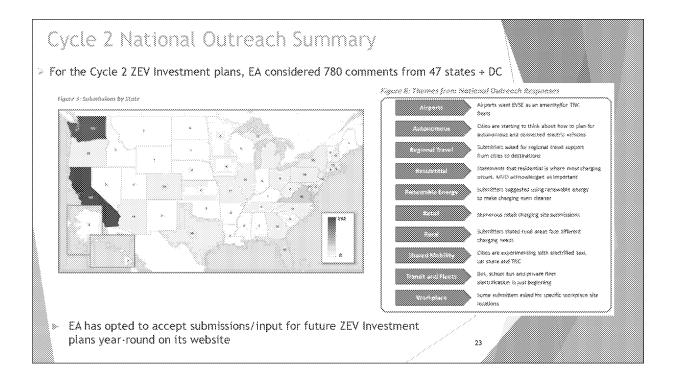
20

Next Steps

- Meeting with Electrify America President & CEO Giovanni Palazzo on Oct 29th
- Next Annual Report—covering 2019 investments and creditable costs due April 30th

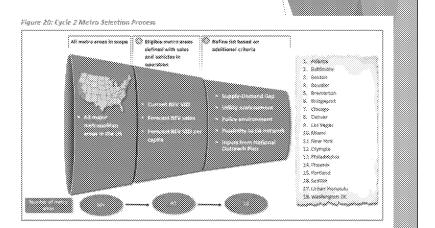






Metro Area Selection Process (Cycle 2)

- Started with most populous metro markets and assessed BEV sales for today and forecasted sales for 2022
- Advanced metro areas that submitted progressive suggestions during National Outreach to next phase of selection process
- Evaluated expected charging needs through supply-demand gap analysis, looked at local utility costs and collaboration environment, state and local policies impacting EV adoption, and fit within EA's existing network.



24

NREL Infrastructure Assessment NREL study found only about 400 fast charging stations needed to provide basic coverage on U.S. Interstate System 70 mi spacing between stations Between cycles 1 & 2, EA plans to build 300+ stations for nationwide highway network (includes CA) Eigune IS-3. Approximate ISO strong converge enabled by providing DCFO stations along the U.S. Interstate System. (Secretic imagery credit & 2017 Google, Map Data & 2017 He After) Avg station spacing 66 mi in much of U.S. Source: National Renewable Energy Laboratory

Source:

 $https://energy.gov/sites/prod/files/2017/09/f36/National PlugIn Electric Vehicle Infrastructure Analysis_Sept 2017.pdf$

From: Kenausis, Kristin [Kenausis.Kristin@epa.gov]

Sent: 11/5/2019 8:18:35 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Snapp, Lisa [snapp.lisa@epa.gov]; Graff, Michelle [graff.michelle@epa.gov]

Subject: The long-awaited "EV Myths" document (very short!), for your review

Attachments: Draft EV Myths 110419.docx

Hi Karl,

We completed phase 1 of the EV myths document. Lisa, Susan, and Erin have reviewed it. Of note:

- The formatting will resemble our <u>Greenhouse Gas Emissions from a Typical Passenger Vehicle</u> page. This accordion style has the potential to make each a "stand alone" statement, so we spelled out "electric vehicles" in the beginning of each myth. (It looks a bit duplicative in the Word doc.)
- This is just phase 1. We hope to add more myths to list in the near future. Topics may include "EVs are expensive and hard to maintain" plus we hope to add more details on how cold weather affects range.
- More EV content coming! We are starting to develop a web page devoted to EV charging, which will include charger options, how to charge, where to find chargers, etc.

Please send us any feedback you may have on the myths document. Next stop, once we incorporate your feedback, is OAR comms.

Kristin Kenausis U.S. Environmental Protection Agency Office of Transportation and Air Quality (202) 343-9225

e-mail: kenausis.kristin@epa.gov

From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 1/9/2020 10:27:38 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Kenausis, Kristin [Kenausis.Kristin@epa.gov]; Graff, Michelle [graff.michelle@epa.gov]

Subject: EV Myths

Attachments: Draft EV Myths 010920 v2.docx

Hi Karl-

Here is the updated version of the EV Myths document, which we hope to post on the Green Vehicle Guide. It incorporates your comments as well as those by Susan. Please let us know if it needs additional edits before it goes to Erin. I expect she will run it by Sarah.

Thanks to Kristin and Michelle for crafting and running the traps.

Thanks--Lisa

From: Lie, Sharyn [Lie.Sharyn@epa.gov]

1/27/2020 10:18:51 PM Sent:

To: Hengst, Benjamin [Hengst.Benjamin@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov] Subject: Block 5 Slides for fuels retreat

Attachments: 2020.01 Block 5 Electricity and Other Fuels.pptx

Hi Ben-

Attached are slides for Block 5.

Cheers, Sharyn

----Original Message----

From: Hengst, Benjamin <Hengst.Benjamin@epa.gov> Sent: Friday, January 24, 2020 5:13 PM To: Lie, Sharyn <Lie.Sharyn@epa.gov>

Subject:

Hi Sharyn.

Are you still planning on doing slides for the Wednesday block on electrification? I'll need to see them just to make sure me/you/facilitators are on same page. Maybe Monday?

From: Charmley, William [charmley.william@epa.gov]

Sent: 1/27/2020 5:00:14 PM

To: Moran, Robin [moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Bolon, Kevin

[Bolon.Kevin@epa.gov]; Sherwood, Todd [sherwood.todd@epa.gov]; Lieske, Christopher [lieske.christopher@epa.gov]; Barba, Daniel [Barba.Daniel@epa.gov]; Moskalik, Andrew

[Moskalik.Andrew@epa.gov]

CC: Orlin, David [Orlin.David@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Simon, Karl

[Simon.Karl@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]

Subject: Background information on EPA models, tools, and data that we shared with AA Wehrum and others related to the

SAFE rule assessment

Attachments: MTE Data and Modeling Briefing_AA_Wehrum_11202017_Final.pptx; MTE_OMEGA results

Wehrum_20180109_Final Version.pptx; Status of SAFE rulemakingforAnneldsal_7_11_2019 final Rev A.pptx; Briefing

for B. Wehrum on ALPHA 12_1_2017.pptx; MTE Briefing for AA Wehrum_Nov 17_2017_Final.pptx

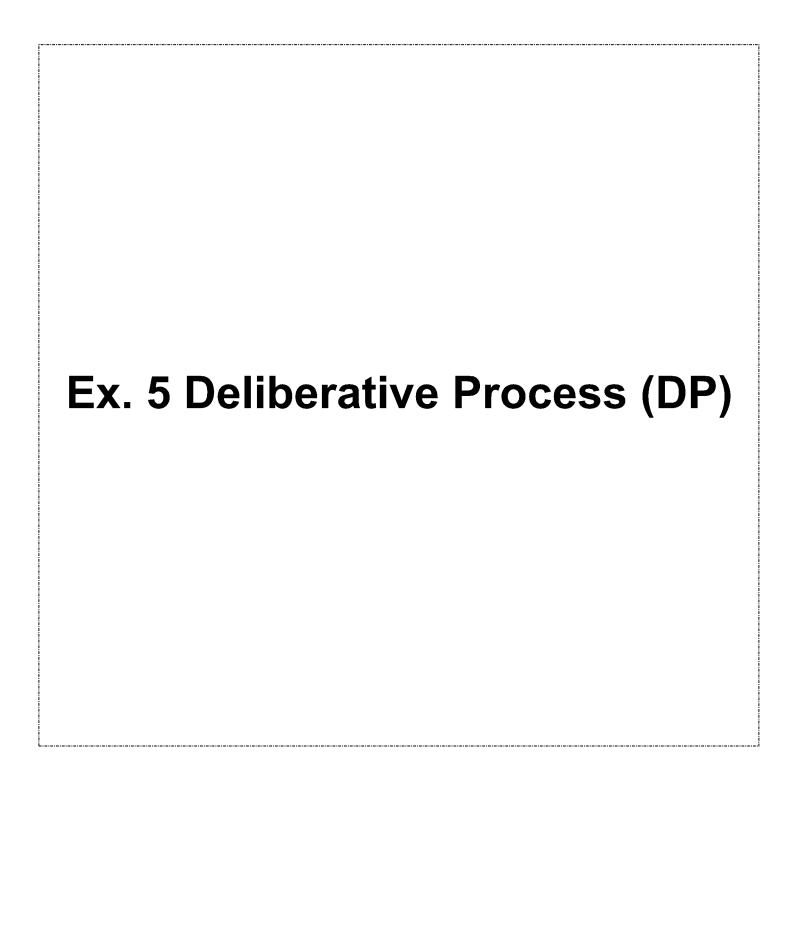
Dear all -

Ex. 5 Deliberative Process (DP)

Thanks

Bill

<< parts of Charmley's 1/24/2020 email to Sarah Dunham >>



From: Birgfeld, Erin [Birgfeld.Erin@epa.gov]

Sent: 2/3/2020 9:36:53 PM

To: Dunham, Sarah [Dunham.Sarah@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]
Subject: New Web Content on EV Myths
Attachments: Draft EV Myths 020320.docx

Dear Sarah,

The CASC team has developed a new webpage for the Green Vehicle Guide that would focus Myths related to Electric Vehicles

The content is attached for your review. Let me know if you have any edits.

Thanks,

Erin

From: Charmley, William [charmley.william@epa.gov]

Sent: 3/27/2020 2:51:41 PM

To: Simon, Karl [Simon.Karl@epa.gov]

Subject: FW: Materials for CTI Briefing Tomorrow (3/25) at 1pm

Attachments: 2020-03-23_CTI_Incentives_OD_Dunham.pptx

I just realized you are not on this email or on the calendar invite for our 11 am with Sarah today, and I think you will be interested in this topic. I apologize for that – it has been one of those weeks.

From: Parsons, Christy < Parsons. Christy@epa.gov>

Sent: Tuesday, March 24, 2020 3:49 PM

To: OTAQ Materials < OTAQ Materials@epa.gov>

Cc: Charmley, William <charmley.william@epa.gov>; Sargeant, Kathryn <sargeant.kathryn@epa.gov>; Nelson, Brian <nelson.brian@epa.gov>; Sanchez, James <sanchez.james@epa.gov>; Brakora, Jessica <Brakora.Jessica@epa.gov>;

Kataoka, Mark < Kataoka. Mark@epa.gov>; Carrillo, Andrea < Carrillo. Andrea@epa.gov>

Subject: Materials for CTI Briefing Tomorrow (3/25) at 1pm

Attached are materials for our meeting with Sarah tomorrow at 1pm, "CTI NPRM: Options for Emission Credit Multipliers".

Please let us know if any additional information would be useful ahead of time.

Thank you, Christy

Christy Parsons
Physical Scientist
Assessment and Standards Division
Office of Transportation and Air Quality
U.S. Environmental Protection Agency
Ann Arbor, MI

Tel: 734.214.4243

E-mail: parsons.christy@epa.gov

Notice (If This Communication Regards a Contract): Nothing in this message shall be construed as a change to the price, schedule, or terms and conditions of the contract. If the receiver does construe it otherwise, please notify me immediately so that proper contract action can be initiated.

From: Parsons, Christy [Parsons.Christy@epa.gov]

Sent: 4/3/2020 12:35:22 PM

To: OAR Briefings [OAR Briefings@epa.gov]

CC: OTAQ Materials [OTAQMaterials@epa.gov]; Charmley, William [charmley.william@epa.gov]; Sargeant, Kathryn

[sargeant.kathryn@epa.gov]; Nelson, Brian [nelson.brian@epa.gov]; Brakora, Jessica [Brakora.Jessica@epa.gov];

Sanchez, James [sanchez.james@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Carrillo, Andrea [Carrillo.Andrea@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: Materials for 1pm today "CTI Update + Regulatory Incentives Discussion" with AA Idsal

Attachments: 2020-04-03_CTI_Incentives_AA-Idsal.pptx

Attached are materials for the "CTI Update + Regulatory Incentives Discussion" with AA Idsal today at 1pm.

Please let us know if any additional information would be useful ahead of time.

Thank you, Christy

Christy Parsons
Physical Scientist
Assessment and Standards Division
Office of Transportation and Air Quality
U.S. Environmental Protection Agency
Ann Arbor, MI

Tel: 734.214.4243

E-mail: parsons.christy@epa.gov

Notice (If This Communication Regards a Contract): Nothing in this message shall be construed as a change to the price, schedule, or terms and conditions of the contract. If the receiver does construe it otherwise, please notify me immediately so that proper contract action can be initiated.

From: Safoutin, Mike [safoutin.mike@epa.gov]

Sent: 5/27/2020 12:29:59 PM

To: Simon, Karl [Simon.Karl@epa.gov]
Subject: RE: Status Update on EV Cost Parity

Attachments: Cost parity_DRAFT_v5.docx; EV Price parity Is it Panic Time Yet - V2 Jan 2020.docx

Hi Karl,

Here are the two white papers, which are a bit cleaner to read than the combined version. The first is my four-pager for ASD and the other is Andy's literature review, which he did for TATD. Thanks,

Mike

From: Simon, Karl <Simon.Karl@epa.gov>
Sent: Wednesday, May 27, 2020 8:22 AM
To: Safoutin, Mike <safoutin.mike@epa.gov>
Subject: RE: Status Update on EV Cost Parity

Mike,

Send me the white paper you mention on slide 22. thanks

From: Safoutin, Mike <safoutin.mike@epa.gov>

Sent: Tuesday, May 26, 2020 11:21 PM

To: Charmley, William <<u>charmley.william@epa.gov</u>>; Olechiw, Michael <<u>olechiw.michael@epa.gov</u>>; Moran, Robin <<u>moran.robin@epa.gov</u>>; Simon, Karl <<u>Simon.Karl@epa.gov</u>>; Snapp, Lisa <<u>snapp.lisa@epa.gov</u>>; Moskalik, Andrew <<u>Moskalik.Andrew@epa.gov</u>>; Jackman, Dana <<u>jackman.dana@epa.gov</u>>; Helfand, Gloria <<u>helfand.gloria@epa.gov</u>>; Bolon, Kevin <<u>Bolon.Kevin@epa.gov</u>>; Barba, Daniel <<u>Barba.Daniel@epa.gov</u>>; Haugen, David <<u>haugen.david@epa.gov</u>>

Subject: RE: Status Update on EV Cost Parity

Draft powerpoint slides attached.

-----Original Appointment-----

From: Charmley, William < charmley.william@epa.gov>

Sent: Thursday, May 7, 2020 10:00 AM

To: Charmley, William; Olechiw, Michael; Moran, Robin; Simon, Karl; Snapp, Lisa; Safoutin, Mike; Moskalik, Andrew;

Jackman, Dana; Helfand, Gloria; Bolon, Kevin; Barba, Daniel; Haugen, David

Subject: Status Update on EV Cost Parity

When: Wednesday, May 27, 2020 11:05 AM-12:00 PM (UTC-05:00) Eastern Time (US & Canada).

Where: Microsoft Teams Meeting

Join Microsoft Teams Meeting

Ex. 6 Personal Privacy (PP)

tes, Washington DC (Toll)

From: Charmley, William [charmley.william@epa.gov]

Sent: 6/12/2020 12:23:05 PM

To: Dunham, Sarah [Dunham.Sarah@epa.gov]

CC: Simon, Karl [Simon.Karl@epa.gov]; Haugen, David [haugen.david@epa.gov]; Hengst, Benjamin

[Hengst.Benjamin@epa.gov]; Cook, Leila [cook.leila@epa.gov]

Subject: Today's 1pm meeting with Sarah regarding "NAS Fuel Economy Study Meeting with EPA"

Attachments: EV technology NAS Presentation June 2020, for Sarah.pptx; 2020 NAS presentation of NCAT work v8 for Sarah.pptx;

20200616 NAS Phase 3 OMEGA overview_draft, for Sarah.pptx

Dear Sarah,

I wanted to provide some background information for you for the meeting with the staff this afternoon regarding next week's OTAQ technical meeting with the National Academy of Science Committee on Light-duty Vehicle Fuel Economy. Robin sent you the briefing material for you yesterday. It is similar to the material we reviewed with Anne Idsal on Monday, but with a little more detail.

We have invited all of the staff who are presenting to participate in the 45 minute meeting with you. Karl, David and I have met with the staff and managers a few times regarding the meeting next week. In addition, the 3 of us are ensuring that each presentation is being reviewed by at least one Division Director, in addition to the review which Robin Moran, Mike Olechiw and others have done.

Ex. 5 Attorney Client (AC)

Ex. 5 Attorney Client (AC)

The technical staff across TCD, TATD, and ASD have put a significant amount of time in preparing for this meeting. There is a lot of enthusiasm among the staff, as they are proud to be able to present and talk about the range of technical projects they have been and are working on. The presentation material is still being fine-tuned, with some nearly done and others needing a little more work. To give you a sense of the information, I have attached 3 of the presentations which are nearly done as examples. I highlighted in blue the presentations I have attached. I am not asking you to review these – I am providing them so you have a feel for the level of detail and type of information we are presenting, so please don't feel obligated to review these.

However, if you do want to review/see specific presentations, or all of them, please just let us know and we will make that happen.

Thanks

Bill

Agenda for meeting with EPA presenters highlighted

- 12:00 PM Introduction, Beth Zeitler, NASEM Study Director
- 12:05 PM Opening EPA Remarks, Bill Charmley, Director, Assessment and Standards Division

- 12:15 PM Powertrain Benchmark Testing, Dan Barba, Director, National Center of Advanced Technology, Andrew Moskalik, Ph.D. engineer
- 1:15 PM Electric Vehicle Technology Issues, Mike Safoutin, Ph.D. engineer
- 1:45 PM Electric Vehicle International Issues, Mike Olechiw, Director, Light-duty Vehicle and Small Engines Center
- 2:00 PM 15-minute break
- 2:15 PM Economic and Consumer Issues, Gloria Helfand, PhD economist, Christian Noyce, ORISE fellow, Asa Watten, ORISE fellow, Dana Jackman, PhD economist
- 3:15 PM ALPHA & OMEGA Models Continued Development, Kevin Newman, Meng, Kevin Bolon, PhD engineer
- 4:00 PM Emerging Trends in Transportation, Karl Simon, Director, Transportation and Climate Division
- 4:30 PM Committee questions
- 5:00 PM ADJOURN

From: Moran, Robin <moran.robin@epa.gov>

Sent: Thursday, June 11, 2020 3:46 PM

To: OTAQ Materials <OTAQMaterials@epa.gov>

Cc: Charmley, William charmley.william@epa.gov; Simon, Karl <Simon.Karl@epa.gov>; Haugen, David <hre>chaugen.david@epa.gov>; Orlin, David <orlin.David@epa.gov>; Kataoka, Mark <Kataoka, Mark@epa.gov>

Subject: Materials for tomorrow (Friday) 1pm w/Sarah: "NAS Fuel Economy Study Meeting with EPA"

Sarah,

Attached is the material for our discussion with you tomorrow on the NAS meeting.

Thanks, Robin

Robin Moran Senior Policy Advisor U.S. EPA, Office of Transportation and Air Quality 2000 Traverwood Dr. Ann Arbor, MI 48105 (734) 214-4781

From: Moran, Robin [moran.robin@epa.gov]

Sent: 6/15/2020 7:42:13 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Haugen, David

[haugen.david@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Barba, Daniel [Barba.Daniel@epa.gov]

Subject: FYI: EPA Presentations for the NAS LDV GHG Meeting tomorrow

Attachments: EV Technology_EPA-NAS Meeting June 16 2020.pdf; Economic and Consumer Issues_EPA-NAS Meeting June 16

2020.pdf; Emerging Trends in Transportation_EPA-NAS Meeting June 16 2020.pdf; ALPHA update_EPA-NAS Meeting June 16 2020.pdf; Powertrain Benchmarking_EPA-NAS Meeting June 16 2020.pdf; EV International Issues_EPA-NAS Meeting June 16 2020.pdf; OMEGA overview_EPA-NAS Meeting June 16 2020.pdf; epa - nas agenda_update 6-11-

2020.pdf

Dear Sarah,

In follow-up to our briefing with you last Friday, we are sending each of the OTAQ presentations that we'll be sharing with the NAS tomorrow. Also attached is the latest agenda.

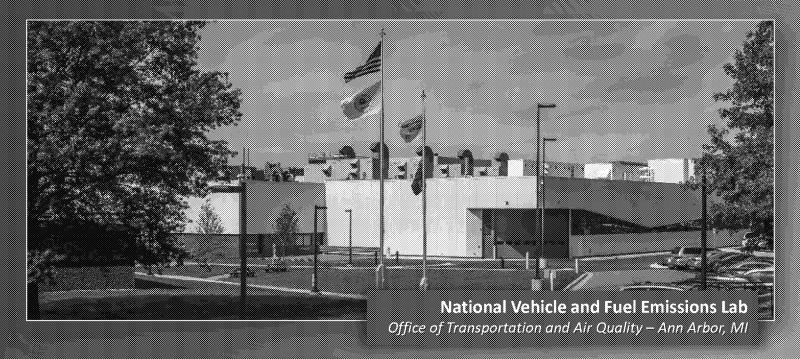
Thanks for your interest in these materials.

Best, Robin

Robin Moran Senior Policy Advisor U.S. EPA, Office of Transportation and Air Quality 2000 Traverwood Dr. Ann Arbor, MI 48105 (734) 214-4781



Light-Duty Vehicle Powertrain Benchmarking and Technology Effectiveness Assessments



Dan Barba, Director

National Center of Advanced Technology (NCAT)

Presented to NAS-NRC on June 16, 2020



1. NVFEL Background

2. Benchmarking & Technology Assessments

A. Conventional technology benchmarking

- Overview of Conventional Powertrain Benchmarking
- Review of EPA's ICE benchmarking and analysis
- Current benchmarking of cylinder deactivation engines
- Highlights of new ICE's announced at Vienna Motor Symposium
- Transmissions
- Acceleration Performance, Fuel Consumption, and Engine Scaling
- Key take-aways

B. Electrified technology benchmarking

- 2017 Chevy Bolt vehicle & e-motor/battery components
- Effect of temperature on EV range
- 2018 Jeep Wrangler 48-volt BISG hybrid component
- Key take-aways

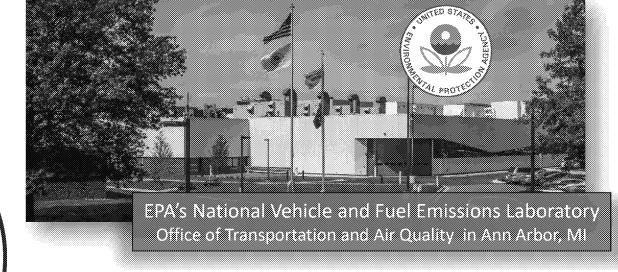
3. Other Emerging Work

- Development of test methods for Connected Automated Vehicles
- Expansion of In-Use Testing and Data Analysis

4. Responses to Specific NAS Questions

EPA's Advanced Technology Testing and Demonstration

NVFEL's National Center for Advanced Technology



NVFEL is proud to be an ISO certified and ISO accredited lab

ISO 14001:2004 and ISO 17025:2005

National Genter for Advanced

Technology (NCAT)

Background

NVFEL

NVFEL is a state of the art test facility that provides a wide array of dynamometer and analytical testing and engineering services for EPA's motor vehicle, heavy-duty engine, and nonroad engine programs

- Certify that vehicles and engines meet federal emissions and fuel economy standards
- Test in-use vehicles and engines to assure continued compliance and process enforcement
- Analyze fuels, fuel additives, and exhaust compounds
- Develop future emission and fuel economy regulations
- Develop laboratory test procedures
- Research future advanced engine and drivetrain technologies 4 (involving modeling, advanced technology testing and demonstrations)

Presented to NAS-NRC on June 16, 2020

US Environmental Protection Agency - Office of Transportation and Air Quality

Publicly Available Data Packets Released on EPA Website*

Engine Test Data Packets

2018 Toyota 2.5L A25A-FKS Engine Tier 2 & Tier 3 Fuels 2016 Mazda 2.5L Turbo Skyactiv-G Tier 2 & Tier 3 Fuels 2016 Honda 1.5L L15B7 Engine Tier 2 & Tier 3 Fuels 2013 Ford 1.6L EcoBoost Engine Tier 2 & LEV III Fuels 2014 Chev. 4.3L EcoTec LV3 Engine Tier 2 & LEV III Fuels 2015 BMW 3.0L N57 Engine Diesel Fuel 2013 Chevrolet 2.5L Ecotec LCV Engine Reg E10 Fuel 2014 Mazda 2.0L Skyactiv Engine Tier 2 & LEV III Fuels 2015 Ford F150 2.7L Tier 2 Fuel

Transmission Test Data Packets

2018 Toyota Camry 8-speed Transmission (in process)
2014 GM 6L80 Transmission
2013 Chevrolet Malibu 6T40 Transmission
2014 Ram 1500 HFE 845RE Transmission
2013 Nissan Jatco CVT8 Transmission

Vehicle Test Data Packets

2018 Toyota Camry 2.5L Engine Tier 2 & 3 Fuels 2014 Dodge Charger 3.6L Tier 2 Fuel 2013 Chevrolet Malibu 1LS Tier 2 & 3 Fuels 2013 Mercedes E350 BlueTEC Diesel Fuel

Note: Additional data packets for a 2016 Honda Civic, 2016 Mazda 6, 2018 Jeep Wrangler, 2015 F-150 and 2014 Silverado with fixed cylinder deactivation are planned, as time permits.

*Data packets are available at:

- https://www.epa.gov/vehicle-and-fuelemissions-testing/benchmarking-advancedlow-emission-light-duty-vehicle-technology
- https://www.epa.gov/vehicle-and-fuelemissions-testing/combining-data-completeengine-alpha-maps

Presented to NAS-NRC on June 16, 2020

Available

Benchmarking

Data

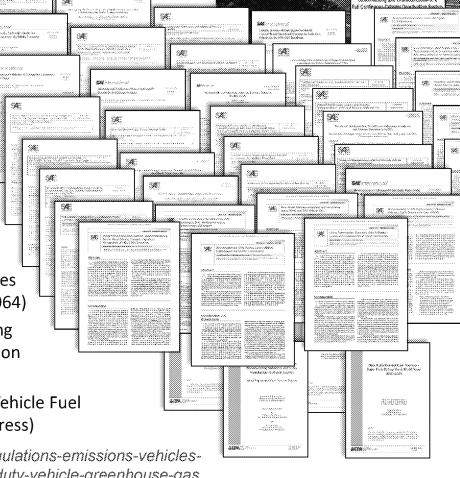
EPA Technical Information Available to All Stakeholders and the Public

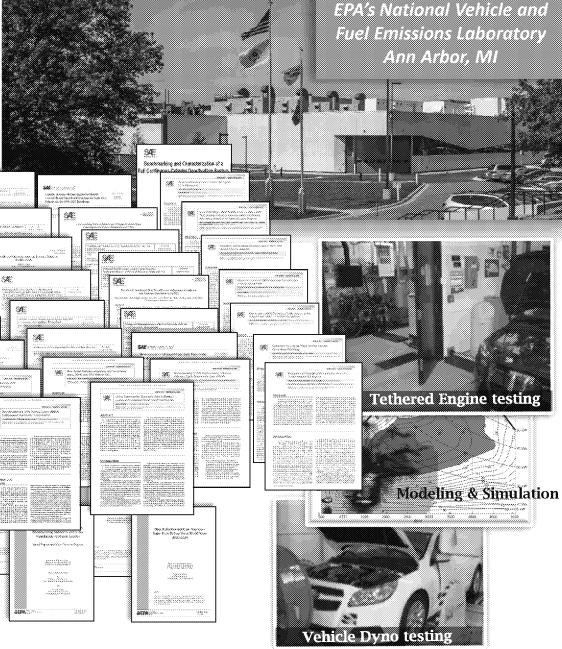
Wide range of presentations & peer-reviewed publications:

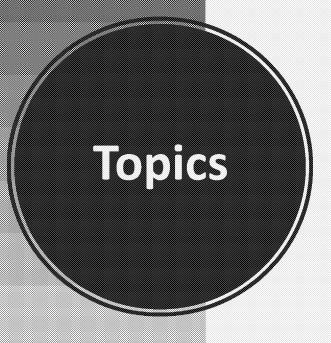
- Conference presentations
- Modeling workshop
- Technical papers*, including SAE papers (38) and reports
- 4 more new papers in 2020
- ✓ Benchmarking a 2018 Toyota Camry UB80E Eight-Speed Automatic Transmission (2020-01-1286)
- ✓ Using Transmission Data to Isolate Individual Losses in Coastdown Road Load Coefficients (2020-01-1064)
- ✓ Motor Vehicle Emission Control Quality Monitoring for On-Road Driving: Dynamic Signature Recognition of NOx & NH₃ Emissions (2020-01-0372)
- ✓ Assessment of Changing Relationships Between Vehicle Fuel Consumption and Acceleration Performance (in press)

*Available at: https://www.epa.gov/regulations-emissions-vehiclesand-engines/midterm-evaluation-light-duty-vehicle-greenhouse-gas









1. NVFEL Background

2. Benchmarking & Technology Assessments

A. Conventional technology benchmarking

- Overview of Conventional Powertrain Benchmarking
- Review of EPA's ICE benchmarking and analysis
- Current benchmarking of cylinder deactivation engines
- Highlights of new ICE's announced at Vienna Motor Symposium
- Transmissions
- Acceleration Performance, Fuel Consumption, and Engine Scaling
- Key take-aways

B. Electrified technology benchmarking

- 2017 Chevy Bolt vehicle & e-motor/battery components
- Effect of temperature on EV range
- 2018 Jeep Wrangler 48-volt BISG hybrid component
- Key take-aways

3. Other Emerging Work

- Development of test methods for Connected Automated Vehicles
- Expansion of In-Use Testing and Data Analysis

4. Responses to Specific NAS Questions

Overview of Conventional Powertrain Benchmarking

- Over the past seven years EPA has undertaken a very thorough technical assessment of conventional vehicle powertrain technologies.
- This assessment included a deep technical dive into **turbocharged engine technology** (culminating with testing of a 2016 Honda Civic L15B7 1.5-liter turbo engine technology) and **naturally aspirated engine technology** (culminating with testing of a 2018 Toyota Camry 2.5-liter A25A-FKS Atkinson-cycle engine with cooled-EGR).
- Transmission benchmarking included **continuously variable transmissions** and **automatic transmissions** (5, 6, 8 and 10 speed transmissions).
- Our benchmarking data is still largely representative of the current state-of-the-art in conventional powertrain technology, with the exception of cylinder deactivation technology.
- With the recent U.S. market launches of products with **advanced cylinder deactivation** technology (like skip-fire), we have started a couple of benchmarking programs to gather data to validate our previous ALPHA modeling assessment of the amount of additional GHG reduction benefit that could be gained with the addition of cylinder deactivation technology.
- Given our solid understanding of conventional vehicle technologies and looking ahead to coming trends in the light-duty market, EPA has shifted its primary benchmarking focus to **electrified** technologies.

Conventional Powertrain Benchmarking

Presented to NAS-NRC on June 16, 2020



- 1. <u>Boosted Engine Technology</u>: Benchmarked 2016 Honda Civic 1.5-liter L15B7 turbocharged engine, includes estimated effect of adding full continuous cylinder deactivation (SAE 2018-01-0319)
 - **EPA Advanced Boosted Engine Demonstration (ongoing)**
- 2. <u>Atkinson Cycle Engine Technology</u>: *Benchmarked* 2018 Toyota Camry 2.5L A25A-FKS Atkinson engine with cooled-EGR, includes estimated effect of adding full continuous cylinder deactivation (SAE 2019-01-0249)
- 3. <u>Cylinder Deactivation Benchmarking</u> (ongoing):
 - Current Benchmarking 2018 Mazda 6 2.5L engine with partial cylinder deactivation
 - Current Benchmarking 2019 Chevy Silverado 5.3L engine with Dynamic Fuel Management (Tula's Dynamic Skip Fire full continuous cylinder deactivation)
- 4. <u>Spark Controlled Compression Ignition</u> (SPCCI): *Analysis only* Mazda's 2.0L SPCCI Skyactiv-X Engine with supercharger
- 5. European ICE Developments



SAE 2018-01-0319 Benchmarking a 2016 Honda Civic 1.5-liter L15B7 Turbocharged Engine and Evaluating the Future Efficiency Potential of Turbocharged Engines

Key Takeaways

- Engine parameters and technologies have been steadily advancing since 2010
- No engine incorporates all potential technology improvements.
- Significant untapped efficiency improvement potential is still available

| Boosted Engines | Intro Year | Variable Valve Timing (VVT) | ntegrated Exhaust Manifold | High Gaomainic CR | Freston Reduction | Algha Shaka/Shakahia | Scoulst Hatte Recent for longs | Cooled EGR | Variable Valve Lift (VVL) | Miller Cycle | VNT/VGT Turbo | Partial Discreet Cylinder Deac. | Full Authority Cylinder Deac. | Variable Compression Ratio | Sasoline SPCCI / Lean Modes |
|---|---------------|-----------------------------|----------------------------|-------------------|-------------------|----------------------|--------------------------------|------------|---------------------------|--------------|---------------|---------------------------------|-------------------------------|----------------------------|-----------------------------|
| Ford EcoBoost 1.6L | 2010 | | | | | | | | | | | , | | | |
| Ford EcoBoost 2.7L | 2015 | | | | | | | | | | | 4 | Ì | | |
| Honda L15B7 1.5L | 2016 | | | | | | | | | | | | | | |
| Mazda SKYACTIV-G 2.5L | 2016 | | | | | | 4 | | | | 4 | | レ | | |
| VW EA888-3B 2.0L | 2018 | | | | | | | | | | | | | | |
| VW EA211 EVO 1.5L | 2019 | | | | | | | ? ' | | | | F | | | |
| VW/Audi EA839 3.0L V6 | 2018 | | | | ?3 | | | | | | | | | | |
| Nissan MR20 DDT VCR 2.1L | 2018 | | | + | γ³ | | 73 | 7. | | | | | | | 7. |
| Mazda SKYACTIV-X SPCCI 2.0L SC ¹ | 2019 | | | + | 73 | | | | | | | | | | |
| EPA/Ricardo EGRB24 1.2L ² | N/A | | | | | | | | | | | | | | |

light & dark green = nearing maturity

¹⁻ Supercharged 2- EPA Draft TAR

³⁻ Not known at time of writing

⁴⁻ Mazda accomplishes equivalent of VNT/VGT using novel valving system



Project Plan

- Base engine is 2016 Honda L15B7 1.5L
- Add cool EGR system on hand
- Add VGT turbo purchased
- Built GT power model

Status

- Paused due to focus on **EPA's Cleaner Trucks** Initiative (CTI)
- Plan to resume in FY21 or FY22

| | Intro | Variable | Integrate | | | | | cooled EC | Variable | Miller Cyt | VNT/VGT | Partial Di | Full Auth | Variable (| Gasoline |
|---|-----------|----------|-----------|------|------|---------|--------|-----------|----------|------------|---------|------------|-----------|------------|----------|
| Boosted Engines | Year | Zar V | ht | 1 | Ĕ | 22 T | 8 | 0 | λar | Ξ | 3 | Par | 冨 | Je/ | ß |
| Ford EcoBoost 1.6L | 2010 | | | | | | | | | | | | | | |
| Ford EcoBoost 2.7L | 2015 | | | | | | | | | | | | | | |
| Honda L15B7 1.5L | 2016 | | | | | • | 众 | \star | | \bigstar | | * | | | |
| Mazda SKYACTIV-G 2.5L | 2016 | | | | | | 4 | | | | 4 | | | | |
| VW EA888-3B 2.0L | 2018 | | | | | | | | | | | | | | |
| VW EA211 EVO 1.5L | 2019 | | | | | | | 7. | | | | | | | |
| VW/Audi EA839 3.0L V6 | 2018 | | | | ?3 | | | | | | | | | | |
| Nissan MR20 DDT VCR 2.1L | 2018 | | | + | ?3 | | 23 | 7.3 | | | | | | | 7.3 |
| Mazda SKYACTIV-X SPCCI 2.0L SC ¹ | 2019 | | | + | ?3 | | | | | | | | | | |
| EPA/Ricardo EGRB24 1.2L ² | N/A | | | | | | | | | | | | | | |
| yellow = early implementation i | light & d | ark g | reen | = ne | arin | g mo | aturit | :y | red | = tec | hnol | ogy | not p | rese | nt |

Exhaust Manifold

¹⁻ Supercharged

²⁻ EPA Draft TAR

³⁻ Not known at time of writing

⁴⁻ Mazda accomplishes equivalent of VNT/VGT using novel valving system

EPA Benchmarking of Toyota Atkinson-Cycle Engine with Cooled EGR

- Benchmarked 2018 Toyota Camry 2.5L A25A-FKS Atkinson engine with cooled-EGR
- EPA's 2016 modeling <u>estimate</u> of an Atkinson cooled-EGR concept engine with was within 0.4% of Toyota's eventual 2018 production engine in a 2018 mid-sized exemplar vehicle.

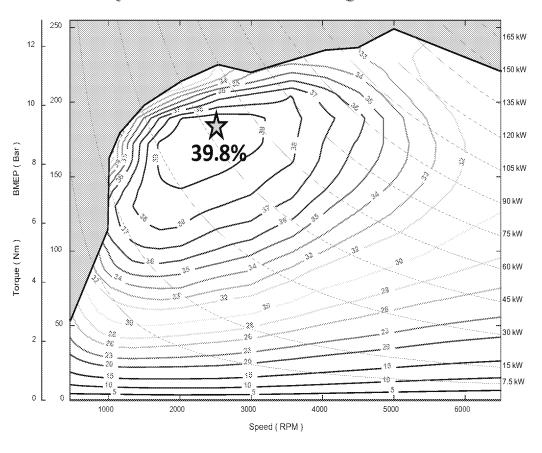
| | Sized Engine Combined Combined Combined GHG |
|--------|---|
| | - |
| Engine | Displacement FE GHG % Diff |
| 0 | |
| | (liters) (mng) 188.9 % |
| | (liters) (mpg) 188.9 % |

2016 Performance Neutral Baseline Vehicle

2018 mid-size Exemplar Vehicle

| 2014 Mazda SKYACTIV 2.0L 13:1 | 2.30 14 | 43.2 | 205.8 | 0.0% |
|--|---------|------|-------|-------|
| Future Atkinson w/14:1+cEGR (EPA GT-Power model) | 2.30 14 | 44.9 | 198.0 | -3.8% |
| 2018 Toyota 2.5L A25A-FKS 13:1 w/cEGR (EPA Benchmark) | 2.26 14 | 44.7 | 198.9 | -3.4% |

2018 Toyota 2.5-liter A25A-FKS engine with cEGR



See SAE paper 2019-01-0249, "Benchmarking a 2018 Toyota Camry 2.5-Liter Atkinson Cycle Engine with Cooled-EGR")

ALPHA Estimate of Future Mid-size Vehicle with Toyota Atkinson-Cycle Engine with Cooled EGR plus <u>Cylinder Deactivation</u>

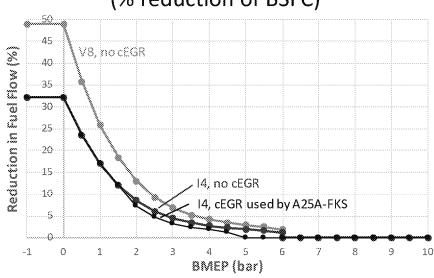
- Estimated the effect of adding full continuous cylinder deactivation technology
- ALPHA simulations of future mid-size exemplar vehicle show that the addition of <u>cylinder</u> <u>deactivation</u> would significantly improve efficiency.

Future mid-size Exemplar Vehicle (as defined in SAE paper)

| Engine | Type of cylinder Deac | | ingine ement | Combined FE | Combined GHG | Delta from Mazda | Effect of Adding Cylinder Deac | |
|--|-----------------------------|-------|-----------------|----------------|-----------------|------------------------|---|--|
| | | (lite | 79) | (mpg) | gCO2/mi | % | - % | |
| 2014 Mæda SKYACTIV 2.0L 13:1 | none | 2.09 | 14 | 50.4 | 176.2 | 0.0% | | |
| 2018 Toyota 2.5L A25A-FKS 13:1 w/cEGR (EPA Benchmark) | none | 2.00 | 14 | 52.8 | 168.4 | 4.4% | 0.0% | |
| | deacPD | 2.00 | 4 | 53.5 | 166.0 | -5.8% | -1.4% | |
| | deacFC | 2.00 | 14 | 54.6 | 152.8 | 7.6% | 3.3% | |
| Future EGRB-24 + cEGR (EPA model) | none | 1.22 | 4 | 54.6 | 162.7 | 7.7% | | |

EPA's estimate of effectiveness of full continuous cylinder deactivation

(% reduction of BSFC)



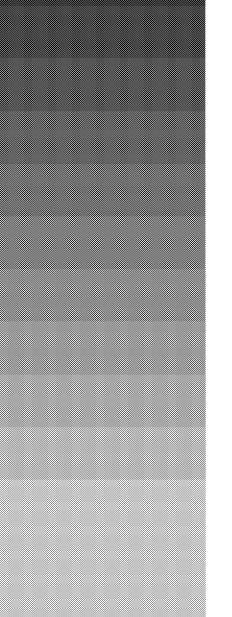
green curve — the L94 V8 engine as measured by EPA

red curve — an I4 engine without cEGR (an I4 engine that is the

equivalent of the deacFC effectiveness of the L94 engine)

black curve — an I4 engine with cEGR (further adjusted for the mass flow and temperature of cEGR of the A25A-FKS engine)

See SAE paper 2019-01-0249, "Benchmarking a 2018 Toyota Camry 2.5-Liter Atkinson Cycle Engine with Cooled-EGR"



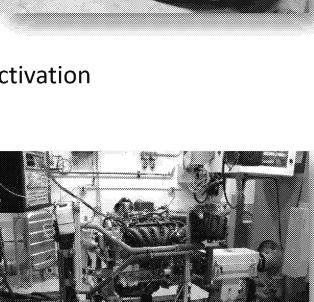
Benchmarking Mazda 6 2.5L Engine with Cylinder Deactivation

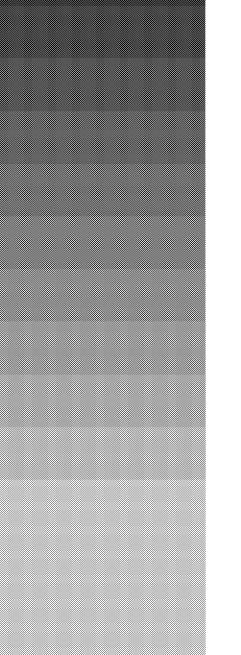
Progress with Chassis Testing

- Vehicle chassis testing has been completed (includes forcing "no deactivation" operation).
- Spare engine is mounted in test cell, ready for benchmarking
- SWRI to tether car to test cell engine
- Complete engine benchmarking with and without cylinder deactivation

Test Cell Configuration

- Engine's control strategy is fixed 4-cylinder to 2-cylinder cylinder deactivation (CDA)
- We will map the speed/load map in the area where CDA is operational
- We will use valve position sensors to detect valve motion

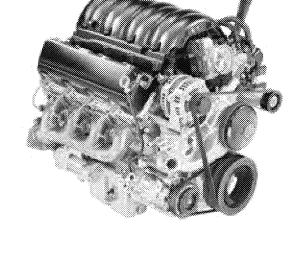




Benchmarking 2019 Chevy Silverado with Cylinder Deactivation

Progress with Chassis Testing

- Factory scan tool authority over Dynamic Fuel Management system (Tula "Skip fire") is more limited than that with the AFM system (fixed cylinder deactivation)
- Break-out-box will be added to monitor critical signals & possibly gain authority over the AFM system.
- Test plan includes 40 tests for Alpha model validation
 - Repeats of 6 different cycles
 - Steady states
 - Mild accel and decel tests
 - Torque converter stall test



5.3L V-8 DFM VVT DI (L84)

- Cast aluminum block and head.
- / CR 11 0 1
- 355 hp at 5600 rpm
- 383 ft-lb at 4100 rpm
- Direct high-pressure fuel injection with Dynamic Fuel Management

Spark-Controlled Compression Ignition (SPCCI) Technology

- EPA's initial modeling analysis* estimated a potential for a 12.5% efficiency improvement with SPCCI alone, based on Mazda's publicly available data.
- Mazda has not yet disclosed their plans for any US-based design.
- Tier 3 emission standards present a significant challenge for lean burn technology.
- EPA is still considering benchmarking the European version to better understand the technology and its applicability to the US-market.

2020 European

Mazda3 Skyactiv-X

LET NE 316

Max. power | ' <u>Iline</u> Max. torque | Recommended fuel type

1,998 cm³ 16.3: 1 132 (180)/6,000 kW

224/3,000 95 RON kW (PS)/rpm Nm/rpm

* https://www.epa.gov/vehicle-and-fuel-emissions-testing/daniel-barba-assessing-efficiency-potential-future-gasoline

European Production Version

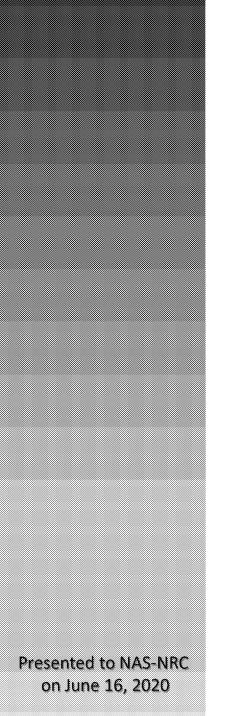
- ✓ Marketed in Europe fall 2019
- √ Spark Controlled Compression Ignition (SPCCI)
- √ 48-volt P0 mild-hybrid system
- ✓ Extended engine off periods when stopped in traffic
- √ 6-speed manual or automatic transmission
- √ 10-30% more torque than current SKYACTIV-G 2.0
- √ 10% power increase than current SKYACTIV-G 2.0
- ✓ Better fuel efficiency than current SKYACTIV-D

Mazda's Fuel Consumption and CO₂ Emission values

| Body type | | | Hatchback | | | Sedan | | |
|--------------------------------------|----------|------|-----------|------|------|-------|------|-------|
| Trans | smission | 6MT | 6AT | 6MT | 6AT | 6MT | 6AT | |
| Po | wertrain | FWD | FWD | AWD | AWD | FWD | FWD | |
| WLTP: | wheels | | | | | | | units |
| Combined fuel consumption | 16 inch | 5.5 | 6.2 | 6 | 6.6 | 5.4 | 6 | 1/100 |
| Combined fuel economy | 16 inch | 42.8 | 37.9 | 39.2 | 35.6 | 43.6 | 39.2 | mpg |
| CO ₂ emissions (combined) | 16 inch | 125 | 140 | 137 | 149 | 122 | 136 | g/km |
| NEDC: | | | | | | | | |
| Combined fuel consumption | 16 inch | 4.4 | 5.3 | 4.7 | 5.5 | 4.3 | 5.2 | 1/100 |
| Combined fuel economy | 16 inch | 53.5 | 44.4 | 50.0 | 42.8 | 54.7 | 45.2 | mpg |
| CO ₂ emissions (combined) | 16 inch | 100 | 119 | 107 | 123 | 96 | 117 | g/km |

https://www.mazda-press.com/eu/news/2019/revolutionary-mazda-skyactiv-x-engine-details-confirmed-as-sales-start/

Displacement
Compression ratio
Max. power



Highlights of the 41ST International Vienna Motor Symposium

(for information about key features on these engines see Appendix)

1. Toyota 1.5L I3 M15A-FKS and M15A-FXE Atkinson-cycle engines

"The new 1.5 L gasoline engine from the TNGA series", H. Kitadani et al. (2020)

2. Ford EcoBoost 500 - 1.5L I3 GDI turbo engine

"EcoBoost 500: Taking Award-Winning Technology to the Next Level", C. Weber et al. (2020)

3. Hyundai-Kia Smartstream 1.0L GDI turbo engine

"The New Hyundai-Kia's Smartstream 1.0L Turbo GDi Engine", K. Hwang et al. (2020)

4. Mercedes M254 GDI turbo engine

"M254 – the Mercedes-Benz 4-Cylinder Gasoline Engine of the Future", T. Schell et al. (2020)

5. Mercedes-AMG M139 GDI turbo engine

- Super Sports Cars in the Compact Class; the world's most powerful four-cylinder engine in series production, made in Affalterbach, R. Illenberger et al. (2020)

6. Light-duty diesel engines with dual-SCR dosing system

(VW 2.0L EA288 and BMW 3.0)

- "Volkswagen's TDI-Engines for Euro 6d Clean Efficiency for Modern Mobility", C. Helbing et al. (2020)
- "The technical concept of the new BMW 6-cylinder 2nd generation modular Diesel engines", F. Steinparzer et al. (2020)



Test Process

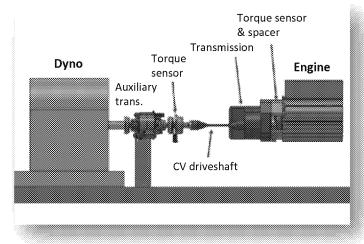
- Transmission tested in engine test cell, connected to the engine and tethered to vehicle.
- Process is relatively inexpensive.
- Uses stock ECU and TCU, so transmission operates as intended and calibrated.

Test data from UB80E

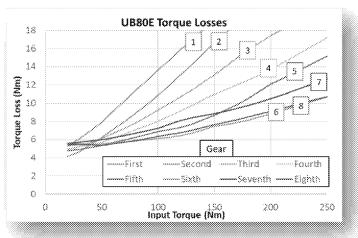
- FWD transmission includes differential losses.
- Tests measured torque losses in each gear, as a function of input speed and torque.
- Other testing including effect of temperature on loss, idle torque, torque converter K factor.

See SAE paper 2020-01-1286, "Benchmarking a 2018 Toyota Camry UB80E Eight-Speed Automatic Transmission."

Test cell schematic

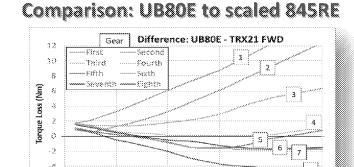


Speed-averaged losses





- Used earlier benchmark data from Chrysler 845RE RWD eight-speed transmission to create an equivalent ALPHA model FWD transmission called TRX21 by (a) scaling torque losses and (b) accounting for differential loss.
- The future advanced ALPHA transmission called TRX22 incorporates advanced technology:
 - Wider gear spread
 - Reduced drag torque
 - Earlier torque converter lockup
 - Reduced creep torque
 - Reduced oil pump losses
 - Early warm-up



100 Input Torque (Nm)

Simulate transmissions in ALPHA for future CO₂ reduction

- Using Toyota Camry vehicle parameters and Toyota engine map...
 - Toyota UB80E performs very similarly to TRX21 transmission
 - TRX22 transmission shows potential for up to $7\% CO_2$ reduction in this application (however, transmission effectiveness depends on engine and vehicle parameters).
- Earlier work outlined in the 2016 Proposed Determination suggests ~4.5% is closer to center of range of potential effectiveness with the additional cost of a TRX22 transmission over a TRX21 transmission estimated at about \$250.

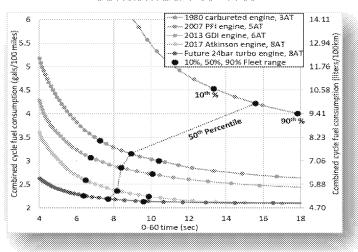
Acceleration Performance, Fuel Consumption, and Engine Scaling

Modeling study with multiple generations of powertrains

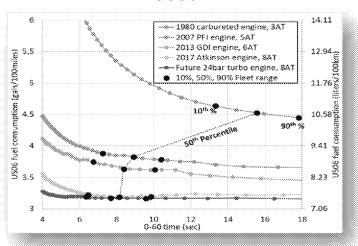
- Powertrains become more efficient over time.
 - High-efficiency areas become broader.
 - Efficiency does not fall off as sharply at lower power.
 - Acceleration fuel consumption tradeoff "flattens."
- Meanwhile, average acceleration has increased.
 - Nominal performance shifts down the tradeoff curve.
 - Tradeoff slope (elasticity) has remained roughly the same.
- However, future powertrains produce much flatter curves.
 - Acceleration increase is unlikely to increase to keep up.
 - o In the future, it is likely that increasing or reducing performance will have a reduced effect on CO₂.
- The effect is accentuated in more aggressive driving, so it may already be occurring in real-world cycles.

See in-press SAE paper, "Assessment of Changing Relationships Between Vehicle Fuel Consumption and Acceleration Performance."

Combined FTP-HW

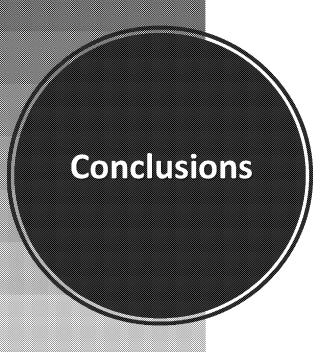


US06



Key Take-Aways for Conventional Technologies

- All the individual technologies EPA is evaluating are already in production, though some are at an earlier stage of implementation (e.g., advanced turbos, spark controlled compression ignition).
- Large emissions reductions could be achieved by implementing available technologies throughout the fleet (e.g., full implementations of Atkinson cycle, cylinder deactivation, cooled EGR, etc.)
- No engine currently incorporates all potential technology improvements in combination (e.g., Miller cycle + advanced turbo + cylinder deactivation and Atkinson cycle + cylinder deactivation).
- There are also promising advanced engine technologies that have not yet been introduced into the U.S. market, including spark controlled compression ignition.
- Transmissions also have potential to incorporate packages with multiple technology improvements.
- As future powertrains become more efficient, the effect of changing engine power (and acceleration performance) on CO2 production decreases.





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- Effect of temperature on EV range
- 2018 Jeep Wrangler 48-volt BISG hybrid component
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3. Other Emerging Work

- Development of test methods for Connected Automated Vehicles
- Expansion of In-Use Testing and Data Analysis

4. Responses to Specific NAS Questions

2017 Chevy Bolt Vehicle & e-Motor/Battery Components

Investigate how to benchmark an EV

- a) What components are involved?
- b) How to instrument components?
- c) Where to test (chassis, engine dyno cell, etc.?)

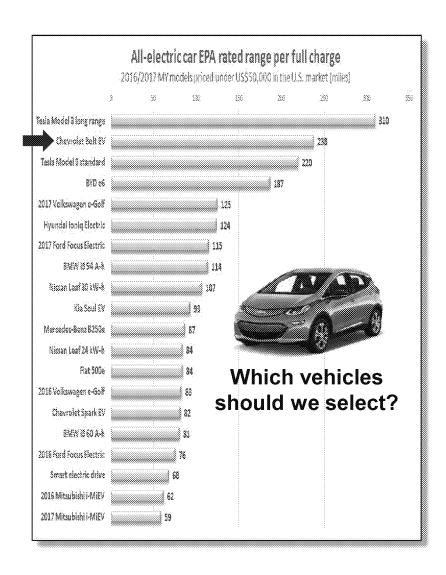
What information is useful?

- a) Mechanical efficiency of gears & electric motor
- b) <u>Electrical efficiency</u> of inverter and battery (including charging eff. of battery and charger)
- c) <u>Battery durability</u> (reduction in range) and <u>temperature management</u>
- d) <u>Parasitic losses</u> from other vehicle systems (HVAC, controls and lighting)
- e) Other?

What are data used for?

- a) Full validation modeling of EV submodel for future versions of ALPHA and OMEGA
- b) Institutional knowledge and inform EPA policy
- c) Informing the public (SAE papers)





Testing/Safety

Electric Vehicle (EV) Benchmarking

Types of Tessing

Chassis

- a) Full signal interrogation by RPECS
- b) Some instrumentation
- c) Cycle testing ("City/Hwy/US06 test 60mph cruise", repeat at mid SOC, repeat at end SOC)

Engine dyno

- a) Tether powertrain to car and battery
- b) Tether powertrain and battery to car
- c) Full instrumentation
- d)Steady-state and transient?

Component testing

- a) Battery
- b) E-motor
- c) Transmission

Safety Congerns

<u>Chassis</u>

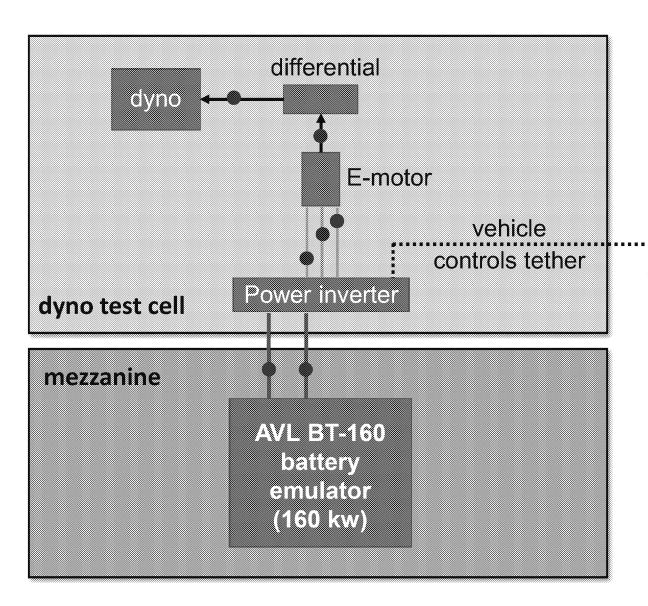
a) Normal vehicle testing safety

Engine dyno & Component

- a) High voltage wiring and connections
- b) Battery containment for testing (best practices)
- c) Substitute AVL emulator for battery?

Engine Test Cell Configuration

Bolt
e-Motor
Drivetrain
Testing
(without battery)



Parked Tethered Vehicle



- 3 phase power
- DC power
- → Drive shaft
- Instrumentation (torque/speed, volts/amps)

Configuration within Battery Test Facility (no dyno needed)

 Add capability to run the draft J1634 Short Multi Cycle Test (SMCT) in the Battery Test Facility (see next slide)

- Evaluate using the AV-900 as a fast DC charger
- Explore battery durability testing methods

battery remains in vehicle

battery cooling is needed

Some vehicle controls tethering may be needed

DC power flow

Battery Emulator - AeroVironment AV-900

- 1) Simulate vehicle drive cycles (starting with J1634 test*) using data from vehicle dyno testing
- 2) Use as a fast DC charger for battery charging studies

DC power

Instrumentation (volts/amps)



J1634 draft Multi Cycle Test (vehicle dyno based) will be run to gather battery power profiles for SMCT and other BTF AV-900 simulations.

SAE J1634 - Battery Electric Vehicle Energy Consumption & Range Test Procedure

Defines test procedures and equipment to be used to accurately measure vehicle energy consumption and range for standard drive cycles (e.g., UDDS & HWY).

- o First issued in 1993, the procedure has undergone multiple revisions:
 - ✓ Improve test procedures to reduce dynamometer time.
 - ✓ Addition of 5-cycle testing & calculations

<u>Single Cycle Test</u> (SCT) is the legacy procedure.

- o Requires operation of the vehicle over repeated drive cycles until the battery is depleted.
- Extremely time consuming, e.g., UDDS test for a 400 mile range vehicle requires more than 26 hours of dynamometer time.

<u>Multi Cycle Test</u> (MCT) was introduced to allow energy & range consumption for multiple drive cycles (e.g., UDDS & HWY) with one full depletion test.

Significantly reduced amount of dynamometer time required and eliminated one recharge event.

Short Multi Cycle Test (SMCT) is currently under consideration by SAE committee.

- SMCT includes the <u>use of a battery cycler</u> to further reduce the amount of dynamometer time required to deplete the battery.
- o SMCT is included in current draft document and will be voted on by the committee later this year.

There is still an open issue on how to incorporate CAN data acquisition into J1634 (EVs) and J1711 (PHEVs).

- Investigations continue on incorporating CAN data as part of these test procedures.
- NVFEL has collected both CAN and power analyzer data on multiple vehicles over the past several years as part of these investigations.
- Use of CAN data could eliminate the need for instrumenting vehicles for current and voltage measurement during the discharge portion of the test.

Draft EV Test Procedure

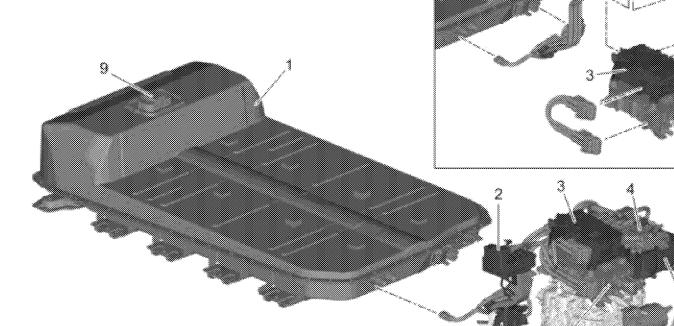
Battery System Components

- (1) High Voltage Battery
- (2) Heater Coolant Heater
- (3) High Voltage Battery Disconnect Control Module Assembly
- (4) Accessory DC Power Control Module

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(5) Drive Motor Battery Charger

- (6) Air Conditioning and Drive Motor Battery Cooling Compressor
- (7) Drive Motor Inverter Module
- (8) High Voltage Battery Heater
- (9) Drive Motor Battery High Voltage Manual Disconnect Lever



Chevy Bolt Battery

Chevy Bolt Transmission Components

Presented to NAS-NRC

on June 16, 2020

Transmission Components

- Consists of E-motor and single gear reduction
- Investigate how to separate e-Motor from gear drive to install torque sensor
- Purchasing salvage unit for tear down & design concepts
- Will tether the transmission to vehicle
 - (1) Output Shaft Assembly (RHS)
 - (2) Automatic Transmission Case
 - (3) Manual Shift Shaft Position Switch Assembly
 - (4) Drive Motor Rotor Assembly
 - (5) Shift Shaft Cover (Oil Sump)
 - (6) Drive Motor Housing
 - (7) Drive Motor Position Sensor Stator Assembly
 - (8) Automatic Transmission Fluid Pump Assembly
 - (9) Output Shaft Assembly (LHS)
 - (10) Automatic Transmission Case Cover
 - (11) Drive Motor Stator Assembly
 - (12) Shift Shaft Cover (Coolant Sump)
 - (13) Automatic Transmission Fluid Filter Assembly
 - (14) Center Support
 - (15) Front Differential Assembly

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Chassis Testing

- CAN reverse engineering completed by SwRI this past spring
- Includes 140 signals across 10 modules
- Vehicle also equipped with a Yokogawa power analyzer for discrete measurement of high voltage battery currents
- Chassis testing is nearly complete
- Test plan includes 40 tests for Alpha model validation
 - Repeats of 6 different cycles
 - Steady states
 - Mild accel and decel tests
 - Torque converter stall test
 - Testing ~50% complete
- Plan to use mild hybrid validation to complete SPCCI assessment

Jeep Wrangler with eTorque

2.0 L GME-T4

- 270 hp (100 kW/L) @ 5250 RPM
- 295 ft-lb / 400 Nm @ 4400 RPM
- 25.1 bar BMEP
- Cooled EGR
- Twin-scroll, low-inertia turbocharger

48 V BiSG "eTorque"

- Start-stop & e-Assist at low vehicle speeds
 - Typical torque assist likely between idle and 1500 RPM and during gear shifting
- 90 Nm of torque

■ 48 V Lithium-Ion Battery Pack

- Nickel Manganese Cobalt (NMC)
- 330 Wh capacity
- Air cooled
- Premium Fuel Recommended



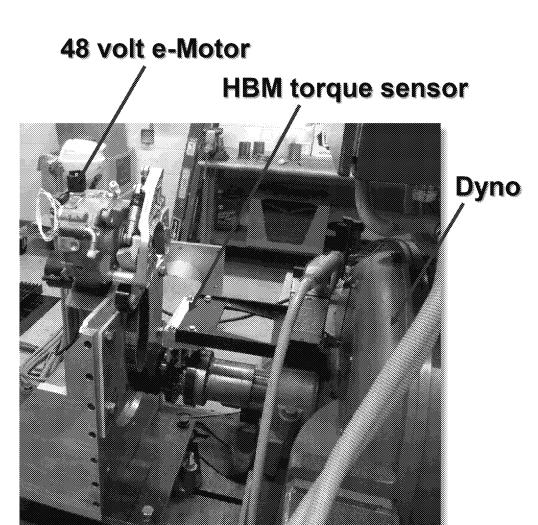




e-Motor Benchmarking Process

2018 Jeep Wrangler with 48-volt eTorque

- Mount e-Motor (starter / generator) to dyno bed plate in cell 12
- Measure speed and torque with HBM torque sensor
- Use AVL battery emulator for load
- Replicate vehicle CAN message controls to operate e-Motor



Background, Goals & Data

Battery electric vehicle driving range decreases in both hot and cold temperatures.

- However, the extent of range loss is not well quantified or understood.
- EPA plans to test light-duty electric vehicles to quantify energy demand in the vehicle.

Primary goal: Quantify the relationship between temperature and energy.

Secondary goal: Quantify trends for extrapolation of energy demand across technologies & vehicles.

Primary data: Discharge energy, range, auxiliary load, recharge energy & time.

Potential additional data and testing:

- Data on HVAC energy consumption (off-cycle credit implications).
- Energy consumption at idle and at various states of charge (affected by thermal management systems).
- Reliability of CAN data compared to measured energy.
- Impact on battery durability, especially at higher mileage.

Testing EVs in Hot & Cold Temperatures

EV Benchmarking Study will Quantify Energy Consumption

Test Plan: Level 2 charging & range-depletion discharge using the hot and cold chassis dyno sites.

- Across a range of temperatures (20°F-95°F)
- Dedicated to auxiliary loads (cabin cooling, heating, and alternative heating)
- At charging/soak/preconditioning conditions (garage conditions v. outdoor temperatures)

Testing EVs in Hot & Cold **Temperatures**

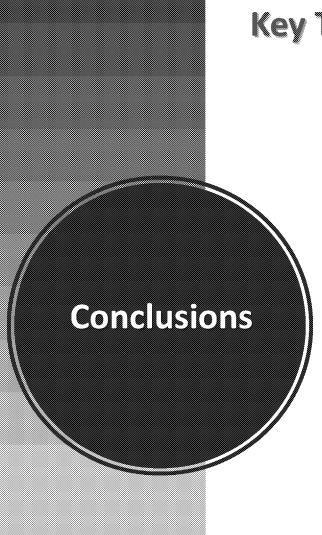
Potential vehicles:

| Year | Model | Range (mi) | MPGe (city/hwy) | Barrery (AWs) | Power (hp) | Weight (b) | zasc MSRC |
|-----------------|------------------|---------------|--------------------|------------------|---------------|---------------|--------------|
| 72885 | Audi e-tron | 204 | 74/73 | 95.0 | 402 | 5490 | \$74,800 |
| 7810 | BMW i3 | 153 | 124/102 | 42.2 | 170 | 2965 | \$44,450 |
| 7.018 | Chevy Bolt* | 238 | 128/110 | 60.0 | 200 | 3580 | \$36,620 |
| 78889 | Hyundai Kona | 2 58 | 132/108 | 64.0 | 201 | 3715 | \$36,950 |
| 2010/2018 | Nissan Leaf | 150 | 124/99 | 40.0 | 147 | 3433 | \$29,990 |
| 2019/2018 | Tesla Model 3 | 240 | 138/124 | 59.5 | 258 | 3627 | \$35,400 |
| 7,0118 | Tesla Model S* | 345 | 101/102 | 100.0 | 518 | 4941 | \$99,990 |
| 2008/2008:72007 | Tesla Model X | 325 | 91/95 | 100.0 | 518 | 5421 | \$84,990 |
| 2018/2018/2017 | Volkswagen eGolf | 125 | 126/111 | 35.8 | 134 | 3455 | \$31,895 |

*Vehicles currently on loan from Transport Canada & Environment Canada.

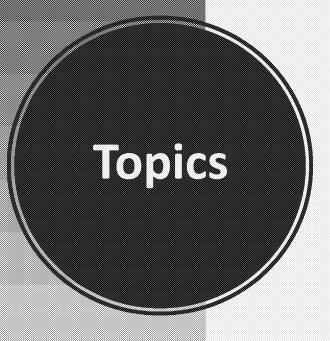
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Key Take-Aways for Electrified Technologies

- Given global trends in electrification of the light-duty fleet, the EPA Ann Arbor National Vehicle and Fuel Emissions Laboratory (NVFEL) is building up its capabilities to test and analyze electrified technologies.
- Current EPA NVFEL testing efforts include:
 - Collection of test data to validate EV and mild hybrid technologies in ALPHA
 - Evaluation of temperature effects on EV range
 - Building up lab EV test infrastructure including battery cycling, battery charging, and current measurement
 - Collaboration with industry to evaluate and develop the draft SAE J1634
 (EV) and J1711 (PHEV) test procedures



1. NVFEL Background

2. Benchmarking & Technology Assessments

A. Conventional technology benchmarking

- Overview of Conventional Powertrain Benchmarking
- Review of EPA's ICE benchmarking and analysis
- Current benchmarking of cylinder deactivation engines
- Highlights of new ICE's announced at Vienna Motor Symposium
- Transmissions
- Acceleration Performance, Fuel Consumption, and Engine Scaling
- Key take-aways

B. Electrified technology benchmarking

- 2017 Chevy Bolt vehicle & e-motor/battery components
- Effect of temperature on EV range
- 2018 Jeep Wrangler 48-volt BISG hybrid component
- Key take-aways

3. Other Emerging Work

- Development of test methods for Connected Automated Vehicles
- Expansion of In-Use Testing and Data Analysis
- 4. Responses to Specific NAS Questions

Connected Automated Vehicles (CAV) Testing Methods

Methods for testing CAVs are being developed at the DOE National Labs – NVFEL is doing similar work.

ANL: Vehicle-in the-loop on the track...

Goals: Validate VIL override operation, measure aerodynamic loading.

Test 1 - Actual Lead Following Virtual Vehicle



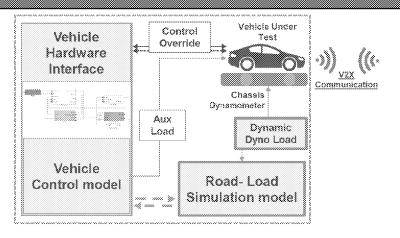
Test 2 - Virtual Lead Driving Recorded Actual Trace



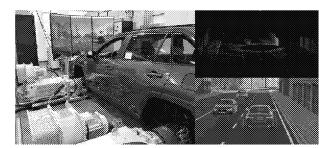


...& ANL: Vehicle in the test cell

Goals: Explore energy use of varying driver models in safe, controlled variation of test parameters.



ORNL: CAVE Lab: Virtual physical proving ground



Goals: Accurately verify large scale energy benefits and emissions impacts of CAV technologies subjected to virtual traffic conditions. Integrate vehicle/traffic simulation tools with advanced HIL enabled laboratories.

Presented to NAS-NRC on June 16, 2020

Connected

Automated

Vehicles

CAV Test Method Development - Testing on a track

Test Vehicle: "Semi-autonomous" with Adaptive Cruise Control (ACC), controlling forward velocity

Project Goals - develop test methods to:

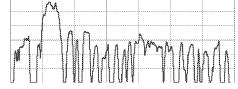
- Quantify the benefits of ACC in a "real world" setting.
- Define a lead cycle so the test vehicle mimics a cert cycle.
- 3. Repeatably drive a lead vehicle for the test vehicle to follow.
- 4. Determine the repeatability of the test <u>results</u> from the ACC vehicle.
- 5. Quantify the difference between ACC and a human driver?

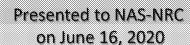
Method Development:

- "Leader" vehicle repeats the defined trace.
- Test vehicle follows in ACC mode (may be repeated with different following distances).
- Test vehicle follows, driven by a human driver (may be repeated with different drivers).

Track trace follower: Lead vehicle has equipment installed to repeat trace.

- · Continues objectives
- Need to address safety.

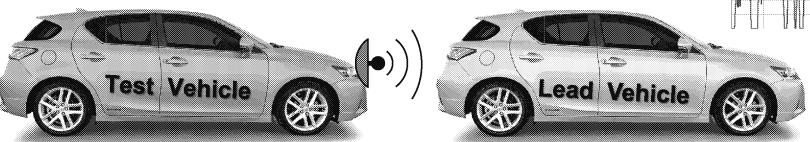




Connected

Automated

Vehicles



CAV Test Method Development - Testing on a vehicle dynamometer

Test Vehicle: "same semi-autonomous" with (ACC), controlling forward velocity

Project Goals - develop test methods to:

- 1. "Replicate" autonomous behavior and emissions in the lab.
- 2. "Spoof" vehicle sensors to insert a pre-recorded signal.
- 3. Quantify how closely a human on-dyno driver can replicate the on-road trace.
- 4. Compare and contrast results to cert cycle results.

Methods to gather data on vehicle behavior & emissions:

- "Spoof" vehicle sensors to replicate pre-recorded ACC trace.
- Human driver replicates human-driven trace from track.
- Human driver replicates ACC trace.
- Computationally construct and test a "standard human driver" trace.
- Run cert cycle for comparison.

Connected Automated Vehicles

Test Vehicle Onboard Radar

CANSocial

Radar sensor output is replaced with "spoof" of data recorded earlier.

- Direct withing into CAN bus.
- Replaces signal from onboard radar.
- Usable with any radar frequency.

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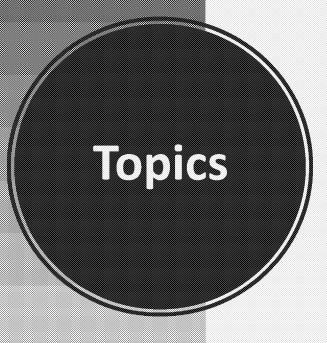
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Expansion of In-Use Testing and Data Analysis

EPA is expanding in-use emission data programs to identify gaps in our understanding of on-road emissions and opportunities for emission reductions.



- The EPA lab has active programs to assess the potential of low cost mini-PEMS devices to expand the number of on-road vehicles tested (advancements in miniature portable emission measurement systems would enable testing on a much broader scale at significantly lower cost.
- NCAT is collaborating with CARB to assess data from their Real Emissions Assessment Logging (REAL) program.
- EPA continues to explore additional collections of OBD-based vehicle and fleet data for light- and heavy-duty.



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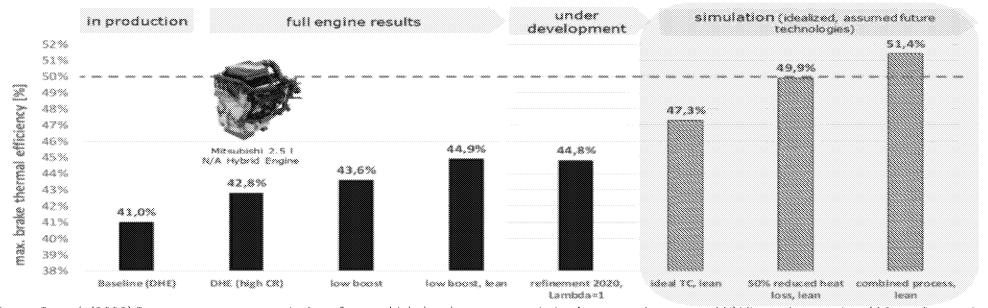
4. Responses to Specific NAS Questions

Responses to Specific NAS Questions

7a. ... it appears that the trend of GTDI engine efficiency developments lean toward higher Miller Cycle potentially with some combination of cooled LP-EGR, VGT to provide expanded boosting requirements, some sort of VVL or cam profile switching to manage pumping losses. ... Does EPA agree with this general direction and is there further quantification of the potential of a similar technology bundle (as proposed follow on in SAE 2018-01-423)?

EPA response: Yes, we agree that there is additional potential to improve the efficiency of GTDI engines via Miller Cycle (either EIVC or LIVC), VNT or other boosting system improvements, VVL (continuous or discrete), increased charge motion, reduced friction (offset crankshaft, improved bore finishing, etc.), and use of cooled EGR. The engine model developed in SAE 2018-01-0161 was validated with engine dynamometer testing summarized in SAE 2018-01-1423. The developmental engine reached a peak BTE of 38.5% during testing. The modeling was extended to include Miller Cycle (EIVC) using VNT with a developmental goal of 40% BTE on the same engine platform (SAE 2019-01-0192).

Kapus et. al (2020) investigated the potential for using Miller Cycle as a dedicated hybrid engine, with 44.8% peak BTE achievable for λ =1 operation. Considering the use of U.S. vs. EU gasoline (i.e., lower AKI fuels) 42-43% peak BTE appears achievable by 2026 for λ =1 operation with developmental advances applied to current Miller Cycle engine designs (e.g., 48V eCharger or VNT, increased charge motion, reduced engine friction, cooled low-pressure EGR).



Kapus, P. et al. (2020) Passenger car powertrain 4.x – from vehicle level to a cost optimized powertrain system. 41st Vienna International Motor Symposium

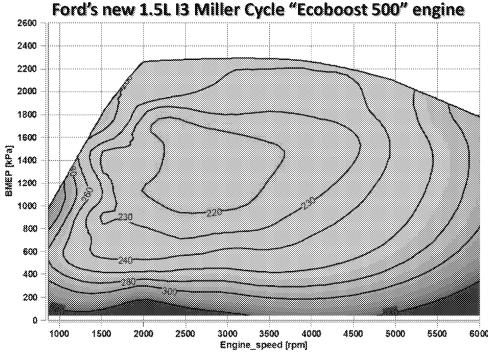
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Responses to Specific NAS Questions (continued)

7b. Does EPA agree that Miller Cycle engines will either be performance limited (as in VW 1.5L EVO) or displacement constrained?

EPA response: For a given boosting system approach, Miller Cycle places additional constraints on the achievable peak BMEP. For a given torque requirement, that means either accepting a lower BMEP level (e.g., increased displacement), using a more advanced boosting system (improved turbo match, switching to VNT) or reducing geometric compression ratio and the resulting achievable expansion ratio. We have observed all three approaches used in production and developmental Miller Cycle engines. Using advanced boosting systems, the achievable BMEP is still quite high.



Weber, C. et al. (2020) EcoBoost 500: Taking Award-Winning Technology to the Next Level. 41st Vienna International Motor Symposium.

We were able to maintain the 21 bar BMEP on the developmental PSA EP6 platform using VNT with EIVC. AVL has demonstrated Miller Cycle Concepts with 24 bar BMEP. Ford's new 1.5L I3 Miller Cycle "Ecoboost 500" engine developed for the EU market has a geometric compression ratio of 12.5:1 and reaches 23-bar BMEP using a VGT (Weber et al. 2020). The BMEP level achieved is comparable to Ford's existing line of light-duty Ecoboost engines.

Presented to NAS-NRC on June 16, 2020

Responses to Specific NAS Questions (continued)

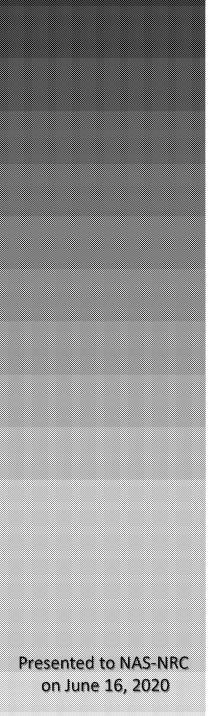
8a. Does EPA believe that the technologies included in Table 9 of SAE 2018-01-0319 still represents a comprehensive look ahead for our study timeframe (2025-2035)?

EPA response: Yes. We continue to see new engines with cooled EGR, variable valve lift, Miller Cycle, improved turbos and also more advanced cylinder deactivation technologies being developed and introduced to the market. We expect this to continue as conventional technology engines are still needed to meet fuel economy and emission standards throughout the world market. (see slide 9)

8b. What does EPA believe is the ultimate BTE potential of a practical and cost effective bundle of technologies ("still on the table").

EPA response: We do not yet have a complete answer to this question. Our benchmarking of the Toyota A25A naturally-aspirated Atkinson cycle engine included estimates of effectiveness for both fixed and dynamic cylinder deactivation (SAE 2019-01-0249). Our work on an advanced turbo demonstration engine explored the effectiveness of a cost-effective bundle of technologies, but we have not yet completed the work to determine the bundle's BTE potential. Initial exploratory work (SAE 2019-01-0192) indicated that 40% BTE at peak was achievable but achieving BTE above 40% would have been difficult when considering the age of our developmental engine platform (2012 PSA EP6) and it's hardware limitations (peak cylinder pressure, suboptimal bore-to-stroke ratio, suboptimal port tumble characteristics, lack of IEM, and fuel system limitations).

For EPA to explore this further would require use of a more modern developmental engine platform. Additional developmental work on more advanced Miller Cycle concepts is underway for the EU and other world markets (e.g., Kapus et al. 2020, Weber et al. 2020). Based on published data and when considering the use of U.S. (i.e., lower AKI) fuels, 42% peak BTE appears to be achievable by 2026 with developmental advances applied to current Miller Cycle engine designs for full range operation with λ =1 operation. A peak BTE of 43% appears achievable for dedicated hybrid engines with λ =1 operation. If octane improvements are included that are comparable to fuels available in the EU, this could be expected to increase to 43 – 45% peak BTE for λ =1 operation based on engines currently under development.



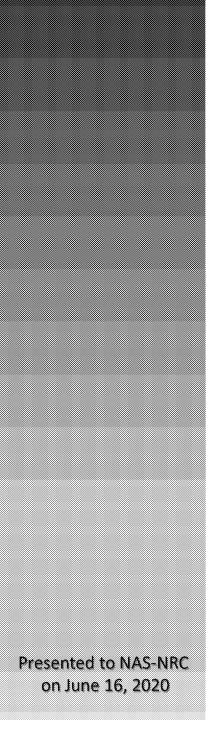
Responses to Specific NAS Questions (continued)

9. Does EPA believe in the future viability of any sort of lean combustion technology against the constraints of Tier 3 emissions?

EPA response: Mazda is already in production with the Skyactiv-X in the European market, however there are considerable challenges with respect to bringing lean-burn combustion technologies into compliance with the fully phased-in Tier 3 NMOG+NOx standards, which will require NOx reduction efficiency of 99% or greater even when considering engines with relatively low engine-out NOx emissions. EPA is gaining experience with dual-SCR systems capable of achieving this level of NOx control for lean combustion as part of our development of the heavy-duty Cleaner Trucks Initiative program. Such systems are feasible in the 2026-2027 timeframe for commercial applications and perhaps the upper end of the light-duty market in the U.S. (e.g., large light-duty diesel pickups and separate-frame SUVs) but would face considerable cost pressure from competing technologies (electrification, hybridization, advanced gasoline concepts at λ =1) in smaller light-duty vehicle applications (e.g., passenger cars, CUVs, unibody SUVs)

10. Much of the ICE development presented at the Aachen powertrain conference focused on the synergies available in a hybridized powertrain system context. What are EPA's thoughts on engine in a hybrid in terms of incremental potential, relative to a baseline engine of your definition?

EPA response: Based on Toyota's and Hyundai's published data (see appendix slides 47-48 and 50-51) manufacturers have made the effort to make incremental engine improvements to achieve higher BTE for HEV applications. Toyota previously published that they obtained an extra 1% peak efficiency on the hybrid version of their Atkinson engine. Other dedicated hybrid engines also show a 1-2% improvement relative to nonhybrid versions (e.g., Mitsubishi 2.5L, Honda 2.0L). A peak BTE of 45% appears to be achievable for a dedicated hybrid Miller Cycle engine if combined with use of higher octane fuels (Kapus et. 2020).



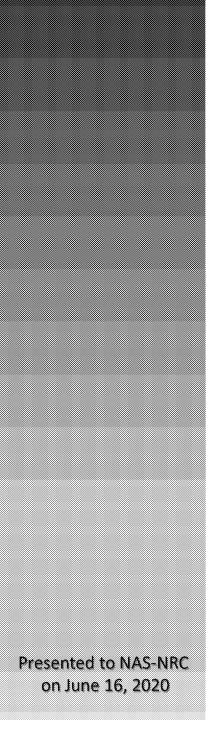
Responses to Specific NAS Questions (continued)

11a. What are future technical transmission opportunities that could contribute to improved fuel economy in the 2025-2035 timeframe?

EPA response: More thorough implementation of transmission advances such as wider gear spread, reduced drag torque, earlier torque converter lockup, reduced creep torque, reduced oil pump losses, early warm-up could still contribute to future fuel economy improvements. (see slide 21)

11b. What are the costs and effectiveness of those technologies, relative to an appropriate transmission baseline?

EPA response: Earlier work outlined in the 2016 Proposed Determination indicates the additional cost of a TRX22 transmission over a TRX21 transmission is about \$250. Earlier estimates for EPA's future TRX22 transmission shows potential for up to 7% CO2 reduction depending on specific engine and vehicle parameters. Earlier work suggests ~4.5% is closer to center of range of potential effectiveness. (see slide 21)



Questions?

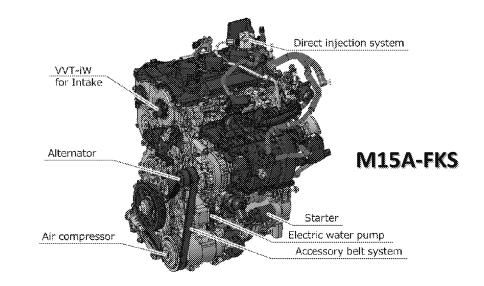
Highlights of the 41ST International Vienna Motor Symposium

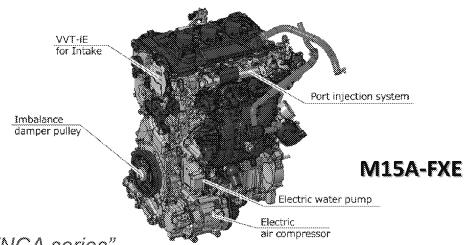
- 1. Toyota 1.5L I3 M15A-FKS and M15A-FXE Atkinson-cycle engines "The new 1.5 L gasoline engine from the TNGA series", H. Kitadani et al. (2020)
- 2. Ford EcoBoost 500 1.5L I3 GDI turbo engine "EcoBoost 500: Taking Award-Winning Technology to the Next Level", C. Weber et al. (2020)
- 3. Hyundai-Kia Smartstream 1.0L GDI turbo engine "The New Hyundai-Kia's Smartstream 1.0L Turbo GDi Engine", K. Hwang et al. (2020)
- 4. Mercedes M254 GDI turbo engine
 "M254 the Mercedes-Benz 4-Cylinder Gasoline Engine of the Future", T. Schell et al. (2020)
- 5. Mercedes-AMG M139 GDI turbo engine
 - Super Sports Cars in the Compact Class; the world's most powerful four-cylinder engine in series production, made in Affalterbach, R. Illenberger et al. (2020)
- 6. Light-duty diesel engines with dual-SCR dosing system (VW 2.0L EA288 and BMW 3.0)
 - "Volkswagen's TDI-Engines for Euro 6d Clean Efficiency for Modern Mobility", C. Helbing et al. (2020)
 - "The technical concept of the new BMW 6-cylinder 2nd generation modular Diesel engines", F. Steinparzer et al. (2020)



NEW ENGINES: Toyota 1.5L I3 M15A-FKS and M15A-FXE Atkinson Cycle Engines

- 2021 Toyota Yaris and Yaris Hybrid, respectively.
- Lower cost, smaller displacement version of Toyota A20A and A25A Atkinson Cycle engines.
 - o I3 maintains 500cc per cylinder of A20A engine
- Introduced in 2020 Yaris and Yaris Hybrid.
- OW-16 (FKS) and OW-8 (FXE) lubricants
- 14:1 geometric CR (1-pt higher than A20A)
- Does not use dual injection
 - Cost saving measure
 - FKS is GDI Atkinson
 - FXE is PFI Atkinson and HEV-only
- GPF on both versions

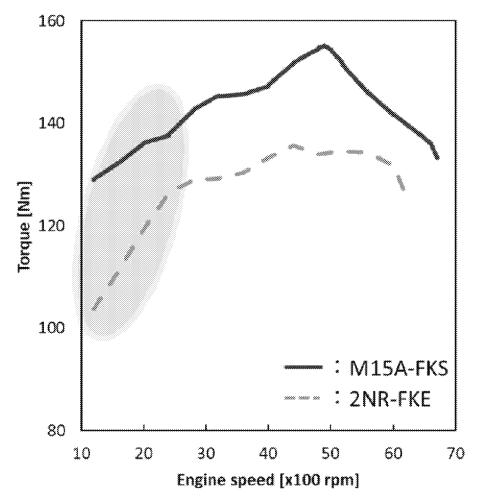


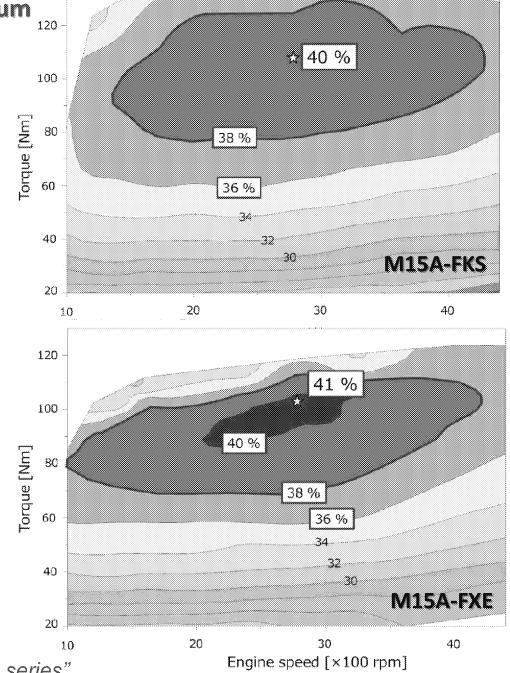


H. Kitadani et al. (2020) "The new 1.5 L gasoline engine from the TNGA series"

Toyota 1.5L I3 M15A-FKS and M15A-FXE

Note: Abbreviated torque map

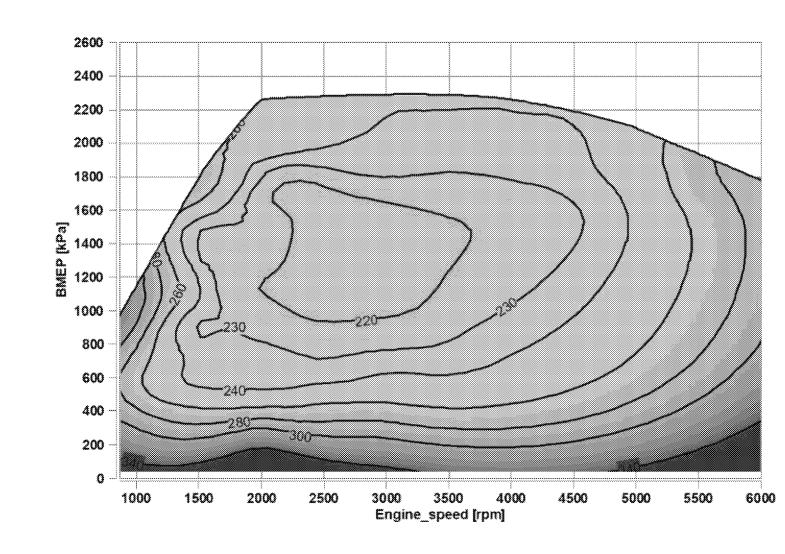




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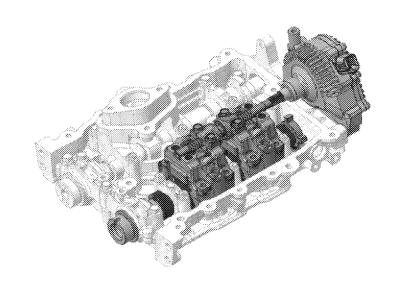
NEW ENGINE: Ford EcoBoost 500 1.5L I3 GDI Turbo

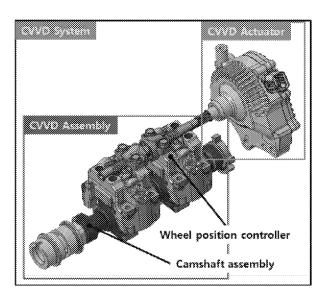
- Central injector
- Miller Cycle engine
- Schaeffler "UniAir" hydromechanical CVVL
- VGT turbocharger
- 12.5:1 geometric compression ratio
- 23 bar BMEP
 Up to 30 bar BMEP @ 9.5:1 CR
- Large area at < 230 g/bhp-hr (~37% BTE)



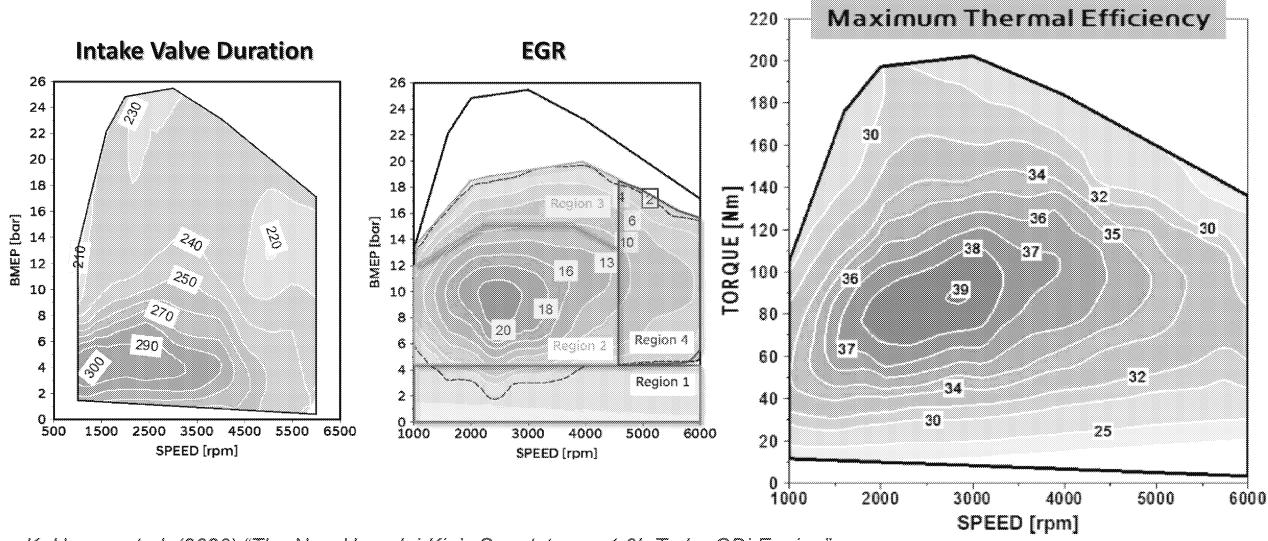
NEW ENGINE: Hyundai-Kia Smartstream 1.0L GDI Turbo

- Continuously variable valve duration (CVVD)
 - Intake valve duration can vary from 195 to 360 CAD
 - Can transition into and out of Atkinson/Miller operation
- 350 bar (max) direct injection
- Low-pressure cooled EGR
- Active coolant management
- Both 12V and 48V (P0) variants
- 25-bar BMEP
- Also a 1.5L I4 version



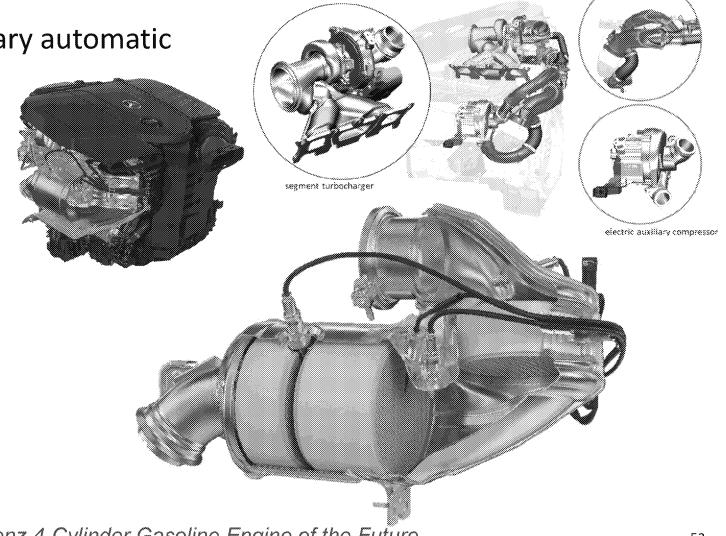


Hyundai-Kia Smartstream 1.0L GDI Turbo



NEW ENGINE: Mercedes M254 GDI Turbo

- 2021 E-class
- 48V P1 integrated into 9-spd planetary automatic
 - o 15 kW continuous
 - 180 N-m torque
- 2-stage boosting system
 - Twin-scroll turbocharger
 - 48V electric compressor
- 200 kW @ 5800 rpm
 - 100 kW/L
 - λ =1 over full range
 - o 230 kw @ 6200 rpm with overboost
- 400 N-m from 1800-3000 rpm
 - o 25 bar BMEP
 - 1800-4500 rpm with overboost
- Close-coupled TWC/GPF/TWC



self-regulating check valve

NEW ENGINE: Mercedes-AMG M139 GDI Turbo

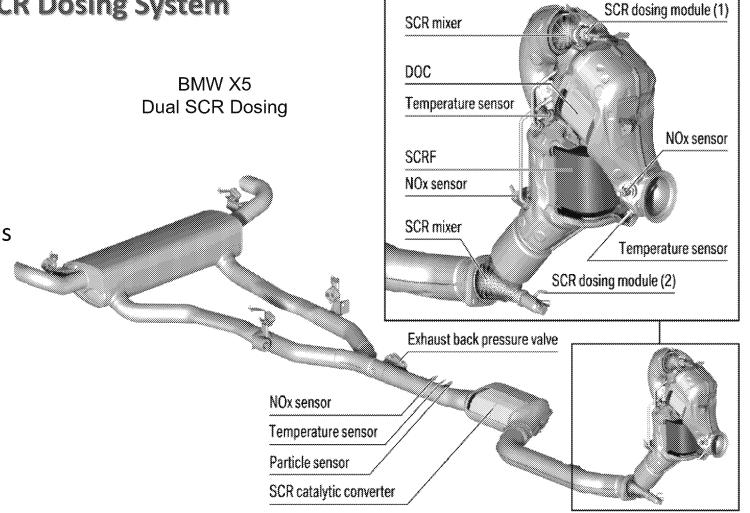
- High performance GDI Turbo
- 2.0 L I4
- 155 kW/L and 32 bar BMEP
- Dual fuel injection
- Exhaust-valve-only CVVL
- 3 cooling circuits

R. Illenberger et al. (2020) "Super Sports Cars in the Compact Class; the world's most powerful four-cylinder engine in series production, made in Affalterbach"

Light-duty Diesels with Dual-SCR Dosing System

- VW 2.0L EA288
- BMW 3.0
 - Dual VGT
 - Up to 40% EGR at light loads
 - 48-volt P0

Note: VW and BMW have no plans to bring either engine to the U.S.



C. Helbing et al. (2020) "Volkswagen's TDI-Engines for Euro 6d – Clean Efficiency for Modern Mobility"

F. Steinparzer et al. (2020) "The technical concept of the new BMW 6-cylinder 2nd generation modular Diesel engines"

From: Moran, Robin [moran.robin@epa.gov]

Sent: 7/15/2020 3:29:14 PM

To: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Haugen, David

[haugen.david@epa.gov]

CC: Olechiw, Michael [olechiw.michael@epa.gov]; Safoutin, Mike [safoutin.mike@epa.gov]; Snapp, Lisa

[snapp.lisa@epa.gov]; Barba, Daniel [Barba.Daniel@epa.gov]; Moskalik, Andrew [Moskalik.Andrew@epa.gov]

Subject: For your review: Draft EV Cost Parity briefing for Sarah -- comments by 3:30 today, please

Attachments: 2020_07_16_Cost_Parity_Status_Sarah_v2_RM.pptx

Importance: High

Dear Bill, David and Karl,

Here is the draft EV Cost Parity briefing for your review. We're on with Sarah tomorrow (Thursday) at 1pm, so will need to get this OTAQ Materials by 4 today – so if you could get comments by 3:30 today that would be appreciated.

I'm sending this out on behalf of Mike S, who's giving a presentation (on EV cost parity!) at the Automotive Futures EV Tipping Points conference this morning.

Thanks in advance for your review and any comments.

Robin

From: Safoutin, Mike [safoutin.mike@epa.gov]

Sent: 7/16/2020 11:59:37 AM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Haugen, David

[haugen.david@epa.gov]; Moran, Robin [moran.robin@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov];

Moskalik, Andrew [Moskalik.Andrew@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Barba, Daniel

[Barba.Daniel@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Jackman, Dana [jackman.dana@epa.gov]; Helfand,

Gloria [helfand.gloria@epa.gov]

Subject: Briefing for Sarah on Cost Parity - 1:00 Thurs July 15
Attachments: 2020_07_16_Cost_Parity_Status_Sarah_v4_final.pptx

Hello everyone,

Attached please find the presentation for our 1:00 meeting with Sarah on EV Cost Parity. Thanks,

Mike

Michael J. Safoutin, Ph.D.
Mechanical Engineer
Assessment and Standards Division
Office of Transportation and Air Quality
U.S. Environmental Protection Agency
2000 Traverwood Drive, Ann Arbor, MI 48105
(734) 214-4348
Safoutin.Mike@epa.gov

From: Kenausis, Kristin [Kenausis.Kristin@epa.gov]

Sent: 7/16/2020 6:54:08 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Snapp, Lisa [snapp.lisa@epa.gov]; Graff, Michelle [graff.michelle@epa.gov]

Subject: EV Myths + EV Charging draft web content - For your review **Attachments**: EV chargers 071420.docx; Draft EV Myths 071620.docx

Hi Karl,

Per our meeting this AM, attached please fine draft web content for:

- 1. EV Myths (approved by you and Erin months ago, but with the battery myth added back in at the end)
- 2. EV Charging (approved by Erin)

We will send them to the graphics folks to finalize once we've locked down the content.

Thanks in advance for your feedback.

Kristin Kenausis U.S. Environmental Protection Agency Office of Transportation and Air Quality (202) 343-9225

e-mail: kenausis.kristin@epa.gov

How do I charge my Plug-in Electric Vehicle?

Charging your all-electric vehicle (EV) or plug-in hybrid electric vehicle (PHEV)—together known as plug-in electric vehicles (PEVs)—is similar to charging your other electronics. One end of an electrical cord is plugged into your car, and the other end is plugged into a power source or charging equipment.

There are three categories of charging equipment based on how quickly each can recharge a car's battery. Charging times for PEVs are also affected by:

- How much the battery is depleted
- How much energy the battery can store
- The type of battery
- Temperature

Charger Fast Facts

| Charging Options | Level 1 (120v) | Level 2 (240v) | Direct-current (DC) Fast Charging | |
|---|---|---|---|--|
| What does the charge port on the vehicle look like? | J 1772 | J1772 | CCS CHAdeMO Tesla combo | |
| How fast do they charge? | 2–5 miles per 1 hour of charging | 10–20 miles per 1 hour of charging | At least 60 miles per 20 minutes of charging. Charging time may be shorter depending on station power.* | |
| Where can I find them? | In your house/garagePossibly at your apartment/condo and workplace | In your house/garage (You will need additional equipment) | At public charging stations | |

[PAGE * MERGEFORMAT]

| No need to install anything; most automakers provide charger cords | Possibly at your apartment/condo and workplace At public charging | Limited availability, though becoming more common |
|---|--|---|
| | stations | |

^{*}Higher powered DC Fast stations that charge cars more quickly are becoming available, along with vehicle models that can accept the faster charge.

[HYPERLINK "https://afdc.energy.gov/fuels/electricity infrastructure.html"]

Does Level 1 charging look familiar? It's the same outlet you use for your cell phone and toaster! And the Level 2 outlet is the same kind of outlet you use for your dryer and other high-powered appliances. You can plug your car directly into the 120V outlet, but you will need the appropriate Electric Vehicle Supply Equipment (EVSE) to charge a PEV via the 240V outlet.

Frequent Questions about PEV Charging

Can I use any charger?

Not yet. All PEVs can use Level 1 and Level 2 (non-Tesla) chargers. DC Fast Charging, however, is vehicle-specific and not available for all PEVs. If your PEV has DC Fast charging capabilities, it has one of the three types of fast charging ports – CHAdeMO, CCS, or Tesla. Vehicles' charging ports vary by auto manufacturer, so make sure to check which connector is compatible with your vehicle before charging.

Fortunately, many DC Fast charging stations now provide multiple connector options in order to service as many EVs as possible. You can check if a specific station has your vehicle's connector in DOE's Alternative Fuel Data Center's station locator. [HYPERLINK "https://afdc.energy.gov/fuels/electricity_locations.html" \\ "/find/nearest?fuel=ELEC"]

Is my PEV-charging experience similar to filling up my car at a gas station?

In some ways, yes:

- Like a hose to a gas pump, charging a PEV is plugging an electric cord into an outlet/charger.
- Like gas stations, there are public charging stations, where you pull off the road and fill up (i.e., charge).

In other ways, charging a PEV is different:

- If you have a home charging option, and typically don't travel beyond your car's range, almost all your charging can be done at home. No more gas station stops.
- Workplace charging is becoming a more common option. Rarely do you have access to a gas pump at your office.

[PAGE * MERGEFORMAT]

- Fully charging your PEV at a public charging station does take longer than the usual 5-10 minutes spent filling your car at a gas station (see chart above), although you could "top up" at a public station, then finish charging when you get home.
- There are still far more gas stations than public charging stations, so vehicle charging may require a bit more planning when you hit the road with your PEV.

How do I pay to charge my PEV?

For public charging stations, payment is by credit card at the pump, by a mobile app, or a monthly subscription service. And sometimes public charging is even free! If you charge at home, the cost will be included in your monthly electric bill, just like you pay for the electricity use of home appliances.

Can I get reimbursed for installing a charger at home or at my workplace?

There may be federal, state, or utility incentives available for installing a level 2 charger. [HYPERLINK "https://afdc.energy.gov/laws/search"].

How does the cost of charging compare to gasoline?

It depends. The price of gasoline and electricity varies around the country, but it is typically cheaper to charge a PEV than to fill up a gas tank. [HYPERLINK "https://fueleconomy.gov/feg/savemoney.jsp" \h] is a great place to compare refueling costs of a plug-in electric vehicle that recharges at home with a gasoline vehicle. The calculator allows you to personalize fuel prices* and driving habits when comparing two vehicles. The results provide fuel cost comparisons by week, month, year, or over 10 years.

*Visit U.S. Energy Information Agency website to find your state's [HYPERLINK "https://www.eia.gov/electricity/state/"] (cents/kWh) and [HYPERLINK "https://www.eia.gov/petroleum/gasdiesel/"].

[PAGE * MERGEFORMAT]

From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 8/6/2020 7:26:12 PM

To: Simon, Karl [Simon.Karl@epa.gov]

Subject: SAEVs team 1-pagers so far

Attachments: 2019_08_13 SAEV paper - summer conferences.docx; 2020-05 SAEV paper 9 COVID_research needs_Final.docx;

2020_04_30 SAEV paper 8 pass-mile_metric_Final.docx; 2020_03_04 SAEV paper 7

ArchetypesofPlaceandPopulation_final.docx; 2019_12_04 SAEV paper 5 TestingEVs.docx; 2019_10_02 SAEV Paper 3

sharedFleetZEVs.docx; 2020_02_06 SAEV paper 6 ConferenceHighlights_v2.docx; 2019_11_06 SAEV paper 4 TestingAVs.docx; 2019_09_04 SAEV paper 2 Guiding Principles.docx; 2020-06 SAEV paper 10 OMEGA2_Draft.docx;

2020-07_MOVES EVs.docx

Lisa Snapp

Director, Climate Analysis and Strategies Center Transportation and Climate Division Office of Transportation and Air Quality US Environmental Protection Agency 734-214-4282 desk 734-545-3680 mobile Snapp.lisa@epa.gov

Mobilizing Changes in Transportation

From: Simon, Karl [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=4D781D1AD595415DB3A4E768C2D2B3FC-SIMON, KARL]

Sent: 3/4/2021 2:33:06 PM

To: Mroz, Jessica [mroz.jessica@epa.gov]

Subject: slides for today

Attachments: NTAA march 2021 FoT talk.pptm

Not sure if it is helpful to send these before hand or not so if it is please distribute them. thanks



Thanks for that nice introduction. It's always a pleasure to be here with our transportation colleagues from UC Davis, who are doing such important work in identifying a sustainable transportation future.

I'm really glad that you are taking advantage of this terrible experiment we are all in, to begin to understand some fairly dramatic changes in behavior. Thanks for doing this work.

I'm going to take just a few minutes here to talk a little bit about my perspective on what this means and what we can hope to learn from it.

Disruption as a Driver of Change

"People are more likely to change their commuting behavior when they move or start a new job, or when there is a serious disruption that forces them to temporarily abandon their habits."

--Ariella Kristal and Ashley Whillans, Harvard Business School

Harvard Business Review: Why It's So Hard to Change People's Commuting Behavior

https://hbr.org/2019/10/why-its-so-hard-to-change-peoples-commuting-behavior

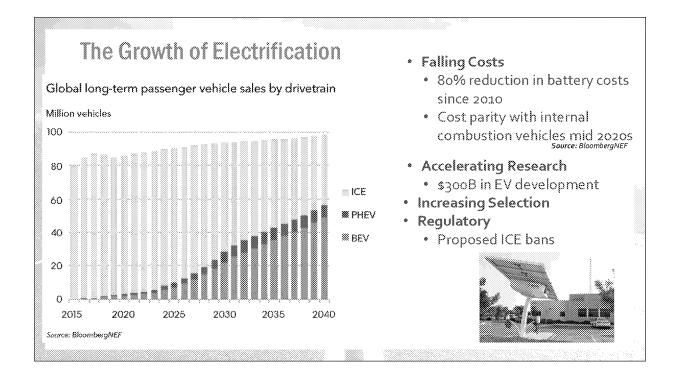
So, linking back to Giovanni's presentation on behavior change -- I thought this quote from December's Harvard Business Review was relevant. Ariella Kristal and Ashley Whillans had done research into what it takes to change commuting behavior, trying to understand why it's so sticky, even when people say they want to change, they will change, that certain things will be influential for them – and then they don't change. And the researchers found this – that "people are more likely to change their commuting behavior when they move or start a new job, or when there is a serious disruption that forces them to temporarily abandon their habits."

Well, you can't say this isn't a serious disruption.

All of us in this field of clean and sustainable transportation have a lot of important questions about behavior change, which are really difficult to get at most of the time. We can't ask people to take transportation modes that don't exist, so we have to rely on the best research methods we have, which inevitably rely on some conjecture.

But here, against our will and with a cost that is far far too high, to be sure, we have a natural experiment that has been forced on all of us. This has given us a rare chance to take a look at the effects of those changes on the world around us.

We have an opportunity to learn here, that - hopefully - will not come again.



EV sales were up to a little more than 2% last year, and as much as 7 or 8% in California Bloomberg new energy finance projects EV and PHEV sales to be more than half of all global sales by 2040 Why? Battery costs are down 80% in the last 10 years, and cost parity with ICE vehicles appears possible within a few years.

Manufacturers have announced at least \$300 Billion in development, and EVs are all they're talking about. Expect to see many more models, and types of vehicles in the market soon. You'll even be able to buy an electric F-150 as early as 2021.

Finally, regulatory pressure. Several countries including Norway, France, UK, India, and China have announced proposed bans on ICE engines – and other EV policies.

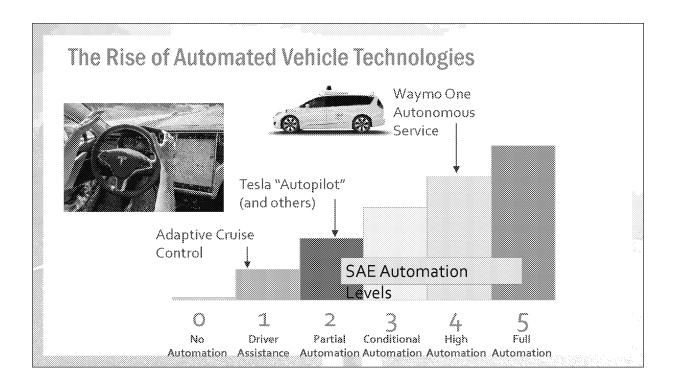
https://about.bnef.com/electric-vehicle-outlook/

https://www.reuters.com/article/us-autoshow-detroit-electric-exclusive/exclusive-vw-china-spearhead-300-billion-global-drive-to-electrify-cars-idUSKCN1P40G6

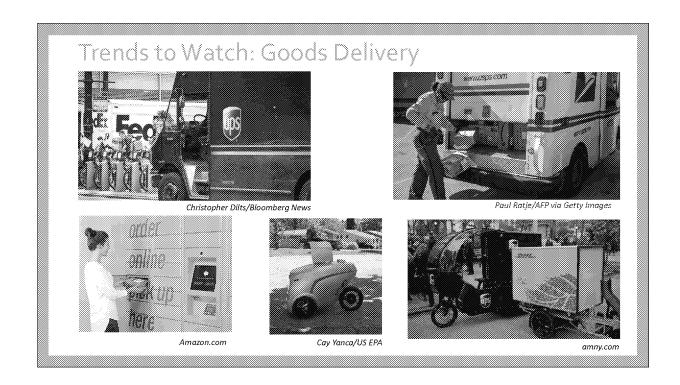
https://corporate.ford.com/articles/sustainability/new-generation-electric-vehicles.html https://fortune.com/2017/10/02/gm-20-all-electric-vehicles-2023/

Ford: 16 EVs by 2020 GM: 20 EVs by 2023

Countries with proposed ICE bans: Norway (2025) India (2030) Israel (2030) Netherlands (2030) France (2030) UK (2040) Germany (TBD)



- 40,000 fatalities in the US each year
- Automated technologies don't have a direct environmental impact, but may enable very significant changes as we'll talk more about in a minute.



The other factor—moving goods—is also a big and important question. Even before the pandemic, quantifying the efficiency of goods movement was challenging, but if we want to get our hands around the full impact of emissions related to COVID, we need to understand the freight elements.

And now, the wildly swinging demand for goods, as well as the closure of borders, has caused all kinds of disruptions within the supply chain.

We know for example that ports have been seeing drops in cargo throughput since February, and some experts are predicting canceled sailings through September,

We know that total carloads of freight rail in the U.S. are down ~20% for June 2020 compared to the previous year,

And while some trucking fleets have seen declines in freight levels, the number of longer trips (above 100 miles) has returned to—or even increased from—pre-pandemic levels.

We will have to see what this all means.

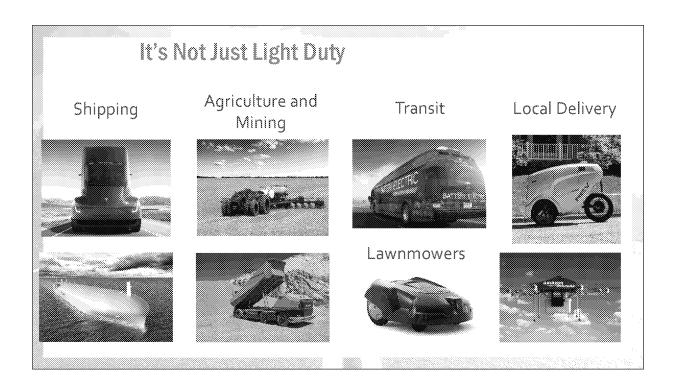
Certainly we're seeing some innovation as well:

Repurposing malls and big box stores as fulfillment centers Taxis delivering groceries Bicycle delivery

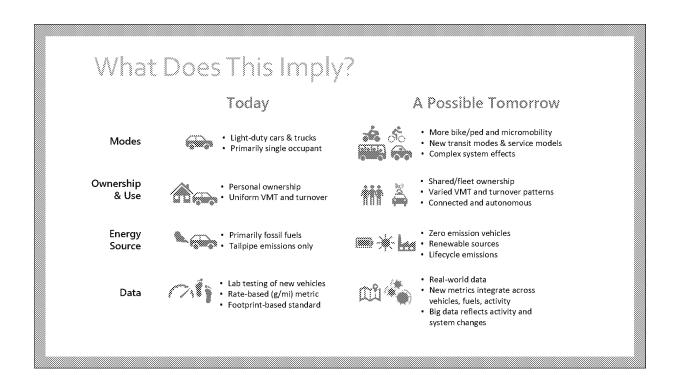
And let's not forget robots – the middle picture here on the bottom was taken by a colleague of mine as an order of burritos was delivered to her house. Our local newspaper says that these robots are delivering four times as many food orders in Ann Arbor as they were before this crisis. So that's a lot?!?

Output

Description:



⁻ Amazon ordered 100,000 electric delivery vans from Rivian

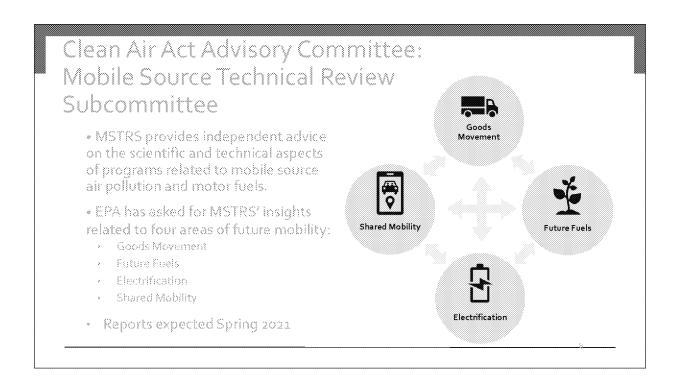


So—what does this imply?

It means we can learn a lot and apply it to our thinking moving forward.

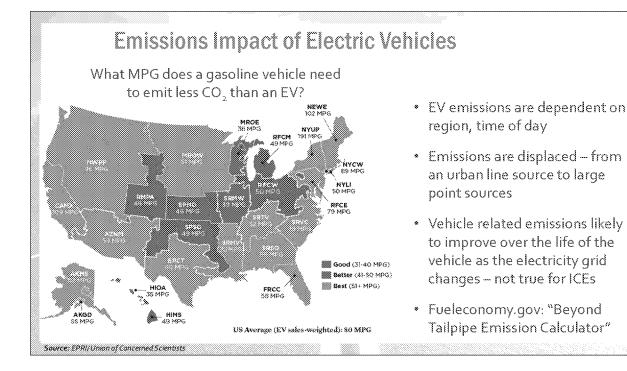
Today, we have a certain type of transportation system –primarily owner-occupied gasoline vehicles with fairly consistent vehicle miles travelled and turnover rates. The reality is that most people in this country get around by driving themselves. The regulatory structures around all of that reflect that dominant paradigm.

But we're seeing, as a result of COVID, along with other trends that were already emerging, that tomorrow could be different –with a more diverse set of mode choices as people start adopting new ways during this time of disruption. New travel patterns as teleworking evolves and perhaps as other lifestyle choices about where and how to live influence peoples mobility choices and the need for goods delivery. It seems like all of those patterns were already changing, and even more so now in the face of this pandemic. These and more will be things to keep in mind as we watch trends unfold.



~ 30 technical experts, since 1996

The Subcommittee provides the Clean Air Act Advisory Committee (CAAAC) with independent advice, counsel and recommendations on the scientific and technical aspects of programs related to mobile source air pollution and motor fuels. Through its various workgroups, the MSTRS addresses a wide range of developments, issues and research areas such as emissions modeling, air toxics, innovative and incentive based transportation policies, on-board diagnostics, heavy-duty engines and reformulated gasoline.



The environmental impacts of charging an EV are dependent on where, and when you charge it. It's also changing over time. This map, which is already out of date, shows the fuel economy a gasoline vehicle would need to achieve to emit less CO2 than an electric vehicle based on 2016 data.

In the pacific northwest, you'd need to get 100 miles per gallon - in a car that doesn't exist!

In the midwest, you'd need to get a much lower fuel economy since much of the regions power is based on coal.

In fact, at least one midwest trade association is promoting EVs – as a way to sell more lignite coal!

In the Carolinas, about 40% of your power is from nuclear, which doesn't turn off at night. That creates some interesting policy and pricing options to encourage people to charge at night and avoid higher emitting electricity created to keep up with peak demand during the day.

While this map is focused on CO2, the same trends exist for criteria pollutants.

EVs also displace emissions from roadways to a large point source, which will impact ambient air quality beyond simple mass reductions.

Finally, EV emissions will potentially be reduced over the life of the vehicle as the grid continues to improve. Think about it – being able to improve the emissions of your legacy fleet!

EPA OTAQ Responsibilities



Develop and Implement Regulations



Provide Consumer Information



Conduct Emissions and Fuel Economy Testing



Benchmark and Evaluate Future Technology



Coordinate Voluntary Partnerships



Develop and Support Modeling



Thanks very much for having me.

From: Simon, Karl [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=4D781D1AD595415DB3A4E768C2D2B3FC-SIMON, KARL]

Sent: 8/16/2017 8:21:14 PM

To: Personal em Ex. 6 Personal Privacy (PP)

Subject: FW: Asilomar package

Attachments: Asilomar-2017-Draft-Agenda-080317.pdf; Registration List 20170807.pdf; Asilomar messages 8 11 2017.docx;

Transportation policy thought starters--new mobility elevator pitch.docx; UCD-ITDP-3R-Report-FINAL_Fulton1.pdf; Honda Presentation - eVMT - Distribution.pptx; SLT--National eVMT (Draft 7.05.17).docx; WhatIf Garbage.pdf; WhatIf Groceries.pdf; SLT Thought Salon--Automated Vehs.docx; SLT Thought Salon--ZEVs.docx; SLT_The

Globalization of Freight Sept 17 draft.docx; SLT Thought Salon --Light Duty Activity.docx; Thought Salon LD Tech Mar

25 2015.docx

From: Snapp, Lisa

Sent: Tuesday, August 15, 2017 5:19 PM **To:** Simon, Karl <Simon.Karl@epa.gov>

Subject: Asilomar package

Attached are materials that might be useful in preparation for Asilomar:

- Agenda
- Session 1 Wed 9:00-12:00: Welcome
- Session 2 Wed 1:30-3:30: Global Oil Demand
- Session 3 Wed 4:00-6:00 Automation and Shared Mobility
- Session 4 Thu 9:00-12:00: Electrification
- Session 5 Thu 1:30-3:30: Freight
- Session 6 Thu 4:00-6:00: Infrastructure Implications
- Session 7 Fri 9:00-11:30: Policy
- Attendees list
- OTAQ messages
- OTAQ transportation policy thought starters
- UC Davis 3Rs report by Lew Fulton
- Honda's November presentation on eVMT and National ZEV
- OTAQ thoughts on eVMT
- Our What If papers exploring garbage-fueled vehicles and grocery delivery
- Finally, for extra credit, we have several of the SLT Though Salons from 2015-2016, which can be useful as reference materials:
- Autonomous Vehicles
- ZEVs
- Globalization of Freight
- Activity
- LD Technology

Thanks,

--Lisa

Driving Innovation in Clean Transportation

From: Simon, Karl [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=4D781D1AD595415DB3A4E768C2D2B3FC-SIMON, KARL]

Sent: 10/23/2017 6:27:44 PM

To: Grundler, Christopher [grundler.christopher@epa.gov]; Soth, Judith [Soth.Judith@epa.gov]; Erin Birgfeld

(Birgfeld.Erin@epa.gov) [Birgfeld.Erin@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]

Subject: CALSTART info per your request Attachments: CG CALSTART Trends info.docx

Chris,

Attached you will find my observations about CALSTART and how you might want to talk about them, my take on some people you may want to talk to or may hear from, some trends info that Aaron pulled together, and an article from our UC Davis colleagues that is useful. I believe this covers your outstanding requests but if there is other information that may be helpful let us know.

Judith – the charts are best when shown in color so if possible please print this out in color.

thanks

Driving Innovation in Clean Transportation

From: Simon, Karl [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=4D781D1AD595415DB3A4E768C2D2B3FC-SIMON, KARL]

Sent: 1/12/2018 4:11:51 AM

To: Grundler, Christopher [grundler.christopher@epa.gov]

Subject: Fwd: Auto Show Primer

Attachments: 2018 NAIAS Primer.docx; ATT00001.htm

Bill is pulling together a paragraph or two at

my request that will talk about what to expect when meeting with the companies. Will send it to you when I get it. This covers the rest, including some basic info for people new to the technologies.

Begin forwarded message:

From: "Hula, Aaron" < Hula.Aaron@epa.gov > Date: January 11, 2018 at 10:13:11 AM EST To: "Simon, Karl" < Simon.Karl@epa.gov >

Cc: "Charmley, William" <<u>charmley.william@epa.gov</u>>, "Alson, Jeff" <<u>alson.jeff@epa.gov</u>>, "Snapp, Lisa" <<u>snapp.lisa@epa.gov</u>>, "Ellies, Ben" <<u>ellies.ben@epa.gov</u>>, "Moran, Robin" <<u>moran.robin@epa.gov</u>>

Subject: Auto Show Primer

Karl,

Here's what I've pulled together for Bill W. for the auto show. This has a bit more background info than previous years.

Please feel free to take a look, and if anyone has comments please get them to me today.

Thanks,

Aaron Hula

Office of Transportation and Air Quality US Environmental Protection Agency 734.214.4267

2018 North American International Auto Show Primer

Overview

The North American International Auto Show (NAIAS, or the Detroit Auto Show) is one of the largest auto shows in the world, and certainly one of the most important. Last year over 800,000 people attended the show, including more than 5,000 journalists. There were 71 vehicle introductions and 46 new vehicles were debuted to the world. Vehicle manufacturers use the show to promote their new and existing vehicles, and to showcase advanced technology offerings. Some manufacturers will show concept cars to gauge ideas for a future design direction for the brand, or simply to explore an outlandish design idea. While the true concept cars have been rarer in recent years, they always draw some of the most press and interest from the public. This year's NAIAS is likely to focus on pickup trucks, SUVs, automated technology, and electrification.

Pickup trucks have remained about 10-15% of the market for the last decade. The market is dominated by the Ford F-150, the Chevy Silverado, and the Ram 1500. These three vehicles are the best selling vehicles in the U.S. and highly profitable for their respective companies. With Chevy and Ram introducing redesigned versions, and Ford bringing back the Ranger truck, expect this year's NAIAS to heavily emphasize pickup trucks.

SUVs accounted for a record 41% of vehicles sold in MY 2016 and the NAIAS will undoubtedly reflect the growing popularity of SUVs with offerings from nearly every manufacturer on display. SUV fuel economy has been increasing with SUV popularity so it is likely fuel economy will be prominently advertised.

Automated vehicle technology will be front and center in many manufacturer's displays. This will include features like adaptive cruise control, lane departure assist, "supercruise", and automated parking. All of these technologies are building blocks for fully autonomous vehicles and it is likely that at least some manufacturers will bring an autonomous prototype vehicle.

The **Consumer Electronics Show** (January 9-12 in Las Vegas) precedes the NAIAS and has become another very important event for the automotive industry. This year at CES, about 25% of the massive show ("about half the size of the Vatican") will be automotive, and everything from artificial intelligence, infotainment, and autonomous technologies will be on display. Ford CEO Jim Hackett is a headline speaker and autonomous vehicles will be providing transportation around Las Vegas. Partly in response to the popularity of the Consumer Electronics Show, NAIAS added the **AUTOMOBILI-D** exposition, which showcases the "rapidly evolving global automotive and mobility landscape" and will bring together many advanced part suppliers, sensor manufacturers, and automotive companies.

Electrification (from fully electric vehicles to electrified accessory loads) will probably not be front and center at NAIAS, but it will likely be part of the show. Given some of the very bullish comments from automakers (i.e. 'The future is all electric" from GM) and potential bans on gasoline and diesel cars altogether (China), it will be very interesting to see what manufacturers will present.

Schedule

January 13 – **The Gallery** is an exclusive showing from premium manufacturers, including Aston Martin, Bentley, Ferrari, Lamborghini, Porsche, and Rolls Royce.

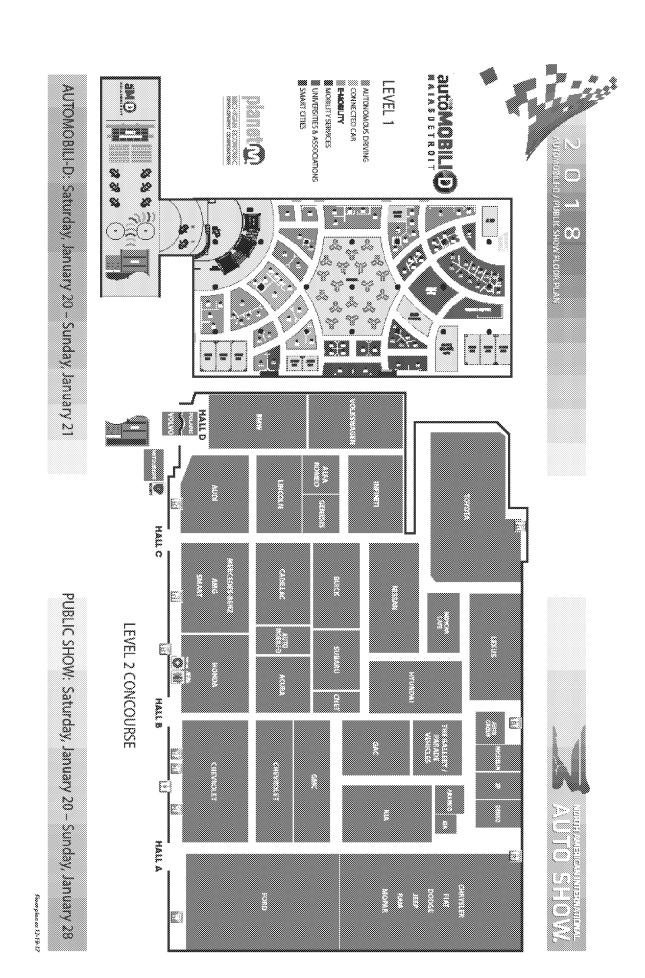
January 14 to 21 - **AUTOMOBILI-D** is an exposition focused on the rapidly evolving global automotive and mobility landscape including autonomous technologies, connected vehicles, ride hailing, and other technology developments.

January 14 to 16 – **Press Preview**. This is when most of the big unveilings take place. Last year more than 5,000 journalists from 60 countries witnessed 71 vehicle introductions, including 46 worldwide debuts.

January 17 to 18 – **Industry Preview**. The NAIAS is open to automotive professionals before it opens to the public.

January 19 - Charity Preview. Probably Detroit's biggest black-tie affair of the year.

January 20 to 28 – Public Show. Over 800,000 people attended NAIAS in 2017.



Key Technology Definitions and Terms

GDI – Gasoline Direct Injection is an engine technology where gasoline is sprayed directly into the cylinder. About 50% of new vehicles feature GDI, and this is increasing quickly.

Turbo – Turbocharged engines are often paired with GDI to allow for a "turbo-downsized" engine that can take advantage of the efficiency of a smaller engine, but the power of a larger engine when needed.

Cylinder Deactivation – Engines with cylinder deactivation can stop fuel flow to individual cylinders, allowing a larger engine to act like a smaller engine when full power is not required (for example an 8-cylinder engine could shut off 2 cylinders to act like a more efficient 6-cylinder engine during highway cruising)

Non-Hybrid Stop/Start – Many engines can turn off when a vehicle is at a stop or coasting and seamlessly turn back on as soon as pressure is applied to the gas pedal. This reduces fuel used during idling.

CVT – Continuous Variable Transmissions use a pulley system that does not rely on discrete gears, allowing for an infinite number of gear ratios for smoother accelerations and optimized operation at any vehicle speed. Almost 25% of new vehicles will feature CVTs.

7+ speed transmission – Transmissions with more speeds allow for more flexibility when optimizing how a vehicle shifts gears, and can result in significant fuel savings. About 25% of all new vehicles feature transmissions with 7 or more speed automatic transmissions.

Regenerative braking – Braking systems found on hybrid and electric vehicles where the resistance from an electric generator is used to slow a vehicle, creating electricity that can be stored and reused in the process.

Mild hybrids – Mild hybrid vehicles generally have limited hybrid capabilities, but can take advantage of some regenerative braking, have an electric motor that may provide some assistance to the gasoline engine, and can turn off the engine during idle or coasting. Mild hybrids cannot drive in an electric only mode.

Full hybrids – Full hybrids are vehicles that have a larger battery and more powerful electric motor, working in conjunction with a smaller gasoline engine. Most full hybrids, such as the Toyota Prius, can operate limited distances on electricity only.

PHEVs – Plug-in Hybrid Vehicles are vehicles that can operate on electricity stored in a battery or on gasoline. PHEVs can be plugged in and charged with electricity from an outlet or vehicle charger.

EVs – Electric Vehicles, such as the Tesla Model S and Chevy Bolt.

Utility Factor – All PHEVs have a utility factor that defines how much of the time an average driver will drive using primarily electricity.

FCVs – Fuel Cell Vehicles, which generally operate on hydrogen fuel.

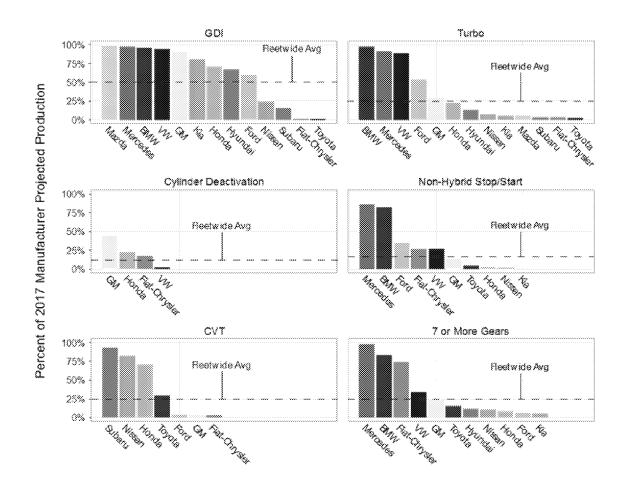
AVs – Autonomous vehicles. Many additional acronyms are used for the combination of autonomous, connected, shared, and electric vehicles.

Key Industry Facts

- Vehicle sales were down 1.8% in 2017, after 7 years of increasing sales and record annual sales. 2017 was still one of the best sales years on record for the industry.
- Average new vehicle fuel economy for MY 2016 vehicles is at a record high of 24.7 mpg. Since model year 2004, fuel economy has increased 28% and in 10 of 12 years.

| Automaker | 2017 | 2016 | Percent Change | |
|----------------|------------|------------|----------------|--|
| General Motors | 3,002,237 | 3,042,775 | -1.3% | |
| Ford | 2,575,200 | 2,599,211 | -0.9% | |
| Toyota | 2,434,515 | 2,449,630 | -0.6% | |
| Fiat Chrysler | 2,073,073 | 2,256,849 | -8.1% | |
| Honda | 1,641,429 | 1,637,942 | 0.2% | |
| Nissan | 1,593,464 | 1,564,423 | 1.9% | |
| Hyundai-Kia | 1,275,223 | 1,422,603 | -10.4% | |
| Subaru | 647,956 | 615,132 | 5.3% | |
| Volkswagen | 625,068 | 591,063 | 5.8% | |
| Mercedes-Benz | 375,311 | 380,752 | -1.4% | |
| BMW | 354,110 | 366,493 | -3.4% | |
| Mazda | 289,470 | 297,773 | -2.8% | |
| Total | 17,245,872 | 17,553,429 | -1.8% | |

- Manufacturers are utilizing a wide variety of technologies to improve the fuel economy and performance of their vehicles. Different manufacturers are focusing on different technologies based on their vehicles and specific goals.



Autonomous Technology Background

Autonomous vehicles and automated vehicle technology are featured at the **Consumer Electronics Show** this year. Lyft will be providing autonomous vehicle rides between CES and the major hotels in Las Vegas. Alphabet's Waymo will be providing autonomous rides to the public using its shuttle service in Phoenix. The conversation for many manufacturers and suppliers is how to deploy and profit from the technology in the near future.

Vehicles that are on the road today already employ a wide variety of automated technologies. To capture the spectrum of technology from no automation to fully autonomous vehicles, the industry refers to the SAE levels of automation. The figure below is a simplified version of the definitions:

| SAE Level | Name | Steering and Acceleration/ Deceleration | Monitoring of Driving Environment | Fallback Performance | All Driving modes |
|--------------|------------------------|---|---|-------------------------|----------------------|
| 0 | No Automation | | | | |
| 1 | Driver Assistance | | Human | Driver | |
| 2 | Partial Automation | | | | |
| 3 | Conditional Automation | | | | |
| 4 | High Automation | | | | |
| 5 | Full Automation | | Veh | icle | |

At NAIAS this year, manufacturers will certainly be highlighting level 1 and level 2 automation technology that is going into cars being sold today. This includes options like lane keep assist, assisted cruise control, and automated parking. Some systems, such as Tesla's autopilot, Cadillac's Supercruise, and offerings from BMW, Mercedes, and Volvo are at least approaching level 3 automation. There will probably be some level 4/5 prototypes at NAIAS, but none are commercially available yet.



Volkswagen last year unveiled an electric, autonomous VW Bus concept that explored how an autonomous vehicle might be designed with a highly flexible interior. It was one of the most interesting vehicles of NAIS 2017 and it is highly likely another manufacturer will show a re-invented autonomous vehicle this year.

One other interesting autonomous vehicle unveiling that is expected at NAIAS this year is the T-Pod autonomous delivery vehicle (at **AUTOMOBILI-D**). Between the Consumer Electronics Show and AUTOMOBILI-D, there will probably be a wide range of automated passenger vehicles, transport vehicles, cargo vehicles, and drones.

Manufacturer Highlights

The following pages are a summary of the major vehicle launches expected at the 2018 NAIAS. This is based on press reports and rumors, and will not be a complete list. The manufacturers below are the 13 highest selling manufacturers (production of at least 150,000 vehicles) in the U.S. for model year 2016.

BMW (BMW, Mini, Rolls Royce)

Nearly all BMW vehicles now feature downsized turbocharged engines, most with 7+ speed transmissions and start/stop technology. BMW has stated publicly that they will offer 25 electrified vehicles, including 12 EVs by 2025.



2019 BMW i8 and i3

BMW will show the new i8 coupe and roadster editions of their plug-in hybrid supercar. They will also show an updated version of the electric i3

2018 BMW X2

BMW will also show the X2 small crossover vehicle that it will be bringing to the US in 2018.

Fiat Chrysler Automobiles (Chrysler, Dodge, Jeep, Ram, Fiat, Alfa-Romeo, Maserati)

FCA stock is up more than 20% in 2018 on rumors of a merger or purchase by Hyundai. FCA CEO Sergio Marchionne has long been looking for a corporate partner. News about this would be unexpected, but would be big headlines at the show if anything is announced.

2019 Jeep Cherokee

FCA will show the redesigned Jeep Cherokee. Jeep says it'll show more fuel-efficient engines for the Cherokee.

2019 Ram 1500

The redesigned Ram pickup truck should be stiffer, stronger, safer, and more efficient truck designed to go head-to-head with the Ford F-150 and new designs from General Motors.



Ford Motor Company (Ford, Lincoln)

2019 Ford Ranger and 2020 Ford Bronco

Ford is bringing back two iconic nameplates in the 2019 Ranger and 2020 Bronco. The 2019 Ranger will be based on the Ranger sold worldwide, which is a larger truck than the Ranger previously sold in the U.S. market. The Bronco will be released in 2020 as a competitor for the Jeep wrangler.

2018 Ford F-150

The F-150 has been the bestselling vehicle in the US for the last 35 years. The 2018 edition retains the heavy use of aluminum to save weight and a 10 speed transmission and is the first pickup to offer adaptive cruise control, blind spot monitoring, and lane-keep assist. Two new engines, a 3.3L and a 3.0L diesel, and possibly the hybrid variant might be shown at NAIAS.

Mustang Bullitt GT

Ford will unveil the special edition mustang for the 50th anniversary of the Steve McQueen movie.

Autonomous vehicles

At CES Ford unveiled a new self-driving platform and "Transportation Mobility Cloud" intended to create a fleet of autonomous vehicles for partners from Lyft to Domino's Pizza. Ford may display something along these lines at NAIAS.

General Motors (Chevrolet, Cadillac, Buick, GMC)



2019 Chevrolet Silverado

The Chevy Silverado was the second bestselling vehicle in the US in 2017. The new version will be lighter than previous versions by using different aluminum and steel materials in higher-grade alloy, high-strength steel, and others. GM may introduce a carbon-fiber or carbon-fiber reinforced bed option for further weight savings. A 10-speed transmission will be available.

Mid-Engine Corvette

A mid-engine corvette supercar has long been rumored. GM is at least testing prototypes and could bring a version to the 2018 auto show. If this vehicle surfaces, it will be the biggest news at NAIAS.

Chevrolet Volt/Bolt

The Chevrolet Bolt has been increasing sales month by month as production has ramped up this year. GM has publicly stated they will have at least 20 EV models by 2023, and Mark Reuss, President of GM, has said "GM believes the future is all electric." Given GM's heavy investment in electric vehicles, autonomous technology, and car sharing it will be interesting to see what they announce or display at the auto show.

Honda Motor Company (Honda, Acura)

2019 Honda Insight prototype

The first hybrid to go on sale in the U.S. was the Honda Insight, a teardrop-shaped 2-seater that could easily get more than 60 mpg. Honda will show an updated version of the Insight planned for 2019.



Hyundai (Hyundai, Genesis)

Hyundai had the largest increase in fuel economy of any of the 13 largest manufacturers in the U.S. market for model year 2016, at 1.3 mpg.

Hyundai will show the **2019 Hyundai Veloster** sports coupe and the **2018 Kona**, which is a new small SUV.

Kia

Kia is showing a new Niro at the consumer electronics show, along with plans for electric and autonomous versions, and a new HMI (human machine interface) including Google Assistant.

Mazda

Mazda maintained their status as the most fuel efficient manufacturer (among the 13 largest) in MY 2016, at 29.6 mpg. Mazda will likely promote their SkyActive engines, including new turbocharged variants.

Mercedes Benz (Mercedes, Smart, Maybach)

G-class SUV

Mercedes will show a new version of their high end G-class SUV. It is rumored to be more fuel efficient with a possible mild hybrid powertrain. Expect the exterior to maintain its boxy proportions.



2019 Mercedes-AMG CLS53

The other likely Mercedes reveal is a performance oriented (AMG) sedan. Rumor is that these will be hybrid electric turbocharged 6 cylinder engines.

Nissan (Nissan, Infiniti)

Nissan will likely advertise that they are the most fuelefficient "full line" manufacturer according to EPA. Nissan's definition of "full line" includes manufacturers selling full size trucks (this is a Nissan term, not an EPA definition). It's not clear what Nissan will show, except for an **Infiniti concept car** that will show design ideas for future Infiniti vehicles.



Subaru

No news on what Subaru might bring to NAIAS.

Toyota (Toyota, Lexus)

Toyota will show the **2019 Toyota Avalon**, which is a large sedan. Toyota is also expected to unveil their **Lexus LF-1 Limited** flagship crossover that "redefines the boundaries of luxury."

Volkswagen (VW, Audi, Porsche, Lamborghini, Bentley, Bugatti)



2019 VW Jetta

VW's top-selling U.S. model will make its world debut at the North American International Auto Show in Detroit. A new 1.4L turbo engine is expected, with a 6 or 8 speed transmission. Pre-collision braking, blind spot monitoring, rear parking assist, and adaptive cruise will likely be offered.

Electric Vehicles

VW has publicly made some very aggressive statements about electrification, and may show a new electric vehicle or concept at the auto show. Chief Executive Officer Matthias Mueller announced sweeping plans to build electric versions of all 300 models in the 12-brand group's lineup, vowing to spend \$24 billion by 2030 to roll out the cars and another \$60 billion to buy the batteries needed to power the vehicles.

From: Ellies, Ben [ellies.ben@epa.gov]

Sent: 6/15/2017 2:15:01 PM

To: Simon, Karl [Simon.Karl@epa.gov]

Subject: RE: Registration Reminder: Asilomar Conference Aug. 22-25, 2017

Attachments: Autonomous Vehicle Brown Bag - Ellies 061417.pptx

Here you go. FYI the notes pages include a little more context since I am not there to talk to it ©

A couple of embedded videos worth clicking on in the actual slides as well.

Thanks, Ben

From: Simon, Karl

Sent: Thursday, June 15, 2017 9:30 AM **To:** Ellies, Ben <ellies.ben@epa.gov>

Subject: Re: Registration Reminder: Asilomar Conference Aug. 22-25, 2017

And I would be interested in seeing your presentation. Thx

Driving Innovation in Clean Transportation

On Jun 15, 2017, at 9:10 AM, Ellies, Ben < ellies.ben@epa.gov > wrote:

Thanks Karl! It went well. Lots of people were very engaged. If you haven't seen the presentation I can send it to you.

On the message you forwarded below, is there something I should do with this? I clicked on the Asilomar agenda and it's all password protected.

Thanks, Ben

From: Simon, Karl

Sent: Thursday, June 15, 2017 8:58 AM **To:** Ellies, Ben <<u>ellies.ben@epa.gov</u>>

Subject: FW: Registration Reminder: Asilomar Conference Aug. 22-25, 2017

Well done Ben! I heard a lot of good feedback from your presentation

From: Dan Sperling [mailto:dsperling@pmta132.dedicated.bmsend.com] On Behalf Of Dan Sperling

Sent: Wednesday, June 14, 2017 4:40 PM **To:** Simon, Karl <<u>Simon.Karl@epa.gov</u>>

Subject: Registration Reminder: Asilomar Conference Aug. 22-25, 2017

Transportation Innovation and Policy in a Fragmenting World August 22-25, 2017 Dear Asilomar Invitee: We hope to see you at the sixteenth biennial Asilomar Conference on Transportation and Energy, Transportation and Energy Policy in a Fragmenting World, August 22–25. I am writing to remind you that registration fees will increase by \$100 on July 1 to \$500 for participants from government, academia or NGOs, and \$650 for participants from industry. Conference center lodging and food rates will remain the same. An updated agenda is available on the Asilomar Conference website. To register, please click here. Registration scholarships may be available for participants from government and non-governmental organizations. These scholarships are made possible by a

generous grant from the Energy Foundation. Please contact Asilomar Conference Coordinator Natalie Ruiz at natruiz@ucdavis.edu for information on scholarships or questions about registration. Please check the conference website periodically for updates. We look forward to seeing you at Asilomar in August. Sincerely, Dan Sperling Conference Host Distinguished Professor and Founding Director, ITS-Davis View this email in your browser You are receiving this email because of your relationship with ITS-Davis. Please reconfirm your interest in receiving emails from us. If you do not wish to receive any more emails, you can unsubscribe here. This message was sent to simon.karl@epa.gov by dsperling@ucdavis.edu UC Davis 1650 Tilia Street, Suite 100, Davis, CA, 95616 Unsubscribe | Manage Subscription | Forward Email | Report Abuse

From: Alson, Jeff [alson.jeff@epa.gov]

Sent: 6/15/2017 9:45:17 PM

To: Simon, Karl [Simon.Karl@epa.gov]; Charmley, William [charmley.william@epa.gov]

CC: Moran, Robin [moran.robin@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Birgfeld, Erin [Birgfeld.Erin@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]; Yanca, Catherine [yanca.catherine@epa.gov]

Subject: Draft piece for Tuesday prep for CAR/Traverse City talk

Attachments: CAR Traverse City_Prep for Chris_draft.docx

Meeting with Chris is on Tuesday at 4. A few of us brainstormed possible themes for Chris' talk at CAR, and we decided to get Chris' reaction before spending time on slides or talking points. Note that some of these same themes will likely be relevant to OTAQ participation at Asilomar. Robin drafted the attachment and I made a few edits. Robin is out until Tuesday, and I am out until Monday. If you have comments, revise the attachment and send back around, or send general comments to me and I will incorporate them on Monday.

CAR Traverse City – MTE Panel

Prep for Chris, 6/20/17

Full Program [note 4 sessions on CAV, Electrification, Mobility]

Monday, July 31

[HYPERLINK "http://www.cargroup.org/mbs/schedule/world-class-manufacturing/"] -8 a.m. - noon [HYPERLINK "http://www.cargroup.org/mbs/schedule/world-class-manufacturing-technologies/"] -1 -4:30 p.m.

[HYPERLINK "http://www.cargroup.org/mbs/schedule/connected-and-automated-vehicles/"] - 1 - 4:30 p.m.

Tuesday, August 1

[HYPERLINK "http://www.cargroup.org/advanced-powertrain-forum-an-electrification-tipping-point/"] -8 a.m. - noon

 $[\ HYPERLINK\ "http://www.cargroup.org/mbs/schedule/north-american-market/"\] - 8\ a.m. - noon$

[HYPERLINK "http://www.cargroup.org/mbs/schedule/fuel-economy-and-ghg-emissions/"] 1-4:00 [HYPERLINK "http://www.cargroup.org/mbs/schedule/from-car-company-to-mobility-company/"] - 1 - 4:00 p.m.

Wednesday, August 2

[HYPERLINK "http://www.cargroup.org/mbs/schedule/strategy-leading-in-a-transitional-world/"] -8:30 a.m. - noon

[HYPERLINK "http://www.cargroup.org/mbs/schedule/automotive-trade/"] - 1:30 - 4:00 p.m. [HYPERLINK "http://www.cargroup.org/mbs/schedule/the-car-of-tomorrow/"] - 1:30 - 4:00 p.m.

Thursday, August 3

[HYPERLINK "http://www.cargroup.org/mbs/schedule/strategies-for-success/"] - 8:30 a.m. - 12:30 p.m.

MTE Policy Panel

Fuel Economy and Greenhouse Gas Emissions: Where does Policy go now? And, will the Market Follow? Tuesday, August 1, 1 p.m. - 4 p.m.

A new U.S. administration brings a different perspective regarding fuel economy and greenhouse gas emissions. With this new perspective comes strategic opportunity and great challenge. Regardless of U.S regulations, the automotive industry likely faces increasingly stringent GHG regulation globally. This session will bring together key stakeholders to debate and illuminate the pathway to an effective, cohesive, and achievable national fuel economy and greenhouse gas policy.

- Hear firsthand as regulators and industry representatives layout their case for effective fuel and emission regulation.
- · Gain a better understanding of the role states may play in setting stronger emissions regulation.
- Learn where there may be common ground to move forward.

Chair:

[HYPERLINK "http://www.cargroup.org/person/brett-smith/"]

Assistant Director, Manufacturing, Engineering & Technology Group, Center for Automotive Research

Speakers:

[HYPERLINK "http://www.cargroup.org/person/mitch-bainwol-2/"]

President & CEO, Alliance of Automobile Manufacturers

[HYPERLINK "http://www.cargroup.org/person/robert-bienenfeld/"]

Assistant Vice President, Environment & Energy Strategy, American Honda Motor Co., Inc.

[HYPERLINK "http://www.cargroup.org/person/john-bozzella/"]

President & CEO, Global Automakers

[HYPERLINK "http://www.cargroup.org/person/christopher-grundler/"]

Director, Office of Transportation and Air Quality, U.S. Environmental Protection Agency

[HYPERLINK "http://www.cargroup.org/person/annette-hebert/"] Chief, Emissions Compliance, Automotive Regulations and Science (ECARS) Division, California Air Resources Board

[HYPERLINK "http://www.cargroup.org/person/diarmuid-oconnell/"] Vice President, Business Development, Testa

[HYPERLINK "http://www.cargroup.org/person/ann-wilson/"]Senior Vice President for Government Affairs, Motor and Equipment Manufacturers Association

Format

- Each panelist speaks for 10-12 minutes, may use PowerPoint
- Panel discussion [Asked Brett Smith to send key questions]

Potential Key Themes

- EPA's mission remains the same
- MTE process: awaiting guidance on next steps in process; we're eager to re-engage; data-driven
- Manufacturer progress thus far: MY2016 compliance preview
- Jobs: Several recent studies -- we're looking at all the data (CAR, IU, BGA)
- Other major global auto markets are moving ahead
- Change is coming
- EPA's mission remains the same [1 slide: The Earth]
 - Our job is to protect public health and environment
 - Important role of NVFEL in ensuring level playing field for manufacturers for certification and for consumers in terms of fuel economy and emissions performance
- MTE Process [1 slide]
 - Administrator Pruitt's reconsideration of the Final Determination by April 2018
 - We await further senior leadership guidance on the next steps in the process.
 - We're listening. We're eager to re-engage. We're looking at all the new data. The process continues to be data-driven.
- Manufacturer progress thus far: MY2016 preview [2-3 slides]
 - Continued rapid technology advancement [Slide]
 - (Aaron H will gather latest Trends data on preliminary MY2017 technology adoption)
 - Case study of cleanest vehicles meeting future standards [Slide]
 - (e.g., MY2017 CRV meets standards out to 2022; Aaron checking if there are other new examples such as MY 2018 Camry)
 - MY2012-2015: Mfrs outperformed standards in first 4 years as sales increased each year
 - MY2016: First year we're seeing shortfall in this MY (-10 g/mi fleetwide).

Ex. 5 Deliberative Process (DP)

- For next couple years, stringency increases far less than for 2014-2015-2016,
 especially for trucks (MY 2017 truck standard is only very slightly more stringent)
- Need to get to about 36 mpg, or about 1 mpg per year, in MY 2025
- Jobs [1 Slide]
 - Several new studies released recently [Slide w/pictures all the covers]
 - CAR (infamous 1 Million job loss based on \$6,000 vehicle costs)

- Indiana University (positive macroeconomic impacts longer term)
- BlueGreen Alliance/NRDC (288,000 jobs today supporting clean vehicle technology across 1,200 facilities in 48 states)
- We're looking at all the data
- EPA's assessement of the CAR model: Its all about the input assumptions.
 - Using our MTE cost estimate, we see positive vehicle sales and job growth [Slide of Results]
- Other countries are moving ahead with more stringent standards
 - Could show ICCT slide comparing standards in various countries
- Change is Coming [1 Slide]
 - [Lisa/Aaron could point to all the CAR sessions on CAVs, Mobility etc]

Ex. 5 Deliberative Process (DP)

From: Moran, Robin [moran.robin@epa.gov]

Sent: 10/30/2017 8:08:00 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Bolon, Kevin

[Bolon.Kevin@epa.gov]; Alson, Jeff [alson.jeff@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Barba, Daniel

[Barba.Daniel@epa.gov]; Orlin, David [Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Buchsbaum,

Seth [buchsbaum.seth@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: Material for Chris's MTE briefing tomorrow (10/31) 10am

Attachments: MTE Public Comment Summary_briefing for Grundler 103117_v3.pptx

For Chris's 10am MTE meeting tomorrow (10/31), we will review the attached preliminary report out of the MTE comments. The MTE team still continues reviewing the public comments and will likely have more details to provide at a later time.

We also plan to provide a debrief on the MTE meeting with NHTSA that occurred last Wednesday, and discuss next steps.

Thanks, Robin

Robin Moran Senior Policy Advisor U.S. EPA, Office of Transportation and Air Quality 2000 Traverwood Dr. Ann Arbor, MI 48105 (734) 214-4781 (phone) (734) 214-4821 (fax)

From: Moran, Robin [moran.robin@epa.gov]

Sent: 11/2/2017 8:08:10 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Orlin, David

[Orlin.David@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Lieske, Christopher

[lieske.christopher@epa.gov]; Alson, Jeff [alson.jeff@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Barba, Daniel

[Barba.Daniel@epa.gov]

Subject: Materials for Chris's Monday 11/6 4pm MTE Monthly Update

Attachments: MTE Public Comment Summary_briefing for Grundler 110617_final.pptx

Attached is the briefing we will use for our Monday, 11/6, 4pm MTE Monthly Update. It's a revised version of the MTE Comments Summary, which we began with Chris during our meeting earlier this week.

Thanks, Robin

Robin Moran
Senior Policy Advisor
U.S. EPA, Office of Transportation and Air Quality
2000 Traverwood Dr.
Ann Arbor, MI 48105
(734) 214-4781 (phone)
(734) 214-4821 (fax)

From: Moran, Robin [moran.robin@epa.gov]

Sent: 11/15/2017 9:41:42 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Alson, Jeff [alson.jeff@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Orlin, David

[Orlin.David@epa.gov]; Kataoka, Mark [Kataoka.Mark@epa.gov]; Buchsbaum, Seth [buchsbaum.seth@epa.gov]

Subject: For Chris's Review: Draft MTE Briefing for AA

Attachments: MTE Briefing for AA Wehrum_draft2.pptx; MTE Public Comment Summary_briefing for AA Wehrum.pptx

Attached are two materials for Friday's briefing with the AA.

1) MTE overview briefing, including OTAQ technical work supporting MTE and process to date

2) The MTE comments summary briefing, which I presume we could send up as a reference, but offer to go through at a later date.

Let us know if you'd like to talk about these tomorrow.

Thanks, Robin

Robin Moran Senior Policy Advisor U.S. EPA, Office of Transportation and Air Quality 2000 Traverwood Dr. Ann Arbor, MI 48105 (734) 214-4781 (phone) (734) 214-4821 (fax)

From: Burke, Susan [Burke.Susan@epa.gov]

Sent: 12/11/2017 3:04:35 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Dupree, Sheena [Dupree.Sheena@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Lie, Sharyn [Lie.Sharyn@epa.gov];

Alson, Jeff [alson.jeff@epa.gov]; Kenausis, Kristin [Kenausis.Kristin@epa.gov]; Cleveland, Meredith

[Cleveland.Meredith@epa.gov]; Froman, Sarah [Froman.Sarah@epa.gov]; Daniels, Jessica [daniels.jessica@epa.gov];

Bunker, Amy [Bunker.Amy@epa.gov]

Subject: Materials for 11 AM ZEV briefing

Attachments: CASC ZEV Team Work Plan 12.11.17.docx; CASC ZEV Briefing (12.11.17).pptx

Hi Karl,

Materials for our 11 AM meeting are attached. I'll print copies for DC.

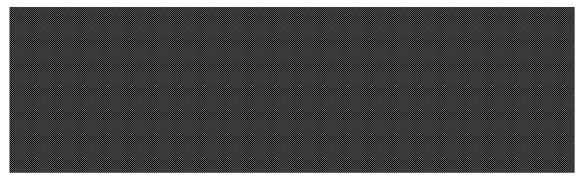
Thanks,

Susan

CASC ZEV PROJECTS

RECENT ACCOMPLISHMENTS & FY 18 WORK PLAN

BRIEFING FOR DIVISION DIRECTOR 12.11.17



AGENDA

- Analysis Highlights
 - * Study on extreme fast chargers
 - * Future DCFC needs by connector
 - ZEV access in rental fleets, carshare, & rideshare programs
 - * ZEV initiatives in underserved communities
- Education and Outreach Highlights
 - * Completed web updates
 - Planned brownbags and other opportunities
- Other highlights: stakeholder outreach
- FY18 Workplan



Shout Out: Our GVG video on EVs & PHEVs was recently picked up by the Sacramento Bee and a CA utility

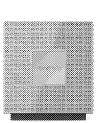
2

FUTURE MOBILITY RESEARCH WITH RTI

- Contract with RTI: Zero Emission Vehicles & Future Mobility Research
 - Work assignment written broadly to support projects related to emerging trends in transportation sector: ZEVs, shared mobility, and CAVs
 - FY 2017–18 work focused on ZEVs
 - Objectives:
 - * Better understand environmental impacts associated with new trends in ZEV infrastructure
 - » Fill knowledge gap on future DCFC needs by connector type
 - * Understand current ZEV access opportunities for consumers (carshare, rideshare, rental fleets)
 - * Understand ZEV initiatives, and challenges, in underserved communities
 - » Receive ad hoc support on other future mobility topics

3

UNDERSTANDING ENVIRONMENTAL IMPACTS OF EXTREME DCFCS





ChargePoint's Express Plus platform will deliver up to 400 kW charge and is modular so that infrastructure owners can start small and grow easily over time. (Source: ChargePoint via RTI)

- Soal: Analyze the potential environmental impacts of ≥ 300 kW DC Fast Chargers (XFCs) for electric vehicles with and without measures to reduce peak demand such as managed charging, onsite energy storage and onsite renewable electricity generation.
- Why? We know XFCs are coming:

 - eVGo: 150 kW DCFC systems, upgradable to 350 kW
 - EA is deploying 150 kW/320kW stations first cycle
 - Tesla superchargers: I45 kW, plans for >350 kW
 - α Coalition of OEMs installing 350 kW stations in Europe
- DOE labs studying many aspects related to XFCs—technical considerations, grid impacts, business case, rate structures—but not environmental impacts

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UNDERSTANDING ENVIRONMENTAL IMPACTS OF EXTREME DCFCS

- Timeline: Initial results by end of March, report out by end of July
- Modeling: UC Davis (subcontractor) will run economic dispatch model for multiple EV charging scenarios in 2030
- « Charging scenarios:
 - BAU: mostly home charging, some workplace, small public DCFC
 - High XFC scenario with no mitigation measures
 - High XFC scenario with measures to mitigate peak demand: managed charging, onsite energy storage and/or renewable generations

Possible sensitivities on EV adoption and grid mix

Work should inform OAP-OTAQ EV scenario modeling

Key considerations for XFC

- How many EVs will be on the road? Where will they be located?
- Where and when will EV drivers charge?
- What are the resulting load profiles for short duration, high-power charging?
- How will power sources shift under these load profiles!
- How much peak demand can be reduced with managed charging, onsite energy storage, and renewable generation?
- Where can these measures be deployed?

.

FUTURE DCFC NEEDS BY CONNECTOR

Will fast charging stations still need to provide both CCS and CHAdeMO in 2025? 2030? If so, what ratio of connectors makes sense?

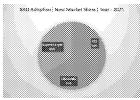
We analyzed multiple scenarios out to 2030, varying PEV market shares by manufacturer and making different assumptions for if, and when, different OEMs might move to a common standard (CCS)

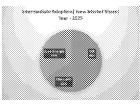
| SAE Combo (CCS) | CHAdeMO | TESLA Supercharger |
|-------------------------|-----------------------------|--------------------|
| Audi, BMW, GM, Ford, | Nissan, Mitsubishi, Subaru, | *Tesla |
| Daimler, Fiat-Chrysler, | Toyota, Kia, Mazda | |
| Honda, Hyundai, MINI, | | |
| Porsche, Volkswagen | | |

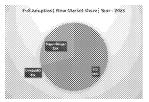
^{*}Tesla joined the CCS association in 2016, and currently has an adaptor to CHAdeMO

FUTURE DCFC NEEDS BY CONNECTOR

■ In most scenarios explored, a significant number of vehicles on the road still use CHAdeMO. This suggests continued need for both CHAdeMO and CCS support over the next decade.







Assumes all OEMs eventually switch to CCS

Locks in today's DCFC types
(plus Toyota)

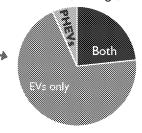
Assumes all OEMs except Nissan, Mitsubishi, and Tesla switch to CCS by 2020 (Nissan & to CCS
Mitsubishi switch in 2025)

Spreadsheet tool will allow us to update scenarios over time to reflect latest OEM announcements

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TRACKING ZEV ACCESS

- Tracking rideshare, rental car agencies, and other shared fleets that provide access to EVs, PHEVs, and FCVs
- The contractors identified 33 publicly available programs that include ZEVs
 - 27 are currently operational
 - 19 operate in more than one city; most common cities: LA, San Francisco, Chicago, and D.C.
 - Most programs have only EVs:
 - Nissan Leaf; then BMW i3, Tesla S
 - A few programs also have PHEVs;
 - Chevy Volt; then Toyota Prius
 - No programs have FCVs
- · Considering adding info to EPA's GVG website



TRACKING ZEV ACCESS

Examples:

- GM's Maven Gig provides flexible leases and rental cars for rideshare and delivery drivers. Chevrolet Bolt EV rentals include free charging (for a limited time).
- Uber began an EV Ambassadors program in Portland that provides drivers that go electric with the opportunity to earn more while driving by educating riders about the benefits of EVs.
- Lyft Express Drive allows drivers to lease Hertz and GM vehicles—including the Chevrolet Bolt and Volt with no cap on miles for Lyft driving.
- Rental car companies Alamo, National, and Enterprise have EV options (like the Nissan Leaf) in select locations.



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^{*} Sixt is a rental car company in at least 50 U.S. cities with electric vehicles models such as the BMWi3, Tesla Model S, and BMW i8.

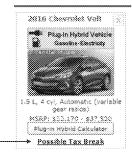
TRACKING ZEV PROJECTS IN UNDERSERVED COMMUNITIES

- · The contractors identified over 10 programs (most in California) that promote ZEVs in underserved communities
 - CARB is the most active agency in this space, using revenues from the state's cap and trade program to finance pilot projects
 - Four of nine states with ZEV mandates have programs
 - · Several states and cities have expressed interest but are waiting to learn from California's experiences
- Programs generally provide purchase incentives (rebates and loans), carsharing, incentives for charging station infrastructure, education, and advocacy
- · Obstacles and challenges for low-income families include:
 - Misconceptions about ZEVs (e.g., two-seaters are not big enough to carry families)
 - Cultural role of cars and driving in disadvantaged communities (e.g., many informally share cars)
 - · Upfront costs and a lack of access to and literacy about financing
 - · Lack of charging infrastructure in low-income neighborhoods
 - Smart phone and bank account access
 - Insurance issues
 - Business risk

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ZEV EDUCATION & OUTREACH - ENHANCED WEB CONTENT

I. Integrated tax incentive link into fe.gov vehicle searches



2. Added tax incentive links on GVG





Fired Separations, Victoria

Did you know there are tax credits for Ali-

Electric and Plug-in Hybrid Vehicles? Check out fueleconstangants tex accentive page. Have money, avoid trips to the gas station, and help the environment. Don't forget to look for gigge incentives, tool

3. Updated GVG fuel cell page

Hydrogen Fuel Cell Vehicles



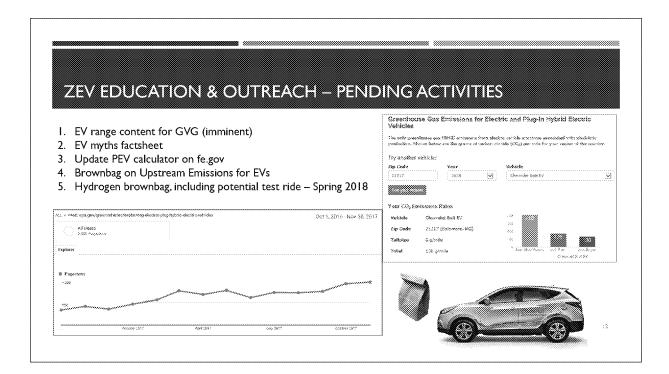
Availability

Secretario de la Susciona de Carrello de C

Emissions







STAKEHOLDER ENGAGEMENT & OTHER HIGHLIGHTS

Recent Highlights

- » Continued participation in interagency work groups of hydrogen and fuel cells
- Served in advisory role in NESCAUM Campaign
- * Regularly invited to serve as reviewer(s) for external papers related to ZEVs and ZEV Infrastructure
 - » NREL, CARB, TRB, TE3, VTO
- * Participated as invited reviewer to DOEVTO Annual Merit Review last June

Upcoming Opportunity

Invitation to present at a new interagency track during the DOE Fuel Cell Technologies Office's Annual Merit Review next June

(2

From: Moran, Robin [moran.robin@epa.gov]

Sent: 1/2/2018 8:40:09 PM

To: OTAQ Materials [OTAQMaterials@epa.gov]

CC: Charmley, William [charmley.william@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Olechiw, Michael

[olechiw.michael@epa.gov]; Alson, Jeff [alson.jeff@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Barba, Daniel

[Barba.Daniel@epa.gov]

Subject: Material for Chris's 4pm Today: MTE Bi-Weekly
Attachments: MTE biweekly w Grundler_20180102_Final.pptx

Below is the agenda for our 4pm MTE meeting with Chris, and materials are attached. Thank you!

January 2, 2018 MTE Bi-Weekly w/Chris Grundler

AGENDA

- Any updates on process?
- Debrief on CA meeting
- Upcoming Stakeholder meetings w/Wehrum:
- Global Automakers: Wednesday, January 3, 1-2pm
- North American International Auto Show (Detroit): Tuesday, January 16
- Pre-brief for Toyota/Honda meetings: Monday, January 22, 3-3:30pm
- Toyota: Tuesday, January 23, 1-2pm
- Honda: Tuesday, January 23 2-3pm
- MTE bi-weekly briefing w/Wehrum next Tuesday Jan. 9 -- Potential agenda:
- Update on latest modeling results
- Draft plan for Final Determination by March 30
- Summary of public comments
- FR notice short notice articulating policy decision
- Technical support?
- Pre-brief for Detroit Auto Show on Jan. 16
- Latest OMEGA results (see separate Powerpoint)

Robin Moran Senior Policy Advisor U.S. EPA, Office of Transportation and Air Quality 2000 Traverwood Dr. Ann Arbor, MI 48105 (734) 214-4781 (phone)

From: Simon, Karl [Simon.Karl@epa.gov]

Sent: 1/12/2018 8:36:42 PM

To: Charmley, William [charmley.william@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]

Subject: 2018 NAIAS Primer 1-12-18.docx Attachments: 2018 NAIAS Primer 1-12-18.docx

2018 North American International Auto Show Primer

Overview

The North American International Auto Show (NAIAS, or the Detroit Auto Show) is one of the largest auto shows in the world, and certainly one of the most important. Last year over 800,000 people attended the show, including more than 5,000 journalists. There were 71 vehicle introductions and 46 new vehicles were debuted to the world. Vehicle manufacturers use the show to promote their new and existing vehicles, and to showcase advanced technology offerings. Some manufacturers will show concept cars to gauge ideas for a future design direction for the brand, or simply to explore an outlandish design idea. While the true concept cars have been rarer in recent years, they always draw some of the most press and interest from the public. This year's NAIAS is likely to focus on pickup trucks, SUVs, automated technology, and electrification.

Pickup trucks have remained about 10-15% of the market for the last decade. The market is dominated by the Ford F-150, the Chevy Silverado, and the Ram 1500. These three vehicles are the best selling vehicles in the U.S. and highly profitable for their respective companies. With Chevy and Ram introducing redesigned versions, and Ford bringing back the Ranger truck, expect this year's NAIAS to heavily emphasize pickup trucks.

SUVs accounted for a record 41% of vehicles sold in MY 2016 and the NAIAS will undoubtedly reflect the growing popularity of SUVs with offerings from nearly every manufacturer on display. SUV fuel economy has been increasing with SUV popularity so it is likely fuel economy will be prominently advertised.

Automated vehicle technology will be front and center in many manufacturer's displays. This will include features like adaptive cruise control, lane departure assist, "supercruise", and automated parking. All of these technologies are building blocks for fully autonomous vehicles and it is likely that at least some manufacturers will bring an autonomous prototype vehicle.

The **Consumer Electronics Show** (January 9-12 in Las Vegas) precedes the NAIAS and has become another very important event for the automotive industry. This year at CES, about 25% of the massive show ("about half the size of the Vatican") will be automotive, and everything from artificial intelligence, infotainment, and autonomous technologies will be on display. Ford CEO Jim Hackett is a headline speaker and autonomous vehicles will be providing transportation around Las Vegas. Partly in response to the popularity of the Consumer Electronics Show, NAIAS added the **AUTOMOBILI-D** exposition, which showcases the "rapidly evolving global automotive and mobility landscape" and will bring together many advanced part suppliers, sensor manufacturers, and automotive companies.

Electrification (from fully electric vehicles to electrified accessory loads) will probably not be front and center at NAIAS, but it will likely be part of the show. Given some of the very bullish comments from automakers (i.e. 'The future is all electric" from GM) and potential bans on gasoline and diesel cars altogether (China), it will be very interesting to see what manufacturers will present.

Schedule

January 13 – **The Gallery** is an exclusive showing from premium manufacturers, including Aston Martin, Bentley, Ferrari, Lamborghini, Porsche, and Rolls Royce.

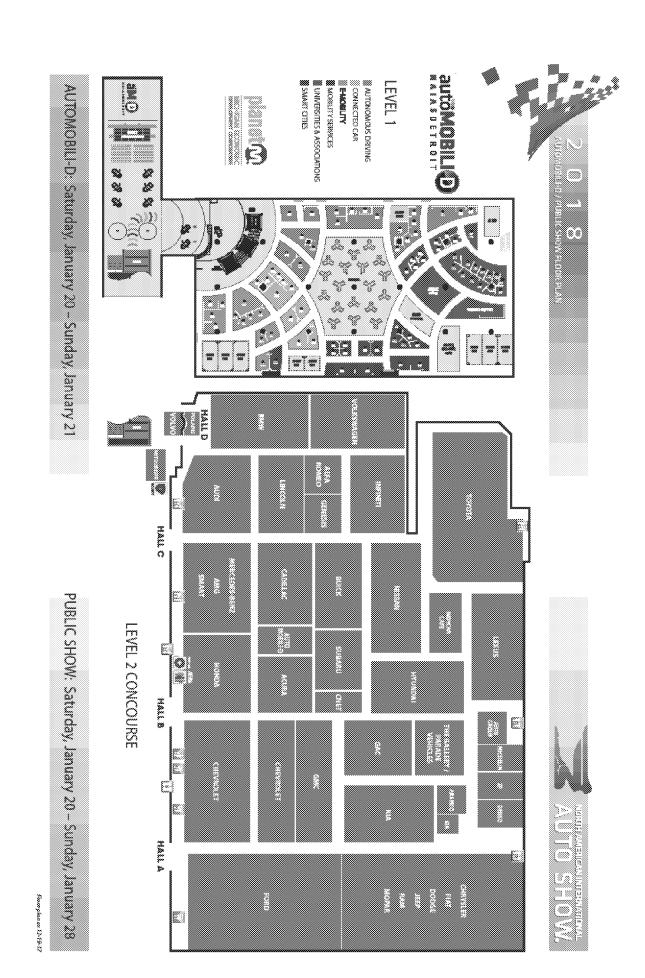
January 14 to 21 - **AUTOMOBILI-D** is an exposition focused on the rapidly evolving global automotive and mobility landscape including autonomous technologies, connected vehicles, ride hailing, and other technology developments.

January 14 to 16 – **Press Preview**. This is when most of the big unveilings take place. Last year more than 5,000 journalists from 60 countries witnessed 71 vehicle introductions, including 46 worldwide debuts.

January 17 to 18 – **Industry Preview**. The NAIAS is open to automotive professionals before it opens to the public.

January 19 - Charity Preview. Probably Detroit's biggest black-tie affair of the year.

January 20 to 28 – Public Show. Over 800,000 people attended NAIAS in 2017.



EPA/CARB NAIAS Tour Schedule

Cobo Center, Detroit

Tuesday, January 16, 2017

| 8:00 – 8:20: Meet at Joe Louis Statue | | |
|---------------------------------------|-------------------------|---|
| | Company | Key Representatives |
| | | Dr. Christian Hahner, Director of Certification & Regulatory Affairs, Daimler AG |
| 8:30 – 8:50: | Mercedes Benz | Ulrich Heine, VP of Testing and Regulatory Affairs, Mercedes-Benz Research & Development North America |
| 9:00 – 9:20: | BMW | Lisa Errion Saums, VP, Government and External Affairs, The Americas |
| 9:30 – 9:50: | Volkswagen | David Geanacopoulos, Sr. EVP, Public Policy, VW of America |
| 10:00 – 10:20: | Toyota | Rick Gezelle, National Manager, Technical and Regulatory Affairs |
| | | Scott Becker, Senior VP, Administration, Nissan North America |
| 10:30 – 10:50: | Nissan | Mike Bunce VP, Product Planning, Nissan North America |
| 11:00 – 11:20: | Hyundai | Mike O'Brien, Senior VP of Product Development |
| 11:30 – 12:00: | Subaru | Maurice Arcangeli, Director, Government Relations |
| 12:00 – 12:50: | LUNCH BREAK | |
| | Company | Key Representatives |
| | | Michael Sprague, COO and EVP |
| 1:00 – 1:20: | Kia | Orth Hendrick, VP, Product Planning |
| | | Doug Patton, Executive Vice President, Engineering & CTO |
| 1:30 – 1:50: | Denso | Bill Foy, SVP Engineering |
| | FCA (formerly Chrysler) | Mark Chernoby, Chief Technical Compliance Officer |

| 2:00 – 2:20: | | Shane Karr, Head of External Affairs | |
|--------------|----------------|--|--|
| | | Kim Pittel, Group VP, Sustainability, Environment and Safety Engineering | |
| 2:30 – 2:50: | Ford | Curt Magleby, VP, Government Affairs | |
| | | Dan Turton, GM North America Vice President, Public Policy | |
| | | Bob Babik, Executive Director, Global Regulatory Affairs | |
| | | Tim Herrick, Executive Chief Engineer, Next Gen Full-Size Trucks | |
| 3:00 – 3:20: | General Motors | Lyndon Lie, Chief Engineer, Cadillac Product Programs | |
| | | | |
| 3:30 – 4:00: | Honda | Ed Cohen, Vice President, Government and Industry Affairs | |

Tour Leaders:

Auto Alliance: Steve Douglas, Chris Nevers

Global Automakers: Julia Rege, Amandine Muskus

WHAT: Tuesday Night Reception/Dinner

WHEN: Tues., Jan. 16, 2018: 6:30pm Reception: 7:15pm Dinner

WHERE: Wright and Co. Restaurant: 1500 Woodward Avenue: 2nd Floor

Pick-up Time for OAR Leadership: 7:15am at hotel, Bill Charmley (mobile 734 545 0333)

OAR Leadership ride to hotel in Ann Arbor on Tuesday night from Karl Simon (mobile 202 302 4616)

EPA Press Day Preview Participation (updated on Jan 5, 2018)

- Mike Catanzaro, Special Assistant to the President for Domestic Energy and Environmental
- Bill Wehrum, Assistant Administrator, EPA Office of Air and Radiation
- · Mandy Gunasekara, Principle Deputy Assistant Administrator, EPA Office of Air and Radiation
- Clint Woods, Deputy Assistant Administrator, EPA Office of Air and Radiation
- David Harlow, Counselor to the Assistant Administrator
- Chris Grundler, Director, Office of Transportation and Air Quality
- Karl Simon, Director, Transportation and Climate Division
- David Haugen, Director, Testing and Advanced Technology Division
- Bill Charmley, Director, Assessment and Standards Division

Tuesday Dinner Participation:

- Mike Catanzaro (?)
- Bill Wehrum
- Mandy Gunasekara
- David Harlow
- Chris Grundler
- Karl Simon
- Bill Charmley

What should we expect during our time with each OEM?

- We will be escorted around the auto show floor by representatives from the Auto Alliance, and the Global Automakers. They will take us from OEM to OEM and keep us on schedule
- We will have 20-25 minutes with each company
- Each company will have a handful of representatives, generally representing people within the company responsible for public policy, environmental policy, and/or government affairs. Depending on the auto company, we will also have senior leadership from a company's Product Development group
- O Auto companies generally will use their 20 minutes to:
 - Provide an overall message to EPA (e.g., thank you for revisiting the MTE Final Determination, we are supportive of X, and looking forward to continued engagement)
 - Tell us about the company's overall strategy for future products and environmental compliance
 - Show us one or 2 new vehicles that they are introducing at the Detroit Auto Show, and how those products reflect the company's strategy

What's a Reveal?

- During the Press Days, what we will see at each auto companies display will depend on where they are at in their "reveals" schedule
- A "reveal" is a scheduled event, that the press is informed of, where a company will have 20-30 minutes of making a splash with a new announcement
- A reveal can be the first public showing of a brand new vehicle, or a future prototype
- o In general, a new product reveal will not be available to customers in the show room for another 6-9 months
- If a Reveal is happening near the time of our meeting with an OEM, they may only have
 2 or 3 vehicles being displayed on a stage, with chairs set up for a hundred or so press folks
- o If a Reveal isn't happening, an OEM may have dozens of vehicles out for display

The Press on Press Day

- the EPA team is visiting the Auto Show on PRESS DAY there will be thousands of reporters, from all over the world, everywhere
- The Press includes bloggers, industry trade magazines, traditional newspapers and radio channels, and the major national press that have auto journalists (Wall Street Journal, LA Times, Detroit News, AP, etc)

- Bill Wehrum and Mike Catanzaro should be prepared that they may be recognized, and asked for an impromptu interview – we have seen this happen many times over the years
- EPA leadership should also realize that in the 20-25 minutes with each auto company, while the companies will try to make the discussion tailored just to the EPA tour group, they may have limited success in walling off others from hearing their messages. It all depends on what is going on at each individual OEMs area of the show
 - For example, we recall one year with the EPA political leadership where Fiat/Chrysler CEO Sergio Marchionne was providing an overview of a new Chrysler vehicle to the EPA tour group, and suddenly there was a reporter for the Wall Street Journal wedged between the OAR Assistant Administrator and OTAQ Office Director with a recorder in hand, taping the entire presentation

Key Technology Definitions and Terms

GDI – Gasoline Direct Injection is an engine technology where gasoline is sprayed directly into the cylinder. About 50% of new vehicles feature GDI, and this is increasing quickly.

Turbo – Turbocharged engines are often paired with GDI to allow for a "turbo-downsized" engine that can take advantage of the efficiency of a smaller engine, but the power of a larger engine when needed.

Cylinder Deactivation – Engines with cylinder deactivation can stop fuel flow to individual cylinders, allowing a larger engine to act like a smaller engine when full power is not required (for example an 8-cylinder engine could shut off 2 cylinders to act like a more efficient 6-cylinder engine during highway cruising)

Non-Hybrid Stop/Start – Many engines can turn off when a vehicle is at a stop or coasting and seamlessly turn back on as soon as pressure is applied to the gas pedal. This reduces fuel used during idling.

CVT – Continuous Variable Transmissions use a pulley system that does not rely on discrete gears, allowing for an infinite number of gear ratios for smoother accelerations and optimized operation at any vehicle speed. Almost 25% of new vehicles will feature CVTs.

7+ speed transmission – Transmissions with more speeds allow for more flexibility when optimizing how a vehicle shifts gears, and can result in significant fuel savings. About 25% of all new vehicles feature transmissions with 7 or more speed automatic transmissions.

Regenerative braking – Braking systems found on hybrid and electric vehicles where the resistance from an electric generator is used to slow a vehicle, creating electricity that can be stored and reused in the process.

Mild hybrids – Mild hybrid vehicles generally have limited hybrid capabilities, but can take advantage of some regenerative braking, have an electric motor that may provide some assistance to the gasoline engine, and can turn off the engine during idle or coasting. Mild hybrids cannot drive in an electric only mode.

Full hybrids – Full hybrids are vehicles that have a larger battery and more powerful electric motor, working in conjunction with a smaller gasoline engine. Most full hybrids, such as the Toyota Prius, can operate limited distances on electricity only.

PHEVs – Plug-in Hybrid Vehicles are vehicles that can operate on electricity stored in a battery or on gasoline. PHEVs can be plugged in and charged with electricity from an outlet or vehicle charger.

EVs – Electric Vehicles, such as the Tesla Model S and Chevy Bolt.

Utility Factor – All PHEVs have a utility factor that defines how much of the time an average driver will drive using primarily electricity.

FCVs – Fuel Cell Vehicles, which generally operate on hydrogen fuel.

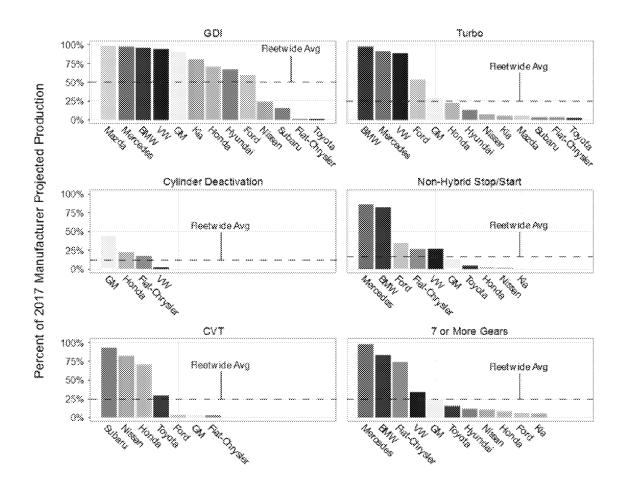
AVs – Autonomous vehicles. Many additional acronyms are used for the combination of autonomous, connected, shared, and electric vehicles.

Key Industry Facts

- Vehicle sales were down 1.8% in 2017, after 7 years of increasing sales and record annual sales. 2017 was still one of the best sales years on record for the industry.
- Average new vehicle fuel economy for MY 2016 vehicles is at a record high of 24.7 mpg. Since model year 2004, fuel economy has increased 28% and in 10 of 12 years.

| Automaker | 2017 | 2016 | Percent Change |
|----------------|------------|------------|----------------|
| General Motors | 3,002,237 | 3,042,775 | -1.3% |
| Ford | 2,575,200 | 2,599,211 | -0.9% |
| Toyota | 2,434,515 | 2,449,630 | -0.6% |
| Fiat Chrysler | 2,073,073 | 2,256,849 | -8.1% |
| Honda | 1,641,429 | 1,637,942 | 0.2% |
| Nissan | 1,593,464 | 1,564,423 | 1.9% |
| Hyundai-Kia | 1,275,223 | 1,422,603 | -10.4% |
| Subaru | 647,956 | 615,132 | 5.3% |
| Volkswagen | 625,068 | 591,063 | 5.8% |
| Mercedes-Benz | 375,311 | 380,752 | -1.4% |
| BMW | 354,110 | 366,493 | -3.4% |
| Mazda | 289,470 | 297,773 | -2.8% |
| Total | 17,245,872 | 17,553,429 | -1.8% |

 Manufacturers are utilizing a wide variety of technologies to improve the fuel economy and performance of their vehicles. Different manufacturers are focusing on different technologies based on their vehicles and specific goals.



Autonomous Technology Background

Autonomous vehicles and automated vehicle technology are featured at the **Consumer Electronics Show** this year. Lyft will be providing autonomous vehicle rides between CES and the major hotels in Las Vegas. Alphabet's Waymo will be providing autonomous rides to the public using its shuttle service in Phoenix. The conversation for many manufacturers and suppliers is how to deploy and profit from the technology in the near future.

Vehicles that are on the road today already employ a wide variety of automated technologies. To capture the spectrum of technology from no automation to fully autonomous vehicles, the industry refers to the SAE levels of automation. The figure below is a simplified version of the definitions:

| SAE Level | Name | Steering and Acceleration/ Deceleration | Monitoring of Driving Environment | Fallback Performance | All Driving modes |
|--------------|------------------------|---|---|-------------------------|----------------------|
| 0 | No Automation | | | | |
| 1 | Driver Assistance | | Human | Driver | |
| 2 | Partial Automation | | | | |
| 3 | Conditional Automation | | | | |
| 4 | High Automation | | | | |
| 5 | Full Automation | | Veh | icle | |

At NAIAS this year, manufacturers will certainly be highlighting level 1 and level 2 automation technology that is going into cars being sold today. This includes options like lane keep assist, assisted cruise control, and automated parking. Some systems, such as Tesla's autopilot, Cadillac's Supercruise, and offerings from BMW, Mercedes, and Volvo are at least approaching level 3 automation. There will probably be some level 4/5 prototypes at NAIAS, but none are commercially available yet.



Volkswagen last year unveiled an electric, autonomous VW Bus concept that explored how an autonomous vehicle might be designed with a highly flexible interior. It was one of the most interesting vehicles of NAIS 2017 and it is highly likely another manufacturer will show a re-invented autonomous vehicle this year.

One other interesting autonomous vehicle unveiling that is expected at NAIAS this year is the T-Pod autonomous delivery vehicle (at **AUTOMOBILI-D**). Between the Consumer Electronics Show and AUTOMOBILI-D, there will probably be a wide range of automated passenger vehicles, transport vehicles, cargo vehicles, and drones.

Manufacturer Highlights

The following pages are a summary of the major vehicle launches expected at the 2018 NAIAS. This is based on press reports and rumors, and will not be a complete list. The manufacturers below are the 13 highest selling manufacturers (production of at least 150,000 vehicles) in the U.S. for model year 2016.

BMW (BMW, Mini, Rolls Royce)

Nearly all BMW vehicles now feature downsized turbocharged engines, most with 7+ speed transmissions and start/stop technology. BMW has stated publicly that they will offer 25 electrified vehicles, including 12 EVs by 2025.



2019 BMW i8 and i3

BMW will show the new i8 coupe and roadster editions of their plug-in hybrid supercar. They will also show an updated version of the electric i3

2018 BMW X2

BMW will also show the X2 small crossover vehicle that it will be bringing to the US in 2018.

Fiat Chrysler Automobiles (Chrysler, Dodge, Jeep, Ram, Fiat, Alfa-Romeo, Maserati)

FCA stock is up more than 20% in 2018 on rumors of a merger or purchase by Hyundai. FCA CEO Sergio Marchionne has long been looking for a corporate partner. News about this would be unexpected, but would be big headlines at the show if anything is announced.

2019 Jeep Cherokee

FCA will show the redesigned Jeep Cherokee. Jeep says it'll show more fuel-efficient engines for the Cherokee.

2019 Ram 1500

The redesigned Ram pickup truck should be stiffer, stronger, safer, and more efficient truck designed to go head-to-head with the Ford F-150 and new designs from General Motors.



Ford Motor Company (Ford, Lincoln)

2019 Ford Ranger and 2020 Ford Bronco

Ford is bringing back two iconic nameplates in the 2019 Ranger and 2020 Bronco. The 2019 Ranger will be based on the Ranger sold worldwide, which is a larger truck than the Ranger previously sold in the U.S. market. The Bronco will be released in 2020 as a competitor for the Jeep wrangler.

2018 Ford F-150

The F-150 has been the bestselling vehicle in the US for the last 35 years. The 2018 edition retains the heavy use of aluminum to save weight and a 10 speed transmission and is the first pickup to offer adaptive cruise control, blind spot monitoring, and lane-keep assist. Two new engines, a 3.3L and a 3.0L diesel, and possibly the hybrid variant might be shown at NAIAS.

Mustang Bullitt GT

Ford will unveil the special edition mustang for the 50th anniversary of the Steve McQueen movie.

Autonomous vehicles

At CES Ford unveiled a new self-driving platform and "Transportation Mobility Cloud" intended to create a fleet of autonomous vehicles for partners from Lyft to Domino's Pizza. Ford may display something along these lines at NAIAS.

General Motors (Chevrolet, Cadillac, Buick, GMC)



2019 Chevrolet Silverado

The Chevy Silverado was the second bestselling vehicle in the US in 2017. The new version will be lighter than previous versions by using different aluminum and steel materials in higher-grade alloy, high-strength steel, and others. GM may introduce a carbon-fiber or carbon-fiber reinforced bed option for further weight savings. A 10-speed transmission will be available.

Mid-Engine Corvette

A mid-engine corvette supercar has long been rumored. GM is at least testing prototypes and could bring a version to the 2018 auto show. If this vehicle surfaces, it will be the biggest news at NAIAS.

Chevrolet Volt/Bolt

The Chevrolet Bolt has been increasing sales month by month as production has ramped up this year. GM has publicly stated they will have at least 20 EV models by 2023, and Mark Reuss, President of GM, has said "GM believes the future is all electric." Given GM's heavy investment in electric vehicles, autonomous technology, and car sharing it will be interesting to see what they announce or display at the auto show.

Honda Motor Company (Honda, Acura)

2019 Honda Insight prototype

The first hybrid to go on sale in the U.S. was the Honda Insight, a teardrop-shaped 2-seater that could easily get more than 60 mpg. Honda will show an updated version of the Insight planned for 2019.



Hyundai (Hyundai, Genesis)

Hyundai had the largest increase in fuel economy of any of the 13 largest manufacturers in the U.S. market for model year 2016, at 1.3 mpg.

Hyundai will show the **2019 Hyundai Veloster** sports coupe and the **2018 Kona**, which is a new small SUV.

Kia

Kia is showing a new Niro at the consumer electronics show, along with plans for electric and autonomous versions, and a new HMI (human machine interface) including Google Assistant.

Mazda

Mazda maintained their status as the most fuel efficient manufacturer (among the 13 largest) in MY 2016, at 29.6 mpg. Mazda will likely promote their SkyActive engines, including new turbocharged variants.

Mercedes Benz (Mercedes, Smart, Maybach)

G-class SUV

Mercedes will show a new version of their high end G-class SUV. It is rumored to be more fuel efficient with a possible mild hybrid powertrain. Expect the exterior to maintain its boxy proportions.



2019 Mercedes-AMG CLS53

The other likely Mercedes reveal is a performance oriented (AMG) sedan. Rumor is that these will be hybrid electric turbocharged 6 cylinder engines.

Nissan (Nissan, Infiniti)

Nissan will likely advertise that they are the most fuelefficient "full line" manufacturer according to EPA. Nissan's definition of "full line" includes manufacturers selling full size trucks (this is a Nissan term, not an EPA definition). It's not clear what Nissan will show, except for an **Infiniti concept car** that will show design ideas for future Infiniti vehicles.



Subaru

No news on what Subaru might bring to NAIAS.

Toyota (Toyota, Lexus)

Toyota will show the **2019 Toyota Avalon**, which is a large sedan. Toyota is also expected to unveil their **Lexus LF-1 Limited** flagship crossover that "redefines the boundaries of luxury."

Volkswagen (VW, Audi, Porsche, Lamborghini, Bentley, Bugatti)



2019 VW Jetta

VW's top-selling U.S. model will make its world debut at the North American International Auto Show in Detroit. A new 1.4L turbo engine is expected, with a 6 or 8 speed transmission. Pre-collision braking, blind spot monitoring, rear parking assist, and adaptive cruise will likely be offered.

Electric Vehicles

VW has publicly made some very aggressive statements about electrification, and may show a new electric vehicle or concept at the auto show. Chief Executive Officer Matthias Mueller announced sweeping plans to build electric versions of all 300 models in the 12-brand group's lineup, vowing to spend \$24 billion by 2030 to roll out the cars and another \$60 billion to buy the batteries needed to power the vehicles.

Message

From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 1/17/2018 7:09:16 PM

To: Simon, Karl [Simon.Karl@epa.gov]

CC: Burke, Susan [Burke.Susan@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]

Subject: briefing materials for Japan visits

Attachments: Brief for Visit to Yokohama Hydrogen Supply Chain.docx; Brief for Visit to toyota Test Track.docx

Karl-

Here are draft briefing materials for Sarah's trip to Japan. We split it into two pieces, one for the Toyota test track and one to the Yokohama Hydrogen facility. Toyota materials were coordinated with Robin. Please let us know if you would like any changes.

Thanks,

--Lisa

Driving Innovation in Clean Transportation

Visit to Toyota Test Drive Facility

Japanese automakers and the government of Japan are leaders in hydrogen fuel cell vehicles (FCVs). The Japanese automakers (Toyota, Honda, Nissan), major utilities, and Japanese government (through the Development Bank of Japan) are establishing a new company in the spring of 2018 to focus on development of a hydrogen recharging station network in Japan. The goal is to have 160 fueling stations and 40,000 fuel cell vehicles by 2020. Some reports indicate further goals from the government of up to 900 fueling stations and 800,000 vehicles (or about 1% of the vehicles on the road) by 2030. There are 91 hydrogen fueling stations and about 1,700 fuel cell vehicles on the road today. Japan offers incentives on fuel cell vehicles as high as \$20,000 per vehicle.

Japan considers hydrogen a promising fuel for many applications beyond transportation. Currently, they import most of their petroleum, and hydrogen could be an efficient alternative. Japan also seems to be motivated to project itself as the global leader in clean energy for the 2020 Olympics in Tokyo.

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"Japan is scrambling to ensure it has a future in an electric-car world. Toyota, the country's largest automaker, pioneered gasoline-electric hybrids but has long been skeptical about consumers' appetite for cars that run on batteries alone. Now, under pressure from foreign rivals like Tesla, the company says it is developing a batch of new electric models. The Japanese government has made managing the shift to next-generation vehicles a priority, but critics say its approach lacks focus. It has bet big on hydrogen fuel cells, an alternative technology to plug-in rechargeable batteries that is struggling to win widespread support. The fear is that once again, Japan will miss a big technological shift."

Despite having 2.5× the population of Japan, the U.S. currently has only around 40 hydrogen fueling stations in operation, almost all in CA; more are underway with CA providing funding to support 100 stations. Hydrogen provider Air Liquide and Toyota recently announced plans to deploy U.S. retail hydrogen stations in the Northeast. There are three hydrogen fuel cell vehicles available in the U.S.: Toyota Mirai, Honda Clarity, and Hyundai Tuscon. The U.S. is also researching fuel cells for military applications and has used fuel cells in the space program since the Gemini missions.

Many other manufacturers, including U.S. manufacturers, have focused on battery electric vehicles instead of fuel cell vehicles. There are 22 plug-in hybrid electric vehicles and 15 battery electric vehicles available in the U.S. at the end of 2017. EVs and PHEVs are a little over 1% of the U.S. market. The U.S. has more than 17,000 EV charging stations (47,000+ outlets) compared to around 120,000 gas stations.

Toyota Background

Toyota is one of the largest companies in the world. For 2017, Toyota ranked 5th on the list of Fortune Global 500 companies, with revenue of \$254 billion and a profit of \$17 billion. Toyota slipped to 2nd in global sales in 2017 (surpassed by VW), after leading 9 of the last 10 years (interrupted by the 2011 tsunami). Toyota had 2017 sales of just over 10 million vehicles, about 25% of which were sold in the U.S., Toyota was 3rd in sales in 2017. Toyota advertises spending of over \$1 million every hour globally on R&D.

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What are Toyota's views on the U.S GHG standards for light-duty vehicles?

Toyota is supportive of the EPA Administrator's decision to reconsider the Midterm Evaluation, to determine whether the standards for model years 2022-2025 vehicles are appropriate. Toyota believes that meeting the 2025 standards will require a significantly higher number of gasoline hybrid vehicles and plug-in electric vehicles than EPA had previously projected, and has expressed concern about the U.S. market acceptance of such vehicles. Toyota supports program flexibilities to help address market barriers, such as expanded credits and incentives for hybrids and electric vehicles.

Under EPA's GHG standard, Toyota ended MY 2016 with a large credit bank that was more than double any other manufacturer (78 million Mg). Toyota vehicles overall did not achieve their MY 2016 GHG targets and were required to use some credits (less than 5 million Mg). However, their large credit bank puts Toyota in an excellent position to be able to meet the future standards, even with little improvement to their current vehicles.

Toyota Mirai

The Mirai was introduced for sale in the U.S. in 2015. Currently, the vehicle is available only in California through select dealers, and only to select eligible customers. The Mirai currently leases for \$349 a month for 36 months. It can be purchased for \$57,500 before any incentives. Either price includes three years' worth of complimentary fuel.

The Mirai has a range of 312 miles on a full fill of hydrogen and takes about 5 minutes to refuel. Refueling time can be affected by ambient temperature and station hydrogen pressure. The vehicle achieves 67 mpg-e (miles of gallon per gasoline equivalent) on EPA fuel economy tests. The fuel cell is nearly silent, so the overall vehicle is very quiet. Like all electric motor driven vehicles, it likely has high low-end torque for a "zippy" driving feel.

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Fiat Chrysler: Fiat Chrysler has no announced FCV plans, but is apparently seeking to form a partnership with Hyundai that could include developing fuel cells.

Fuel Cell Advantages:

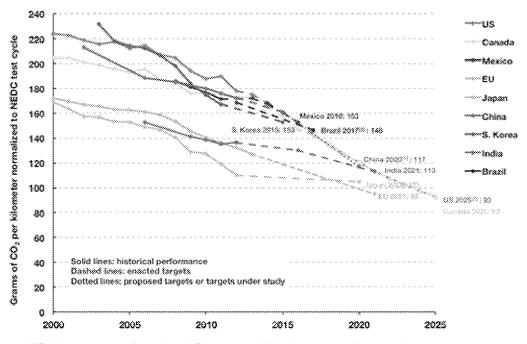
- Fuel cells utilize a chemical process, instead of combustion, that can much more efficiently capture energy to propel the vehicle.
- Automotive fuel cells generally run on hydrogen. Hydrogen can be created from many sources.
- FCVs can have ranges and refueling times comparable to gasoline vehicles.
- FCVs are very quiet and the only emissions are water vapor.
- Hydrogen vehicles should be at least as safe as gasoline vehicles. The tanks storing the hydrogen
 are extremely strong. The Toyota Mirai uses carbon-fiber wrapped tanks that absorb five times
 the crash energy of steel (Toyota has said that bullets actually bounce off the tanks). Hydrogen is
 much lighter than air so, in the event of a leak, hydrogen will dissipate into the air instead of
 pooling like gasoline.

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Message

From: Snapp, Lisa [snapp.lisa@epa.gov]

Sent: 1/17/2018 7:31:53 PM

To: Hengst, Benjamin [Hengst.Benjamin@epa.gov]; Sutton, Tia [sutton.tia@epa.gov]; Cook, Leila [cook.leila@epa.gov];

Burch, Julia [Burch.Julia@epa.gov]; Blubaugh, Jim [Blubaugh.Jim@epa.gov]

CC: Grundler, Christopher [grundler.christopher@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Hula, Aaron

[Hula.Aaron@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]; Moran, Robin [moran.robin@epa.gov]

Subject: Japan trip: briefing materials

Attachments: Brief for visit to Yokohama Hydrogen Supply Chain.docx; Brief for Visit to Toyota Test Track.docx

Ben and Tia,

Attached are briefing materials for Sarah's trip to Japan, which Karl has reviewed. We understand they are to go to Sarah and to Michael Heese by the end of the day. Of course, please let us know if you or others need any changes. Otherwise, we leave them in your capable hands.

Thanks,

--Lisa

Driving Innovation in Clean Transportation

Visit to Toyota Test Drive Facility

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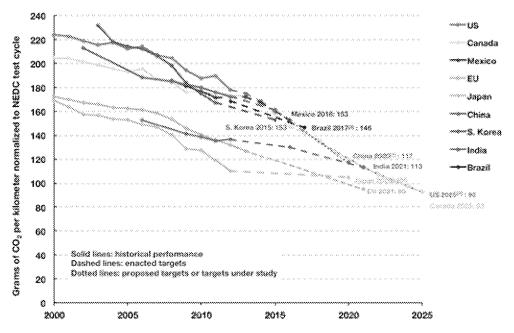
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 [4] Supporting data can be found at http://www.ibnicition.org/doi/10.1016/j.j.in/10.1016/j.

Message

From: Lie, Sharyn [Lie.Sharyn@epa.gov]

Sent: 2/13/2017 7:50:13 PM

To: Moltzen, Michael [Moltzen.Michael@epa.gov]; Levy, Aaron [Levy.Aaron@epa.gov]; Shell, Michael

[Shell.Michael@epa.gov]; Simon, Karl [Simon.Karl@epa.gov]; Shelby, Michael [Shelby.Michael@epa.gov]

Subject: Update agenda for 3 PM with Karl

Attachments: WWEC Topics - REVISED (1 Feb 2017).docx; Comments on RFF Draft report 11317

(002)_(From_MShelby20170126)20170210d....docx; Draft report 11317 (002).docx; Project Ideas v3.docx;

2017.02.13 Proposal for Publishing GTM Monte Carlo Work.docx

All-

Here is the final agenda for 3 PM.

- 1. GTM monte carlo analysis (see attachment)
- 2. 321/Executive Order "Controlling Regulatory Costs"
- 3. EPA/Leiby Comments on RFF Energy Security Report (see attachments)
- 4. Hacking for X revisions (see attachment)
- 5. Invitation to speak at the DLA Energy Worldwide Conference (see also proposed list of speakers attached)

-Sharyn

Driving Innovation in Clean Transportation

Message

From: Wehrly, Linc [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP

(FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=64E5F31CCB4841018441B3BF074842D0-WEHRLY, LINC]

Sent: 1/7/2021 12:50:19 PM

To: Caldwell, Jim [Caldwell.Jim@epa.gov]

Subject: RE: High-volume 2021 Gasoline Engine for Testing at SwRI

Attachments: 2021 Projected sales - sorted largest to smallest 2021-01-06.xlsx

Jim,

No. It is projected to be the best selling engine. I have attached a spreadsheet that Karen Danzeisen has pulled together with 2021 projected sales to help.

Linc

From: Caldwell, Jim < Caldwell. Jim@epa.gov> **Sent:** Wednesday, January 06, 2021 4:16 PM **To:** Wehrly, Linc < wehrly.linc@epa.gov>

Subject: High-volume 2021 Gasoline Engine for Testing at SwRI

Linc,

SwRI has proposed: 2021 Toyota Camry 2.5 L. Certified Engine Family/Test Group MTYXV02.5P3A

Is this likely to be one of the Ex. 4 CBI selling engines for 2021?

Thanks, Jim

| Model Yr Mfr Name | Division | Carline |
|----------------------------|-----------------------|--------------------------|
| 2021 Honda | Honda | CR-V AWD |
| 2021 Subaru | Subaru | FORESTER AWD |
| 2021 Toyota | TOYOTA | 4RUNNER 4WD |
| 2021 Toyota | TOYOTA | TACOMA 4WD |
| 2021 Toyota | TOYOTA | COROLLA |
| , 2021 Honda | Honda | CR-V FWD |
| 2021 Toyota | TOYOTA | RAV4 HYBRID AWD |
| 2021 Subaru | Subaru | OUTBACK AWD |
| 2021 Toyota | TOYOTA | CAMRY LE/SE |
| 2021 Nissan | NISSAN | ROGUE AWD SV/SL/PLATINUM |
| 2021 GM | Chevrolet | EQUINOX FWD |
| 2021 FOMOCO | Ford | F150 PICKUP 4WD |
| 2021 Toyota | TOYOTA | RAV4 AWD |
| 2021 FCA US LLC | Jeep | Grand Cherokee 4X4 |
| 2021 Subaru | Subaru | CROSSTREK AWD |
| 2021 FOMOCO | Ford | F150 PICKUP 4WD FFV |
| 2021 Toyota | TOYOTA | RAV4 |
| 2021 Toyota | TOYOTA | HIGHLANDER AWD |
| 2021 GM | Chevrolet | SILVERADO 4WD |
| 2021 FOMOCO | Ford | F150 PICKUP 4WD |
| 2021 Nissan | NISSAN | SENTRA |
| 2021 Nissan | NISSAN | ROGUE FWD SV/SL/PLATINUM |
| 2021 Honda | Honda | PILOT AWD |
| 2021 Toyota | TOYOTA | TUNDRA 4WD |
| 2021 FOMOCO | Ford | BRONCO SPORT 4WD |
| 2021 GM 2021 FCA US LLC | Chevrolet RAM | MALIBU 1500 4X4 |
| 2021 FOMOCO | Ford | EXPLORER RWD |
| 2021 Honda | Honda | ODYSSEY FWD |
| 2021 Honda 2021 GM | Chevrolet | EQUINOX AWD |
| 2021 Volkswagen Group of | Volkswagen | Jetta |
| 2021 GM | Chevrolet | SILVERADO 4WD TRAILBOSS |
| 2021 FCA US LLC | Jeep | Compass 4X4 |
| 2021 Honda | Honda | HR-V AWD |
| 2021 MAZDA | MAZDA | CX-5 4WD |
| 2021 FCA US LLC | Jeep | Wrangler 4dr 4X4 |
| 2021 Honda | Honda | ACCORD SPORT/TOURING |
| 2021 Toyota | TOYOTA | COROLLA |
| 2021 Toyota | TOYOTA | HIGHLANDER |
| 2021 Hyundai | HYUNDAI MOTOR COMPANY | Elantra |
| 2021 Honda | Honda | ACCORD |
| 2021 Nissan | NISSAN | SENTRA |
| 2021 FCA US LLC | RAM | 1500 4X4 |
| 2021 Hyundai | HYUNDAI MOTOR COMPANY | Sonata |
| 2021 FCA US LLC | Jeep | Gladiator 4X4 |
| 2021 Tesla | Tesla Motors | Model Y Long Range AWD |

| Testgroup total P | roj Sales |
|--|-----------|
| MHNXT01.5YLC | |
| MFJXJ02.5BUY | |
| MTYXT04.0M5S | |
| MTYXT03.5M5N | |
| MTYXV01.8M5B | |
| MHNXT01.5YLC | |
| MTYXT02.5P3N | |
| MFJXJ02.5BUY | |
| MTYXV02.5P3A | |
| MNSXT02.5RPA | |
| MGMXT01.5090 MFMXT03.54JK | |
| MFMXT03.54JK | |
| MTYXJ02.5N4L | |
| MCRXT03.65P5 | |
| MFJXJ02.5BUY | |
| MFJXJ02.5BUY MFMXT05.03DP MTYXJ02.5N4L MTYXT03.5M5M MGMXT05.3386 | |
| MTYXJ02.5N4L | |
| MTYXT03.5M5M | |
| MGMXT05.3386 | |
| MFMXT02.73JK | |
| MNSXV02.0RMA | |
| WINDXIOZ.SIII A | |
| MHNXV03.5NBC | |
| MTYXT05.7M5W | Ex. 4 CBI |
| MFMXT01.52X1 | |
| MGMXV01.5010 | |
| MCRXT05.75P1 | |
| MFMXT02.33U1 | |
| MHNXT03.5J4C MGMXT01.5090 | |
| MVGAV01.4V3P | |
| MVGAV01.4V3P MGMXT05.3386 | |
| MCRXT02.45P1 | |
| MHNXV01.8ECC | |
| MTKXT02.5CDA | |
| MCRXT03.65P7 | |
| MHNXV01.53EB | |
| MTYXV02.0P3A | |
| MTYXT03.5M5M | |
| MHYXV02.0CE5 | |
| MHNXV01.53EB | |
| IAILIIAVAOT'OOFD | |
| MNSXV02.0RMB | |
| MNSXV02.0RMB MCRXT05.75P0 | |
| MNSXV02.0RMB MCRXT05.75P0 MHYXV02.5ER3 | |
| MNSXV02.0RMB MCRXT05.75P0 MHYXV02.5ER3 MCRXT03.65P5 | |
| MNSXV02.0RMB MCRXT05.75P0 MHYXV02.5ER3 | |

2021 Toyota TOYOTA **SIENNA** 2021 Nissan **NISSAN** ALTIMA SV/SL TRAILBLAZER AWD 2021 GM Chevrolet 2021 Tovota TOYOTA TACOMA 2WD **KICKS** 2021 Nissan **NISSAN** 2021 FCA US LLC Cherokee 4X4 Jeep Model 3 Standard Range Plus RWD 2021 Tesla Tesla Motors 2021 GM Chevrolet TRAILBLAZER FWD KIA MOTORS CORPORATION 2021 Kia Soul 2021 Subaru Subaru ASCENT LIMITED/TOURING AWD 2021 Toyota TOYOTA **RAV4 AWD LE** 2021 MAZDA MAZDA CX-5 2WD 2021 GM Chevrolet **COLORADO 4WD** Chevrolet TRAVERSE FWD 2021 GM Honda CR-V AWD 2021 Honda 2021 GM Chevrolet **TAHOE 4WD** 2021 GM Buick **ENCORE GX FWD PILOT FWD** 2021 Honda Honda 2021 FOMOCO Ford **EXPLORER AWD** 2021 Kia KIA MOTORS CORPORATION K5 2021 Volkswagen Group of Atlas 4Motion Volkswagen F150 PICKUP 2WD 2021 FOMOCO Ford 2021 GM Chevrolet SILVERADO 2WD 2021 FCA US LLC Jeep Wrangler 4dr 4X4 KIA MOTORS CORPORATION Telluride AWD 2021 Kia **VENZA AWD** 2021 Toyota TOYOTA **RANGER 4WD** 2021 FOMOCO Ford KIA MOTORS CORPORATION 2021 Kia Forte 2021 FOMOCO Ford **EDGE AWD** 2021 MAZDA MAZDA CX-30 4WD 2021 Honda Honda HR-V FWD 2021 Honda CIVIC 4Dr Honda **NISSAN** 2021 Nissan **ALTIMA SR** 2021 Volkswagen Group of Volkswagen Tiguan 4Motion **LEXUS RX 350 AWD** 2021 Toyota 2021 FOMOCO Ford F150 PICKUP 4WD HEV

2021 GMGMCSIERRA 4WD2021 SubaruSubaruIMPREZA 5-Door

2021 GMChevroletTRAVERSE AWD2021 HondaHondaCIVIC 4Dr2021 FCA US LLCDodgeCharger2021 ToyotaTOYOTAC-HR2021 Volkswagen Group ofAudiQ3 quattro

2021 Volkswagen Group of Volkswagen Passat
2021 Nissan NISSAN VERSA

2021 GM GMC ACADIA AWD

MTYXT02.5P34 MNSXV02.5RPB MGMXV01.3545 MTYXT03.5M5N MNSXV01.6RNA MCRXT03.25P0 MTSLV00.0L13 MGMXV01.3545 MKMXV02.0BE3 MFJXJ02.4CZA MTYXJ02.5N4L MTKXT02.5CDA MGMXT03.6162 MGMXT03.6151 MHNXT02.0WMC MGMXT05.3388 MGMXV01.3545 MHNXV03.5NBC MFMXT03.03U2 MKMXV01.6DC5 MVGAT03.6VAS MFMXT02.73JK MGMXT05.3386 Ex. 4 CBI MCRXT02.05P4 MKMXT03.8ML5 MTYXT02.5P3N MFMXT02.33ME MKMXV02.0CE5 MFMXT02.02JU MTKXV02.5CDA MHNXV01.8ECC MHNXV02.0DH3 MNSXV02.5RPB MVGAJ02.0V3A MTYXT03.5M5M MFMXT03.51F1 MGMXT05.3386 MFJXJ02.5BUY MTSLV00.0L23 MGMXT03.6151 MHNXV02.0CL3 MCRXV03.65P3 MTYXV02.0K6B MVGAJ02.0A3T MVGAJ02.0V3A MNSXV01.6RNA MGMXT03.6151

2021 Toyota TOYOTA HIGHLANDER HYBRID AWD 2021 Subaru Subaru **OUTBACK AWD** NISSAN **ROGUE SPORT AWD** 2021 Nissan 2021 GM Chevrolet SUBURBAN 4WD HYUNDAI MOTOR COMPANY 2021 Hyundai Sonata 2021 FOMOCO Ford **ECOSPORT AWD** Chevrolet SILVERADO 4WD 2021 GM 2021 Volkswagen Group of Audi Q5 2021 Honda Honda ACCORD SPORT/TOURING 2021 FCA US LLC Chrysler Pacifica 2021 Nissan NISSAN SENTRA SR 2021 MAZDA MAZDA CX-30 2WD HYUNDAI MOTOR COMPANY Santa Fe FWD 2021 Hyundai 2021 GM Chevrolet **CORVETTE** TOYOTA 2021 Toyota CAMRY XLE/XSE 2021 FCA US LLC Chrysler Voyager 2021 Nissan **NISSAN ROGUE AWD** 2021 GM Buick **ENCORE GX AWD** 2021 FOMOCO Ford F150 PICKUP 2WD FFV 2021 Toyota TOYOTA TACOMA 2WD 2021 Honda **ACCORD** Honda 2021 Honda **RDX AWD** Acura 2021 Toyota **LEXUS** GX 460 RX 350 2021 Toyota **LEXUS** HYUNDAI MOTOR COMPANY 2021 Hyundai Elantra 2021 FCA US LLC Jeep Renegade 4x4 2021 FOMOCO Ford **ESCAPE FWD** 2021 Toyota TOYOTA **TUNDRA 2WD** 2021 GM **GMC TERRAIN AWD** 2021 Hyundai HYUNDAI MOTOR COMPANY Palisade AWD 2021 Hyundai HYUNDAI MOTOR COMPANY Palisade FWD **LEGACY** 2021 Subaru Subaru Transit Connect Van FWD 2021 FOMOCO Ford 2021 FOMOCO F150 PICKUP 2WD FFV Ford 2021 GM **GMC** SIERRA 4WD 2021 Toyota TOYOTA CAMRY HYBRID SE/XLE/XSE 2021 Toyota TOYOTA **PRIUS** 2021 GM Chevrolet SILVERADO 4WD 2021 Nissan **NISSAN ROGUE SPORT** 2021 Honda Honda CIVIC 5DR 2021 GM **GMC** SIERRA 4WD 2021 FCA US LLC Chrysler 300 Tiguan 2021 Volkswagen Group of Volkswagen 2021 Nissan NISSAN **ROGUE FWD** HYUNDAI MOTOR COMPANY 2021 Hyundai Santa Fe AWD

TOYOTA

Honda

2021 Toyota

2021 Honda

SIENNA AWD

RIDGELINE AWD

MTYXT02.5P34 MFJXJ02.4CZA MNSXV02.0PMA MGMXT05.3388 MHYXV01.6EC5 MFMXT02.01B2 MGMXT02.7100 MVGAJ02.0A7G MHNXV02.06EC MCRXT03.65P5 MNSXV02.0RMA MTKXV02.5CDA MHYXT02.5MR3 MGMXV06.2091 MTYXV02.5P3A MCRXT03.65P5 MNSXT02.5RPA MGMXV01.3545 MFMXT05.03DP MTYXT02.7M5P MHNXV02.0BEB MHNXT02.08VC MTYXT04.6K6W Ex. 4 CBI MTYXT03.5M5M MHYXV02.0CE3 MCRXT02.45P1 MFMXT01.52X1 MTYXT05.7M5W MGMXT01.5090 MHYXT03.8NL5 MHYXT03.8NL5 MFJXJ02.5BUY MFMXT02.02NP MFMXT03.33DU MGMXT03.0351 MTYXV02.5P33 MTYXV01.8P33 MGMXT03.0351 MNSXV02.0PMA MHNXV01.5GH2 MGMXT06.2377 MCRXV03.65P3 MVGAJ02.0V3A MNSXT02.5RPA MHYXT02.5MR3 MTYXT02.5P34 MHNXT03.5RSC

2021 FOMOCO Ford ESCAPE AWD 2021 Toyota LEXUS NX 300

2021 FOMOCO Ford EXPLORER AWD

2021 Kia KIA MOTORS CORPORATION Forte

2021 FOMOCOFordRANGER 2WD2021 FOMOCOFordEDGE FWD2021 GMCadillacESCALADE 4WD2021 NissanNISSANMURANO AWD2021 HondaHondaCIVIC 5DR

2021 FCA US LLC **Grand Cherokee 4X2** Jeep 2021 FCA US LLC Cherokee 4X4 Jeep 2021 FOMOCO Ford **ECOSPORT FWD** 2021 Kia KIA MOTORS CORPORATION Telluride FWD 2021 FCA US LLC Durango AWD Dodge 2021 FCA US LLC RAM 1500 Classic 4X4 2021 Kia KIA MOTORS CORPORATION Sportage FWD

2021 GM Chevrolet SILVERADO 4WD TRAILBOSS

 2021 Toyota
 LEXUS
 NX 300 AWD

 2021 BMW
 BMW
 X3 xDrive30i

 2021 MAZDA
 MAZDA
 CX-5 4WD

 2021 BMW
 BMW
 X5 xDrive40i

2021 FOMOCO Ford EXPEDITION MAX 4WD

2021 Honda Honda **PASSPORT AWD** 2021 FCA US LLC Jeep Compass 4X2 2021 FOMOCO Ford **EXPEDITION 4WD** 2021 FCA US LLC Jeep Renegade 4x2 NISSAN 2021 Nissan **ALTIMA AWD** 2021 GM **GMC TERRAIN FWD** 2021 GM **GMC** YUKON 4WD 2021 GM Chevrolet **TAHOE 2WD** 2021 Nissan **NISSAN ALTIMA** 2021 GM **GMC ACADIA FWD** KIA MOTORS CORPORATION 2021 Kia Sportage AWD NISSAN 2021 Nissan SENTRA SR 2021 GM Chevrolet **COLORADO 2WD**

2021 GMCadillacXT5 AWD2021 BMWBMWX7 xDrive40i2021 GMChevroletBLAZER FWD2021 GMChevroletSILVERADO 2WD

2021 Honda Honda INSIGHT

2021 MAZDA MAZDA MAZDA MAZDA3 4-Door 2WD

2021 GM Chevrolet **BLAZER AWD** 2021 Nissan **NISSAN MURANO FWD** 2021 Honda Acura **RDX FWD** 2021 GM Cadillac XT6 AWD 2021 Volvo XC40 AWD Volvo Cars of North America, LLC 2021 Nissan INFINITI QX50 AWD

MFMXT01.52X1 MTYXT02.0K6M MFMXT02.33U1 MKMXV02.0CE3 MFMXT02.33ME MFMXT02.02JU MGMXT06.2375 MNSXV03.5P7C MHNXV01.52L2 MCRXT03.65P5 MCRXT02.45P1 MFMXT01.01B7 MKMXT03.8ML5 MCRXT03.65P5 MCRXT05.75P2 MKMXT02.4HH5 MGMXT06.2377 MTYXT02.0K6M MBMXJ02.0B4X MTKXT02.5EGA MBMXT03.0G0X MFMXT03.54HF MHNXV03.5NBC MCRXT02.45P1 Ex. 4 CBI MFMXT03.54HF MCRXT02.45P1 MNSXV02.5RPB MGMXT01.5090 MGMXT06.2375 MGMXT05.3388 MNSXV02.5RPB MGMXT03.6151 MKMXT02.4HH3 MNSXV02.0RMB MGMXT03.6162 MGMXT03.6151 MBMXT03.0G0X MGMXT03.6151 MGMXT04.3186 MHNXV01.5CEB MTKXV02.5CDA MGMXT03.6151 MNSXV03.5P7C MHNXT02.08VC MGMXT03.6151 MVVXJ02.0U70 MNSXT02.0AVA

2021 Mercedes-Benz Mercedes-Benz GLC 300 4MATIC 2021 GM **GMC** YUKON XL 4WD 2021 Toyota TOYOTA **RAV4 PRIME AWD** 2021 Toyota TOYOTA HIGHLANDER HYBRID 2021 FCA US LLC **RAM** 1500 Classic 4X2 2021 FOMOCO **EXPEDITION 2WD** Ford GLE 350 4MATIC 2021 Mercedes-Benz Mercedes-Benz 2021 FCA US LLC Jeep Cherokee FWD 2021 Kia KIA MOTORS CORPORATION Sorento FWD 2021 FCA US LLC Pacifica Hybrid Chrysler 2021 MAZDA MAZDA CX-9 4WD

2021 Hyundai HYUNDAI MOTOR COMPANY Tucson AWD
2021 Nissan NISSAN ALTIMA AWD SR/PLATINUM

2021 FOMOCO Ford BRONCO SPORT 4WD 2021 FCA US LLC Jeep Cherokee FWD

2021 FCA US LLC Jeep Cherokee FWD
2021 FCA US LLC Chrysler Pacifica AWD
2021 Honda Honda Clarity

2021 Subaru Subaru ASCENT AWD
2021 BMW BMW X3 sDrive30i
2021 GM Chevrolet SILVERADO 2WD

2021 FCA US LLC RAM 1500 4X4

2021 FCA US LLC Jeep Cherokee Trailhawk 4X4

2021 Kia KIA MOTORS CORPORATION Seltos AWD 2021 GM Chevrolet SILVERADO 4WD TOYOTA **4RUNNER 2WD** 2021 Toyota HYUNDAI MOTOR COMPANY 2021 Hyundai Tucson FWD 2021 GM **GMC CANYON 4WD** 2021 GM **GMC** SIERRA 2WD

2021 FOMOCO Ford F150 PICKUP 4WD FFV

2021 Hyundai HYUNDAI MOTOR COMPANY Accent

2021 GM GMC SIERRA 4WD AT4

2021 Toyota TOYOTA HIGHLANDER HYBRID AWD LTD/PLAT

2021 GM GMC SIERRA 4WD AT4

2021 SubaruSubaruWRX2021 NissanINFINITIQX50

2021 FOMOCO Ford F150 PICKUP 4WD

2021 Hyundai HYUNDAI MOTOR COMPANY Venue

2021 Nissan NISSAN ALTIMA SR/PLATINUM

2021 Kia KIA MOTORS CORPORATION Sorento AWD

2021 Toyota LEXUS ES 350

2021 Toyota TOYOTA CAMRY AWD XLE/XSE

2021 Kia KIA MOTORS CORPORATION Rio

2021 Volvo Volvo Cars of North America, LLC XC90 AWD 2021 Volkswagen Group of Volkswagen Atlas

2021 Hyundai HYUNDAI MOTOR COMPANY Santa Fe AWD

2021 Toyota TOYOTA COROLLA HATCHBACK

2021 GM Buick ENVISION FWD

MMBXJ02.0U3A MGMXT06.2375 MTYXT02.5P33 MTYXT02.5P34 MCRXT05.75P2 MFMXT03.54HF MMBXT02.0U3A MCRXT03.25P0 MKMXT02.5JR5 MCRXT03.65P6 MTKXT02.5EGA MHYXV02.0LF5 MNSXV02.5RPB MFMXT02.02Y1 MCRXT02.45P1 MCRXT03.65P5 MHNXV01.5DFB MFJXJ02.4CZA MBMXJ02.0B4X MGMXT02.7100 MCRXT03.65P7 MCRXT03.25P0 MKMXT02.0NE5 Ex. 4 CBI MGMXT06.2377 MTYXT04.0M5S MHYXV02.0LF3 MGMXT03.6162 MGMXT05.3386 MFMXT03.33DU MHYXV01.6AB6 MGMXT05.3386 MTYXT02.5P34 MGMXT03.0351 MFJXV02.0FPT MNSXT02.0AVA MFMXT03.03DZ MHYXV01.6SB5 MNSXV02.0AVA MKMXT02.5JP5 MTYXV03.5M5B MTYXJ02.5N4L MKMXV01.6AB6 MVVXJ02.0S30 MVGAT03.6VAS MHYXT02.5MP5 MTYXV02.0P3A MGMXT02.0500

2021 Toyota TOYOTA **COROLLA HYBRID** 2021 BMW **BMW** 228i xDrive Gran Coupe 2021 Volvo Volvo Cars of North America, LLC XC60 AWD Land Rover Range Rover Sport MHEV 2021 Jaguar Land Rover L Chevrolet 2021 GM **SPARK** 2021 Mercedes-Benz Mercedes-Benz GLB 250 4MATIC 2021 Subaru Subaru **IMPREZA 4-Door** 2021 MAZDA MAZDA CX-30 4WD 2021 Toyota **LEXUS** NX 300 AWD F SPORT 2021 Hyundai HYUNDAI MOTOR COMPANY Tucson AWD 2021 FOMOCO Ford **MUSTANG** 2021 GM Cadillac XT5 FWD 2021 GM Cadillac XT4 AWD **NISSAN NV200 CARGO VAN** 2021 Nissan 2021 Volkswagen Group of Audi A4 S line quattro 2021 GM Cadillac XT4 FWD 2021 GM **GMC** SIERRA 4WD AT4 2021 FCA US LLC RAM 1500 4X4 2021 GM Chevrolet SUBURBAN 2WD 2021 FOMOCO Ford MUSTANG MACH-E AWD EXTENDED 2021 GM **ENCLAVE FWD** Buick 2021 Honda TLX FWD Acura 2021 Mercedes-Benz Mercedes-Benz GLA 250 4MATIC 2021 Toyota TOYOTA CAMRY AWD LE/SE 2021 FCA US LLC RAM 1500 Classic 4X4 HYUNDAI MOTOR COMPANY 2021 Hyundai Tucson FWD **COLORADO 2WD** 2021 GM Chevrolet 2021 Volkswagen Group of Audi Q7 Q7 2021 Volkswagen Group of Audi 2021 FOMOCO Ford **ESCAPE AWD** 2021 GM Buick **ENCLAVE AWD LEXUS** RX 450h AWD 2021 Toyota 2021 Nissan NISSAN **MAXIMA ENVISION AWD** 2021 GM Buick 2021 GM **GMC** YUKON 4WD 2021 BMW **BMW** X5 sDrive40i 2021 Volkswagen Group of Volkswagen Atlas 4Motion 2.0L 2021 FOMOCO Ford **MUSTANG** 2021 Mercedes-Benz Mercedes-Benz **GLC 300** ACCORD SPORT/TOURING 2021 Honda Honda 2021 FOMOCO Ford **ESCAPE AWD HEV** 2021 Mercedes-Benz Mercedes-Benz **GLE 350** MAZDA3 5-Door 2WD 2021 MAZDA MAZDA Model Y Performance AWD 2021 Tesla Tesla Motors 2021 Volkswagen Group of Volkswagen GTI

e-tron

EXPEDITION MAX 2WD

2021 Volkswagen Group of

2021 FOMOCO

Audi

Ford

MTYXV01.8P33 MBMXJ02.0B4X MVVXJ02.0U70 MJLXT03.0HTR MGMXV01.4050 MMBXJ02.0U3B MFJXJ02.5BUY MTKXV02.5FFA MTYXT02.0K6M MHYXV02.4LH5 MFMXV05.0VKN MGMXT03.6151 MGMXT02.0500 MNSXT02.0N2A MVGAJ02.0A7G MGMXT02.0500 MGMXT06.2377 MCRXT03.05PW MGMXT05.3388 MFMXV00.0B4A MGMXT03.6151 MHNXV02.0AEC MMBXJ02.0U3B Ex. 4 CBI MTYXJ02.5N4L MCRXT03.65P1 MHYXV02.4LH3 MGMXT02.5200 MVGAT02.0AA7 MVGAT03.0N7M MFMXT02.02Y1 MGMXT03.6151 MTYXT03.5P34 MNSXV03.5N7B MGMXT02.0500 MGMXT05.3388 MBMXT03.0G0X MVGAT02.0VAA MFMXV02.3VJY MMBXJ02.0U3A MHNXV02.0BEB MFMXT02.52F1 MMBXT02.0U3A MTKXV02.5CDA MTSLV00.0L2Y MVGAV02.0V3T MVGAT00.0AZE MFMXT03.54HF

| 2021 Kia | KIA MOTORS CORPORATION | Sportage AWD |
|---------------------------|-------------------------------|----------------------------|
| 2021 Kia | KIA MOTORS CORPORATION | K5 AWD |
| 2021 FOMOCO | Lincoln | AVIATOR AWD |
| 2021 Toyota | TOYOTA | PRIUS PRIME |
| 2021 BMW | BMW | X1 xDrive28i |
| 2021 Honda | Honda | PASSPORT FWD |
| 2021 Kia | KIA MOTORS CORPORATION | Seltos AWD |
| 2021 Toyota | TOYOTA | PRIUS AWD |
| 2021 GM | Cadillac | XT6 FWD |
| 2021 GM | Chevrolet | CAMARO |
| 2021 GM | Chevrolet | BLAZER FWD |
| 2021 FCA US LLC | Dodge | Durango RWD |
| 2021 FCA US LLC | RAM | 1500 4X2 |
| 2021 Toyota | LEXUS | ES 300h |
| 2021 Nissan | NISSAN | TITAN 4WD |
| 2021 BMW | BMW | 330i |
| 2021 FOMOCO | Ford | F150 PICKUP 2WD |
| 2021 GM | Chevrolet | TAHOE 4WD |
| 2021 Mitsubishi Motors Co | Mitsubishi Motors Corporation | Outlander Sport 4WD |
| 2021 FOMOCO | Lincoln | NAVIGATOR 4WD |
| 2021 FCA US LLC | Dodge | Challenger |
| 2021 Honda | Acura | TLX AWD |
| 2021 GM | Chevrolet | SILVERADO 4WD |
| 2021 Kia | KIA MOTORS CORPORATION | Sorento AWD |
| 2021 Nissan | NISSAN | LEAF SV/SL |
| 2021 Tesla | Tesla Motors | Model 3 Performance AWD |
| 2021 Toyota | TOYOTA | COROLLA XSE |
| 2021 Jaguar Land Rover L | Land Rover | Range Rover MHEV |
| 2021 FOMOCO | Lincoln | CORSAIR FWD |
| 2021 FCA US LLC | RAM | 1500 TRX 4x4 |
| 2021 FOMOCO | Ford | ESCAPE FWD HEV |
| 2021 Volkswagen Group of | Volkswagen | Atlas |
| 2021 Mercedes-Benz | Mercedes-Benz | GLB 250 |
| 2021 GM | Chevrolet | TRAX AWD |
| 2021 MAZDA | MAZDA | CX-9 2WD |
| 2021 Volkswagen Group of | Volkswagen | ID.4 Pro S |
| 2021 Honda | Honda | CIVIC 4Dr |
| 2021 Hyundai | HYUNDAI MOTOR COMPANY | Kona AWD |
| 2021 Nissan | INFINITI | Q50 AWD |
| 2021 Kia | KIA MOTORS CORPORATION | Seltos FWD |
| 2021 FCA US LLC | Jeep | Grand Cherokee 4X4 |
| 2021 FOMOCO | Lincoln | CORSAIR AWD |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG GLE 53 4MATIC+ (coupe) |
| 2021 Honda | Acura | ILX |
| 2021 GM | Buick | ENCORE AWD |
| 2021 GM | Chevrolet | CAMARO |
| 2021 FOATIGHT | 1 | M/ |

2021 FCA US LLC

Jeep

Wrangler 2dr 4X4

MKMXT02.4HH5 MKMXV01.6DC5 MFMXT03.03U2 MTYXV01.8P35 MBMXJ02.0B4X MHNXV03.5NBC MKMXT01.6NC5 MTYXV01.8P33 MGMXT03.6151 MGMXV06.2090 MGMXT02.5201 MCRXT03.65P5 MCRXT05.75P1 MTYXV02.5P33 MNSXT05.6P9A MBMXJ02.0B4X MFMXT03.54JK MGMXT06.2375 MMTXT02.4G5P MFMXT03.54HF MCRXV03.65P3 MHNXV02.0AEC MGMXT04.3186 Ex. 4 CBI MKMXT02.5JR5 MNSXV0000TS3 MTSLV00.0L23 MTYXV02.0P3A MJLXT03.0HTR MFMXT02.02Y1 MCRXT06.25P1 MFMXT02.52F1 MVGAT02.0VAA MMBXJ02.0U3B MGMXV01.4001 MTKXT02.5EGA MVGAT00.0VZR MHNXV01.5GH2 MHYXV02.0KE5 MNSXV03.0NHA MKMXT02.0NE5 MCRXT05.75P2 MFMXT02.02Y1 MMBXT03.0HY2 MHNXV02.4KH3 MGMXV01.4001 MGMXV02.0031 MCRXT02.05P4

2021 Volkswagen Group of Audi Q8 2021 Toyota TOYOTA **AVALON** 2021 Nissan NISSAN ARMADA 4WD 2021 GM Cadillac XT5 FWD 2021 Mitsubishi Motors Co Mitsubishi Motors Corporation **Outlander Sport 2WD** 2021 FCA US LLC Dodge Charger 2021 GM **GMC** YUKON XL 4WD 2021 FCA US LLC **RAM** 1500 Classic 4X2 2021 Nissan **NISSAN** ARMADA 2WD 2021 FCA US LLC Wrangler Rubic 4dr EcoDiesel 4x4 Jeep 2021 Mercedes-Benz Mercedes-Benz Metris (Cargo Van) 2021 FCA US LLC Dodge Challenger 2021 Mercedes-Benz Mercedes-Benz **GLA 250** 2021 GM Chevrolet **COLORADO ZR2 4WD INSIGHT TOURING** Honda 2021 Honda 2021 Nissan **NISSAN TITAN 2WD** 2021 FCA US LLC Dodge Charger 2021 Jaguar Land Rover L Land Rover **Discovery Sport** 2021 Mercedes-Benz Mercedes-Benz A 220 2021 FCA US LLC Dodge Challenger 2021 GM Chevrolet TRAX AWD 2021 Porsche Porsche Macan 2021 GM Buick **ENCORE FWD** 2021 FCA US LLC Dodge Challenger Widebody 2021 BMW **BMW** 330i xDrive Mercedes-Benz 2021 Mercedes-Benz E 350 2021 Volkswagen Group of Audi A4 quattro 2021 Hyundai HYUNDAI MOTOR COMPANY Sonata 2021 GM Cadillac **ESCALADE 2WD** 2021 Mercedes-Benz Mercedes-Benz C.300**LEXUS** NX 300h AWD 2021 Toyota Chevrolet TRAX FWD 2021 GM TOYOTA 2021 Toyota **CAMRY XSE LEXUS** 2021 Toyota **ES 250 AWD** 2021 FCA US LLC Dodge **Charger Widebody** 2021 Hyundai HYUNDAI MOTOR COMPANY Kona FWD 2021 Volvo Volvo Cars of North America, LLC S60 FWD 2021 GM Chevrolet **BOLT EV** 2021 GM **GMC** YUKON 2WD Cadillac 2021 GM CT5 2021 FOMOCO Ford MUSTANG CONVERTIBLE 2021 FCA US LLC Dodge Durango AWD 2021 Nissan **NISSAN** FRONTIER 4WD KIA MOTORS CORPORATION 2021 Kia Sorento FWD 2021 Nissan INFINITI Q50

2021 Honda

2021 FOMOCO

Honda

Ford

CIVIC 4Dr

EXPLORER HEV AWD

MVGAT03.0N7M MTYXV03.5M5B MNSXT05.6N9B MGMXT02.0500 MMTXT02.4G5P MCRXV06.45P0 MGMXT05.3388 MCRXT03.65P1 MNSXT05.6N9B MCRXT03.05PW MMBXT02.0U3B MCRXV06.45P0 MMBXJ02.0U3B MGMXT03.6162 MHNXV01.5CEB MNSXT05.6P9A MCRXV05.75P3 MJLXT02.0RTV MMBXV02.0U3C MCRXV05.75P3 MGMXV01.4099 MPRXT02.0MR4 MGMXV01.4099 MCRXV06.45P0 Ex. 4 CBI MBMXJ02.0B4X MMBXJ02.0U3A MVGAV02.0A7E MHYXV02.5EP5 MGMXT06.2375 MMBXJ02.0U3A MTYXT02.5P3M MGMXV01.4099 MTYXV03.5M5B MTYXJ02.5N4L MCRXV06.45P0 MHYXV02.0KE5 MVVXJ02.0U70 MGMXV00.0002 MGMXT06.2375 MGMXV02.0041 MFMXV02.3VJY MCRXT05.75P0 MNSXT03.8PRA MKMXT02.5JP5 MNSXV03.0NHA MHNXV01.52L2 MFMXT03.33F1

2021 Kia KIA MOTORS CORPORATION Sportage FWD 2021 Toyota **LEXUS** IS 300 2021 Jaguar Land Rover L Land Rover Evoque 2021 Toyota TOYOTA **TACOMA 4WD** MAZDA6 2021 MAZDA MAZDA 2021 Toyota **LEXUS** IS 350 KIA MOTORS CORPORATION 2021 Kia Sorento Hybrid 2021 Volvo Polestar Automotive USA Inc Polestar 2 2021 Volvo Volvo Cars of North America, LLC XC60 AWD 2021 Porsche Porsche Cayenne UX 250h AWD 2021 Toyota **LEXUS** 2021 Nissan NISSAN **LEAF** 2021 MAZDA MAZDA MAZDA3 4-Door 4WD FRONTIER 2WD 2021 Nissan NISSAN MX-5 2021 MAZDA MAZDA 2021 Hyundai HYUNDAI MOTOR COMPANY Kona Electric 2021 FOMOCO Lincoln **NAUTILUS FWD** 2021 Honda Honda RIDGELINE FWD 2021 Toyota TOYOTA TACOMA 4WD D-CAB MT TRD-ORP/PRO 2021 GM **GMC** ACADIA FWD 2021 Mercedes-Benz Mercedes-Benz C 300 4MATIC 2021 Honda **RDX AWD A-SPEC** Acura 2021 FOMOCO Ford Transit Connect Wagon LWB FWD TOYOTA 2021 Toyota **CAMRY HYBRID LE** KIA MOTORS CORPORATION 2021 Kia Soul Eco dynamics TRANSIT CONNECT USPS 2021 FOMOCO Ford X3 M40i 2021 BMW **BMW** 2021 FOMOCO Ford **EDGE AWD** 2021 Toyota TOYOTA **SEQUOIA 4WD** 2021 Volkswagen Group of Audi A5 Sportback S line quattro 2021 Hyundai **GENESIS GV80 AWD** 1500 4X2 2021 FCA US LLC RAM 2021 Volkswagen Group of Volkswagen Atlas Cross Sport 2021 FCA US LLC Jeep Renegade 4x4 2021 GM **GMC CANYON 2WD** 2021 Nissan INFINITI **QX80 4WD** 2021 Volkswagen Group of Audi Q5 KIA MOTORS CORPORATION 2021 Kia Sedona 2021 GM Cadillac CT5 AWD Volvo Cars of North America, LLC 2021 Volvo XC90 AWD 2021 FCA US LLC Wrangler 4dr EcoDiesel 4x4 Jeep 2021 Volkswagen Group of Volkswagen Jetta HYUNDAI MOTOR COMPANY 2021 Hyundai Elantra 2021 FOMOCO Lincoln **NAUTILUS AWD TOYOTA** 2021 Toyota **AVALON HYBRID** 2021 Porsche Porsche Macan S

2021 FOMOCO

Lincoln

NAUTILUS AWD

MKMXT02.4HH3 MTYXV02.0M5A MJLXT02.0RTV MTYXT02.7M5P MTKXV02.5FFA MTYXV03.5M5A MKMXV01.6J13 MVVXV00.0Z0A MVVXJ02.0S30 MPRXT03.0CV6 MTYXV02.0P3B MNSXV0000TL2 MTKXV02.5CDA MNSXT03.8PRA MTKXV02.0FFA MHYXV00.0K31 MFMXT02.02JU MHNXT03.5RSC MTYXT03.5M5N MGMXT02.5201 MMBXJ02.0U3A MHNXT02.09VC MFMXT02.02NP Ex. 4 CBI MTYXV02.5P33 MKMXV02.0BE3 MFMXT02.52NG MBMXJ03.0B5X MFMXT02.72JQ MTYXT05.7M5W MVGAJ02.0A7G MHYXT03.5TT5 MCRXT05.75P0 MVGAT03.6VAS MCRXT01.35P0 MGMXT03.6162 MNSXT05.6N9B MVGAJ02.0A3P MKMXT03.3KJ5 MGMXV02.0041 MVVXJ02.0P3A MCRXT03.05PW MVGAV02.0V3T MHYXV01.6CC5 MFMXT02.02JU MTYXV02.5P33 MPRXT03.0CV6 MFMXT02.72JQ

2021 GM Chevrolet SILVERADO 2WD

2021 GM Chevrolet SILVERADO 4WD TRAILBOSS

2021 GMChevroletTAHOE 2WD2021 BMWBMW530i xDrive2021 FCA US LLCJeepWrangler 2dr 4X4

2021 Subaru Subaru WRX 2021 Hyundai HYUNDAI MOTOR COMPANY Ioniq

2021 Mercedes-Benz

2021 GM **GMC** ACADIA AWD 2021 MAZDA MAZDA MAZDA6 2021 Nissan **NISSAN** MURANO AWD 2021 FCA US LLC RAM 1500 4X2 2021 Toyota **LEXUS RX 350 L AWD** 2021 GM **TAHOE 4WD** Chevrolet 2021 Volvo Volvo Cars of North America, LLC S60 AWD

2021 FOMOCO Ford RANGER TREMOR 4WD 2021 FCA US LLC Dodge Charger SRT Widebody

A 220 4MATIC

2021 HyundaiHYUNDAI MOTOR COMPANYKona AWD2021 Mercedes-BenzMercedes-BenzE 350 4MATIC2021 BMWBMWX1 sDrive28i2021 VolvoVolvo Cars of North America, LLCXC60 FWD

Mercedes-Benz

2021 Toyota TOYOTA RAV4 AWD TRD OFFROAD

2021 Hyundai GENESIS G70 RWD
2021 Kia KIA MOTORS CORPORATION Forte
2021 BMW BMW 530i

2021 Volkswagen Group of Volkswagen Atlas Cross Sport 4Motion

2021 Hyundai HYUNDAI MOTOR COMPANY Santa Fe Hybrid 2021 Mercedes-Benz Mercedes-Benz GLE 450 4MATIC

2021 Subaru Subaru IMPREZA 5-Door SPORT

2021 Toyota LEXUS UX 200

2021 GM Chevrolet SUBURBAN 4WD

2021 GMChevroletCAMARO2021 BMWTOYOTASupra 3.02021 FOMOCOFordEXPLORER RWD2021 GMBuickENCORE FWD

2021 GM Cadillac CT4

2021 MAZDA MAZDA MAZDA3 5-Door 4WD

2021 VolvoVolvo Cars of North America, LLCXC90 AWD2021 ToyotaLEXUSLX 5702021 GMChevroletTRAX FWD2021 GMGMCYUKON 2WD2021 HondaAcuraRDX FWD A-SPEC

2021 FOMOCO Ford MUSTANG MACH-E RWD EXTENDED

 2021 Toyota
 LEXUS
 IS 300 AWD

 2021 Toyota
 LEXUS
 IS 350 AWD

 2021 BMW
 BMW
 X4 xDrive30i

 2021 BMW
 BMW
 X6 xDrive40i

MGMXT03.0352 MGMXT04.3186 MGMXT06.2375 MBMXJ02.0B4X MCRXT03.65P7 MFJXV02.5JHZ MHYXV01.6P13 MGMXT02.0500 MTKXV02.5CDA MNSXV03.5P7D MCRXT03.65P7 MTYXT03.5M5M MGMXT03.0353 MVVXJ02.0S30 MMBXV02.0U3C MFMXT02.33MC MCRXV06.25P0 MHYXV01.6KC5 MMBXJ02.0U3A MBMXJ02.0B4X MVVXJ02.0U70 MTYXJ02.5N4L MHYXV02.0GG6 Ex. 4 CBI MKMXV01.6CC5 MBMXJ02.0B4X MVGAT02.0VAA MHYXT01.6M13 MMBXT03.0HY1 MFJXJ02.5BUY MTYXV02.0N4A MGMXT06.2375 MGMXV03.6165 MBMXJ03.0B5X MFMXT03.03U2 MGMXV01.4001 MGMXV02.0041 MTKXV02.5CDA MVVXJ02.0U70 MTYXT05.7K6Y MGMXV01.4001 MGMXT05.3388 MHNXT02.09VC MFMXV00.0B4R MTYXV03.5M5A MTYXV03.5M5A MBMXJ02.0B4X MBMXT03.0G0X

2021 Nissan NISSAN **TITAN 4WD PRO-4X** 2021 FCA US LLC Renegade Trailhawk 4x4 Jeep 2021 Hyundai HYUNDAI MOTOR COMPANY Kona FWD 2021 FCA US LLC Wrangler 4dr 4X4 Jeep Land Rover 2021 Jaguar Land Rover L Range Rover 2021 Kia KIA MOTORS CORPORATION Forte FE TLX AWD A-SPEC 2021 Honda Acura 2021 Hyundai HYUNDAI MOTOR COMPANY Santa Fe FWD 2021 GM **GMC** SIERRA 4WD 2021 Toyota **LEXUS** RX 350 L 2021 Honda Honda CIVIC 5DR 2021 GM Chevrolet MALIBU 2021 FCA US LLC **ALFA ROMEO** Stelvio AWD **NISSAN MURANO FWD** 2021 Nissan 2021 FOMOCO MUSTANG MACH-E RWD Ford 2021 Volvo Volvo Cars of North America, LLC V60 CC AWD 2021 Toyota TOYOTA **AVALON XLE** 2021 Volkswagen Group of Volkswagen **Atlas Cross Sport** 2021 Toyota TOYOTA COROLLA HATCHBACK XSE 2021 FCA US LLC Cherokee 4X4 Jeep 2021 FCA US LLC 1500 4X2 **RAM** 2021 Toyota TOYOTA **AVALON AWD** 2021 Nissan INFINITI **QX80 2WD** 2021 Jaguar Land Rover L Land Rover Range Rover Velar 2021 FOMOCO **MUSTANG MACH 1** Ford TOYOTA 2021 Toyota **COROLLA XLE BMW** X5 M50i 2021 BMW 2021 Jaguar Land Rover L Land Rover Range Rover Sport 2021 Mitsubishi Motors Co Mitsubishi Motors Corporation MIRAGE 2021 FOMOCO Ford MUSTANG MACH-E AWD 2021 FOMOCO Ford **EXPLORER HEV RWD** Chevrolet 2021 GM COLORADO 4WD HYUNDAI MOTOR COMPANY 2021 Hyundai Sonata Hybrid 2021 Volvo Volvo Cars of North America, LLC XC60 AWD 2021 GM **GMC** YUKON XL 2WD 2021 Volkswagen Group of Audi A6 quattro 2021 FOMOCO Lincoln **CORSAIR AWD** TOYOTA **PRIUS Eco** 2021 Toyota 2021 FOMOCO Ford F150 PICKUP 2WD HEV Cadillac CT4 AWD 2021 GM 2021 Mercedes-Benz Mercedes-Benz AMG G 63 2021 Jaguar Land Rover L Land Rover Discovery MHEV AMG GLE 53 4MATIC+ 2021 Mercedes-Benz Mercedes-Benz 2021 Jaguar Land Rover L Jaguar F-PACE **LEXUS** 2021 Toyota ES 350 F SPORT 2021 BMW **BMW** 540i

Cadillac

2021 GM

XT5 AWD

MNSXT05.6P9A MCRXT01.35P0 MHYXV01.6KC5 MCRXT03.65P5 MJLXT05.0FSN MKMXV02.0CE5 MHNXV02.0AEC MHYXT02.5MP5 MGMXT02.7100 MTYXT03.5M5M MHNXV02.01BM MGMXV02.0031 MCRXJ02.05P2 MNSXV03.5P7D MFMXV00.0B3R MVVXJ02.0U70 MTYXV03.5M5B MVGAT02.0VAA MTYXV02.0P3A MCRXT02.05P0 MCRXT03.05PW MTYXJ02.5N4L MNSXT05.6N9B MJLXJ02.0RTX Ex. 4 CBI MFMXV05.0VKN MTYXV01.8M5B MBMXJ04.4N63 MJLXT05.0FSN MMTXV01.2G5P MFMXV00.0B3A MFMXT03.33F1 MGMXT02.5200 MHYXV02.0E13 MVVXJ02.0P3A MGMXT06.2375 MVGAJ02.0A7G MFMXT02.32Z1 MTYXV01.8P33 MFMXT03.51F1 MGMXV02.0041 MMBXT04.0U2B MJLXT03.0HTR MMBXT03.0HY2 MJLXJ02.0RTX MTYXV03.5M5B MBMXV03.0G2X MGMXT02.0500

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2021 BMW **BMW** 430i Coupe 2021 Mitsubishi Motors Co Mitsubishi Motors Corporation MIRAGE G4 2021 Maserati **MASERATI LEVANTE** 2021 GM Buick **ENCORE AWD** 2021 GM **GMC** YUKON 4WD 2021 Hyundai **GENESIS** G80 RWD HYUNDAI MOTOR COMPANY 2021 Hyundai Santa Fe Hybrid Blue 2021 Volkswagen Group of Audi SQ7 **AVIATOR AWD PHEV** 2021 FOMOCO Lincoln 2021 Subaru Subaru **IMPREZA 4-Door SPORT** 2021 Volkswagen Group of Audi SQ5 2021 GM **GMC** SIERRA 2WD TOYOTA MIRAI XLE 2021 Toyota 2021 BMW **BMW** X5 xDrive45e X7 M50i 2021 BMW **BMW** 2021 Toyota **LEXUS** LS 500 2021 FOMOCO Ford TRANSIT T150 WAGON 2WD FFV 2021 Hyundai **GENESIS** G70 AWD 2021 Kia KIA MOTORS CORPORATION Soul 2021 BMW **BMW** M440i xDrive Coupe 2021 BMW **BMW** 540i xDrive 2021 Jaguar Land Rover L F-PACE P340 MHEV Jaguar 2021 Mercedes-Benz Mercedes-Benz **CLA 250** 2021 FCA US LLC Dodge Durango RWD TLX FWD A-SPEC 2021 Honda Acura 2021 FCA US LLC Jeep Gladiator EcoDiesel 4x4 MAZDA3 4-Door 4WD 2021 MAZDA MAZDA 2021 Subaru Subaru **CROSSTREK HYBRID AWD** 2021 GM **GMC ACADIA FWD** 2021 Volkswagen Group of Audi S5 Sportback 2021 MAZDA MAZDA CX-5 2WD 2021 GM **GMC** SIERRA 2WD 2021 GM **GMC** YUKON XL 2WD 2021 Volvo Volvo Cars of North America, LLC S60 AWD 2021 GM **TAHOE 2WD** Chevrolet 2021 Volkswagen Group of Audi A7 quattro 2021 Hyundai **GENESIS** G70 RWD 2021 GM Chevrolet **COLORADO 4WD** 2021 FOMOCO Ford SHELBY GT500 MUSTANG 2021 BMW **BMW** 740i 2021 BMW Mini **COOPER S HARDTOP 4 DOOR** 2021 BMW **BMW** 330e 2021 Mercedes-Benz Mercedes-Benz GLC 300 4MATIC (Coupe) 2021 GM **GMC** SIERRA 2WD HYUNDAI MOTOR COMPANY 2021 Hyundai Ioniq Blue

2021 BMW

2021 Toyota

BMW

LEXUS

M340i

LC 500 CONVERTIBLE

MBMXJ02.0B4X MMTXV01.2G5P MMAXJ03.0DFI MGMXV01.4099 MGMXT03.0353 MHYXV02.5HP5 MHYXT01.6M13 MVGAT04.0NAV MFMXT03.03P1 MFJXJ02.5BUY MVGAJ03.0N7F MGMXT03.0352 MTYXV00.0DA7 MBMXJ03.0H05 MBMXJ04.4N63 MTYXV03.5M5C MFMXT03.55HM MHYXV02.0GG6 MKMXV01.6BC5 MBMXV03.0G2X MBMXV03.0G2X MJLXJ03.0FSC MMBXV02.0U3C MCRXT05.75P0 Ex. 4 CBI MHNXV02.0AEC MCRXT03.05PW MTKXV02.5FFA MFJXT02.0EVC MGMXT02.0500 MVGAJ03.0N7F MTKXT02.5EGA MGMXT02.7100 MGMXT05.3388 MVVXJ02.0U70 MGMXT03.0353 MVGAV03.0N7N MHYXV03.3GK6 MGMXT02.8358 MFMXV05.2VEZ MBMXJ03.0B07 MBMXV02.0B46 MBMXJ02.0H30 MMBXJ02.0U3A MGMXT04.3186 MHYXV01.6P13 MBMXV03.0G2X MTYXV05.0M5A

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2021 Mercedes-Benz Mercedes-Benz G 550 2021 FCA US LLC Gladiator Rubicon EcoDiesel 4x4 Jeep 2021 BMW **BMW** 228i Gran Coupe 2021 Kia KIA MOTORS CORPORATION Sportage AWD KIA MOTORS CORPORATION 2021 Kia K5 2021 FOMOCO **AVIATOR RWD** Lincoln E 450 4MATIC 2021 Mercedes-Benz Mercedes-Benz 2021 Toyota **LEXUS LS 500 AWD** 2021 BMW **BMW** 330e xDrive 2021 GM Chevrolet **BLAZER AWD** 2021 Subaru Subaru **LEGACY** 2021 BMW **BMW** M340i xDrive 2021 Volvo XC40 FWD Volvo Cars of North America, LLC 2021 Hvundai HYUNDAI MOTOR COMPANY Elantra Hybrid KIA MOTORS CORPORATION 2021 Kia Niro 2021 BMW Mini **COOPER HARDTOP 4 DOOR** 2021 Volkswagen Group of Volkswagen Arteon 2021 Volkswagen Group of Volkswagen Arteon 4Motion 2021 BMW **BMW** 430i xDrive Coupe 2021 Volkswagen Group of Audi A5 Cabriolet quattro 2021 FCA US LLC **RAM Promaster City** 2021 Volkswagen Group of Golf Volkswagen 2021 MAZDA MAZDA MAZDA3 5-Door 4WD 2021 Hyundai **GENESIS** G80 AWD 2021 Hyundai **GENESIS GV80 AWD** 2021 FCA US LLC Dodge Charger AWD **LEAF** 2021 Nissan NISSAN 2021 GM Cadillac **ESCALADE 4WD** 2021 Porsche Porsche Macan GTS 2021 Tesla Tesla Motors Model X Long Range Plus 2021 GM **GMC** YUKON XL 4WD 2021 Porsche Taycan 4S Perf Battery Porsche **COLORADO ZR2 4WD** 2021 GM Chevrolet 750i xDrive 2021 BMW **BMW** 2021 BMW **BMW X3 M** 2021 BMW Mini **COOPER S CONVERTIBLE** 2021 GM **GMC CANYON 2WD** 2021 FCA US LLC Cherokee FWD Jeep 2021 FOMOCO Ford MUSTANG CONVERTIBLE **BMW** 2021 BMW X3 xDrive30e 2021 Mercedes-Benz Mercedes-Benz GLS 580 4MATIC 2021 BMW Mini **COOPER S HARDTOP 2 DOOR** 2021 Volkswagen Group of Audi Q5 Sportback 2021 Toyota TOYOTA COROLLA HATCHBACK MANUAL 2021 Toyota TOYOTA **AVALON TRD**

KIA MOTORS CORPORATION

Land Rover

Stinger RWD

Defender 110 MHEV

2021 Kia

2021 Jaguar Land Rover L

MMBXT04.0U2A MCRXT03.05PW MBMXJ02.0B4X MKMXT02.0HG5 MKMXV02.5DP5 MFMXT03.03U2 MMBXV03.0HY4 MTYXV03.5M5C MBMXJ02.0H30 MGMXT02.0500 MFJXJ02.4CZA MBMXV03.0G2X MVVXJ02.0U70 MHYXV01.6C13 MKMXV01.6L13 MBMXV01.5B36 MVGAV02.0VAB MVGAV02.0VAB MBMXJ02.0B4X MVGAJ02.0A7G MCRXT02.45P1 MVGAV01.4V3P MTKXV02.5FFA Ex. 4 CBI MHYXV02.5HP5 MHYXT02.5TP5 MCRXV03.65P3 MNSXV0000TS3 MGMXT03.0353 MPRXT03.0CV6 MTSLV00.0L2X MGMXT03.0353 MPRXV00.0EVT MGMXT02.8358 MBMXJ04.4N63 MBMXT03.0S58 MBMXV02.0B46 MGMXT02.5200 MCRXT02.05P0 MFMXV05.0VKN MBMXJ02.0H30 MMBXT04.0HY1 MBMXV02.0B46 MVGAJ02.0A7G MTYXV02.0P3A MTYXV03.5M5B MKMXV03.3EK6 MJLXT03.0HTR

2021 GM Chevrolet SUBURBAN 4WD 2021 Volkswagen Group of Audi **S4** 2021 Volkswagen Group of Audi A6 quattro 2021 Mercedes-Benz Mercedes-Benz GLS 450 4MATIC 2021 Volkswagen Group of Audi A5 Sportback quattro 2021 Kia KIA MOTORS CORPORATION Sportage FWD KIA MOTORS CORPORATION 2021 Kia Niro Electric 2021 Mercedes-Benz Mercedes-Benz CLA 250 4MATIC 2021 Toyota TOYOTA **CAMRY TRD** 2021 BMW Mini **COOPER HARDTOP 2 DOOR** 2021 Kia KIA MOTORS CORPORATION Stinger AWD 2021 Volvo Volvo Cars of North America, LLC S90 AWD 2021 MAZDA CX-3 4WD MAZDA 2021 BMW **BMW** M550i xDrive SUBURBAN 2WD Chevrolet 2021 GM 2021 BMW **BMW** X2 xDrive28i 2021 Volvo Volvo Cars of North America, LLC XC90 FWD 2021 FCA US LLC Jeep Wrangler 2dr 4X4 2021 Volkswagen Group of Audi A6 Allroad 2021 FCA US LLC Dodge Challenger AWD Land Rover Range Rover LWB 2021 Jaguar Land Rover L 2021 FOMOCO Lincoln **CORSAIR AWD PHEV** 2021 Kia KIA MOTORS CORPORATION Stinger RWD 2021 GM **GMC** SIERRA 4WD **COOPER S COUNTRYMAN ALL4** 2021 BMW Mini 2021 Nissan INFINITI 060 Mercedes-Benz AMG A 35 4MATIC 2021 Mercedes-Benz 2021 Volkswagen Group of Audi A5 quattro **Atlas Cross Sport 4Motion** 2021 Volkswagen Group of Volkswagen 2021 Jaguar Land Rover L Land Rover Defender 90 MHEV 2021 BMW **BMW** M235i xDrive Gran Coupe 2021 Kia KIA MOTORS CORPORATION Niro FE 2021 Tesla Tesla Motors Model S Long Range Plus 2021 BMW **BMW** X4 M40i 2021 FCA US LLC Dodge **Durango SRT AWD** 2021 Hyundai HYUNDAI MOTOR COMPANY Sonata Hybrid Blue 2021 Maserati **MASERATI LEVANTE S** 2021 MAZDA MAZDA CX-3 4WD 2021 Toyota **LEXUS** RX 450h L AWD HYUNDAI MOTOR COMPANY 2021 Hyundai Elantra Hybrid Blue 2021 SC Auto Sports, LLC Kandi America Kandi K23, (254Ah) 2021 Volvo Volvo Cars of North America, LLC XC40 AWD BEV 2021 Volkswagen Group of Audi A4 allroad quattro 2021 GM **GMC CANYON 4WD** 2021 Maserati **MASERATI** GHIBLI S Q4 2021 Toyota TOYOTA **SEQUOIA 2WD** 2021 Toyota TOYOTA AVALON HYBRID XLE

MGMXT03.0353 MVGAJ03.0N7F MVGAV03.0N7N MMBXT03.0HY2 MVGAV02.0A7E MKMXT02.0HG5 MKMXV00.0L31 MMBXV02.0U3C MTYXV03.5M5B MBMXV01.5B36 MKMXV03.3EK6 MVVXJ02.0S30 MTKXV02.0FFA MBMXJ04.4N63 MGMXT06.2375 MBMXJ02.0B4X MVVXJ02.0U70 MCRXT03.65P5 MVGAV03.0N7N MCRXV03.65P3 MJLXT05.0FSN MFMXT02.53CE MKMXV02.0EG6 MGMXT04.3186 MBMXJ02.0B4X MNSXV03.0NHA MMBXV02.0U3A MVGAJ02.0A7G MVGAT03.6VAS MJLXT03.0HTR MBMXV02.0M48 MKMXV01.6L13 MTSLV00.0L2S MBMXJ03.0B5X MCRXT06.45P1 MHYXV02.0E13 MMAXJ03.0DFI MTKXV02.5CDA MTYXT03.5P3S MHYXV01.6C13 MSCAV0.00MDP MVVXV00.0Z0A MVGAJ02.0A7G MGMXT02.8358 MMAXJ03.0DFI MTYXT05.7M5W MTYXV02.5P33

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2021 Mitsubishi Motors Co Mitsubishi Motors Corporation **Outlander PHEV** 2021 Nissan **INFINITI** Q60 AWD 2021 Hyundai **GENESIS** G70 AWD 2021 GM Cadillac XT6 FWD 2021 BMW **COOPER CONVERTIBLE** Mini 2021 BMW **BMW** Z4 M40i **COROLLA APEX** 2021 Toyota TOYOTA 2021 MAZDA MAZDA MAZDA3 4-Door 2WD HYUNDAI MOTOR COMPANY 2021 Hyundai Veloster N 2021 Porsche Porsche Taycan 4S Perf Battery Plus 2021 Hyundai **GENESIS** G80 RWD 2021 Jaguar Land Rover L Jaguar I-PACE EV400 2021 GM Cadillac CT5 2021 FCA US LLC Challenger Dodge 2021 Volkswagen Group of Bentley Bentayga 2021 FCA US LLC **FIAT 500X AWD** 2021 Jaguar Land Rover L Jaguar F-PACE P400 MHEV 2021 Mercedes-Benz Mercedes-Benz E 450 (convertible) 2021 GM Chevrolet **CAMARO** 2021 Porsche Porsche Cayenne S 2021 BMW **BMW** X2 sDrive28i E 450 4MATIC All-Terrain (wagon) 2021 Mercedes-Benz Mercedes-Benz 2021 FCA US LLC Dodge Challenger SRT Widebody 2021 FOMOCO Ford Transit Connect Van FWD CT5 AWD 2021 GM Cadillac I-PACE FV320 2021 Jaguar Land Rover L Jaguar 2021 FCA US LLC **ALFA ROMEO** Stelvio 2021 Volkswagen Group of Audi **RS 5 Sportback** 2021 Volkswagen Group of e-tron Sportback Audi 2021 Toyota TOYOTA **CAMRY** 2021 Porsche Porsche Cayenne GTS **BLAZER FWD** 2021 GM Chevrolet HYUNDAI MOTOR COMPANY Veloster 2021 Hyundai CX-3 2WD 2021 MAZDA MAZDA 2021 FCA US LLC **ALFA ROMEO** Giulia 2021 Volkswagen Group of Audi **S6** 2021 Porsche Porsche 911 Carrera **BMW** 2021 BMW M850i xDrive Gran Coupe 2021 BMW **BMW** 530e Metris (Cargo Van, LWB) 2021 Mercedes-Benz Mercedes-Benz 2021 GM Cadillac CT5 V 2021 BMW **BMW** Z4 sDrive30i KIA MOTORS CORPORATION 2021 Kia Soul AMG CLA 35 4MATIC 2021 Mercedes-Benz Mercedes-Benz HYUNDAI MOTOR COMPANY 2021 Hyundai Veloster 2021 Volkswagen Group of Urus Lamborghini

A8L

2021 Volkswagen Group of

Audi

MMTXT02.4H3M MNSXV03.0NHA MHYXV03.3GK6 MGMXT02.0500 MBMXV01.5B36 MBMXJ03.0B5X MTYXV02.0P3A MTKXV02.0CDB MHYXV02.0BG6 MPRXV00.0EVT MHYXV03.5HT5 MJLXT00.0TZA MGMXV03.0043 MCRXV05.75P4 MVGAT04.0PAA MCRXT01.35P0 MJLXJ03.0FSC MMBXV03.0HY4 MGMXV06.2089 MPRXT03.0CV6 MBMXJ02.0B4X MMBXV03.0HY4 MCRXV06.25P0 MFMXT02.52NG MGMXV03.0043 MJLXT00.0TZA MCRXJ02.05P2 MVGAV02.9N7B MVGAT00.0AZE MTYXV03.5M5B MPRXT04.0CV8 MGMXT02.0500 MHYXV01.6BC5 MTKXV02.0FFA MCRXJ02.05P2 MVGAV02.9N7S MPRXV03.0C92 MBMXJ04.4N63 MBMXJ02.0H30 MMBXT02.0U3B MGMXV03.0043 MBMXJ02.0B4X MKMXV02.0BE5 MMBXV02.0U3A MHYXV02.0BE5 MVGAT04.0PAA MVGAV03.0N7R

2021 FOMOCO Ford MUSTANG MACH-E CALIFORNIA ROUTE1 2021 Mercedes-Benz Mercedes-Benz E 450 (coupe) 2021 Volkswagen Group of Audi SQ8 2021 BMW Mini **COOPER SE HARDTOP 2 DOOR** HYUNDAI MOTOR COMPANY 2021 Hyundai Ioniq Electric 911 Turbo S 2021 Porsche Porsche TOYOTA 2021 Toyota MIRAI LIMITED 2021 FCA US LLC Jeep Cherokee 4x4 Active Drive II 2021 Volkswagen Group of Audi A7 quattro HYUNDAI MOTOR COMPANY Ioniq Plug-in Hybrid 2021 Hyundai 2021 FCA US LLC Dodge Challenger SRT 2021 GM Cadillac CT5 V AWD 2021 MAZDA MAZDA CX-3 2WD 2021 BMW **BMW** M3 Competition SUBURBAN 2WD 2021 GM Chevrolet 2021 Mercedes-Benz Mercedes-Benz AMG GLC 43 4MATIC 2021 BMW **BMW X5 M** SILVERADO 2WD CAB CHASSIS 2021 GM Chevrolet 2021 Mercedes-Benz Mercedes-Benz AMG GLE 63 S 4MATIC+ (coupe) 2021 Toyota **LEXUS** 2021 BMW **COOPER S COUNTRYMAN** Mini 2021 FCA US LLC Jeep Renegade 4x2 2021 FOMOCO Ford TRANSIT CONNECT WAGON LWB FFV A8L 2021 Volkswagen Group of Audi **GMC** 2021 GM YUKON 2WD 2021 Porsche Porsche Cayenne Coupé AMG GLE 63 S 4MATIC+ 2021 Mercedes-Benz Mercedes-Benz 2021 Volvo Volvo Cars of North America, LLC V60 FWD 2021 Hyundai **GENESIS GV80 RWD** 2021 BMW Mini **COOPER COUNTRYMAN** 2021 Mercedes-Benz Mercedes-Benz **CLS 450 BMW** 2021 BMW 840i xDrive Gran Coupe AMG GLA 35 4MATIC 2021 Mercedes-Benz Mercedes-Benz MUSTANG HO COUPE 2021 FOMOCO Ford 2021 BMW **BMW** M4 Competition Coupe 2021 Mercedes-Benz Mercedes-Benz AMG C 43 4MATIC 2021 BMW **BMW** 530e xDrive V90 CC AWD 2021 Volvo Volvo Cars of North America, LLC **GENESIS** G80 AWD 2021 Hyundai **MASERATI GHIBLI** 2021 Maserati 2021 BMW **BMW X4 M** 2021 BMW **BMW** 840i Gran Coupe 2021 FOMOCO Lincoln **NAVIGATOR 2WD** KIA MOTORS CORPORATION 2021 Kia Niro Plug-in Hybrid 2021 Volkswagen Group of Audi RS 7 A8L 2021 Volkswagen Group of Audi 2021 Ferrari Ferrari North America, Inc. F8 Spider

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2021 BMW Mini **COOPER S CLUBMAN ALFA ROMEO** 2021 FCA US LLC Giulia AWD 2021 Mercedes-Benz Mercedes-Benz GLS 600 4MATIC Maybach **LEXUS** LC 500 2021 Toyota Cherokee 4x4 Active Drive II 2021 FCA US LLC Jeep 2021 Jaguar Land Rover L Land Rover Range Rover Mercedes-Benz 2021 Mercedes-Benz C 300 (convertible) 2021 FCA US LLC Chrysler 300 AWD TOYOTA LAND CRUISER WAGON 4WD 2021 Toyota 2021 Mercedes-Benz Mercedes-Benz AMG GLS 63 4MATIC+ 2021 Volkswagen Group of Audi **S5** 2021 Kia KIA MOTORS CORPORATION Stinger AWD 2021 Mercedes-Benz Mercedes-Benz C 300 (Coupe) 2021 BMW TOYOTA Supra 2.0 2021 Mercedes-Benz Mercedes-Benz AMG GT 43 4MATIC+ 2021 FCA US LLC Chrysler 300 2021 BMW **BMW** M5 Competition 2021 Porsche Porsche 911 Carrera S 2021 FCA US LLC Dodge **Durango SRT AWD** 2021 Mercedes-Benz Mercedes-Benz E 450 4MATIC (coupe) 2021 Volvo Volvo Cars of North America, LLC S60 AWD E 450 4MATIC (convertible) 2021 Mercedes-Benz Mercedes-Benz 2021 BMW **BMW** 13 ID.4 1st 2021 Volkswagen Group of Volkswagen 2021 GM Cadillac **ESCALADE 2WD** Porsche 2021 Porsche Macan Turbo Chevrolet SILVERADO 4WD 2021 GM 2021 Volkswagen Group of Bentley Continental GT Convertible Chevrolet SILVERADO 2WD 2021 GM 2021 Hyundai HYUNDAI MOTOR COMPANY **NEXO** 2021 aston martin Aston Martin Lagonda Ltd DBX V8 2021 Jaguar Land Rover L F-TYPE Convertible Jaguar **INFINITI** Q50 AWD RED SPORT 2021 Nissan 2021 Porsche Porsche 718 Cayman GT4 Audi 2021 Volkswagen Group of RS 6 Avant 2021 GM **GMC CANYON 4WD** 2021 GM Cadillac CT4 AWD **BMW** 740i xDrive 2021 BMW 2021 BMW **BMW X6 M** KIA MOTORS CORPORATION 2021 Kia Niro Touring 2021 BMW **BMW** X6 M50i 2021 BMW Mini COOPER COUNTRYMAN ALL4 2021 Porsche Porsche 911 Carrera Cabriolet Chevrolet 2021 GM **COLORADO 2WD** 2021 Volkswagen Group of Audi A6 quattro Cadillac CT4 2021 GM

2021 Porsche

Porsche

Cayenne GTS Coupe

MBMXJ02.0B4X MCRXJ02.05P2 MMBXT04.0HY3 MTYXV05.0M5A MCRXT02.05P0 MJLXT03.0GTR MMBXJ02.0U3A MCRXV03.65P3 MTYXT05.7K6Y MMBXT04.0HY3 MVGAJ03.0N7F MKMXV02.0EG6 MMBXJ02.0U3A MBMXJ02.0B4X MMBXV03.0HY2 MCRXV05.75P3 MBMXJ04.4SM5 MPRXV03.0C92 MCRXT06.25P1 MMBXV03.0HY4 MVVXJ02.0P3A MMBXV03.0HY4 MBMXV00.0I3B Ex. 4 CBI MVGAT00.0VZR MGMXT03.0353 MPRXT03.0CV6 MGMXT05.3385 MVGAV04.0PAA MGMXT05.3385 MHYXV00.0R41 MASXJ04.0AEX MJLXJ02.0RTX MNSXV03.0NHA MPRXV04.0S82 MVGAJ04.0NAT MGMXT02.5200 MGMXV02.7105 MBMXJ03.0B07 MBMXJ04.4SM5 MKMXV01.6L13 MBMXJ04.4N63 MBMXV01.5B36 MPRXV03.0C92 MGMXT02.8358 MVGAV02.0A7M MGMXV02.7105 MPRXT04.0CV8

2021 Mercedes-Benz Mercedes-Benz AMG GLC 43 4MATIC (coupe) 2021 Volkswagen Group of S5 Cabriolet Audi Mercedes-Benz 2021 Mercedes-Benz CLS 450 4MATIC 2021 GM Cadillac XT5 HEARSE FWD 2021 Volkswagen Group of Audi RS 5 Cadillac 2021 GM XT6 AWD Porsche 2021 Porsche 718 Boxster 2021 Nissan **INFINITI Q50 RED SPORT** 2021 Mercedes-Benz Mercedes-Benz AMG E 63 S 4MATIC+ 2021 Jaguar Land Rover L Land Rover Range Rover Sport SVR 2021 Jaguar Land Rover L Jaguar F-TYPE Coupe 2021 GM **GMC** YUKON XL 2WD 2021 Porsche Porsche 911 Turbo S Cabriolet 2021 Porsche Porsche 718 Cavman Land Rover Defender 90 2021 Jaguar Land Rover L 2021 GM Cadillac CT4 V 2021 BMW **BMW** M850i xDrive Convertible 2021 Maserati **MASERATI QUATTROPORTE S Q4** 2021 Ferrari Ferrari North America, Inc. Roma 2021 Rolls-Royce Rolls-Royce Motor Cars Limited Cullinan 2021 Mercedes-Benz Mercedes-Benz C 300 4MATIC (convertible) 2021 Toyota **LEXUS** RC 300 AWD 2021 Volkswagen Group of Audi RS_{O8} 2021 GM Chevrolet **SPARK ACTIV** Porsche 2021 Porsche Cayenne S Coupé **BMW** 2021 BMW 230i Coupe 2021 Porsche Porsche 911 Targa 4S 2021 BMW Mini MINI COOPER SE COUNTRYMAN ALL4 2021 Mercedes-Benz Mercedes-Benz C 300 4MATIC (Coupe) 2021 Porsche Porsche 911 Carrera 4S 2021 BMW **BMW** X6 sDrive40i AMG GLB 35 4MATIC 2021 Mercedes-Benz Mercedes-Benz 2021 Mercedes-Benz Mercedes-Benz **GLE 580 4MATIC** 2021 Ferrari Ferrari North America, Inc. F8 Tributo 2021 BMW X3 M Competition **BMW** 2021 Volkswagen Group of Bentley Continental GT 2021 GM **GMC** SIERRA 4WD 2021 Mercedes-Benz Mercedes-Benz AMG C 43 4MATIC (coupe) 2021 Volkswagen Group of Audi 911 Carrera S Cabriolet 2021 Porsche Porsche 2021 Jaguar Land Rover L Land Rover Discovery 2021 FCA US LLC Jeep Grand Cherokee SRT 4x4 2021 Porsche Porsche Taycan Turbo S 2021 GM Cadillac CT4 V AWD 2021 Hyundai **GENESIS** G90 RWD 2021 Jaguar Land Rover L XE P250 AWD Jaguar AMG GLA 45 4MATIC 2021 Mercedes-Benz Mercedes-Benz

MMBXJ03.0U2A MVGAJ03.0N7F MMBXV03.0HY4 MGMXT02.0550 MVGAV02.9N7B MGMXT02.0500 MPRXV02.5B82 MNSXV03.0NHA MMBXV04.0U2A MJLXT05.0FSN MJLXJ02.0RTX MGMXT03.0353 MPRXV04.0S82 MPRXV02.5B82 MJLXT02.0RTW MGMXV02.7105 MBMXJ04.4N63 MMAXJ03.0DFI MFEXV03.9T50 MRRGV06.7N74 MMBXJ02.0U3A MTYXV03.5M5A MVGAJ04.0NAT Ex. 4 CBI MGMXV01.4050 MPRXT03.0CV6 MBMXJ02.0B4X MPRXV03.0C92 MBMXV01.5H60 MMBXJ02.0U3A MPRXV03.0C92 MBMXT03.0G0X MMBXV02.0U3A MMBXT04.0HY1 MFEXV03.9TUR MBMXT03.0S58 MVGAV04.0PAA MGMXT05.3385 MMBXJ03.0U2A MVGAV02.9N7S MPRXV03.0C92 MJLXT02.0RTW MCRXT06.45P1 MPRXV00.0EVT MGMXV02.7105 MHYXV03.3JK6 MJLXJ02.0RTX MMBXV02.0U3B

2021 Volkswagen Group of Audi SQ5 Sportback 2021 BMW **BMW** M240i Coupe **INFINITI** 2021 Nissan **Q60 RED SPORT** 2021 Jaguar Land Rover L Land Rover Defender 110 2021 Porsche Porsche 718 Cayman GTS 4.0 **BMW** M240i xDrive Convertible 2021 BMW 2021 Volkswagen Group of Audi 2021 BMW Mini **COOPER S CLUBMAN ALL4** 2021 Hyundai **GENESIS** G90 RWD 2021 Mercedes-Benz Mercedes-Benz AMG GT 53 4MATIC+ 2021 Porsche Porsche 718 Spyder 2021 Toyota **LEXUS** RC 300 2021 FOMOCO Ford TRANSIT T150 WAGON 4WD FFV 2021 Jaguar Land Rover L Land Rover Range Rover Sport PHEV **BMW** 2021 BMW M240i xDrive Coupe 2021 GM Chevrolet SILVERADO 4WD CAB CHASSIS 2021 Porsche Porsche Cavenne Turbo 2021 Mercedes-Benz Mercedes-Benz AMG GT 63 4MATIC+ 2021 BMW **BMW** M4 Coupe 2021 BMW Mini John Cooper Works GP 2021 Volkswagen Group of Lamborghini Huracan Spyder 2WD 2021 Porsche Porsche 911 Carrera 4S Cabriolet 2021 BMW **BMW** 13 with Range Extender 2021 Nissan **INFINITI** Q60 AWD RED SPORT SIERRA 2WD 2021 GM **GMC** 2021 Porsche Porsche 718 Boxster GTS 4.0 **BMW** M3 2021 BMW 2021 FOMOCO Ford **EXPLORER FFV AWD** 2021 Jaguar Land Rover L Land Rover Range Rover Sport 2021 Maserati **MASERATI GHIBLIS** 2021 Mercedes-Benz Mercedes-Benz AMG E53 4MATIC+ (Coupe) 2021 BMW **BMW** M850i xDrive Coupe 2021 FOMOCO Lincoln **NAVIGATOR L 2WD BMW** 2021 BMW M5 2021 Volkswagen Group of Bentley Flying Spur 2021 Volkswagen Group of Bentley Flying Spur 2021 Mercedes-Benz Mercedes-Benz AMG C 43 4MATIC (convertible) 2021 BMW **BMW** M2 Competition Coupe 2021 Mercedes-Benz Mercedes-Benz AMG GT 63 S 4MATIC+ Porsche 2021 Porsche Cayenne Turbo Coupé 2021 Jaguar Land Rover L Land Rover Range Rover PHEV 2021 BMW **BMW** X2 M35i TRANSIT CONNECT VAN FFV 2021 FOMOCO Ford Grand Cherokee Trackhawk 4x4 2021 FCA US LLC 2021 Ferrari Ferrari North America, Inc. SF90 Stradale Coupe

2021 Jaguar Land Rover L

2021 Mercedes-Benz

Jaguar

Mercedes-Benz

XE P300 AWD

AMG E53 4MATIC+

MVGAJ03.0N7F MBMXJ03.0B07 MNSXV03.0NHA MJLXT02.0RTW MPRXV04.0S82 MBMXJ03.0B07 MVGAJ04.0NAT MBMXJ02.0B4X MHYXV05.0JM5 MMBXV03.0HY2 MPRXV04.0S82 MTYXV02.0M5A MFMXT03.55HM MJLXT02.0PTW MBMXJ03.0B07 MGMXT04.3186 MPRXT04.0CV8 MMBXJ04.0U2A MBMXV03.0SM3 MBMXV02.0M48 MVGAV05.2NDE MPRXV03.0C92 MBMXV00.6I3R Ex. 4 CBI MNSXV03.0NHA MGMXT05.3385 MPRXV04.0S82 MBMXV03.0SM3 MFMXT03.33U3 MJLXT03.0GTR MMAXJ03.0DFI MMBXV03.0HY2 MBMXJ04.4N63 MFMXT03.54HF MBMXJ04.4SM5 MVGAV04.0PAA MVGAV06.0EAR MMBXJ03.0U2A MBMXV03.0S55 MMBXJ04.0U2A MPRXT04.0CV8 MJLXT02.0PTW MBMXV02.0M48 MFMXT02.02MI MCRXT06.25P1 MFEXV03.9HYB MJLXJ02.0RTX MMBXV03.0HY2

2021 Mercedes-Benz Mercedes-Benz AMG E53 4MATIC+ (Convertible) 2021 BMW **BMW** 745e xDrive 2021 Volkswagen Group of Lamborghini Huracan 2WD 2021 Tesla Tesla Motors Model S Performance (21" Wheels) 2021 Mercedes-Benz Mercedes-Benz AMG CLA 45 4MATIC 2021 Maserati **MASERATI GHIBLI TROFEO** 2021 Hyundai **GENESIS** G90 AWD 2021 GM **GMC CANYON 2WD** 2021 Mercedes-Benz Mercedes-Benz AMG GLC 63 4MATIC+ 2021 BMW **BMW** 840i Convertible 2021 Nissan NISSAN GT-R 2021 Lotus Lotus Cars Ltd Evora GT 2021 aston martin Aston Martin Lagonda Ltd Vantage V8 QUATTROPORTE S 2021 Maserati **MASERATI** Continental GT Convertible 2021 Volkswagen Group of Bentley 2021 GM Cadillac XT5 HEARSE AWD 2021 BMW **BMW ALPINA XB7** 2021 BMW **BMW** X5 M Competition 2021 Ferrari Ferrari North America, Inc. 812 GTS 2021 BMW JOHN COOPER WORKS HARDTOP Mini 840i xDrive Convertible 2021 BMW **BMW** 2021 BMW **BMW** 230i Convertible 2021 BMW **BMW** M8 Competition Gran Coupe 2021 Hyundai **GENESIS** G90 AWD 2021 Tesla Tesla Motors Model X Performance (22" Wheels) 2021 Maserati **MASFRATI** LEVANTE GTS 2021 FCA US LLC **ALFA ROMEO** Stelvio AWD 2021 Volkswagen Group of **R8** Audi 2021 BMW **BMW** Alpina B7 2021 Hyundai HYUNDAI MOTOR COMPANY **NEXO Blue** 2021 Mercedes-Benz Mercedes-Benz AMG C 63 S (coupe) **BMW** 2021 BMW X4 M Competition 2021 BMW **BMW** M760i xDrive Mercedes-Benz 2021 Mercedes-Benz S 560 4MATIC (coupe) 2021 BMW **BMW** l3s 2021 Honda Honda Clarity 2021 BMW **BMW** 230i xDrive Coupe 2021 Mercedes-Benz Mercedes-Benz AMG GLC 63 S 4MATIC+ (coupe) 2021 Karma Automotive, L Karma Automotive LLC GS-6 (21-inch wheels) Karma Automotive LLC 2021 Karma Automotive, L Revero GT (21-inch wheels) Mercedes-Benz 2021 Mercedes-Benz Metris (Passenger Van) 2021 BMW **BMW** 840i xDrive Coupe 2021 Volkswagen Group of Bentley Continental GT 2021 BMW **BMW** 840i Coupe 2021 Karma Automotive, L Karma Automotive LLC GS-6 (22-inch wheels) Karma Automotive LLC 2021 Karma Automotive, L Revero GT (22-inch wheels) 2021 Jaguar Land Rover L Land Rover Range Rover Velar

MMBXV03.0HY2 MBMXV03.0H58 MVGAV05.2NDE MTSLV00.0L2S MMBXV02.0U3B MMAXJ03.8DFI MHYXV05.0JM5 MGMXT02.8358 MMBXJ04.0U2A MBMXJ03.0B07 MNSXV03.8NBA MLTXV03.5JHB MASXV04.0AES MMAXJ03.0DFI MVGAV06.0EAR MGMXT02.0550 MBMXJ04.4N63 MBMXJ04.4SM5 MFEXV06.5GDI MBMXV02.0B46 MBMXJ03.0B07 MBMXJ02.0B4X MBMXJ04.4SM5 Ex. 4 CBI MHYXV03.3JK6 MTSLV00.0L2X MMAXJ03.8DFI MCRXJ02.95P0 MVGAV05.2NBE MBMXJ04.4N63 MHYXV00.0R41 MMBXV04.0U2A MBMXT03.0S58 MBMXV06.6N74 MMBXJ04.0U2A MBMXV00.0I3B MHNXV00.0AAH MBMXJ02.0B4X MMBXJ04.0U2A MKALV01.5K12 MKALV01.5K12 MMBXT02.0U3B MBMXJ03.0B07 MVGAV06.0EAR MBMXJ03.0B07 MKALV01.5K12 MKALV01.5K12 MJLXJ05.0FSM

2021 Jaguar Land Rover L Jaguar XE P250 2021 Jaguar Land Rover L Jaguar XF P250 2021 Volkswagen Group of Audi TT Coupe quattro 2021 Mercedes-Benz Mercedes-Benz AMG CLS53 4MATIC+ 2021 Porsche Porsche 718 Boxster S 2021 Jaguar Land Rover L Jaguar XF P250 AWD 2021 Mercedes-Benz Mercedes-Benz AMG E 63 S 4MATIC+ (SW) V90 AWD 2021 Volvo Volvo Cars of North America, LLC 2021 BMW **BMW** 230i xDrive Convertible 2021 Toyota **LEXUS** RC F 2021 BMW **BMW** M8 Gran Coupe 2021 BMW **BMW** X6 M Competition 2021 Porsche Porsche 718 Cayman S Volvo Cars of North America, LLC 2021 Volvo V90 FWD SIFRRA 4WD CAB CHASSIS 2021 GM **GMC** 2021 Mercedes-Benz Mercedes-Benz S 560 (convertible) 2021 Toyota **LEXUS RC 350 AWD** Bentayga 2021 Volkswagen Group of Bentley 2021 Mercedes-Benz Mercedes-Benz AMG C 63 S 2021 Jaguar Land Rover L Land Rover Range Rover SVA 2021 BMW **BMW** M240i Convertible 2021 Mercedes-Benz Mercedes-Benz AMG C 63 2021 Volkswagen Group of Audi **R8 Spyder** 2021 Mercedes-Benz Mercedes-Benz AMG GT (roadster) Tesla Motors Model S Performance (19" Wheels) 2021 Tesla 2021 FCA US LLC RAM 1500 HFE 4X2 2021 Volkswagen Group of Audi TT Roadster quattro 2021 Toyota **LEXUS** LS 500h 2021 Ferrari Portofino Ferrari North America, Inc. 2021 Ferrari Ferrari North America, Inc. Portofino M 2021 BMW JOHN COOPER WORKS CONVERTIBLE Mini 2021 MAZDA MAZDA MAZDA2 Volvo Cars of North America, LLC 2021 Volvo S90 AWD 2021 Rolls-Royce Rolls-Royce Motor Cars Limited Dawn TT RS 2021 Volkswagen Group of Audi 2021 FOMOCO Ford MUSTANG HO CONVERTIBLE 2021 FOMOCO Ford Transit Connect Wagon LWB FWD JCW COUNTRYMAN ALL4 2021 BMW Mini 2021 Volkswagen Group of Bentley Bentayga 2021 aston martin Aston Martin Lagonda Ltd **DB11 V8** 2021 Jaguar Land Rover L F-TYPE S AWD Convertible Jaguar 2021 Mercedes-Benz Mercedes-Benz AMG GLC 63 4MATIC+ (coupe) 2021 Mercedes-Benz Mercedes-Benz AMG C 63 (coupe) **MASERATI** QUATTROPORTE TROFEO 2021 Maserati 2021 Porsche Porsche 718 Cayman T

Volvo Cars of North America, LLC

Ford

V60 AWD

FORD GT

2021 Volvo

2021 FOMOCO

MJLXJ02.0RTX MJLXJ02.0RTX MVGAJ02.0A3T MMBXV03.0HY2 MPRXV02.5B82 MJLXJ02.0RTX MMBXV04.0U2A MVVXJ02.0S30 MBMXJ02.0B4X MTYXV05.0M5A MBMXJ04.4SM5 MBMXJ04.4SM5 MPRXV02.5B82 MVVXJ02.0U70 MGMXT04.3186 MMBXJ04.0U2A MTYXV03.5M5A MVGAT03.0NAQ MMBXV04.0U2A MJLXT05.0FSN MBMXJ03.0B07 MMBXV04.0U2A MVGAV05.2NBE MMBXV04.0U2A Ex. 4 CBI MTSLV00.0L2S MCRXT03.65P7 MVGAJ02.0A3T MTYXV03.5P35 MFEXV03.9TUR MFEXV03.9T50 MBMXV02.0B46 MTKXV01.5FNM MVVXJ02.0P3A MRRGV06.6N74 MVGAV02.5NAG MFMXV02.3VJY MFMXT02.52NG MBMXV02.0M48 MVGAT06.0EAR MASXV04.0AES MJLXV03.0FSP MMBXJ04.0U2A MMBXV04.0U2A MMAXJ03.8DFI MPRXV02.5B82 MVVXJ02.0P3A MFMXV03.5VGT

| 2021 Volkswagen Group of | Lamborghini | Aventador Roadster |
|--------------------------|--------------------------------|----------------------------------|
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Phantom |
| 2021 Jaguar Land Rover L | Jaguar | F-TYPE S AWD Coupe |
| 2021 Porsche | Porsche | 911 Turbo |
| 2021 Porsche | Porsche | Taycan Turbo |
| 2021 Volkswagen Group of | Lamborghini | Huracan |
| 2021 aston martin | Aston Martin Lagonda Ltd | DBS |
| 2021 BMW | Mini | JOHN COOPER WORKS CLUBMAN ALL4 |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Wraith |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG GT (coupe) |
| 2021 Maserati | MASERATI | LEVANTE TROFEO |
| 2021 Jaguar Land Rover L | Jaguar | XF P300 AWD |
| 2021 FCA US LLC | ALFA ROMEO | Giulia |
| 2021 Honda | Acura | NSX |
| 2021 Porsche | Porsche | 718 Boxster T |
| 2021 Tesla | Tesla Motors | Model X Performance (20" Wheels) |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG S 63 4MATIC+ (coupe) |
| 2021 FOMOCO | Ford | RANGER 2WD INCOMPLETE |
| 2021 Jaguar Land Rover L | Jaguar | F-TYPE R AWD Convertible |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG C 63 (convertible) |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Cullinan Black Badge |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG GT C (roadster) |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG GT C (coupe) |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Ghost |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG C 63 S (convertible) |
| 2021 Porsche | Porsche | 911 Carrera 4 |
| 2021 Ferrari | Ferrari North America, Inc. | 812 Superfast |
| 2021 Jaguar Land Rover L | Jaguar | F-TYPE R AWD Coupe |
| 2021 Volkswagen Group of | Audi | R8 2WD |
| 2021 Porsche | Porsche | 911 Turbo Cabriolet |
| 2021 Volkswagen Group of | Lamborghini | Aventador Coupe |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG S 63 4MATIC+ (convertible) |
| 2021 BMW | BMW | M8 Competition Convertible |
| 2021 aston martin | Aston Martin Lagonda Ltd | Vantage Manual |
| 2021 Jaguar Land Rover L | Jaguar | F-TYPE S Coupe |
| 2021 Porsche | Porsche | 911 Carrera 4 Cabriolet |
| 2021 Porsche | Porsche | 911 Targa 4 |
| 2021 FCA US LLC | RAM | 1500 HFE 4X2 |
| 2021 Jaguar Land Rover L | Land Rover | Range Rover LWB SVA |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Ghost EWB |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Phantom EWB |
| 2021 Toyota | LEXUS | LC 500h |
| 2021 BMW | BMW | M8 Convertible |
| 2021 aston martin | Aston Martin Lagonda Ltd | DB11 V12 |
| 2021 Volkswagen Group of | Audi | R8 Spyder 2WD |
| 2021 Volvo | Polestar Automotive USA Inc | Polestar 1 |
| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Dawn Black Badge |
| | | |

MVGAV06.5LDR MRRGV06.7N74 MJLXV03.0FSP MPRXV04.0S82 MPRXV00.0EVT MVGAV05.2NDE MASXV05.2AM5 MBMXV02.0M48 MRRGV06.6N74 MMBXV04.0U2A MMAXJ03.8DFI MJLXJ02.0RTX MCRXJ02.95P0 MHNXV03.5EBN MPRXV02.5B82 MTSLV00.0L2X MMBXJ04.0U2A MFMXT02.33MC MJLXJ05.0FSM MMBXV04.0U2A MRRGV06.7N74 MMBXV04.0U2A MMBXV04.0U2A MRRGV06.7N74 MMBXV04.0U2A MPRXV03.0C92 MFEXV06.5GDI MJLXJ05.0FSM MVGAV05.2NBE MPRXV04.0S82 MVGAV06.5LDR MMBXJ04.0U2A MBMXJ04.4SM5 MASXV04.0AES MJLXV03.0FSP MPRXV03.0C92 MPRXV03.0C92 MCRXT03.05PW MJLXT05.0FSN MRRGV06.7N74 MRRGV06.7N74 MTYXV03.5P35 MBMXJ04.4SM5 MASXV05.2AM5 MVGAV05.2NBE MVVXV02.0P3R MRRGV06.6N74

Ex. 4 CBI

| 2021 Rolls-Royce | Rolls-Royce Motor Cars Limited | Wraith Black Badge |
|--------------------------|--------------------------------|---------------------------|
| 2021 Volkswagen Group of | Audi | TTS Coupe |
| 2021 Volkswagen Group of | Bugatti | Chiron |
| 2021 Mercedes-Benz | Mercedes-Benz | AMG GT R (coupe) |
| 2021 Toyota | LEXUS | UX 250h |
| 2021 Toyota | LEXUS | LS 500h AWD |
| 2021 Volkswagen Group of | Lamborghini | Huracan Spyder |
| 2021 Jaguar Land Rover L | Jaguar | F-TYPE S Convertible |
| 2021 Nissan | NISSAN | 370Z |
| 2021 Volkswagen Group of | Bugatti | Chiron Pur Sport |
| 2021 GM | Chevrolet | SILVERADO 4WD CAB CHASSIS |
| 2021 GM | GMC | SIERRA 4WD CAB CHASSIS |
| 2021 GM | Cadillac | XT5 LIMO AWD |
| 2021 GM | Cadillac | XT5 LIMO FWD |
| 2021 GM | Chevrolet | SILVERADO 2WD CAB CHASSIS |
| 2021 GM | GMC | SIERRA 2WD CAB CHASSIS |
| 2021 GM | GMC | SIERRA 2WD CAB CHASSIS |
| 2021 Kia | KIA MOTORS CORPORATION | Soul Electric |

| MRRGV06.6N74 | |
|--------------|-----------|
| MVGAV02.0AAB | |
| MVGAV08.0GLB | |
| MMBXV04.0U2A | |
| MTYXV02.0P3B | |
| MTYXV03.5P35 | |
| MVGAV05.2NDE | |
| MJLXV03.0FSP | |
| MNSXV03.7NAA | |
| MVGAV08.0GLB | Ex. 4 CBI |
| MGMXT05.3386 | |
| MGMXT05.3386 | |
| MGMXT02.0550 | |
| MGMXT02.0550 | |
| MGMXT05.3386 | |
| MGMXT04.3186 | |
| MGMXT05.3386 | |
| MKMXV00.0B31 | |
| | |

Message

Michael Hartrick [Mhartrick@autosinnovate.org] From:

11/12/2020 4:09:03 PM Sent:

To: Wehrly, Linc [wehrly.linc@epa.gov] Subject: Fuel Economy Cut-Point - MY 2020 Analysis

Attachments: ATT00001.txt; Model Year 2020 Based Fuel Economy Cut-Points Report.docx; Model Year 2020 Based Fuel Economy

Cut-Points Data.xlsb

Linc,

Please see the attached study of potential high fuel economy confirmatory test cut-points and the associated data set.

- We believe CD-2020-07 should continue the temporary guidance for MY 2022. Have you had a chance to consider this yet?
- When it is time to cancel the temporary CD-2020-07 guidance and release an update to CD-15-22, the attached analysis is hopefully informative.
- We believe that the cut-points associated with the 3rd percentile analysis would be appropriate for updated guidance. These cut-points would yield a confirmatory test rate of ~3% on the model year 2020 fleet. As we have seen in the past, it is likely that that rate will rise as vehicles are redesigned for higher fuel economy over the next several years unless and until we collectively develop a new way to determine when a vehicle should be confirmed for "high fuel economy".

Please let me know when you are ready to discuss updates further. I'll follow up on this in a couple of weeks. In the meantime, can you please get back to me on thoughts regarding CD-2020-07 extension to MY 2022 and an update to the shift survey guidance? Thanks.

Michael Hartrick

Senior Director, Environment & Energy O: 248.327.1760 C: 248.212.3590

Alliance for Automotive Innovation

2000 Town Center - Suite 625, Southfield, MI 48075

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| ," Skilder langs som is ligiget. The Gray law into somi, mornel, and the Gray in the his pater as do some Gray south | | |
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Message

From: Wright, DavidA [Wright.DavidA@epa.gov]

Sent: 3/15/2021 2:50:57 PM

To: Wehrly, Linc [wehrly.linc@epa.gov]

Subject: BEV Issues

Attachments: Initial list of EV testing issues 03 10 2021a.pdf

David Wright
Light-Duty Vehicle Center – Compliance Division
Office of Transportation and Air Quality
U.S. Environmental Protection Agency

Message

From: French, Roberts [french.roberts@epa.gov]

Sent: 4/2/2019 9:25:10 PM

To: Wehrly, Linc [wehrly.linc@epa.gov]; Wright, DavidA [Wright.DavidA@epa.gov]; Anderson, Tom

[Anderson.Tom@epa.gov]; Snyder, Jim [Snyder.Jim@epa.gov]

Subject: FW: more letters from Byron

Attachments: conditional-exemption-letter-my13-14 Lotus.pdf; conditional-exemption-letter-my13-14 McLaren.pdf; condition-letter-my13-14 McLaren.pdf; c

exemption-letter-my13-14 Aston.pdf

I also found considerable back-and-forth on many of the SVM issues, good faith effort language, etc., between Byron, myself, ASD, and OGC. If I see anything relevant to today's discussions I will forward it along.

Rob

Roberts W. French, Jr.

U.S. Environmental Protection Agency National Vehicle and Fuel Emissions Laboratory 2000 Traverwood Drive Ann Arbor, Michigan 48105 (734) 214-4380

From: Pugliese, Holly

Sent: Wednesday, March 9, 2016 2:35 PM **To:** French, Roberts french.roberts@epa.gov>

Cc: Zaremski, Sara <zaremski.sara@epa.gov>; Wehrly, Linc <wehrly.linc@epa.gov>

Subject: RE: more letters from Byron

Here you go. I will have them sent via regular mail.

Holly Pugliese
Office of Transportation and Air Quality
US EPA
pugliese.holly@epa.gov

From: French, Roberts

Sent: Wednesday, March 09, 2016 11:07 AM **To:** Pugliese, Holly pugliese.holly@epa.gov>

Cc: Zaremski, Sara < zaremski.sara@epa.gov>; Wehrly, Linc < wehrly.linc@epa.gov>

Subject: more letters from Byron

Holly,

I'm apparently not done figuring out new ways to annoy manufacturers. Here are three more letters to go out under Byron's signature. Like the other recent ones, they can be emailed by Linc.

Email addresses are:

Peter Montague, McLaren <u>peter.montague@mclaren.com</u>
Jon Yarrow, Aston Martin <u>Jon.Yarrow@astonmartin.com</u>
Ian Cawdron, Lotus ICawdron@lotuscars.com

Would you mind reading through these? The letters are similar, but to three different companies, and a second set of eyes to make sure that I didn't leave an "Aston Martin" in the McLaren letter, for example, would be helpful.

Byron has approved these letters already.

Thanks!

Rob

Roberts W. French, Jr.

U.S. Environmental Protection Agency National Vehicle and Fuel Emissions Laboratory 2000 Traverwood Drive Ann Arbor, Michigan 48105 (734) 214-4380 From: Parsons, Christy [Parsons.Christy@epa.gov]

Sent: 12/18/2019 3:51:12 PM

To: Barba, Daniel [Barba.Daniel@epa.gov]; Brusstar, Matt [brusstar.matt@epa.gov]; Bynum, Cheryl

[bynum.cheryl@epa.gov]; Choi, David [Choi.David@epa.gov]; Cullen, Angela [cullen.angela@epa.gov]; Duncan, Allen [duncan.allen@epa.gov]; Galano, Fidel [Galano.Fidel@epa.gov]; Geeting, Michael [geeting.michael@epa.gov]; Haley, Mike [Haley.Mike@epa.gov]; Hildreth, Kirk [Hildreth.Kirk@epa.gov]; Hoyer, Marion [hoyer.marion@epa.gov]; Imfeld, Sterling [imfeld.sterling@epa.gov]; Jackson, Cleophas [jackson.cleophas@epa.gov]; Johnson, Dennis

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Subject: Electric Vehicle Performance in Hot and Cold Temperatures: Test Planning

Attachments: 2019_12_04_TestingEVs.docx

Attached for your reading pleasure is a 1-pager that captures ideas around parameters of interest for electric vehicle (EV) testing; these ideas were developed as potential additions to an existing test plan for evaluating EV performance in hot and cold temperatures.

Similar to the previous 1-pagers that we've shared with you, this working draft is an output of a cross-division, collaborative team of OTAQ staff who are following trends in new mobility; it reflects our most recent discussion and is intended as a current view into the team's thinking.

Background on this particular 1-pager:

Ex. 5 Deliberative Process (DP)

Ex. 5 Deliberative Process (DP)

As always, we're sharing this

1-pager with OTAQ Center Directors for general awareness of our ongoing discussions and thinking in this area. If you would like a copy of any of our previous 1-pagers, then please let us know and we'll be happy to share them.

What's next:

We plan to continue sharing similar, high-level summaries of our team discussions as something to build on in future OTAQ discussions or shared work. We welcome your ideas on other SAEV-related topics to cover in future summaries, or general feedback on this format. We currently have over 30 team members who join our monthly meetings as their calendar allows. If you or members of your center would like to join future discussions, then simply let us know and we'll gladly share the calendar invite.

If you have questions, suggestions, or feedback, please email Christy Parsons, Aaron Hula, or Tad Wysor; we'd also be happy to setup a time to talk in person.

Thanks and Happy Holidays!

The OTAQ SAEV Workgroup

| Manufacturer | Model | Lanuch Date |
|---------------|-------|-------------|
| Ex. 5 Deliber | | |

| Comments |
|---------------------------------|
| Ex. 5 Deliberative Process (DP) |
| |

| Rank | Model | YTD | YTD vs LY |
|------|---------------------|---------|-----------|
| 1 | Ford F-Series | 807,379 | 10.1 |
| 2 | Chevrolet Silverado | 518,188 | -0.5 |
| 3 | Ram P/U | 455,816 | 3.2 |
| 4 | Toyota RAV4 | 375,052 | 19.1 |
| 5 | Nissan Rogue | 363,293 | 25.5 |
| 6 | Honda Civic | 345,880 | 3.1 |
| 7 | Toyota Camry | 343,750 | -3.2 |
| 8 | Honda CR-V | 340,912 | 6.7 |
| 9 | Toyota Corolla | 309,227 | -10.9 |
| 10 | Honda Accord | 300,540 | -3.5 |
| 11 | Ford Escape | 282,043 | 0.3 |
| 12 | Chevrolet Equinox | 257,674 | 19.8 |
| 13 | Ford Explorer | 242,565 | 7 |
| 14 | Nissan Altima | 236,797 | -16.2 |
| 15 | Jeep Grand Cherokee | 217,074 | 14.8 |
| 16 | Nissan Sentra | 201,617 | 2 |
| 17 | Toyota Highlander | 194,734 | 17.3 |
| 18 | Ford Fusion | 192,179 | -22.1 |
| 19 | GMC Sierra | 191,507 | -3.5 |
| 20 | Toyota Tacoma | 179,419 | 3 |
| 21 | Hyundai Elantra | 176,860 | -6.3 |
| 22 | Jeep Wrangler | 176,822 | 0.4 |
| 23 | Chevrolet Cruze | 171,345 | -0.1 |
| 24 | Subaru Outback | 170,638 | 5.2 |
| 25 | Chevrolet Malibu | 169,229 | -17.5 |
| 26 | Subaru Forester | 160,122 | -0.3 |
| 27 | Jeep Cherokee | 150,524 | -17.9 |
| 28 | Ford Focus | 147,148 | -7.2 |
| 29 | Ford Edge | 128,943 | 5.8 |
| 30 | Hyundai Sonata | 123,295 | -33.6 |
| 31 | Hyundai Santa Fe | 120,025 | -0.3 |
| 32 | Dodge Grand Caravan | 118,573 | -2 |
| 33 | Toyota 4Runner | 116,342 | 15.8 |
| 34 | Ford Transit | 114,980 | -11.6 |
| 35 | Mazda CX-5 | 113,466 | 13.2 |
| 36 | Chevrolet Traverse | 111,193 | 4.6 |
| 37 | Kia Forte | 109,674 | 14.6 |
| 38 | Honda Pilot | 108,677 | 0 |
| 39 | Volkswagen Jetta | 108,575 | 0.5 |
| 40 | Kia Soul | 108,102 | -18.9 |
| 41 | Chrysler Pacifica | 107,130 | 105.7 |
| 42 | Subaru Impreza | 106,940 | 32.9 |
| 43 | Toyota Tundra | 105,399 | 1.4 |
| 44 | Chevrolet Colorado | 103,370 | 4.1 |

| 45 | Hyundai Tucson | 103,102 | 27.2 |
|----|-------------------------|---------|-------|
| 46 | Toyota Sienna | 102,548 | -12.1 |
| 47 | GMC Acadia | 100,439 | 31.7 |
| 48 | Kia Optima | 100,412 | -10.1 |
| 49 | Nissan Versa | 99,647 | -19.2 |
| 50 | Toyota Prius | 99,180 | -20.1 |
| 51 | Subaru Crosstrek | 97,836 | 14.5 |
| 52 | Jeep Renegade | 95,892 | 1.4 |
| 53 | Lexus RX | 94,356 | -0.2 |
| 54 | Kia Sorento | 91,944 | -10.7 |
| 55 | Honda Odyssey | 90,433 | -18.1 |
| 56 | Chevrolet Tahoe | 88,690 | -3 |
| 57 | Honda HR-V | 86,491 | 18.5 |
| 58 | Dodge Journey | 85,243 | -12.1 |
| 59 | Dodge Charger | 81,251 | -7.9 |
| 60 | Buick Encore | 79,983 | 13 |
| 61 | GMC Terrain | 78,941 | -1.9 |
| 62 | Nissan Pathfinder | 75,012 | 3.7 |
| 63 | Jeep Compass | 74,510 | -13.5 |
| 64 | Ford Mustang | 74,152 | -24.9 |
| 65 | Chevrolet Trax | 72,726 | 2.4 |
| 66 | Mercedes-Benz C-Class | 70,947 | 1.6 |
| 67 | Mazda 3 | 69,349 | -20.7 |
| 68 | Nissan Frontier | 68,480 | -15.3 |
| 69 | Chevrolet Impala | 67,676 | -21.5 |
| 70 | Kia Sportage | 67,239 | -10.2 |
| 71 | Nissan Murano | 67,014 | -15.2 |
| 72 | Volkswagen Golf | 64,449 | 22.3 |
| 73 | Chevrolet Camaro | 64,138 | -2.4 |
| 74 | Dodge Durango | 63,214 | 0.9 |
| 75 | Chevrolet Express | 62,868 | 4.4 |
| 76 | Nissan Maxima | 62,611 | 9.1 |
| 77 | Cadillac XT5 | 61,424 | 91.7 |
| 78 | Dodge Challenger | 60,029 | 1.4 |
| 79 | Volkswagen Passat | 57,707 | -12.2 |
| 80 | BMW 3-Series | 53,893 | -15.4 |
| 81 | Hyundai Accent | 53,750 | -28.9 |
| 82 | Lexus NX | 51,931 | 9.3 |
| 83 | Chevrolet Suburban | 50,728 | -3.4 |
| 84 | Audi Q5 | 50,109 | 16.1 |
| 85 | Acura MDX | 48,810 | -0.9 |
| 86 | Mercedes-Benz GLE-Class | 48,772 | 5.5 |
| 87 | Nissan Titan | 47,342 | 170.8 |
| 88 | Acura RDX | 46,487 | 0.2 |
| 89 | Ford Expedition | 46,425 | -14.9 |

| 90 | Lexus ES | 46,351 | -11 |
|-----|-----------------------------|--------|-------|
| 91 | Honda Fit | 46,020 | -11.8 |
| 92 | Mercedes-Benz E / CLS-Class | 45,927 | -0.3 |
| 93 | Chrysler 300 | 45,511 | -8.3 |
| 94 | Subaru Legacy | 45,244 | -23.8 |
| 95 | BMW X5 | 43,968 | 6.2 |
| 96 | Ford E-Series | 43,393 | -12.3 |
| 97 | Buick Enclave | 43,238 | -10.3 |
| 98 | Ford Fiesta | 42,592 | -5.4 |
| 99 | Mercedes-Benz GLC-Class | 42,491 | -3.1 |
| 100 | Toyota Yaris | 42,269 | 17.1 |
| 101 | GMC Yukon | 40,652 | -13.8 |
| 102 | Jeep Patriot | 40,495 | -64.5 |
| 103 | Volkswagen Tiguan | 38,922 | |
| 104 | Ford Taurus | 37,842 | -5.4 |
| 105 | Ram ProMaster | 37,131 | 3.9 |
| 106 | BMW X3 | 36,408 | -7.2 |
| 107 | Infiniti QX60 | 36,346 | |
| 108 | BMW 4-Series | 36,223 | 12.7 |
| 109 | BMW 5-Series | 35,915 | 18.6 |
| 110 | Infiniti Q50 | 35,156 | -8 |
| 111 | Buick Envision | 34,984 | |
| 112 | Audi Q7 | 33,508 | 22.8 |
| 113 | Audi A4 | 33,397 | 2.2 |
| 114 | Cadillac Escalade | 33,242 | -1.1 |
| 115 | Nissan Armada | 32,299 | 179.4 |
| 116 | Mitsubishi Outlander | 32,292 | 33.9 |
| 117 | Honda Ridgeline | 31,895 | 62.9 |
| 118 | Acura TLX | 31,745 | -5.3 |
| 119 | Mazda 6 | 31,626 | -24.4 |
| 120 | Ford Transit Connect | 30,500 | -21.3 |
| 121 | Toyota Avalon | 30,156 | -29.9 |
| 122 | Mitsubishi Outlander Sport | 29,482 | -3.5 |
| 123 | Mercedes-Benz GLS-Class | 29,250 | 7.6 |
| 124 | Mini Cooper | 29,162 | -17.7 |
| 125 | GMC Canyon | 28,639 | -14.3 |
| 126 | GMC Yukon XL | 28,638 | -8.2 |
| 127 | Chevrolet Sonic | 28,344 | -42 |
| 128 | Lincoln MKX | 28,055 | 2.2 |
| 129 | GMC Savana | 27,725 | 70.2 |
| 130 | Tesla Model S † | 26,400 | 9.1 |
| 131 | BMW X1 | 26,372 | 11.6 |
| 132 | Volvo XC90 | 26,225 | -10.2 |
| 133 | Lincoln MKZ | 25,094 | -10 |
| 134 | Kia Niro | 24,840 | 0 |
| | | • | |

| 135 Lincoln MKC 24,544 7.8 136 Mercedes-Benz Sprinter 24,352 -3.7 137 Lexus GX 23,865 10.1 138 Lexus IS 23,705 -27.9 139 Chevrolet Corvette 22,801 -16.4 140 Mazda CX-9 22,552 67.6 141 Kia Sedona 22,486 -46.8 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class </th <th></th> <th></th> <th></th> <th></th> | | | | |
|--|-----|------------------------------|--------|-------|
| 137 Lexus IS 23,705 -27.9 138 Lexus IS 23,705 -27.9 139 Chevrolet Corvette 22,801 -16.4 140 Mazda CX-9 22,552 67.6 141 Kia Sedona 22,486 -46.8 142 Tesla Model X† 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Bolt 20,095 13.7 152 Audi A3 18,979 23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,343 <td>135</td> <td>Lincoln MKC</td> <td>24,544</td> <td>7.8</td> | 135 | Lincoln MKC | 24,544 | 7.8 |
| 138 Lexus IS 23,705 -27.9 139 Chevrolet Corvette 22,801 -16.4 140 Mazda CX-9 22,552 67.6 141 Kia Sedona 22,486 -46.8 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Cl | 136 | Mercedes-Benz Sprinter | 24,352 | -3.7 |
| 139 Chevrolet Corvette 22,801 -16,4 140 Mazda CX-9 22,552 67.6 141 Kia Sedona 22,486 -46.8 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 </td <td>137</td> <td>Lexus GX</td> <td>23,865</td> <td>10.1</td> | 137 | Lexus GX | 23,865 | 10.1 |
| 140 Mazda CX-9 22,552 67.6 141 Kia Sedona 22,486 -46,8 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport | 138 | Lexus IS | 23,705 | -27.9 |
| 141 Kia Sedona 22,486 -46.8 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport < | 139 | Chevrolet Corvette | 22,801 | -16.4 |
| 142 Tesla Model X † 22,000 66.7 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace | 140 | Mazda CX-9 | 22,552 | 67.6 |
| 143 Toyota C-HR 21,889 0 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jagua | 141 | Kia Sedona | 22,486 | -46.8 |
| 144 Mercedes-Benz GLA-Class 21,524 -3 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV 16,220 1.8 162 Ford C-Max <td< td=""><td>142</td><td>Tesla Model X †</td><td>22,000</td><td>66.7</td></td<> | 142 | Tesla Model X † | 22,000 | 66.7 |
| 145 Mitsubishi Mirage 21,363 3.3 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 </td <td>143</td> <td>Toyota C-HR</td> <td>21,889</td> <td>0</td> | 143 | Toyota C-HR | 21,889 | 0 |
| 146 Volkswagen Atlas 21,049 0 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15, | 144 | Mercedes-Benz GLA-Class | 21,524 | -3 |
| 147 Ford Flex 20,555 5 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15, | 145 | Mitsubishi Mirage | 21,363 | 3.3 |
| 148 Volvo XC60 20,095 13.7 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15, | 146 | Volkswagen Atlas | 21,049 | 0 |
| 149 Chevrolet Bolt 20,070 0 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,072 0.8 168 Cadillac XTS 15 | 147 | Ford Flex | 20,555 | 5 |
| 150 Porsche Macan 19,985 14 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS <td< td=""><td>148</td><td>Volvo XC60</td><td>20,095</td><td>13.7</td></td<> | 148 | Volvo XC60 | 20,095 | 13.7 |
| 151 Chevrolet Spark 19,510 -37.6 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 175 Mini Countryman 13,323< | 149 | Chevrolet Bolt | 20,070 | 0 |
| 152 Audi A3 18,979 -23.9 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,442 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,67 | 150 | Porsche Macan | 19,985 | 14 |
| 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,072 0.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334< | 151 | Chevrolet Spark | 19,510 | -37.6 |
| 153 Buick LaCrosse 18,776 -24.2 154 Chevrolet Volt 18,412 -12.5 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,33 | 152 | Audi A3 | 18,979 | -23.9 |
| 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13 | 153 | Buick LaCrosse | | |
| 155 Mercedes-Benz CLA-Class 18,390 -23.1 156 Audi A5 18,343 136.3 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV 200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class | 154 | Chevrolet Volt | 18,412 | -12.5 |
| 157 Audi Q3 18,266 1.5 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman < | 155 | Mercedes-Benz CLA-Class | | |
| 158 Chrysler 200 18,125 -66.8 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 156 | Audi A5 | 18,343 | 136.3 |
| 159 Land Rover Range Rover Sport 17,701 -5.9 160 Jaguar F-Pace 17,238 110.4 161 Nissan NV200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 157 | Audi Q3 | 18,266 | 1.5 |
| 160Jaguar F-Pace17,238110.4161Nissan NV20017,0280.3162Ford C-Max16,974-3.8163Nissan NV16,2201.8164Land Rover Range Rover15,79412.9165Infiniti QX8015,3654.2166Kia Rio15,142-44.8167Infiniti QX5015,0720.8168Cadillac XTS15,051-21169Mazda CX-314,773-12.6170Genesis G8014,672204.9171Audi A614,334-14172Volkswagen Beetle14,3311.8173Ram ProMaster City13,967-4.5174Mercedes-Benz S-Class13,704-20.8175Mini Countryman13,32312.4176Infiniti QX3013,263773.1177Land Rover Discovery Sport12,7211.1178Porsche Cayenne12,263-14.1 | 158 | Chrysler 200 | 18,125 | -66.8 |
| 161 Nissan NV 200 17,028 0.3 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 159 | Land Rover Range Rover Sport | 17,701 | -5.9 |
| 162 Ford C-Max 16,974 -3.8 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 160 | Jaguar F-Pace | 17,238 | 110.4 |
| 163 Nissan NV 16,220 1.8 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 161 | Nissan NV200 | 17,028 | 0.3 |
| 164 Land Rover Range Rover 15,794 12.9 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 162 | Ford C-Max | 16,974 | -3.8 |
| 165 Infiniti QX80 15,365 4.2 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 163 | Nissan NV | 16,220 | 1.8 |
| 166 Kia Rio 15,142 -44.8 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 164 | Land Rover Range Rover | 15,794 | 12.9 |
| 167 Infiniti QX50 15,072 0.8 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 165 | Infiniti QX80 | 15,365 | 4.2 |
| 168 Cadillac XTS 15,051 -21 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 166 | Kia Rio | 15,142 | -44.8 |
| 169 Mazda CX-3 14,773 -12.6 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 167 | Infiniti QX50 | 15,072 | 8.0 |
| 170 Genesis G80 14,672 204.9 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 168 | Cadillac XTS | 15,051 | -21 |
| 171 Audi A6 14,334 -14 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 169 | Mazda CX-3 | 14,773 | -12.6 |
| 172 Volkswagen Beetle 14,331 1.8 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 170 | Genesis G80 | 14,672 | 204.9 |
| 173 Ram ProMaster City 13,967 -4.5 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 171 | Audi A6 | 14,334 | -14 |
| 174 Mercedes-Benz S-Class 13,704 -20.8 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 172 | Volkswagen Beetle | 14,331 | 1.8 |
| 175 Mini Countryman 13,323 12.4 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 173 | Ram ProMaster City | 13,967 | -4.5 |
| 176 Infiniti QX30 13,263 773.1 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 174 | Mercedes-Benz S-Class | 13,704 | -20.8 |
| 177 Land Rover Discovery Sport 12,721 1.1 178 Porsche Cayenne 12,263 -14.1 | 175 | Mini Countryman | 13,323 | 12.4 |
| 178 Porsche Cayenne 12,263 -14.1 | 176 | Infiniti QX30 | 13,263 | 773.1 |
| | 177 | Land Rover Discovery Sport | 12,721 | |
| 179 Mitsubishi Lancer 12,042 -10.4 | 178 | Porsche Cayenne | 12,263 | -14.1 |
| | 179 | Mitsubishi Lancer | 12,042 | -10.4 |

| 180 | Fiat 500 | 12,018 | -14.3 |
|-----|-------------------------------|--------|------------|
| 181 | Cadillac ATS | 12,007 | -37.5 |
| 182 | Hyundai Veloster | 11,903 | -56.5 |
| 183 | Volvo S60 | 11,358 | -10.5 |
| 184 | Nissan Leaf | 11,128 | -8.1 |
| 185 | Toyota Sequoia | 11,004 | -1.7 |
| 186 | Acura ILX | 10,922 | -19.2 |
| 187 | Mazda MX-5 Miata | 10,801 | 23.7 |
| 188 | Lincoln Continental | 10,796 | 216 |
| 189 | Land Rover Range Rover Evoque | 10,724 | 9.4 |
| 190 | Buick Regal | 10,554 | -43 |
| 191 | BMW 2-Series | 10,549 | -26.9 |
| 192 | Hyundai loniq | 10,289 | 0 |
| 193 | Dodge Dart | 9,943 | -76.3 |
| 194 | Nissan Juke | 9,912 | -45.8 |
| 195 | Infiniti Q60 | 9,882 | 234.8 |
| 196 | Cadillac CT6 | 9,701 | 23.2 |
| 197 | Cadillac CTS | 9,539 | -32.9 |
| 198 | Lincoln Navigator | 9,079 | -2.5 |
| 199 | Jaguar XE | 8,571 | 56 |
| 200 | Porsche 911 | 8,197 | 0.1 |
| 201 | BMW 7-Series | 8,169 | -29.6 |
| 202 | Alfa Romeo Giulia | 7,892 | 112,642.90 |
| 203 | Volvo S90 | 7,823 | 380.2 |
| 204 | Chevrolet City Express | 7,425 | 18 |
| 205 | Fiat 500X | 6,992 | -35.7 |
| 206 | Lexus GS | 6,857 | -49.4 |
| 207 | Infiniti QX70 | 6,856 | 32.5 |
| 208 | Lexus RC | 6,677 | -34 |
| 209 | Mercedes-Benz Metris | 6,595 | 28 |
| 210 | Toyota 86/Scion FR-S | 6,421 | -6.9 |
| 211 | Kia Cadenza | 6,353 | 47.4 |
| 212 | Porsche Panamera | 6,276 | 43.7 |
| 213 | BMW X6 | 5,775 | -8.7 |
| 214 | BMW i3 | 5,604 | -18 |
| 215 | Infiniti Q70 | 5,366 | 1.4 |
| 216 | Land Rover Discovery / LR4 | 5,360 | -48.4 |
| 217 | Lexus LX | 5,260 | 8 |
| 218 | Buick Cascada | 5,187 | -20.5 |
| 219 | Maserati Ghibli | 4,962 | -21.9 |
| 220 | Nissan Quest | 4,949 | -52.1 |
| 221 | Maserati Levante | 4,883 | 272.7 |
| 222 | Lexus CT | 4,681 | -41 |
| 223 | BMW X4 | 4,660 | 1.5 |
| 224 | Land Rover Range Rover Velar | 4,459 | 0 |

| 225 | Volvo V60 | 4,429 | -20.9 |
|-----|-------------------------|-------|-------|
| 226 | Audi A7 | 4,357 | -24.2 |
| 227 | Nissan 370Z | 4,310 | -22.3 |
| 228 | Buick Verano | 4,224 | -85.6 |
| 229 | Jaguar XF | 4,196 | -32.1 |
| 230 | Fiat 124 Spider | 4,191 | 88.4 |
| 231 | Chevrolet SS | 4,013 | 37.5 |
| 232 | Genesis G90 | 3,992 | 890.6 |
| 233 | Subaru BRZ | 3,834 | -2.4 |
| 234 | Lexus LS | 3,788 | -22.8 |
| 235 | Jaguar F-Type | 3,717 | 1 |
| 236 | Mercedes-Benz G-Class | 3,717 | 6.3 |
| 237 | Volkswagen Touareg | 3,061 | -20 |
| 238 | BMW 6-Series | 2,986 | -17 |
| 239 | Hyundai Azera | 2,919 | -36 |
| 240 | Smart Fortwo | 2,905 | -42.2 |
| 241 | Audi A8 | 2,861 | -21.6 |
| 242 | Lincoln MKT | 2,819 | -16.6 |
| 243 | Toyota Land Cruiser | 2,710 | -16.6 |
| 244 | Mercedes-Benz SL-Class | 2,663 | -22.1 |
| 245 | Porsche Cayman | 2,615 | -22.3 |
| 246 | Audi A3 e-tron | 2,607 | -29.4 |
| 247 | Mercedes-Benz SLC-Class | 2,600 | -15.2 |
| 248 | Jaguar XJ | 2,458 | -27.7 |
| 249 | Lexus LC | 2,197 | 0 |
| 250 | Porsche Boxster | 2,171 | -13.9 |
| 251 | Volvo V90 | 2,119 | 0 |
| 252 | Audi TT | 2,057 | -26.3 |
| 253 | Alfa Romeo Stelvio | 1,724 | 0 |
| 254 | Fiat 500L | 1,553 | -48.5 |
| 255 | Toyota Mirai | 1,542 | 68 |
| 256 | Maserati Quattroporte | 1,527 | -26.4 |
| 257 | Mercedes-AMG GT | 1,425 | 26.2 |
| 258 | Tesla Model 3 | 1,420 | 0 |
| 259 | Volkswagen CC | 1,301 | -54.6 |
| 260 | Hyundai Genesis | 1,134 | -95 |
| 261 | Acura RLX | 1,051 | -18.3 |
| 262 | Honda Clarity FCV | 1,030 | 0 |
| 263 | Bentley Bentayga | 1,003 | 56 |
| 264 | Maserati GranTurismo | 899 | -18.3 |
| 265 | Bentley Continental GT | 797 | -21.9 |
| 266 | Audi R8 | 716 | 9.5 |
| 267 | Honda CR-Z | 686 | -68.5 |
| 268 | Chevrolet Caprice PPV | 675 | -24.7 |
| 269 | Mercedes-Benz B-Class | 633 | 9.5 |
| | | | |

| 270 | Dodge Viper | 576 | 0.9 |
|-----|-------------------------|-----|-------|
| 271 | Chrysler Town & Country | 571 | -99 |
| 272 | Nissan GT-R | 542 | -16.9 |
| 273 | Acura NSX | 525 | 161.2 |
| 274 | BMW Z4 | 502 | -54.9 |
| 275 | Kia K900 | 420 | -44.3 |
| 276 | BMW i8 | 408 | -72.1 |
| 277 | Alfa Romeo 4C | 381 | -16.6 |
| 278 | Bentley Flying Spur | 218 | -40.9 |
| 279 | Scion tC | 197 | -97.9 |
| 280 | Cadillac SRX | 155 | -99.3 |
| 281 | Lincoln MKS | 153 | -96.8 |
| 282 | Bentley Mulsanne | 89 | -36.9 |
| 283 | Ford GT | 80 | 0 |
| 284 | Hyundai Equus | 20 | -98.5 |
| 285 | Cadillac ELR | 17 | -96.8 |
| 286 | Kia Stinger | 17 | 0 |
| 287 | Toyota Venza | 14 | -97.6 |
| 288 | Dodge Avenger | 12 | -73.3 |
| 289 | Mazda 5 | 10 | -97.3 |
| 290 | Mini Paceman | 9 | -89.2 |
| 291 | Mitsubishi i MiEV | 6 | -93.4 |
| 292 | Volvo S80 | 6 | -99 |
| 293 | Honda Crosstour | 5 | -99.3 |
| 294 | Toyota FJ Cruiser | 4 | -55.6 |
| 295 | Honda Insight | 3 | -95.5 |
| 296 | Lexus LFA | 3 | -50 |
| 297 | Scion xD | 2 | -77.8 |
| 298 | Nissan Xterra | 1 | -97.4 |
| 299 | Volkswagen Eos | 1 | -99.7 |
| 300 | Volvo XC60 II | | 0 |
| 301 | Volvo XC70 | | -100 |
| | | | |

| Rank | Model | YTD | YTD vs LY |
|------|------------------------------|---------|-----------|
| 1 | Ford F-Series | 807,379 | 10.1 |
| 2 | Chevrolet Silverado/Sierra | 709,695 | -0.5 |
| 3 | Ram P/U | 455,816 | 3.2 |
| 4 | Toyota RAV4 | 375,052 | 19.1 |
| 5 | Nissan Rogue | 363,293 | 25.5 |
| 6 | Honda Civic | 345,880 | 3.1 |
| 7 | Toyota Camry | 343,750 | -3.2 |
| 8 | Honda CR-V | 340,912 | 6.7 |
| 9 | Chevrolet Equinox/ Terrain | 336,615 | 19.8 |
| 10 | Toyota Corolla | 309,227 | -10,9 |
| 11 | Honda Accord | 300,540 | -3.5 |
| 12 | Hyundai Elantra/Forte | 286,534 | -6.3 |
| 13 | Ford Escape | 282,043 | 0.3 |
| 14 | Ford Explorer | 242,565 | 7 |
| 15 | Nissan Altima | 236,797 | -16.2 |
| 16 | Dodge Grand Caravan/Pacifica | 225,703 | -2 |
| 17 | Hyundai Sonata/ Optima | 223,707 | -33.6 |
| 18 | Ford Fusion/MKZ | 217,273 | -22.1 |
| 19 | Jeep Grand Cherokee | 217,074 | 14.8 |
| 32 | Hyundai Santa Fe/ Sorento | 211,969 | -0.3 |
| 20 | Chevrolet Traverse/ Acadia | 211,632 | 4.6 |
| 21 | Nissan Sentra | 201,617 | 2 |
| 22 | Toyota Highlander | 194,734 | 17.3 |
| 23 | Toyota Tacoma | 179,419 | 3 |
| 24 | Jeep Wrangler | 176,822 | 0.4 |
| 25 | Chevrolet Cruze | 171,345 | -0.1 |
| 26 | Subaru Outback | 170,638 | 5.2 |
| 42 | Hyundai Tucson/Sportage | 170,341 | 27.2 |
| 27 | Chevrolet Malibu | 169,229 | -17.5 |
| 28 | Subaru Forester | 160,122 | -0.3 |
| 29 | Jeep Cherokee | 150,524 | |
| 30 | Ford Focus | 147,148 | -7.2 |
| 31 | Ford Edge | 128,943 | 5.8 |
| 33 | Toyota 4Runner | 116,342 | 15.8 |
| 34 | Ford Transit | 114,980 | -11.6 |
| 35 | Mazda CX-5 | 113,466 | 13.2 |
| 36 | Honda Pilot | 108,677 | 0 |
| 37 | Volkswagen Jetta | 108,575 | 0.5 |
| 38 | Kia Soul | 108,102 | -18.9 |
| 39 | Subaru Impreza | 106,940 | 32.9 |
| 40 | Toyota Tundra | 105,399 | 1.4 |
| 41 | Chevrolet Colorado | 103,370 | 4.1 |
| 43 | Toyota Sienna | 102,548 | -12.1 |
| 44 | Nissan Versa | 99,647 | -19.2 |
| 45 | Toyota Prius | 99,180 | -20.1 |
| 46 | Subaru Crosstrek | 97,836 | 14.5 |

| 47 | Jeep Renegade | 95,892 | 1.4 |
|----------|-----------------------------|------------------|--------------|
| 48 | Lexus RX | 94,356 | -0.2 |
| 50 | Honda Odyssey | 90,433 | -18.1 |
| 51 | Chevrolet Tahoe | 88,690 | -3 |
| 52 | Honda HR-V | 86,491 | 18.5 |
| 53 | Dodge Journey | 85,243 | -12.1 |
| 54 | Dodge Charger | 81,251 | -7.9 |
| 55 | Buick Encore | 79,983 | 13 |
| 56 | Nissan Pathfinder | 75,012 | 3.7 |
| 57 | Jeep Compass | 74,510 | -13.5 |
| 58 | Ford Mustang | 74,152 | -24.9 |
| 59 | Chevrolet Trax | 72,726 | 2.4 |
| 60 | Mercedes-Benz C-Class | 70,947 | 1.6 |
| 61 | Mazda 3 | 69,349 | -20.7 |
| 62 | Nissan Frontier | 68,480 | -15.3 |
| 63 | Chevrolet Impala | 67,676 | -21.5 |
| 65 | Nissan Murano | 67,014 | -15.2 |
| 66 | Volkswagen Golf | 64,449 | 22.3 |
| 67 | Chevrolet Camaro | 64,138 | -2.4 |
| 68 | Dodge Durango | 63,214 | 0.9 |
| 69 | Chevrolet Express | 62,868 | 4.4 |
| 70 | Nissan Maxima | 62,611 | 9.1 |
| 71 | Cadillac XT5 | 61,424 | 91.7 |
| 72 | Dodge Challenger | 60,029 | 1.4 |
| 73 | Volkswagen Passat | 57,707 | -12.2 |
| 74 | BMW 3-Series | 53,893 | -15.4 |
| 75 | Hyundai Accent | 53,750 | -28.9 |
| 76 | Lexus NX | 51,931 | 9.3 |
| 77 | Chevrolet Suburban | 50,728 | -3.4 |
| 78 | Audi Q5 | 50,109 | 16.1 |
| 79 | Acura MDX | 48,810 | -0.9 |
| 80 | Mercedes-Benz GLE-Class | 48,772 | 5.5 |
| 81 | Nissan Titan Acura RDX | 47,342 | 170.8 0.2 |
| 82 83 | Ford Expedition | 46,487 46,425 | -14.9 |
| 84 | Lexus ES | 46,351 | -14.5 -11 |
| 85 | Honda Fit | 46,020 | -11.8 |
| 86 | Mercedes-Benz E / CLS-Class | 45,927 | -0.3 |
| 87 | Chrysler 300 | 45,511 | -0.3 -8.3 |
| 88 | Subaru Legacy | 45,244 | -23.8 |
| 89 | BMW X5 | 43,968 | 6.2 |
| 90 | Ford E-Series | 43,393 | -12.3 |
| 91 | Buick Enclave | 43,238 | -10.3 |
| 92 | Ford Fiesta | 42,592 | -5.4 |
| 93 | Mercedes-Benz GLC-Class | 42,491 | -3.1 |
| 94 | Toyota Yaris | 42,269 | 17.1 |
| 95 | GMC Yukon | 40,652 | -13.8 |
| L | . | | Y |

| 96 | Jeep Patriot | 40,495 | -64.5 |
|-----|----------------------------|--------|-------|
| 97 | Volkswagen Tiguan | 38,922 | 2.3 |
| 98 | Ford Taurus | 37,842 | -5.4 |
| 99 | Ram ProMaster | 37,131 | 3.9 |
| 100 | BMW X3 | 36,408 | -7.2 |
| 101 | Infiniti QX60 | 36,346 | -2.3 |
| 102 | BMW 4-Series | 36,223 | 12.7 |
| 103 | BMW 5-Series | 35,915 | 18.6 |
| 104 | Infiniti Q50 | 35,156 | -8 |
| 105 | Buick Envision | 34,984 | 240.9 |
| 106 | Audi Q7 | 33,508 | 22.8 |
| 107 | Audi A4 | 33,397 | 2.2 |
| 108 | Cadillac Escalade | 33,242 | -1.1 |
| 109 | Nissan Armada | 32,299 | 179.4 |
| 110 | Mitsubishi Outlander | 32,292 | 33.9 |
| 111 | Honda Ridgeline | 31,895 | 62.9 |
| 112 | Acura TLX | 31,745 | -5.3 |
| 113 | Mazda 6 | 31,626 | -24.4 |
| 114 | Ford Transit Connect | 30,500 | -21.3 |
| 115 | Toyota Avalon | 30,156 | -29.9 |
| 116 | Mitsubishi Outlander Sport | 29,482 | -3.5 |
| 117 | Mercedes-Benz GLS-Class | 29,250 | 7.6 |
| 118 | Mini Cooper | 29,162 | -17.7 |
| 119 | GMC Canyon | 28,639 | -14.3 |
| 120 | GMC Yukon XL | 28,638 | -8.2 |
| 121 | Chevrolet Sonic | 28,344 | -42 |
| 122 | Lincoln MKX | 28,055 | 2.2 |
| 123 | GMC Savana | 27,725 | 70.2 |
| 124 | Tesla Model S † | 26,400 | 9.1 |
| 125 | BMW X1 | 26,372 | 11.6 |
| 126 | Volvo XC90 | 26,225 | -10.2 |
| 127 | Lincoln MKZ | 25,094 | -10 |
| 128 | Kia Niro | 24,840 | 0 |
| 129 | Lincoln MKC | 24,544 | 7.8 |
| 130 | Mercedes-Benz Sprinter | 24,352 | -3.7 |
| 131 | Lexus GX | 23,865 | 10.1 |
| 132 | Lexus IS | 23,705 | -27.9 |
| 133 | Chevrolet Corvette | 22,801 | -16.4 |
| 134 | Mazda CX-9 | 22,552 | 67.6 |
| 135 | Kia Sedona | 22,486 | -46.8 |
| 136 | Tesla Model X † | 22,000 | 66.7 |
| 137 | Toyota C-HR | 21,889 | 0 |
| 138 | Mercedes-Benz GLA-Class | 21,524 | -3 |
| 139 | Mitsubishi Mirage | 21,363 | 3.3 |
| 140 | Volkswagen Atlas | 21,049 | 0 |
| 141 | Ford Flex | 20,555 | 5 |
| 142 | Volvo XC60 | 20,095 | 13.7 |

| 143 | Chevrolet Bolt | 20,070 | 0 |
|-----|-------------------------------|--------|-------|
| 144 | Porsche Macan | 19,985 | 14 |
| 145 | Chevrolet Spark | 19,510 | -37.6 |
| 146 | Audi A3 | 18,979 | -23.9 |
| 147 | Buick LaCrosse | 18,776 | -24.2 |
| 148 | Chevrolet Volt | 18,412 | -12.5 |
| 149 | Mercedes-Benz CLA-Class | 18,390 | -23.1 |
| 150 | Audi A5 | 18,343 | 136.3 |
| 151 | Audi Q3 | 18,266 | 1.5 |
| 152 | Chrysler 200 | 18,125 | -66.8 |
| 153 | Land Rover Range Rover Sport | 17,701 | -5.9 |
| 154 | Jaguar F-Pace | 17,238 | 110.4 |
| 155 | Nissan NV200 | 17,028 | 0.3 |
| 156 | Ford C-Max | 16,974 | -3.8 |
| 157 | Nissan NV | 16,220 | 1.8 |
| 158 | Land Rover Range Rover | 15,794 | 12.9 |
| 159 | Infiniti QX80 | 15,365 | 4.2 |
| 160 | Kia Rio | 15,142 | -44.8 |
| 161 | Infiniti QX50 | 15,072 | 0.8 |
| 162 | Cadillac XTS | 15,051 | -21 |
| 163 | Mazda CX-3 | 14,773 | -12.6 |
| 164 | Genesis G80 | 14,672 | 204.9 |
| 165 | Audi A6 | 14,334 | -14 |
| 166 | Volkswagen Beetle | 14,331 | 1.8 |
| 167 | Ram ProMaster City | 13,967 | -4.5 |
| 168 | Mercedes-Benz S-Class | 13,704 | -20.8 |
| 169 | Mini Countryman | 13,323 | 12.4 |
| 170 | Infiniti QX30 | 13,263 | 773.1 |
| 171 | Land Rover Discovery Sport | 12,721 | 1.1 |
| 172 | Porsche Cayenne | 12,263 | -14.1 |
| 173 | Mitsubishi Lancer | 12,042 | -10.4 |
| 174 | Fiat 500 | 12,018 | -14.3 |
| 175 | Cadillac ATS | 12,007 | -37.5 |
| 176 | Hyundai Veloster | 11,903 | -56.5 |
| 177 | Volvo S60 | 11,358 | -10.5 |
| 178 | Nissan Leaf | 11,128 | -8.1 |
| 179 | Toyota Sequoia | 11,004 | -1.7 |
| 180 | Acura ILX | 10,922 | -19.2 |
| 181 | Mazda MX-5 Miata | 10,801 | 23.7 |
| 182 | Lincoln Continental | 10,796 | 216 |
| 183 | Land Rover Range Rover Evoque | 10,724 | 9.4 |
| 184 | Buick Regal | 10,554 | -43 |
| 185 | BMW 2-Series | 10,549 | -26.9 |
| 186 | Hyundai loniq | 10,289 | 0 |
| 187 | Dodge Dart | 9,943 | -76.3 |
| 188 | Nissan Juke | 9,912 | -45.8 |
| 189 | Infiniti Q60 | 9,882 | 234.8 |

| 190 | Cadillac CT6 | 9,701 | 23.2 |
|-----|------------------------------|-------|------------|
| 191 | Cadillac CTS | 9,539 | -32.9 |
| 191 | | | |
| | Lincoln Navigator | 9,079 | -2.5 |
| 193 | Jaguar XE | 8,571 | 56 |
| 194 | Porsche 911 | 8,197 | 0.1 |
| 195 | BMW 7-Series | 8,169 | -29.6 |
| 196 | Alfa Romeo Giulia | 7,892 | 112,642.90 |
| 197 | Volvo S90 | 7,823 | 380.2 |
| 198 | Chevrolet City Express | 7,425 | 18 |
| 199 | Fiat 500X | 6,992 | -35.7 |
| 200 | Lexus GS | 6,857 | -49.4 |
| 201 | Infiniti QX70 | 6,856 | 32.5 |
| 202 | Lexus RC | 6,677 | -34 |
| 203 | Mercedes-Benz Metris | 6,595 | 28 |
| 204 | Toyota 86/Scion FR-S | 6,421 | -6.9 |
| 205 | Kia Cadenza | 6,353 | 47.4 |
| 206 | Porsche Panamera | 6,276 | 43.7 |
| 207 | BMW X6 | 5,775 | -8.7 |
| 208 | BMW i3 | 5,604 | -18 |
| 209 | Infiniti Q70 | 5,366 | 1.4 |
| 210 | Land Rover Discovery / LR4 | 5,360 | -48.4 |
| 211 | Lexus LX | 5,260 | 8 |
| 212 | Buick Cascada | 5,187 | -20.5 |
| 213 | Maserati Ghibli | 4,962 | -21.9 |
| 214 | Nissan Quest | 4,949 | -52.1 |
| 215 | Maserati Levante | 4,883 | 272.7 |
| 216 | Lexus CT | 4,681 | -41 |
| 217 | BMW X4 | 4,660 | 1.5 |
| 218 | Land Rover Range Rover Velar | 4,459 | 0 |
| 219 | Volvo V60 | 4,429 | -20.9 |
| 220 | Audi A7 | 4,357 | -24.2 |
| 221 | Nissan 370Z | 4,310 | -22.3 |
| 222 | Buick Verano | 4,224 | -85.6 |
| 223 | Jaguar XF | 4,196 | -32.1 |
| 224 | Fiat 124 Spider | 4,191 | 88.4 |
| 225 | Chevrolet SS | 4,013 | 37.5 |
| 226 | Genesis G90 | 3,992 | 890.6 |
| 227 | Subaru BRZ | 3,834 | -2.4 |
| 228 | Lexus LS | 3,788 | -22.8 |
| 229 | Jaguar F-Type | 3,717 | 1 |
| 230 | Mercedes-Benz G-Class | 3,717 | 6.3 |
| 231 | Volkswagen Touareg | 3,061 | -20 |
| 232 | BMW 6-Series | 2,986 | -17 |
| 233 | Hyundai Azera | 2,919 | -36 |
| 234 | Smart Fortwo | 2,905 | -42.2 |
| 235 | Audi A8 | 2,861 | -21.6 |
| 236 | Lincoln MKT | 2,819 | -16.6 |
| | 13 | | 1 10.0 |

| 237 Toyota Land Cruiser 2,710 -16.6 238 Mercedes-Benz SL-Class 2,663 -22.1 239 Porsche Cayman 2,615 -22.3 240 Audi A3 e-tron 2,600 -15.2 241 Mercedes-Benz SLC-Class 2,600 -15.2 242 Jaguar XJ 2,458 -27.7 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 244 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,523 -48.5 249 Toyota Mirai 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 | 227 | Tt-110 | 0.740 | 400 |
|--|---------|-------------------------|---|----------|
| 239 Porsche Cayman 2,615 -22.3 240 Audi A3 e-tron 2,607 -29.4 241 Mercedes-Benz SLC-Class 2,600 -15.2 242 Jaguar XJ 2,458 -27.7 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 244 Hyundai Genesis 1,134 -95 255 Acura RLX | | | | _ |
| 240 Audi A3 e-tron 2,607 -29.4 241 Mercedes-Benz SLC-Class 2,600 -15.2 242 Jaguar XI 2,458 -27.7 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV < | ļ | | | |
| 241 Mercedes-Benz SLC-Class 2,600 -15.2 242 Jaguar XJ 2,458 -27.7 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 | | | | - |
| 242 Jaguar XJ 2,458 -27.7 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 | ļ | | | - |
| 243 Lexus LC 2,197 0 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyda Mirai 1,527 -26.4 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 251 Mercedes-AMG GT 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 <td< td=""><td>241</td><td>Mercedes-Benz SLC-Class</td><td>2,600</td><td>-15.2</td></td<> | 241 | Mercedes-Benz SLC-Class | 2,600 | -15.2 |
| 244 Porsche Boxster 2,171 -13.9 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 251 Mercedes-AMG GT 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 < | | Jaguar XJ | | -27.7 |
| 245 Volvo V90 2,119 0 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV < | 243 | Lexus LC | 2,197 | 0 |
| 246 Audi TT 2,057 -26.3 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 | 244 | Porsche Boxster | 2,171 | -13.9 |
| 247 Alfa Romeo Stelvio 1,724 0 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country | 245 | Volvo V90 | 2,119 | 0 |
| 248 Fiat 500L 1,553 -48.5 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 <td>246</td> <td>Audi TT</td> <td>2,057</td> <td>-26.3</td> | 246 | Audi TT | 2,057 | -26.3 |
| 249 Toyota Mirai 1,542 68 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 | 247 | Alfa Romeo Stelvio | 1,724 | 0 |
| 250 Maserati Quattroporte 1,527 -26.4 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 | 248 | Fiat 500L | 1,553 | -48.5 |
| 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 | 249 | Toyota Mirai | 1,542 | 68 |
| 251 Mercedes-AMG GT 1,425 26.2 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 | 250 | Maserati Quattroporte | 1,527 | -26.4 |
| 252 Tesla Model 3 1,420 0 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 Bentley Flying Spur 218 -40.9 </td <td>251</td> <td>Mercedes-AMG GT</td> <td></td> <td>26.2</td> | 251 | Mercedes-AMG GT | | 26.2 |
| 253 Volkswagen CC 1,301 -54.6 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 <td>252</td> <td>Tesla Model 3</td> <td></td> <td></td> | 252 | Tesla Model 3 | | |
| 254 Hyundai Genesis 1,134 -95 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 272 Bentley Flying Spur 218 -40.9 | | Volkswagen CC | | - |
| 255 Acura RLX 1,051 -18.3 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 272 Bentley Flying Spur 218 -40.9 273 Scion tC 197 -97.9 | ļ | <u> </u> | | |
| 256 Honda Clarity FCV 1,030 0 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 272 Bentley Flying Spur 218 -40.9 273 Scion tC 197 -97.9 274 Cadillac SRX 153 -96.8 | | | | _ |
| 257 Bentley Bentayga 1,003 56 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 272 Bentley Flying Spur 218 -40.9 273 Scion tC 197 -97.9 274 Cadillac SRX 155 -99.3 275 Lincoln MKS 153 -96.8 | ļ | | | |
| 258 Maserati GranTurismo 899 -18.3 259 Bentley Continental GT 797 -21.9 260 Audi R8 716 9.5 261 Honda CR-Z 686 -68.5 262 Chevrolet Caprice PPV 675 -24.7 263 Mercedes-Benz B-Class 633 9.5 264 Dodge Viper 576 0.9 265 Chrysler Town & Country 571 -99 266 Nissan GT-R 542 -16.9 267 Acura NSX 525 161.2 268 BMW Z4 502 -54.9 269 Kia K900 420 -44.3 270 BMW i8 408 -72.1 271 Alfa Romeo 4C 381 -16.6 272 Bentley Flying Spur 218 -40.9 273 Scion tC 197 -97.9 274 Cadillac SRX 153 -96.8 275 Lincoln MKS 153 -96.8 276 Bentley Mulsanne 89 -36.9 | | · | | |
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| | 283 | Mazda 5 | 10 | -97.3 |

| 284 | Mini Paceman | 9 | -89.2 |
|-----|-------------------|---|-------|
| 285 | Mitsubishi i MiEV | 6 | -93.4 |
| 286 | Volvo S80 | 6 | -99 |
| 287 | Honda Crosstour | 5 | -99.3 |
| 288 | Toyota FJ Cruiser | 4 | -55.6 |
| 289 | Honda Insight | 3 | -95.5 |
| 290 | Lexus LFA | 3 | -50 |
| 291 | Scion xD | 2 | -77.8 |
| 292 | Nissan Xterra | 1 | -97.4 |
| 293 | Volkswagen Eos | 1 | -99.7 |
| 294 | Volvo XC60 II | | 0 |
| 295 | Volvo XC70 | | -100 |

From: Brusstar, Matt [brusstar.matt@epa.gov]

Sent: 12/19/2017 3:10:43 PM

To: Moskalik, Andrew [Moskalik.Andrew@epa.gov]; Olechiw, Michael [olechiw.michael@epa.gov]; Dalton, Joel

[Dalton.Joel@epa.gov]; Fernandez, Antonio [fernandez.antonio@epa.gov]; Barba, Daniel [Barba.Daniel@epa.gov];

Peralta, Maria [Peralta.Maria@epa.gov]; Wehrly, Linc [wehrly.linc@epa.gov]; Wright, DavidA

[Wright.DavidA@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Ellies, Ben [ellies.ben@epa.gov]; Cullen, Angela [cullen.angela@epa.gov]; Kargul, John [kargul.john@epa.gov]; Safoutin, Mike [safoutin.mike@epa.gov]; Bunker, Amy [Bunker.Amy@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Yanca,

Catherine [yanca.catherine@epa.gov]

Subject: Future Vision: Question Summary

Attachments: Question Summary.pptx

All-

As a follow-up to our "Future Vision of Vehicle Testing" discussions last Fall, Andy has distilled the meeting notes down into an organized set of issues/questions. In the next couple weeks, we will be assembling a story based on these materials in the form of an SLT Salon Topic whitepaper, for discussion in mid-January.

Can you please provide feedback on the attached meeting summary, on whether you believe the ideas are captured appropriately and reasonably completely by the questions posed? In the meantime, we will be circulating the whitepaper document as it comes together, shortly after the holidays.

Happy holidays, Matt

From: Wright, DavidA [Wright.DavidA@epa.gov]

Sent: 1/24/2018 10:16:07 PM

To: Wehrly, Linc [wehrly.linc@epa.gov]

CC: Fernandez, Antonio [fernandez.antonio@epa.gov]; Dalton, Joel [Dalton.Joel@epa.gov]

Subject: FW: Future Vision: Question Summary

Attachments: Future-Vision-Vehicle-Testing-Whitepaper-draft.docx

Linc,

According to Matt in his appended note the first four pages of the appended document will be presented to the SLT at the end of this month.

Ex. 5 Deliberative Process (DP)

Ex. 5 Deliberative Process (DP) On page 2 in the section titled today's vehicles the first bullet includes the following –

Ex. 5 Deliberative Process (DP)

If you haven't read through this, you might want to take a look I would be interested in getting your thoughts before the time frame for providing comments to Matt has ended and the draft goes to the SLT.

Regards,

David

From: Brusstar, Matt

Sent: Tuesday, January 23, 2018 5:10 PM

To: Moskalik, Andrew < Moskalik. Andrew@epa.gov>; Olechiw, Michael < olechiw.michael@epa.gov>; Dalton, Joel < Dalton.Joel@epa.gov>; Fernandez, Antonio < fernandez.antonio@epa.gov>; Barba, Daniel < Barba.Daniel@epa.gov>;

Peralta, Maria <Peralta.Maria@epa.gov>; Wehrly, Linc <wehrly.linc@epa.gov>; Wright, DavidA

<Wright.DavidA@epa.gov>; Snapp, Lisa <snapp.lisa@epa.gov>; Ellies, Ben <ellies.ben@epa.gov>; Cullen, Angela

<cullen.angela@epa.gov>; Kargul, John <kargul.john@epa.gov>; Safoutin, Mike <safoutin.mike@epa.gov>; Bunker, Amy

<Bunker.Amy@epa.gov>; Hula, Aaron <Hula.Aaron@epa.gov>; Wysor, Tad <wysor.tad@epa.gov>; Yanca, Catherine

<yanca.catherine@epa.gov>

Subject: RE: Future Vision: Question Summary

Attached is a short whitepaper that we've composed, distilled from our discussions a few months ago. The attachment also includes appendix material that gives a more detailed list of questions that the whitepaper is based on. The intent is not to present the appendix to the SLT, but pass it along as supplemental information, while keeping the focus on the main message in the 4-pager.

At this point, we are expecting to present this to SLT on January 31. If you could please review and offer any comments by COB this Thursday (1/25), I incorporate your suggested changes in the final document on Friday.

Thanks, Matt

From: Brusstar, Matt

Sent: Tuesday, December 19, 2017 10:11 AM

To: Moskalik, Andrew < Moskalik. Andrew@epa.gov>; Olechiw, Michael < olechiw.michael@epa.gov>; Dalton, Joel < dalton.joel@epa.gov>; Fernandez, Antonio < fernandez.antonio@epa.gov>; Barba, Daniel < barba.daniel@epa.gov>; Peralta, Maria < Peralta. Maria@epa.gov>; Wehrly, Linc < wehrly.linc@epa.gov>; Wright, DavidA < Wright. DavidA@epa.gov>; Snapp, Lisa < snapp.lisa@epa.gov>; Ellies, Ben < ellies.ben@epa.gov>; Cullen, Angela < cullen.angela@epa.gov>; Kargul, John < kargul.john@epa.gov>; Safoutin, Mike < safoutin.mike@epa.gov>; Amy Bunker < Bunker. Amy@epa.gov>; Hula, Aaron < Hula. Aaron@epa.gov>; Tad Wysor < Wysor. Tad@epa.gov>; Yanca, Catherine < yanca.catherine@epa.gov>

Subject: Future Vision: Question Summary

All-

As a follow-up to our "Future Vision of Vehicle Testing" discussions last Fall, Andy has distilled the meeting notes down into an organized set of issues/questions. In the next couple weeks, we will be assembling a story based on these materials in the form of an SLT Salon Topic whitepaper, for discussion in mid-January.

Can you please provide feedback on the attached meeting summary, on whether you believe the ideas are captured appropriately and reasonably completely by the questions posed? In the meantime, we will be circulating the whitepaper document as it comes together, shortly after the holidays.

Happy holidays, Matt

From: Danzeisen, Karen [Danzeisen.Karen@epa.gov]

Sent: 2/27/2020 7:05:45 PM

To: Cullen, Daniel [Cullen.Daniel@epa.gov]; Ball, Joel [ball.joel@epa.gov]; Wright, DavidA [Wright.DavidA@epa.gov]

CC: Yang, Ching-Shih [Yang.Ching-Shih@epa.gov]
Subject: All selected EPA Confirmatory Test vehicle info

Attachments: CTDI all selected test vehicles - test procedures - cullen.xlsx; CTDI all selected test vehicles - test procedures-

cullen.sql

As per our meeting a few days ago I have created a query to select all the CTDI submissions which were selected by EPA to test at our lab. I sorted it from most recent to least and included all the data so you can make the cut-off where you'd like.

Let me know if you'd like me to change anything.

(Ching-Shih, the SQL is attached.)

Karen

Karen E. Danzeisen Information Technology Specialist Office of Transportation and Air Quality U.S. Environmental Protection Agency

danzeisen.karen@epa.gov (734)214-4444 https://www.epa.gov/vehicle-and-engine-certification

Appointment

From: Safoutin, Mike [safoutin.mike@epa.gov]

Sent: 9/14/2020 2:14:11 PM

To: Olechiw, Michael [olechiw.michael@epa.gov]; Cherry, Jeff [Cherry.Jeff@epa.gov]; Moskalik, Andrew

[Moskalik.Andrew@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Moran, Robin [moran.robin@epa.gov]; Lee, Soduk [Lee.Soduk@epa.gov]; Ellies, Ben [ellies.ben@epa.gov]; McDonald, Joseph [McDonald.Joseph@epa.gov]; Jackman, Dana [jackman.dana@epa.gov]; Neam, Anthony [Neam.Anthony@epa.gov]; Cleveland, Meredith

[Cleveland.Meredith@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]; Lie, Sharyn [Lie.Sharyn@epa.gov]; Sherwood,

Todd [sherwood.todd@epa.gov]; Sobel, Aaron [Sobel.Aaron@epa.gov]

CC: Barba, Daniel [Barba.Daniel@epa.gov]; Reynolds, Christina [Reynolds.ChristinaD@epa.gov]; Wright, DavidA

[Wright.DavidA@epa.gov]; Fernandez, Antonio [fernandez.antonio@epa.gov]; Ramig, Christopher

[Ramig.Christopher@epa.gov]

Subject: EV Tech Team Kickoff (one time) **Attachments**: EV Tech Team Topics-DRAFT.docx

Location: Microsoft Teams Meeting

Start: 9/14/2020 5:00:00 PM **End**: 9/14/2020 6:00:00 PM

Show Time As: Tentative

Required Olechiw, Michael; Cherry, Jeff; Moskalik, Andrew; Bolon, Kevin; Moran, Robin; Lee, Soduk; Ellies, Ben; McDonald,

Attendees: Joseph; Jackman, Dana; Neam, Anthony; Cleveland, Meredith; Burke, Susan; Lie, Sharyn; Sherwood, Todd; Sobel,

Aaron

Optional Barba, Daniel; Reynolds, Christina; Wright, DavidA; Fernandez, Antonio; Ramig, Christopher

Attendees:

Attached – Draft EV Tech Team topics list. Please edit the copy at the Teams site at the following link. See you at 1

https://teams.microsoft.com/ #/files/EV%20Technology%20Team?threadId=19%3A1783d80150b54e3b9c5b4e2896a34db9%40thread.skype&ctx=channel&context=EV%2520Technology%2520Team&rootfolder=%252Fsites%252FSAFE_Vehicles_Rule%252FShared%2520Documents%252FEV%2520Technology%2520Team

This is a single, non-recurring meeting to kick off the EV Tech Team series. We will go through the list of EV tech topics, add any other topics, and identify leads for each.

After this meeting, the EV Tech Team biweekly Tuesday@1:00 series will begin the following week on Tuesday the 22nd.

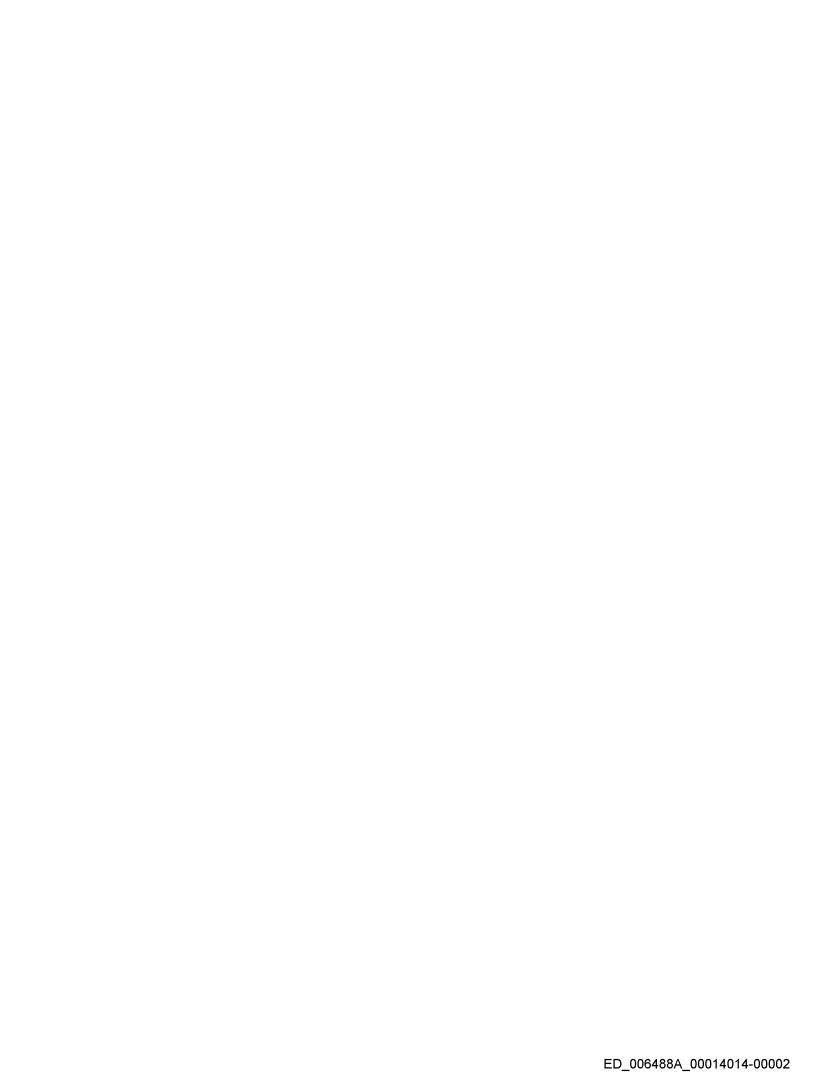
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s, Washington DC (Toll)

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From: Reynolds, Christina [Reynolds.ChristinaD@epa.gov]

Sent: 12/6/2019 7:53:13 PM

To: Parsons, Christy [Parsons.Christy@epa.gov]; Hula, Aaron [Hula.Aaron@epa.gov]; Bunker, Amy

[Bunker.Amy@epa.gov]; Maguire, Andrea [Maguire.Andrea@epa.gov]; Moskalik, Andrew

[Moskalik.Andrew@epa.gov]; Wright, DavidA [Wright.DavidA@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov];

Moran, Robin [moran.robin@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Beardsley, Megan

[Beardsley.Megan@epa.gov]; Doorlag, Mark [doorlag.mark@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]; Lie, Sharyn [Lie.Sharyn@epa.gov]; Cullen, Angela [cullen.angela@epa.gov]; Brusstar, Matt [brusstar.matt@epa.gov]; Jackman, Dana [jackman.dana@epa.gov]; Choi, David [Choi.David@epa.gov]; Mo, Tiffany (Na) [mo.na@epa.gov]; Hoyer,

Marion [hoyer.marion@epa.gov]; Miller, Elizabeth [Miller.Elizabeth@epa.gov]; Graff, Michelle

[graff.michelle@epa.gov]; Daniels, Jessica [daniels.jessica@epa.gov]; Galperin, Diana [Galperin.Diana@epa.gov];

Helfand, Gloria [helfand.gloria@epa.gov]; Kenausis, Kristin [Kenausis.Kristin@epa.gov]; Sobel, Aaron [Sobel.Aaron@epa.gov]; Burkholder, Dallas [burkholder.dallas@epa.gov]; Cleveland, Meredith

[Cleveland.Meredith@epa.gov]; Howe, Miranda [howe.miranda@epa.gov]; Peralta, Maria [Peralta.Maria@epa.gov]; Coryell, Mark [coryell.mark@epa.gov]; Cherry, Jeff [Cherry.Jeff@epa.gov]; McBryde, Dan [mcbryde.dan@epa.gov];

Olechiw, Michael [olechiw.michael@epa.gov]

CC: Noyce, Christian [noyce.christian@epa.gov]; Yanca, Catherine [yanca.catherine@epa.gov]; Swisz-Hall, Naima [swisz-

hall.naima@epa.gov]; Shell, Michael [Shell.Michael@epa.gov]; Kochunas, Kathryn [kochunas.kathryn@epa.gov];

George, Steve [george.steve@epa.gov]; Spieth, John [Spieth.John@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]

Subject: OTAQ SAEV Draft 1-pager on EV Testing

Attachments: 2019 12 04 TestingEVs.docx

Hi Team-

Attached is a draft 1-pager (also available <u>on Teams</u>) that summarizes our discussion on possible extensions to TATD's existing EV benchmarking project.

Thanks to Matt, Andy, and Cay for their first-line review. I welcome all comments and suggestions – please send to me by COB Monday, 16 Dec.

Cheers, Christina

Christina Reynolds, Ph.D. ORISE Research Fellow

EPA National Vehicle & Fuel Emissions Lab

Office: 734.214.4689 Cell: Ex.6 Personal Privacy (PP)

From: Safoutin, Mike [safoutin.mike@epa.gov]

Sent: 12/15/2020 5:38:03 PM

To: Olechiw, Michael [olechiw.michael@epa.gov]; Cherry, Jeff [Cherry.Jeff@epa.gov]; Moskalik, Andrew

[Moskalik.Andrew@epa.gov]; Bolon, Kevin [Bolon.Kevin@epa.gov]; Moran, Robin [moran.robin@epa.gov]; Lee, Soduk [Lee.Soduk@epa.gov]; Ellies, Ben [ellies.ben@epa.gov]; McDonald, Joseph [mcdonald.joseph@epa.gov]; Jackman, Dana [jackman.dana@epa.gov]; Neam, Anthony [Neam.Anthony@epa.gov]; Cleveland, Meredith [Cleveland.Meredith@epa.gov]; Burke, Susan [Burke.Susan@epa.gov]; Lie, Sharyn [Lie.Sharyn@epa.gov]; Sherwood,

Todd [sherwood.todd@epa.gov]; Sobel, Aaron [Sobel.Aaron@epa.gov]; McBryde, Dan [mcbryde.dan@epa.gov]; Ludlam, Scott [Ludlam.Scott@epa.gov]; Brown, Jarrod [Brown.Jarrod@epa.gov]; Snapp, Lisa [snapp.lisa@epa.gov]

CC: Barba, Daniel [barba.daniel@epa.gov]; Reynolds, Christina [Reynolds.ChristinaD@epa.gov]; Wright, DavidA

[Wright.DavidA@epa.gov]; Fernandez, Antonio [fernandez.antonio@epa.gov]; Ramig, Christopher

[Ramig.Christopher@epa.gov]; Wysor, Tad [wysor.tad@epa.gov]; Yanca, Catherine [yanca.catherine@epa.gov];

Doorlag, Mark [doorlag.mark@epa.gov]; Borgert, Kyle [borgert.kyle@epa.gov]

Subject: FYI EV Tech Team - EV costing plan presented to Bill on 12/14

Attachments: Two pager on EV costing plan_v3.docx

Hello everyone,

Just wanted to share a copy of the plan we presented to Bill on Monday for updating our EV costs. We will not go over this document in the 1:00 meeting, but it gives some additional context on the preliminary cost work we will be sharing today.

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Appointment

From: Herbolsheimer, Courtney [herbolsheimer.courtney@epa.gov]

Sent: 2/25/2020 10:00:26 PM

To: Herbolsheimer, Courtney [herbolsheimer.courtney@epa.gov]; Kenausis, Kristin [Kenausis.Kristin@epa.gov]; Graff,

Michelle [graff.michelle@epa.gov]; French, Roberts [french.roberts@epa.gov]; Wright, DavidA

[Wright.DavidA@epa.gov]

Subject: EV Fuel Economy Content for the Web

Attachments: EV Fuel Economy Inquiries and Responses.docx

Location: DCRoomARN6520S/DC-OAR-OTAQ-CD; AA-Room-Office-N120-VideoRoom/AA-OTAQ-OFFICE

Start: 3/2/2020 4:00:00 PM **End**: 3/2/2020 5:00:00 PM

Show Time As: Busy

Required Attendees:

Kenausis, Kristin; Graff, Michelle; French, Roberts; Wright, DavidA

Hi Everyone,

Thanks to you all for your willingness to spend some time together talking about options for adding more technical EV content to the web. Based on recent public inquiries, I think we could start with EV testing procedures for calculating range and fuel economy. I'm attaching a table of recent inquiries with Rob's responses that might help guide content development. This meeting will also be a good time to discuss where to put this content (<u>OTAQ webpage on fuel economy</u>, <u>vehicle testing page</u>, etc.) and how to link to those pages on the new OTAQ "Contact Us" page that I'm trying to develop.

Let me know if you have anything to add, and thanks again!

Courtney

David and Rob work -

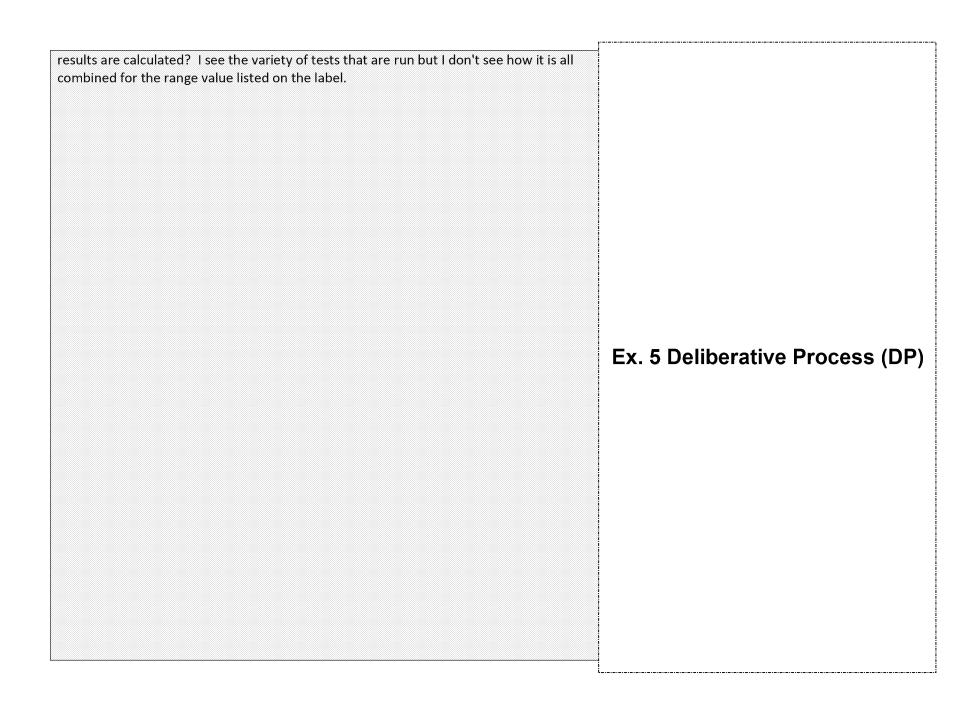
Trends report document description describing EV testing

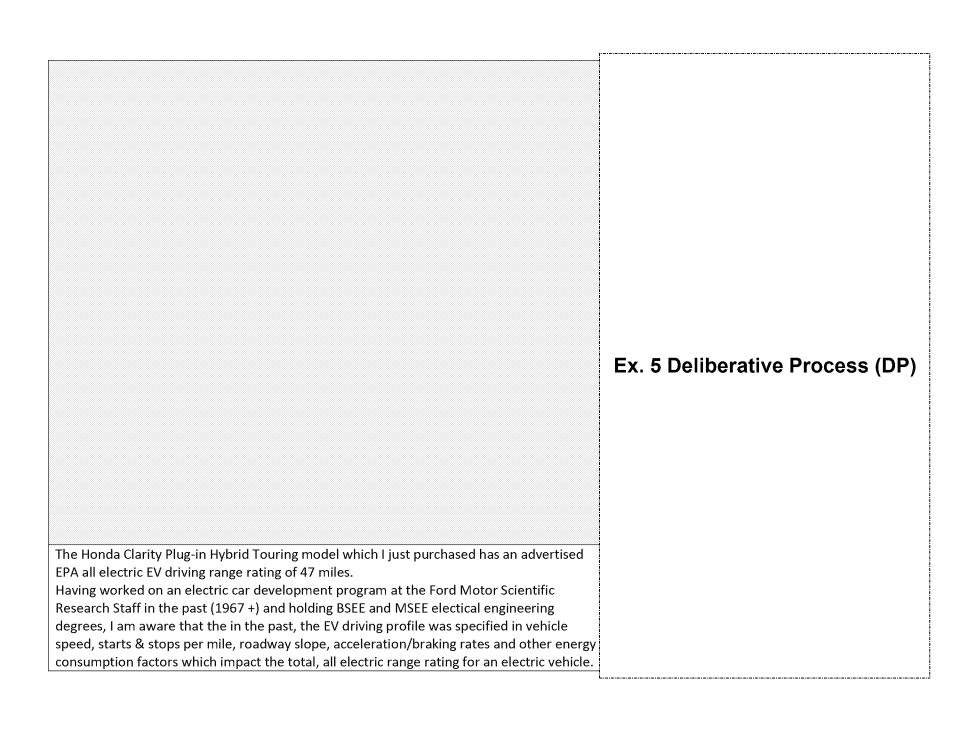
EV testing 1 page summary

EV label calculation 1 page summary

| Inquiry | Response |
|--|---------------------------------|
| I understand the 5 tests and how the combined are done for the ICE vehicles. | |
| Are you still testing all EVs directly in Ann Arbor lab, eg not using mfg submitted numbers which are selectively verified ? | |
| Is this document still how EVs are tested, as indicated on your website : [HYPERLINK | |
| "https://www.fueleconomy.gov/feg/pdfs/EPA%20test%20procedure%20for%20EVs-PHEVs-11-14-2017.pdf"] | |
| The recent release of the Porsche Taycan and it's roughly 200 mile rating compared to what people are seeing in real world driving are so different it begs as to what method and specifics caused it to produce such a low testing number compared to some of the Tesla numbers (?) | |
| Appreciate a link to whatever documents what testing method was used on them, and if there's a database that's freely available to peruse of what was submitted from them. | Ex. 5 Deliberative Process (DP) |
| I have a question about the justification for scaling factors used for Electric Vehicles when converting the 2-cycle results to the 5-cycle | |
| equivalent result. From looking at the EPA datafile, I noticed that the | |
| Tesla Model 3 Performance 18" uses a scaling factor of 0.7032. On the other | |
| extreme, the Tesla Model Y Performance uses a scaling factor of 0.756. | |
| Nearly all the other EVs in the 2020 EPA Datafile use a scaling factor of 0.7. | |
| What allows Tesla to use such a different scaling factor? This is a 7% difference, and it results in range and efficiency numbers that are 7% higher | |
| than they would be with a scaling factor of 0.7032. How is this scaling factor modification justified? What specific factors in the case of Model | |

| Y are taken into account to justify the reduced scaling of the dyno results to real world results? | |
|---|---------------------------------|
| Finally, why are EVs not required to just run the 5-cycle test? It seems like the 5-cycle test is a very reasonable real-world test and I don't understand why an EV would not be required to test to that standard. It would encourage better efficiency in winter, etc. | |
| Finally, why are losses when the car is in standby (often referred to as vampire drain) not regulated by the EPA? For many EVs, and certainly for Tesla, these losses can be significant. Why can they not be measured and included in the EPA efficiency results? | |
| I'm able to find some excellent information about EPA fuel estimates on epa.gov and fuel economy.gov. | |
| vehicles. For example, is range estimate testing initially done by the EPA or the vehicle | |
| However, I'm having a hard time finding the same kind of information about fully electric vehicles. For example, is range estimate testing initially done by the EPA or the vehicle manufacturer? If the latter, does the EPA follow up to confirm the members? | Ex. 5 Deliberative Process (DP) |





The Honda Clarity Plug-in Hybrid that I recently purchased has a advertised EPA EV range rating of 47 miles for a fully charged, high voltage, electric drive battery. I would like to know the specifics of the driving profile which is the basis for the EPA's EV range rating for this vehicle. I have had some trouble finding a few answers on the EPA website. I have a couple of questions about how MPG-E relates to overall range. The vehicle for this question is the 2020 Lincoln Aviator Grand Touring plug-in hybrid. News reports indicate a gas-only fuel economy of 23 mpg, an electric range of 21 miles, and combined electric and gas mpg-e of 56. This vehicle has a fuel tank of 18 gallons. Does that mean the vehicle range with a full gas tank and full electric charge has a range of 56 mpg-e multiplied by the 18 gallon tank? Or, does your testing indicate that the battery will drain prior to the fuel tank? If so, what was that distance covered prior to the gas-only takeover? Ex. 5 Deliberative Process (DP) with a fully charged battery and a full tank of 460 miles. Elec + Gas Reg. Gas ***56** Combined combined. city/highway city/highway .0 gal/100mi of gas 4.3 gal/100mi + 60 kWh/100mi Gasoline Only 21 miles 460 miles Elec + Gas Total Range (1) All Elec: 0-21 mil

Recently the Porsche Taycan got an EPA range of 201 miles. I thought that was odd.

Then I saw news stories about them hiring a third party to conduct "real world ranges" which they then proceeded to publish in the same articles as the EPA 5 cycle results.

To quote "Porsche has already done independent testing to try and improve the Taycan Turbo's reputation. Porsche got AMCI testing to determine its own range estimates in various simulated real-world environments. The result was an estimated range of 275 miles".

That got me to dig further. I'm a numbers and statistics type of guy.

There's something off with the EPA and WLTP for at least two of the VW group products, the e-tron and the Taycan. What I should say is that

Why do I say this? Well, I compared 6 EVs currently on the road (Model 3, X, S, Bolt, Kona, and Niro EV) which have both a WLTP and EPA range rating. The have an average difference of 8% (EPA lower than the WLTP) with a standard deviation of 6.26%.

So now looking at the Audi etron- the WLTP is 259 mi and the EPA is 204 mi- that would be off by 27%. Maybe one data point, it can happen

| I have a question about the calculation of ranges and consumption for electric vehicles. The WLTP measures cars with the smallest and highest equipment. This results in a range of 331 to 450 kilometres (201 miles). How is the EPA cycle measured? Does the highest equipment apply here? Or is measurement carried out with the smallest basic variant? | | |
|---|--|---------------------------------|
| The WLTP measures cars with the smallest and highest equipment. This results in a range of 381 to 450 kilometres as with the Porsche Taycan. In the EPA cycle, the Taycan achieves 324 kilometers (201 miles). How is the EPA cycle measured? Does the highest equipment apply here? EX. 5 Deliberative Process (DP) | I don't know why the WLTP is so high and the EPA so low, could they have optimized the code and car for the WLTP and then not cared about the EPA range? I don't have access to either of those cars, but what I do know is that the discrepancy between the EPA and WLTP falls outside the 99.7% confidence limit for the etron and the Taycan is almost at the 5 sigma level | |
| | The WLTP measures cars with the smallest and highest equipment. This results in a range of 381 to 450 kilometres as with the Porsche Taycan. In the EPA cycle, the Taycan achieves 324 kilometers (201 miles). How is the EPA cycle measured? Does the highest equipment apply here? | Ex. 5 Deliberative Process (DP) |
| | | |

I own Tesla model 3 (2019). EPA mileage ratings have been an important factor in my decision in buying my Tesla. For the benefit of future users, I would like you to caution how cold weather impacts electric cars much more. My kWh per mile rockets up in cold weather. I live in MD. I drive barely 40 miles but my driveable mileage drops by 80 miles or more. The advice from Tesla asks you to reduce comfort settings in the cabin!

A good rule of thumb is from 1 cent per mile, it shoots up to 2 cents per mile. So, four months in a year in my zip code (20854), the cost is double the usual. I own fossil fuel car also, I never see such a dramatic change in mpg.

Please compare cars for 70°F cabin temperature. In gas cars, recycling of engine heat helps, I think.

Hope you found this useful. If you need any further information please let me know.

I would like to point out that your MPG calculation is a little bit wrong, here is an example:

Avg gas prices in US is \$2.5 and avg electricity prices in US in \$0.12 what means that $^{5}2.5 / 0.12 = 20.833 = 21$, which means the price of 1 gallon of gas is equal to 21 kWh electricity.

2018 Chevrolet Bolt EV

[HYPERLINK

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"https://www.google.com/search?rlz=1C1CHBF enUS769US771&q=2018+chevrolet+bolt+

ev+battery&stick=H4sIAAAAAAAAAOPgE-

 $LVT9c3NExPyalIKTTL1dLMTrbSTywtyc_NL8ksS9XPzU9JzYmvTE0sskpKLClJLaqMLy7NzU0sqg\\ QAfmP_KTwAAAA&sa=X&ved=0ahUKEwisvaeA74_aAhVP82MKHQeKDnsQ6BMIrAloADAe"\\ \t "_blank" \ \cite{Ababa}: 60 kWh$

 $238 / 60 = 3.9666 = ^4 mi per 1 kWh$

 $4 \times 21 = 84$ is the real Bolt MPG instead of 119 (or even 128 / 110)

Nissan Leaf 2018

[HYPERLINK

 $"https://www.google.com/search?rlz=1C1CHBF_enUS769US771\&q=2018+nissan+leaf+range\&stick=H4sIAAAAAAAAAAAAOPgE-total complex co$

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 $151 / 40 = 3.775 => ^3.8 \text{ mi per } 1 \text{ kWh}$

 $3.8 \times 21 = 79.275 \text{ MPG}$ instead of 112 (125 / 110) on your website.

-----(separate email)-----

The price of 1 gallon of regular (currently \$2.60) is equal to 33.705 kwh * \$0.13 per kWh which equals \$4.38 for an equivalent amount of electricity.", so you are basically saying that \$2.60 is equal to \$4.38?

1 gallon is equal to 33.705 kWh from the energy standpoint, but not from the price.

I'm pointing that per price comparison right now 1 gallon (\$2.60) equals to 20 kWh (\$2.60 / \$0.13 kWh).

My point that energy comparison of 1 gallon to 33.7 kWh is misleading to the customers since 1 gallon will always be equal to 33.7 kWh. In reality people care about cost efficiency not energy and that's why MPG is a simple measurement since it is linked to a price of 1 gallon.

For example if tomorrow, for some reasons gasoline will increase in price or electricity will decrease, than the relative MPG for electric cars should also change, but in your calculations it will stay the same no matter what is the price on electricity/gas right now.

The good example here would be if a customer has \$2.60 and he decides which car will go longer for that money:

Assuming conventional car has 20 MPG, it means that I can buy 1 gallon of gasoline and go 20 miles.

For electric cars it means that I can buy only 20 kWh of electrical energy and go 72 miles (Bolt) or 67 miles (Leaf)

but according to your website I should be able to go 33.7 * 3.6 m/kWh = 121 miles what is simply impossible because there is no way to buy 33.7 kWh for \$2.60.